

## Acquisition Brief — passeportproduit.fr



**Domain name / Asset offered: passeportproduit.fr**

**Purpose: acquisition of a strategic Digital Product Passport (DPP) positioning asset for France within ESPR/PPWR and sector rollouts.**

### Contacts

Email • [contact@passeportproduit.fr](mailto:contact@passeportproduit.fr)

Website • <https://www.passeportproduit.fr>

LinkedIn • <https://www.linkedin.com/company/passeportproduit>

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### This document — who it's for, why

**Decision-grade brief for CEO / COO / CFO / CTO / Compliance.**

**Thesis: owning the category language provides operational and reputational edge.**

**PASSEPORTPRODUIT.FR is a neutral, memorable banner to align procurement, quality, IT, legal and partners on DPP in France.**

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### 1) One-page decision

**What it is. A strategic asset (.fr) for Digital Product Passport: public portal, documentation, resources, ecosystem communications.**

**What it changes. Single entry point → shorter time-to-trust, lower cross-functional friction, faster supplier onboarding.**

**What you can deploy today.**

- “**DPP France — Readiness & Rollout.**” Product-family mapping, minimum viable data model, supplier kits.
- **Resource center.** QR/serialization guides, requirement matrix by sector, neutral FAQ.

- **Ecosystem voice.** Reference posts (neutral, educational), milestone calendar, sector use cases.

**Why it's defensible.** Exact term + .fr legitimacy; semantic lock as the ecosystem adopts your wording.

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## 2) Context & milestones

**ESPR (EU framework).** In force; 2025 Working Plan; 2025–2027 delegated acts on priority families; ramp-up 2026–2030.

**DPP (rollout).** Requirements/registries phased by families from 2026–2028.

**PPWR (packaging).** Entered into force 2025; general application around T+18 months; progressive duties 2026–2030.

**Implication.** France-based actors need a clear banner now to prepare data, markings and processes with the supply chain.

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## 3) Three concrete deployments (orders of magnitude)

**A. Corporate France (group program).** DPP data governance, supplier tooling plan, steering committees. Impact: –6 to –10% project time; €0.8–2.0M coordination/communication savings over 12–18 months (multi-site group).

**B. Compliance SaaS / Vendor (resource portal).** Immediate credibility with FR industrials; shorter sales cycles; +€1–3M pipeline (by ACV/segment).

**C. Alliance / Institution (neutral FR hub).** Shared requirement matrices, sector use cases; network effects and standard convergence.

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## 4) Strategic edge of the pack

**Authority through language in France.** C-level clarity. Defensive (exact-match .fr, readable, memorable). Re-use of content, kits, and relationships on a single surface.

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## 5) Market size & pressure

**ESPR/DPP + PPWR implementation 2025–2030 drives material CAPEX/OPEX (data, labeling, IT, supply).** In France, sectors need a narrative standard and a visible hub; PASSEPORTPRODUIT.FR provides both.

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## 6) CFO anchors (obligatory)

**6.1 Alternative cost** “awareness & adoption.” Without an exact-match: FR campaign 6–12 months, internal brand architecture, change management. Order: €0.4–1.5M / 12–18 months.

**6.2 Cost of delay.** Slip one budgeting cycle = rework, audits, lost RFI/RFPs, cross-functional friction. Order: €0.8–2.0M / 12–18 months (FR group).

**6.3 Reusable synergies.** Under a single (.fr) banner, each euro (content, kits, connectors, relationships) is re-used → shorter time-to-trust, faster cycles, lower unit costs.

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## 7) Investment logic (no public pricing)

**SEO & memorability** (exact FR term). Strategic premium (language control + 2025–2028 window). Budget lens: instead of spreading €0.4–1.5M across campaigns/change, a single asset accelerates go-to-market and lowers regulatory CAC.

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## 8) Related assets / bundle option (≤2)

- [dppcompliance.com](http://dppcompliance.com) — global DPP banner (group/EU level).
  - [reportingdurable.fr](http://reportingdurable.fr) — CSRD/ESRS complement to bridge reporting ↔ DPP.  
*(No other extensions included. No claims beyond scope.)*
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## 9) Clean acquisition process (Legal/Finance)

**Scope of sale:** [passeportproduit.fr](http://passeportproduit.fr) only.

**Escrowed transaction, fast technical transfer, invoice.** Options: cash / staggered 40-30-30 / bundle. NDA and asset audit available.

**Legal notice:** descriptive name, no affiliation.

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