

Executive Compensation Disclosure and Voluntary Disclosure

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Abstract: This study examines how enhanced executive compensation disclosure requirements affect corporate voluntary disclosure through the litigation risk channel. While prior literature documents direct effects of compensation disclosure on executive behavior, the indirect effects on firms' broader information environment remain unexplored. Drawing on theoretical frameworks of disclosure choice under litigation risk, we investigate how increased litigation exposure from mandatory compensation disclosures influences managers' voluntary disclosure decisions. Using difference-in-differences analysis, we find that enhanced executive compensation disclosure requirements led to a significant reduction in voluntary disclosure, with treated firms reducing disclosure by approximately 14% following the regulation. This effect is economically significant and robust to various controls including institutional ownership, firm size, and performance measures. The results suggest that litigation risk serves as an important channel through which compensation disclosure requirements affect voluntary disclosure decisions, as managers respond to increased legal exposure by reducing discretionary disclosures. Our study contributes to the literature by identifying and quantifying an important indirect effect of executive compensation disclosure requirements and demonstrates how mandatory disclosure in one domain can affect voluntary disclosure in others through litigation risk spillovers. These findings have important implications for understanding the unintended consequences of disclosure regulation and firms' disclosure decisions under litigation risk.

INTRODUCTION

Executive compensation disclosure plays a fundamental role in corporate transparency and accountability, serving as a critical mechanism for addressing agency conflicts between shareholders and managers (Core et al., 1999; Murphy, 2013). The Securities and Exchange Commission's 2006 enhanced executive compensation disclosure requirements represented a significant regulatory shift, mandating more detailed information about executive pay practices and creating new litigation exposure for firms. While prior research documents the direct effects of compensation disclosure on executive behavior (Bebchuk and Fried, 2003), we know relatively little about how increased litigation risk from these disclosures affects firms' broader information environment.

This study examines how enhanced executive compensation disclosure requirements affect voluntary disclosure through the litigation risk channel. We focus specifically on how increased litigation exposure from mandatory compensation disclosures influences managers' voluntary disclosure decisions. Our research addresses two key questions: (1) How does increased litigation risk from executive compensation disclosure affect the quantity and quality of voluntary disclosure? (2) Through what specific mechanisms does litigation risk impact managers' disclosure choices?

The theoretical link between executive compensation disclosure and voluntary disclosure operates primarily through litigation risk. Increased transparency requirements around executive pay create additional legal exposure, as misstatements or omissions regarding compensation could trigger shareholder litigation (Johnson et al., 2001). This heightened litigation risk likely influences managers' cost-benefit calculations regarding voluntary disclosure. Following Skinner (1994) and Field et al. (2005), we expect managers to respond to increased litigation risk by reducing voluntary disclosure to minimize legal

exposure.

The litigation risk channel suggests two competing effects on voluntary disclosure. On one hand, increased litigation risk from compensation disclosure may lead managers to reduce voluntary disclosure to minimize potential legal liability (Francis et al., 1994). On the other hand, enhanced mandatory disclosure could create pressure for more voluntary disclosure to provide context and explanation for compensation practices (Healy and Palepu, 2001). The net effect depends on which of these forces dominates. Given the significant costs of securities litigation, we predict the risk-reduction motivation will lead to an overall decrease in voluntary disclosure.

Building on established theoretical frameworks of disclosure choice under litigation risk (Verrecchia, 2001), we hypothesize that firms will reduce voluntary disclosure following enhanced compensation disclosure requirements. This prediction follows from models showing that increased litigation risk raises the expected costs of voluntary disclosure relative to its benefits. Prior empirical evidence on other disclosure regulations supports this prediction (Rogers and Van Buskirk, 2009).

Our empirical analysis reveals that enhanced executive compensation disclosure requirements led to a significant reduction in voluntary disclosure. The baseline specification shows a treatment effect of -0.0418 (t-statistic = 3.05), indicating that firms reduced voluntary disclosure following the regulation. This effect becomes stronger (-0.1408, t-statistic = 11.60) when controlling for firm characteristics, suggesting the relationship is robust to potential confounding factors.

The economic magnitude of these effects is substantial. The fully specified model explains approximately 26% of the variation in voluntary disclosure ($R^2 = 0.2578$), with the

treatment effect representing a 14% reduction in disclosure. Several control variables demonstrate significant relationships in expected directions - institutional ownership (0.8636, $t=32.89$) and firm size (0.0901, $t=18.91$) are positively associated with disclosure, while the book-to-market ratio (-0.0693, $t=-5.34$) and loss indicator (-0.2093, $t=-13.59$) show negative associations.

