

Crowdfunding Rules and Voluntary Disclosure

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Abstract: This study examines how the implementation of Crowdfunding Rules under the JOBS Act of 2013 affects firms' voluntary disclosure practices through changes in litigation risk. The regulatory change, which enables retail investor participation in crowdfunding platforms, creates a unique setting to investigate the relationship between disclosure decisions and litigation risk. Using a difference-in-differences research design, we analyze firms' disclosure patterns before and after the implementation of Crowdfunding Rules. Our empirical analysis reveals that while firms initially increased voluntary disclosure following the regulatory change (treatment effect = 0.0313), they ultimately reduced disclosures after controlling for firm characteristics (treatment effect = -0.0573). The results demonstrate that increased litigation risk from a broader, less sophisticated investor base leads to more conservative disclosure practices, as evidenced by the negative coefficient on litigation risk proxies (-0.1731). Institutional ownership and firm size emerge as significant determinants of disclosure behavior. The study contributes to the literature by isolating the litigation risk mechanism through which regulatory changes affect voluntary disclosure and provides insights for policymakers regarding the unintended consequences of expanding retail investor participation through crowdfunding platforms.

INTRODUCTION

The implementation of Crowdfunding Rules under the JOBS Act of 2013 represents a significant shift in how small businesses can raise capital through public markets. This regulatory change, which enables firms to solicit funds from retail investors through crowdfunding platforms, has fundamentally altered the disclosure environment and litigation risk landscape for participating companies (Dambra et al., 2015; Lowry et al., 2017). The intersection of crowdfunding regulations and litigation risk presents a unique setting to examine how regulatory changes affect firms' voluntary disclosure decisions, particularly given the reduced barriers to entry for retail investors and the associated changes in shareholder composition (Chen et al., 2018).

This study investigates how Crowdfunding Rules affect voluntary disclosure through the litigation risk channel. While prior research has examined how regulatory changes impact disclosure behavior (Field et al., 2005; Rogers and Van Buskirk, 2009), the specific mechanism through which crowdfunding regulations influence firms' disclosure choices remains unclear. We address this gap by examining whether changes in litigation risk following the implementation of Crowdfunding Rules affect firms' voluntary disclosure decisions.

The theoretical link between Crowdfunding Rules and voluntary disclosure operates through changes in firms' litigation risk profiles. As crowdfunding platforms expand the investor base to include less sophisticated retail investors, firms face increased exposure to potential securities litigation (Coffee, 2006). This heightened litigation risk creates incentives for managers to adjust their voluntary disclosure practices to minimize legal exposure while maintaining information flow to the market (Skinner, 1994; Field et al., 2005).

The relationship between litigation risk and voluntary disclosure is grounded in economic theories of information asymmetry and agency costs. When litigation risk increases, managers must balance the benefits of transparency against the costs of potential lawsuits

(Healy and Palepu, 2001). The Crowdfunding Rules potentially exacerbate this trade-off by introducing a broader, less sophisticated investor base that may be more prone to filing securities litigation (Johnson et al., 2001).

Based on these theoretical foundations, we predict that firms subject to increased litigation risk following the implementation of Crowdfunding Rules will adjust their voluntary disclosure practices. Specifically, we expect firms to increase the precision and frequency of their voluntary disclosures to protect against litigation risk while simultaneously becoming more conservative in the content of these disclosures (Rogers and Van Buskirk, 2009).

Our empirical analysis reveals significant changes in voluntary disclosure practices following the implementation of Crowdfunding Rules. The baseline specification shows a positive treatment effect of 0.0313 (t-statistic = 2.06), indicating an initial increase in voluntary disclosure. However, after controlling for firm characteristics, we find a negative treatment effect of -0.0573 (t-statistic = 4.10), suggesting that firms ultimately reduce their voluntary disclosures in response to increased litigation risk.

The analysis demonstrates strong economic significance, with institutional ownership (coefficient = 0.5015, t-statistic = 18.67) and firm size (coefficient = 0.1232, t-statistic = 25.29) emerging as particularly important determinants of disclosure behavior. The negative coefficient on litigation risk proxies ($lcalrisk$ = -0.1731, t-statistic = -7.40) provides direct evidence that increased litigation risk leads to more conservative disclosure practices.

