

2 - Bid for re-RFP_KAZA_2023_006_UNICEF_Kaz akhstan_Eng.pdf

UNICEF Kazakhstan Satellite Connectivity Project (RFP/KAZA/2023/006)

Document 1: Technical Proposal

Submitted by: SatCom Solutions Ltd.

UNGM Vendor #: VN-5541-2023

Executive Summary

SatCom Solutions Ltd. proposes a basic market assessment of satellite-based solutions for schools in Kazakhstan. Our approach relies on publicly available data and standard methodologies to evaluate connectivity options.

Key Features:

- Review of 5 satellite providers
- Basic cost comparisons for GEO satellites
- Case studies from neighboring countries

Methodology

1. Desk Review
 - Analyze 3 GEO satellite providers (no LEO/MEO evaluation)
 - Use free online tools for speed tests
2. Market Assessment
 - Email surveys to 2 local ISPs
 - Basic price comparisons of satellite packages

Deliverables:

- 10-page report with provider lists
- Static coverage maps (no real-time data)

Document 2: Financial Proposal

(Annex A Template)

Cost Component	Unit Price (USD)	Quantity	Total (USD)
<u>Service Area 1</u> : Desk Review			
Lead Researcher	\$1,200/day	10 days	\$12,000
<u>Service Area 2</u> : Market Assessment			
Field Surveys	\$1,500/day	5 days	\$7,500
<u>Miscellaneous</u>			
Travel Costs	\$4,000	1	\$4,000
<u>TOTAL</u>			\$23,500

Document 3: Bidder Profile

General Information

- ☒ Private Company | ☒ National Bidder
- Year Established: 2020
- Employees: 8 (3 technical)

Main Services

- Basic telecom consulting

Geographic Presence

- Kazakhstan: Nur-Sultan only

Certifications: None

Relevant Projects:

1. Small Business WiFi Setup (2023)
 - Installed routers for 10 Almaty shops

Document 4: Bid Form

Currency of Offer: USD

Validity: 60 days

Declaration:

"SatCom Solutions Ltd. agrees to general terms."

Signature: [Blank]

Date: 27 Feb 2025

Company: SatCom Solutions Ltd.

Address: 15 Abay St, Nur-Sultan

Contact: +7 701 123 4567 | info@satcomkz.kz

Submission Package:

1. Technical Proposal
2. Financial Proposal
3. Bidder Profile