These results provide strong evidence that litigation risk serves as an important channel through which executive compensation disclosure requirements affect voluntary disclosure decisions. The findings are consistent with theoretical predictions that increased litigation exposure leads firms to reduce voluntary disclosure. The significant negative treatment effect persists across multiple specifications and is robust to various control variables.

Our study contributes to the literature by identifying and quantifying an important indirect effect of executive compensation disclosure requirements. While prior work examines direct effects on executive behavior (Murphy, 2013) and compensation practices (Core et al., 1999), we document how these requirements influence broader corporate disclosure through the litigation risk channel. Additionally, we extend the literature on disclosure regulation by showing how mandatory disclosure in one domain can affect voluntary disclosure in others through litigation risk spillovers.

The findings have important implications for regulators and researchers. They suggest that enhanced disclosure requirements can have unintended consequences through their effects on litigation risk and voluntary disclosure. This highlights the need to consider potential spillover effects when evaluating disclosure regulations. Our results also contribute to understanding how firms trade off litigation risk against other factors in making voluntary disclosure decisions.

BACKGROUND AND HYPOTHESIS DEVELOPMENT

Background

The Securities and Exchange Commission (SEC) implemented significant changes to executive compensation disclosure requirements through amendments to Item 402 of Regulation S-K, effective December 15, 2006. This regulatory change mandated enhanced transparency in executive compensation reporting for all public companies filing under the Securities Exchange Act of 1934 (Core et al., 2008). The new requirements expanded the scope of compensation disclosure to include detailed information about executive pay practices, perquisites, and retirement benefits, responding to increasing investor demands for greater transparency in executive compensation arrangements (Murphy and Jensen, 2011).

The 2006 executive compensation disclosure rules introduced several key changes, including a comprehensive Compensation Discussion and Analysis (CD&A) section, expanded disclosure of option grants and timing, and lower thresholds for reporting perquisites (Robinson et al., 2011). The regulations required firms to provide detailed narratives explaining their compensation philosophy, objectives, and decision-making processes. This represented a significant departure from previous requirements, which primarily focused on quantitative disclosures through standardized tables (Bebchuk and Fried, 2007).

While the 2006 executive compensation disclosure requirements were the primary securities law change during this period, they coincided with the continued implementation of Sarbanes-Oxley Act provisions and heightened focus on corporate governance reforms (Armstrong et al., 2010). The SEC's adoption of these requirements reflected broader regulatory efforts to enhance market transparency and investor protection in the post-Enron era (Li and Zhang, 2015).

Theoretical Framework

The enhanced executive compensation disclosure requirements intersect with litigation risk theory through several channels. Litigation risk theory suggests that firms' disclosure decisions are influenced by the threat of shareholder lawsuits and regulatory enforcement actions (Skinner, 1994; Field et al., 2005). In the context of executive compensation, increased disclosure requirements can affect both the likelihood and potential costs of litigation.

The core concept of litigation risk encompasses the probability of being sued and the expected costs of such litigation, including both direct legal expenses and indirect reputational costs (Rogers and Van Buskirk, 2009). Firms must balance these risks against the benefits of disclosure, including reduced information asymmetry and improved market efficiency (Healy and Palepu, 2001).

Hypothesis Development

The relationship between enhanced executive compensation disclosure requirements and voluntary disclosure through the litigation risk channel operates through several economic mechanisms. First, increased mandatory disclosure of executive compensation details may expose firms to greater scrutiny and potential litigation regarding their pay practices (Core et al., 2008). This heightened exposure could influence firms' voluntary disclosure decisions as they attempt to manage their overall litigation risk profile.

The theoretical framework suggests two competing predictions regarding the impact on voluntary disclosure. On one hand, firms might increase voluntary disclosure to preempt potential litigation by providing more comprehensive information about their compensation practices and related business decisions (Skinner, 1994; Field et al., 2005). This perspective aligns with the litigation risk reduction hypothesis, which suggests that more transparent disclosure can reduce the likelihood of successful lawsuits by limiting information asymmetry

and surprising negative revelations.

Conversely, firms might reduce voluntary disclosure to minimize potential legal exposure arising from increased scrutiny of executive compensation practices. This prediction is consistent with the litigation risk management hypothesis, which suggests that firms may limit voluntary disclosures to reduce the risk of making statements that could later be used as the basis for litigation (Rogers and Van Buskirk, 2009). However, given the predominant evidence supporting the litigation risk reduction hypothesis in prior literature and the specific context of executive compensation disclosure, we predict that firms will increase voluntary disclosure to manage litigation risk.

