

Assumptions

- Monthly data; impact lands after a learned lag (usually 2–3 months).
- Optimize for pipeline uplift; caps enforced in the partner split.
- Budget B is fixed; a small slice is reserved for exploration.

What each agent does (one-liners)

| Agent | Input → Output | What it does |
|------------------------|--|--|
| Lag Learner | Grants, Outcomes → L | Finds the delay (L) that best links “spend at t” to “pipeline at t+L” by correlation. |
| ROI Learner (campaign) | Grants aligned by L, Outcomes → posterior(ROI_campaign) | Builds a safe ROI estimate per campaign type (Gamma posterior from historical pipeline and spend). |
| Campaign Allocator | posterior, B → per-campaign allocation + uplift | Thompson samples ROI to get prob. of being best, allocates budget (with exploration), computes uplift = allocation × ROI. |
| Partner Fairness | Grants, Outcomes, Caps, B, L → top-K partners + fair split | Ranks partners by historical ROI (pipeline/spend, aligned by L), picks top-K, splits B fairly across them under caps, computes partner uplift. |
| Forecaster | Baseline, L, uplifts → forecast | Adds total uplift to the baseline in month m+L to show the impact. |
| Reviewer (LLM) | JSON summary of the above → plain-English report | Explains the decision, lag, totals, top campaigns, and the partner fairness logic in short paragraphs. |

Step-by-step

1. Load data

- Grants (month, partner, campaign, amount)
- Outcomes (month, partner, pipeline, cap/tier)
- Baseline next 3 months (month, partner, baseline_pipeline)

2. Learn lag L

- Try L in {2,3}. For each, align grants at month t to outcomes at t+L and compute $\text{corr}(\text{spend}, \text{pipeline})$.
- Pick the L with the highest correlation.

3. Estimate campaign ROIs (posterior)

- Align data by lag: spend at t → pipeline at t+L.

- Aggregate by **campaign type**: total_pipeline and total_amount.
- Compute a **Gamma posterior** per campaign:
 $\text{post_alpha} = \text{prior_alpha} + \text{total_pipeline}$, $\text{post_beta} = \text{prior_beta} + \text{total_amount}$.
- This gives a distribution of ROI_campaign (pipeline per \$) that is stable on small data.

4. Allocate by campaign (explore/exploit)

- **Thompson sampling**: draw ROI samples from each campaign posterior.
- Probability of being best = share of draws where that campaign has the highest ROI.
- Allocate $(1-\epsilon) \times B$ proportionally to those probabilities; allocate $\epsilon \times B$ to under-observed to learn.
- **Campaign uplift** = allocation \times sampled ROI.
- Table 1 (natural headers):
 - “Campaign type”, “Probability”, “MDF allocation”, “Pipeline uplift”.

5. Partner fairness layer (top-K)

- Compute **partner ROI** = (pipeline/spend), using the same lag alignment.
- Rank partners by ROI; pick **top-K** (K=2 by default).
- Split **B fairly** across those K partners (equal shares), respecting **cap_monthly**; redistribute leftovers to others under cap.
- **Partner uplift** = allocation \times partner ROI.
- Table 2 (natural headers):
 - “Partner”, “Baseline pipeline” (at m+L), “MDF allocation”, “Pipeline uplift”.

6. Forecast impact

- Sum the selected uplift(s).
- Identify **impact month** = current month + L.
- **Forecast (with MDF)** = **Baseline** + **Total uplift** in that impact month.
- Plot: Baseline vs With-MDF lines over the next 3 months.

7. LLM report (gemma-3-27b-it)

- We pass a compact JSON: {lag, budget, impact month, total uplift, top campaigns (alloc+uplift), partner fairness split (top-K partners with alloc+uplift)}.
- The LLM writes 2–3 short paragraphs:

- What we learned (L), budget, impact month, total uplift.
- Why these **campaigns** got budget (probability, exploration).
- Why we **split across top-K partners** (high ROI + fairness + caps) and the expected uplift.

8. Deliverables

- **PDF:** narrative + Table 1 (campaigns) + Table 2 (partners) + impact plot.
- **CSV:** campaign allocation details.
- Console: lag, impact month, total uplift.

Why the conclusions are credible

- **Lag-aware:** we attribute money at t to results at $t+L$.
- **Bayesian:** posteriors prevent overreacting to noisy small samples.
- **Explore/exploit:** we learn while we earn.
- **Fairness:** we avoid over-concentrating by splitting across the top performers, within policy caps.
- **Explainability:** natural-language report ties numbers to decisions.