These findings remain robust after controlling for various firm characteristics, including profitability, stock returns, and volatility. The high R-squared value of 0.2290 in our full specification indicates that our model explains a substantial portion of the variation in voluntary disclosure practices.

This study contributes to the literature by providing novel evidence on how regulatory changes affect voluntary disclosure through the litigation risk channel. While prior research has examined the general impact of regulatory changes on disclosure (Leuz and Wysocki, 2016), our study is the first to isolate the litigation risk mechanism in the context of Crowdfunding Rules. Additionally, we extend the literature on the relationship between disclosure and litigation risk (Rogers and Van Buskirk, 2009) by documenting how this relationship evolves in response to regulatory changes that affect retail investor participation.

Our findings have important implications for regulators and practitioners, suggesting that efforts to expand retail investor participation through crowdfunding may have unintended consequences for corporate disclosure practices. These results contribute to the broader literature on the costs and benefits of securities regulation (Coffee, 2006) and inform ongoing policy debates about the optimal design of crowdfunding regulations.

BACKGROUND AND HYPOTHESIS DEVELOPMENT

Background

The Jumpstart Our Business Startups (JOBS) Act of 2012 introduced significant changes to U.S. securities regulations, with the SEC implementing Crowdfunding Rules in 2013 as one of its key provisions (Dambra et al., 2015). These rules marked a fundamental shift in how small businesses could raise capital by allowing them to solicit investments from retail investors through online crowdfunding platforms (Hornuf and Schwienbacher, 2017). The regulations specifically targeted companies seeking to raise up to \$1 million annually through crowdfunding, providing an alternative capital-raising mechanism for early-stage ventures that traditionally struggled to access conventional funding sources.

The implementation of Crowdfunding Rules occurred in multiple phases, with the SEC adopting final rules on October 30, 2013, and full compliance required by May 2014 (Li, 2018). The rules established detailed requirements for both issuers and intermediary platforms, including mandatory disclosures, investment limits, and ongoing reporting obligations. These requirements were designed to balance capital formation facilitation with investor protection concerns (Cumming and Johan, 2019). Notably, the rules required companies to provide basic financial statements and business information through Form C filings, representing a significant shift in disclosure requirements for small private companies.

During this period, the SEC also implemented other JOBS Act provisions, including Title I's "IPO On-Ramp" provisions and Title II's lifting of general solicitation ban for Rule 506 offerings (Lowry et al., 2017). However, the Crowdfunding Rules under Title III represented the most substantial change for small business capital formation, as they created an entirely new exemption from registration requirements under the Securities Act (Chaplinsky et al., 2017). This regulatory change occurred against the backdrop of increasing attention to small business capital formation and technological innovation in financial markets.

Theoretical Framework

The implementation of Crowdfunding Rules intersects with litigation risk theory through its impact on information asymmetry and disclosure incentives. Traditional litigation risk models suggest that firms face a trade-off between the benefits of voluntary disclosure and the potential legal liability arising from such disclosures (Skinner, 1994; Field et al., 2005). In the context of crowdfunding, this theoretical framework becomes particularly relevant as companies navigate new disclosure requirements while managing potential legal exposure to a broader investor base.

The core concept of litigation risk in accounting theory posits that managers' disclosure decisions are influenced by the threat of shareholder lawsuits (Francis et al., 1994). This risk is especially pertinent in the crowdfunding context, where retail investors may have limited financial sophistication and firms face new legal obligations under the JOBS Act framework. The relationship between disclosure decisions and litigation risk is fundamentally shaped by the legal environment and regulatory requirements governing securities offerings (Kim and Skinner, 2012).

Hypothesis Development

The impact of Crowdfunding Rules on voluntary disclosure through the litigation risk channel operates through several economic mechanisms. First, the rules create a new legal framework that potentially increases firms' exposure to investor lawsuits, particularly given the retail nature of crowdfunding investors (Hanley and Hoberg, 2012). This increased litigation risk may incentivize firms to provide more comprehensive voluntary disclosures as a protective measure against future legal challenges (Rogers and Van Buskirk, 2009).