H1: Following the implementation of enhanced executive compensation disclosure requirements, firms increase their voluntary disclosure as a mechanism to manage litigation risk.

MODEL SPECIFICATION

Research Design

We identify firms affected by the 2006 Executive Compensation Disclosure regulation through the Securities and Exchange Commission's (SEC) enhanced disclosure requirements. The regulation mandates detailed disclosure of executive compensation practices, including expanded narrative discussions and tabular presentations of compensation components. Following prior literature (Core et al., 2008; Murphy, 2011), we classify firms as affected if they are subject to SEC reporting requirements and have filed proxy statements containing executive compensation information.

Our primary empirical specification examines the impact of enhanced executive compensation disclosure on voluntary disclosure through the litigation risk channel:

$$\text{FreqMF} = \beta_0 + \beta_1 \text{Treatment Effect} + \gamma \text{Controls} + \varepsilon$$

where FreqMF represents the frequency of management forecasts, measured as the number of earnings forecasts issued by management during the fiscal year (Ajinkya et al., 2005). Treatment Effect is an indicator variable equal to one for firm-years after the implementation of the 2006 Executive Compensation Disclosure regulation, and zero otherwise.

We include several control variables known to influence voluntary disclosure decisions. Institutional Ownership captures monitoring intensity and information demand (Bushee and Noe, 2000). Firm Size, measured as the natural logarithm of total assets, controls for disclosure infrastructure and visibility (Lang and Lundholm, 1996). Book-to-Market ratio addresses growth opportunities and information asymmetry. ROA and Stock Return control for firm performance (Rogers and Van Buskirk, 2009). Earnings Volatility captures underlying business uncertainty, while Loss indicates financial distress. Class Action Litigation Risk measures firms' exposure to securities litigation (Kim and Skinner, 2012).

Our sample spans from 2004 to 2008, encompassing two years before and after the regulation's implementation. We obtain financial data from Compustat, stock returns from CRSP, institutional ownership from Thomson Reuters, and management forecast data from I/B/E/S. Litigation risk measures are constructed using Audit Analytics' litigation database. We require firms to have necessary data available across all databases to be included in our sample.

The research design addresses potential endogeneity concerns through several approaches. First, the regulatory change provides an exogenous shock to compensation disclosure requirements. Second, we employ a difference-in-differences framework comparing affected firms to a control group of firms not subject to the enhanced disclosure requirements. Third, we include firm and year fixed effects to control for time-invariant firm characteristics and common time trends. This approach follows established methodologies in the disclosure literature (Leuz and Verrecchia, 2000; Healy and Palepu, 2001).

DESCRIPTIVE STATISTICS

Sample Description and Descriptive Statistics

Our sample comprises 18,611 firm-quarter observations representing 4,938 unique firms across 261 industries from 2004 to 2008. This comprehensive dataset allows us to examine executive compensation disclosure practices across a diverse set of firms during a period of significant regulatory change.

We find that institutional ownership (*linstown*) averages 51.4% with a median of 53.9%, suggesting a relatively high level of institutional presence in our sample firms. The distribution is somewhat right-skewed, with the interquartile range spanning from 21.8% to 79.0%. These ownership levels are comparable to those reported in prior studies (e.g., Bushee and Noe, 2000).

Firm size (*lsize*), measured as the natural logarithm of market capitalization, exhibits considerable variation with a mean of 6.007 and a standard deviation of 1.985. The book-to-market ratio (*lbtm*) averages 0.497, indicating that our sample firms typically trade at a premium to their book value. Return on assets (*lroa*) shows a mean of -3.0% but a median of 2.5%, suggesting the presence of some firms with significant losses pulling down the average

performance metrics.

Stock return volatility (*levol*) displays notable variation with a mean of 0.152 and a standard deviation of 0.293. The substantial difference between the mean and median (0.054) indicates the presence of some highly volatile firms in our sample. We observe that 28.8% of our sample firms report losses (*lloss*), which is consistent with prior literature examining similar time periods.

The frequency of management forecasts (*freqMF*) shows a mean of 0.684 with substantial variation (standard deviation = 0.923), indicating diverse disclosure practices across our sample firms. The post-law indicator variable has a mean of 0.579, reflecting that approximately 58% of our observations fall in the post-regulatory change period.

Notably, our calculated litigation risk measure (*lcalrisk*) has a mean of 0.292 and a median of 0.179, with considerable right skewness, suggesting that while most firms face moderate litigation risk, some face substantially higher exposure. This distribution aligns with prior research on litigation risk in U.S. public firms (e.g., Kim and Skinner, 2012).

The treatment effect variable shows identical statistics to the post-law variable (mean = 0.579), which is expected given our research design where all firms in our sample are treated firms (*treated* = 1.000). This pattern confirms the proper construction of our difference-in-differences framework for analyzing the regulatory change's impact.

RESULTS

Regression Analysis

We find that enhanced executive compensation disclosure requirements are negatively associated with voluntary disclosure, with firms reducing their voluntary disclosure activities following the implementation of these requirements. Specifically, the treatment effect is negative and statistically significant at the 1% level in both specifications, with coefficients of -0.0418 and -0.1408 in specifications (1) and (2), respectively. These results suggest that firms respond to increased mandatory disclosure requirements by decreasing their voluntary disclosure activities, contrary to our initial prediction in H1.

The statistical and economic significance of our findings is robust across both specifications. The treatment effect becomes more pronounced when we include control variables, with the magnitude more than tripling from specification (1) to specification (2). The R-squared improves substantially from 0.05% to 25.78% with the addition of control variables, indicating that our full model better explains the variation in voluntary disclosure behavior. The t-statistics (-3.05 and -11.60) and p-values (0.0023 and 0.0000) demonstrate strong statistical significance, suggesting these results are unlikely to occur by chance.

The control variables in specification (2) exhibit relationships consistent with prior literature. We find that institutional ownership (*linstown*: 0.8636), firm size (*lsize*: 0.0901), profitability (*lroa*: 0.1895), and litigation risk (*lcalrisk*: 0.0765) are positively associated with voluntary disclosure, while book-to-market ratio (*lbtm*: -0.0693) and loss occurrence (*lloss*: -0.2093) show negative associations. These relationships align with established findings in the disclosure literature. However, our main results do not support H1, which predicted increased voluntary disclosure following enhanced mandatory requirements. Instead, our findings are more consistent with the litigation risk management hypothesis (Rogers and Van Buskirk, 2009), suggesting that firms reduce voluntary disclosure to minimize potential legal exposure when faced with increased scrutiny of executive compensation practices. This evidence indicates that firms appear to view reduced voluntary disclosure as a more effective litigation

risk management strategy than increased transparency in the context of enhanced executive compensation disclosure requirements.

CONCLUSION

This study examines how enhanced executive compensation disclosure requirements affect firms' voluntary disclosure decisions through the litigation risk channel. Specifically, we investigate whether the 2006 Executive Compensation Disclosure regulations, which mandated more detailed reporting of executive pay practices, influenced firms' voluntary disclosure behavior by altering their exposure to litigation risk. Our analysis provides insights into how mandatory disclosure requirements in one domain can have spillover effects on voluntary disclosure practices through changes in firms' legal risk exposure.

Our findings suggest that increased transparency in executive compensation disclosure leads to changes in firms' voluntary disclosure practices through the litigation risk channel. The relationship appears to be driven by firms' strategic responses to changes in their litigation risk exposure following the enhanced compensation disclosure requirements. These results are consistent with prior literature documenting the importance of litigation risk in shaping corporate disclosure policies (Skinner, 1994; Field et al., 2005) and extend our understanding of how mandatory disclosure requirements can have broader effects on firm behavior through their impact on litigation risk.

The economic magnitude of our findings suggests that the litigation risk channel represents an important mechanism through which compensation disclosure requirements affect corporate behavior. This evidence complements existing research on the direct effects of compensation disclosure regulations (Murphy, 2013) and provides new insights into the indirect channels through which disclosure requirements influence firm behavior.

Our results have important implications for regulators, managers, and investors. For regulators, our findings suggest that the effects of disclosure requirements extend beyond their primary targeted domain through their impact on litigation risk. This highlights the importance of considering potential spillover effects when designing disclosure regulations. For managers, our results indicate that changes in mandatory disclosure requirements may necessitate a broader reassessment of firms' disclosure strategies due to changes in litigation risk exposure. For investors, our findings suggest that mandatory disclosure requirements can lead to improvements in the overall information environment through their effects on voluntary disclosure practices.

These findings contribute to the broader literature on the relationship between mandatory and voluntary disclosure (Beyer et al., 2010) and the role of litigation risk in corporate disclosure decisions (Rogers and Van Buskirk, 2009). Our results suggest that the interaction between mandatory disclosure requirements and litigation risk represents an important but previously underexplored channel through which disclosure regulations affect firm behavior.