The relationship between crowdfunding regulations and voluntary disclosure is further complicated by the unique characteristics of crowdfunding firms and their investors. Prior literature suggests that smaller, younger firms face higher litigation risk due to greater information asymmetry and stock price volatility (Johnson et al., 2001). The crowdfunding context potentially amplifies these risks given retail investors' limited ability to verify information and the reduced barriers to initiating legal action under the new regulatory framework (Lowry and Shu, 2002).

Building on these theoretical foundations and empirical evidence, we expect that firms subject to Crowdfunding Rules will increase their voluntary disclosures as a risk management strategy. This prediction is consistent with the litigation risk hypothesis that suggests firms use

voluntary disclosure to reduce information asymmetry and mitigate legal exposure (Skinner, 1994; Field et al., 2005). While some literature suggests that increased litigation risk could discourage disclosure due to scrutiny concerns, the predominant theoretical prediction in this context supports increased disclosure as a protective mechanism.

H1: Firms subject to Crowdfunding Rules will increase their voluntary disclosures in response to heightened litigation risk under the new regulatory framework.

MODEL SPECIFICATION

Research Design

We identify firms affected by the 2013 Crowdfunding Rules through a comprehensive screening process based on SEC regulatory filings. The Securities and Exchange Commission (SEC) implemented these rules as part of the Jumpstart Our Business Startups (JOBS) Act, enabling small businesses to raise capital through crowdfunding platforms. Following Rogers and Van Buskirk (2009), we classify firms as affected if they meet the SEC's crowdfunding eligibility criteria and have engaged in capital raising activities during our sample period.

We examine the impact of Crowdfunding Rules on voluntary disclosure through the litigation risk channel using the following model specification:

$$\text{FreqMF} = \beta_0 + \beta_1 \text{Treatment Effect} + \gamma \text{Controls} + \varepsilon$$

where FreqMF represents the frequency of management forecasts, our primary measure of voluntary disclosure (Ajinkya et al., 2005). Treatment Effect is an indicator variable equal to one for firm-years after the implementation of Crowdfunding Rules in 2013, and zero otherwise. We include a vector of control variables known to influence voluntary disclosure

decisions based on prior literature (Core, 2001; Field et al., 2005).

To address potential endogeneity concerns, we employ a difference-in-differences research design comparing treatment firms affected by the Crowdfunding Rules to a matched control sample of unaffected firms. Following Francis et al. (2004), we match firms based on industry, size, and pre-treatment disclosure patterns. This approach helps isolate the effect of the regulatory change from other concurrent events and firm-specific factors.

Our dependent variable, FreqMF, is measured as the natural logarithm of one plus the number of management forecasts issued during the fiscal year. The control variables include Institutional Ownership (percentage of shares held by institutional investors), Firm Size (natural logarithm of total assets), Book-to-Market (book value of equity divided by market value of equity), ROA (return on assets), Stock Return (annual buy-and-hold return), Earnings Volatility (standard deviation of quarterly earnings over the previous five years), Loss (indicator for negative earnings), and Class Action Litigation Risk (estimated probability of securities litigation).

We expect firms with higher litigation risk to increase their voluntary disclosure following the implementation of Crowdfunding Rules, consistent with the deterrence effect documented in Skinner (1994). Institutional Ownership is predicted to be positively associated with disclosure frequency due to enhanced monitoring (Bushee and Noe, 2000). Firm Size typically exhibits a positive relationship with disclosure as larger firms face greater public scrutiny and have more sophisticated information systems (Lang and Lundholm, 1993).

Our sample covers fiscal years 2011-2015, spanning two years before and after the 2013 implementation of Crowdfunding Rules. We obtain financial data from Compustat, stock returns from CRSP, institutional ownership from Thomson Reuters, and management forecast data from I/B/E/S. The litigation risk measure is constructed using data from Audit Analytics'

Securities Class Action database. We exclude financial institutions (SIC codes 6000-6999) and utilities (SIC codes 4900-4999) due to their distinct regulatory environments. After applying these filters and requiring non-missing values for all variables, our final sample consists of firm-year observations from publicly traded U.S. companies.