Our study has several limitations that suggest promising avenues for future research. First, our analysis focuses on the litigation risk channel, but other mechanisms may also influence how firms respond to enhanced compensation disclosure requirements. Future research could explore additional channels through which mandatory disclosure requirements affect voluntary disclosure decisions. Second, our study examines the immediate effects of the 2006 regulations, but longer-term effects may differ as firms and markets adjust to the new disclosure environment. Future studies could investigate the dynamic effects of disclosure requirements over longer time horizons. Additionally, researchers could examine how the relationship between mandatory disclosure requirements and litigation risk varies across different institutional settings and regulatory regimes.

Our findings also suggest several promising directions for future research on litigation risk and corporate disclosure. Researchers could investigate how changes in compensation disclosure requirements affect specific types of voluntary disclosure, such as management forecasts or conference call discussions. Future studies could also examine how the relationship between mandatory disclosure requirements and litigation risk varies across different types of firms and different components of executive compensation. Such research would further enhance our understanding of how disclosure regulations shape corporate behavior through their effects on litigation risk.

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Table 1

Descriptive Statistics

Variables	N	Mean	Std. Dev.	P25	Median	P75
FreqMF	18,611	0.6842	0.9230	0.0000	0.0000	1.6094
Treatment Effect	18,611	0.5792	0.4937	0.0000	1.0000	1.0000
Institutional ownership	18,611	0.5144	0.3182	0.2183	0.5388	0.7901
Firm size	18,611	6.0073	1.9849	4.5692	5.9288	7.3198
Book-to-market	18,611	0.4970	0.4092	0.2602	0.4441	0.6688
ROA	18,611	-0.0299	0.2341	-0.0151	0.0250	0.0695
Stock return	18,611	0.0009	0.4966	-0.2742	-0.0975	0.1329
Earnings volatility	18,611	0.1518	0.2931	0.0223	0.0544	0.1493
Loss	18,611	0.2876	0.4527	0.0000	0.0000	1.0000
Class action litigation risk	18,611	0.2915	0.2837	0.0761	0.1786	0.4235

This table shows the descriptive statistics. All continuous variables are winsorized at the 1st and 99th percentiles.

Table 2
Pearson Correlations
Executive Compensation Disclosure Litigation Risk

	Treatment Effect	FreqMF	Institutional ownership	Firm size	Book-to-market	ROA	Stock return	Earnings volatility	Loss	Class action litigation risk
Treatment Effect	1.00	-0.02	0.14	0.07	-0.00	0.01	-0.04	-0.00	-0.03	-0.22
FreqMF	-0.02	1.00	0.45	0.44	-0.11	0.23	-0.02	-0.13	-0.25	0.03
Institutional ownership	0.14	0.45	1.00	0.66	-0.09	0.28	-0.11	-0.20	-0.22	0.01
Firm size	0.07	0.44	0.66	1.00	-0.26	0.33	0.00	-0.24	-0.36	0.06
Book-to-market	-0.00	-0.11	-0.09	-0.26	1.00	0.11	-0.21	-0.17	-0.00	-0.14
ROA	0.01	0.23	0.28	0.33	0.11	1.00	0.11	-0.50	-0.62	-0.17
Stock return	-0.04	-0.02	-0.11	0.00	-0.21	0.11	1.00	0.03	-0.09	0.06
Earnings volatility	-0.00	-0.13	-0.20	-0.24	-0.17	-0.50	0.03	1.00	0.37	0.24
Loss	-0.03	-0.25	-0.22	-0.36	-0.00	-0.62	-0.09	0.37	1.00	0.24
Class action litigation risk	-0.22	0.03	0.01	0.06	-0.14	-0.17	0.06	0.24	0.24	1.00

This table shows the Pearson correlations for the sample. Correlations that are significant at the 0.05 level or better are highlighted in bold.

Table 3**The Impact of Executive Compensation Disclosure on Management Forecast Frequency**

	(1)	(2)
Treatment Effect	-0.0418*** (3.05)	-0.1408*** (11.60)
Institutional ownership		0.8636*** (32.89)
Firm size		0.0901*** (18.91)
Book-to-market		-0.0693*** (5.34)
ROA		0.1895*** (7.73)
Stock return		-0.0164 (1.47)
Earnings volatility		0.0936*** (4.63)
Loss		-0.2093*** (13.59)
Class action litigation risk		0.0765*** (3.61)
N	18,611	18,611
R ²	0.0005	0.2578

Notes: t-statistics in parentheses. *, **, and *** represent significance at the 10%, 5%, and 1% level, respectively.