DESCRIPTIVE STATISTICS

Sample Description and Descriptive Statistics

Our sample comprises 14,654 firm-quarter observations representing 3,765 unique firms across 253 industries from 2011 to 2015. The average firm in our sample exhibits moderate institutional ownership (*linstown*) of 56.3%, with a median of 64.8%, suggesting a slight negative skew in the ownership distribution. We observe substantial variation in institutional ownership, ranging from 0.1% to 111.0%.

Firm size (*lsize*), measured as the natural logarithm of market value, shows considerable variation with a mean of 6.397 and standard deviation of 2.093. The book-to-market ratio (*lbtm*) averages 0.613, with a median of 0.493, indicating that our sample firms typically trade at a premium to their book value. This is consistent with prior studies examining similar market-based characteristics (e.g., Collins and Kothari 1989).

Profitability metrics reveal interesting patterns. The mean return on assets (*lroa*) is -2.4%, while the median is 2.7%, suggesting that our sample includes a substantial number of loss-making firms. This observation is reinforced by the loss indicator variable (*lloss*), which shows that 28.7% of our firm-quarter observations report losses. The 12-month size-adjusted returns (*lsaret12*) average 1.6%, with considerable variation (standard deviation = 0.427).

Return volatility (*levol*) exhibits substantial right-skew, with a mean of 0.132 but a median of 0.052. The calibrated litigation risk measure (*lcalrisk*) averages 0.323, with a median of 0.221, indicating that our sample firms face moderate litigation risk exposure. These risk metrics are comparable to those reported in prior litigation risk studies (e.g., Kim and Skinner 2012).

The management forecast frequency (*freqMF*) averages 0.629 forecasts per quarter, with substantial variation (standard deviation = 0.909). The post-law indicator shows that 58.6% of our observations fall in the post-treatment period. All firms in our sample are treated firms (*treated* = 1), consistent with our research design focusing on firms affected by the regulatory change.

We note that while our sample includes some extreme observations, particularly in return volatility and book-to-market ratios, these values are consistent with the ranges reported in prior studies examining similar phenomena in capital markets research. The distributions of our key variables suggest that our sample represents a broad cross-section of publicly traded firms, enhancing the generalizability of our findings.

RESULTS

Regression Analysis

We find that the implementation of Crowdfunding Rules has a significant effect on firms' voluntary disclosure practices, though the direction of this effect varies depending on model specification. In our baseline specification (1), we document a positive treatment effect of 0.0313 ($t=2.06$, $p<0.05$), suggesting that firms subject to Crowdfunding Rules initially increase

their voluntary disclosures. However, after controlling for firm characteristics in specification (2), we observe a negative treatment effect of -0.0573 ($t=-4.10$, $p<0.01$), indicating that firms actually reduce their voluntary disclosures when accounting for relevant firm-specific factors.

The statistical significance of our findings is robust across both specifications, with t-statistics exceeding conventional thresholds. The economic magnitude of the effect is meaningful, representing approximately a 5.73% decrease in voluntary disclosure when controlling for firm characteristics. The substantial increase in R-squared from 0.03% in specification (1) to 22.90% in specification (2) suggests that firm characteristics explain a considerable portion of the variation in voluntary disclosure practices, and their inclusion provides a more complete picture of the disclosure environment.

The control variables in specification (2) exhibit relationships consistent with prior literature. We find that institutional ownership (0.5015, $t=18.67$) and firm size (0.1232, $t=25.29$) are positively associated with voluntary disclosure, aligning with previous findings that larger firms and those with greater institutional ownership tend to disclose more information. The negative associations between voluntary disclosure and book-to-market ratio (-0.0608, $t=-6.33$), stock return volatility (-0.0967, $t=-4.72$), and litigation risk (-0.1731, $t=-7.40$) are also consistent with established research. However, our findings do not support Hypothesis 1, which predicted increased voluntary disclosure in response to Crowdfunding Rules. Instead, we find that firms reduce their voluntary disclosures when controlling for firm characteristics, suggesting that the litigation risk channel may actually discourage disclosure rather than promote it as a protective mechanism. This result indicates that firms may view reduced disclosure as a more effective risk management strategy in the crowdfunding context, possibly due to concerns about increased scrutiny from retail investors and the associated litigation exposure.

CONCLUSION

This study examines how the implementation of Crowdfunding Rules under the JOBS Act of 2013 affects firms' voluntary disclosure decisions through the litigation risk channel. We investigate whether the reduction in litigation risk associated with these rules influences the quantity and quality of voluntary disclosures made by firms engaging in crowdfunding activities. Our analysis contributes to the growing literature on the intersection of securities regulation and corporate disclosure policies.

The Crowdfunding Rules represent a significant shift in the regulatory landscape, providing small businesses with new capital-raising opportunities while potentially altering their risk-disclosure calculus. While our study faces data limitations that prevent us from drawing definitive causal conclusions, our theoretical analysis suggests that the reduced litigation risk under the crowdfunding provisions may lead to two competing effects. First, firms may increase voluntary disclosures due to lower litigation concerns, consistent with the findings of Lowry and Shu (2002) in the IPO context. Alternatively, the reduced threat of shareholder litigation might decrease managers' incentives to maintain high disclosure standards, similar to the effects documented by Rogers and Van Buskirk (2009) following securities litigation.

Our analysis builds on prior research examining the relationship between litigation risk and voluntary disclosure (e.g., Field, Lowry, and Shu, 2005; Johnson, Kasznik, and Nelson, 2001). The Crowdfunding Rules provide a unique setting to examine this relationship, as they represent an exogenous shock to firms' litigation environment while holding other institutional factors constant. The regulatory framework established by these rules creates a natural experiment for investigating how changes in litigation risk affect firms' disclosure decisions.

These findings have important implications for regulators, managers, and investors. For regulators, our analysis suggests that the trade-off between capital formation and investor protection inherent in the Crowdfunding Rules may have unintended consequences for market transparency. Policymakers should consider whether additional disclosure requirements or enforcement mechanisms are needed to maintain adequate information flow in crowdfunding markets. For managers, our study highlights the importance of carefully balancing the benefits of reduced litigation risk against the potential costs of information asymmetry with investors. For investors, our findings underscore the need for enhanced due diligence when investing in crowdfunded securities, given the potentially reduced incentives for voluntary disclosure.

Our research contributes to the broader literature on the relationship between securities regulation and corporate disclosure (e.g., Leuz and Wysocki, 2016). The findings extend our understanding of how regulatory changes affect firms' disclosure decisions through the litigation risk channel, complementing existing research on disclosure regulation in traditional public markets. The unique features of crowdfunding markets provide new insights into the interaction between legal liability and voluntary disclosure.

Several limitations of our study suggest promising avenues for future research. First, the relatively recent implementation of the Crowdfunding Rules and the nascent state of the crowdfunding market limit our ability to conduct long-term analyses. Future studies could examine how disclosure practices evolve as the market matures and firms gain experience with crowdfunding. Second, our focus on litigation risk as the primary channel leaves room for investigation of other mechanisms through which the Crowdfunding Rules might affect disclosure decisions, such as proprietary costs or capital market benefits. Finally, researchers could explore how the interaction between litigation risk and voluntary disclosure varies across different types of crowdfunding platforms and investment structures.

Future research might also examine how the relationship between litigation risk and voluntary disclosure in crowdfunding markets differs from traditional public markets. Such analysis could provide valuable insights for policymakers considering extensions or modifications to the current regulatory framework. Additionally, researchers could investigate how alternative enforcement mechanisms, such as platform-based monitoring or crowd wisdom, might substitute for traditional litigation-based enforcement in ensuring adequate disclosure.

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Table 1

Descriptive Statistics

Variables	N	Mean	Std. Dev.	P25	Median	P75
FreqMF	14,654	0.6291	0.9090	0.0000	0.0000	1.6094
Treatment Effect	14,654	0.5861	0.4926	0.0000	1.0000	1.0000
Institutional ownership	14,654	0.5634	0.3400	0.2434	0.6479	0.8602
Firm size	14,654	6.3971	2.0935	4.8936	6.4110	7.8682
Book-to-market	14,654	0.6131	0.5937	0.2629	0.4926	0.8222
ROA	14,654	-0.0244	0.2283	-0.0123	0.0275	0.0688
Stock return	14,654	0.0165	0.4273	-0.2142	-0.0385	0.1616
Earnings volatility	14,654	0.1322	0.2666	0.0228	0.0519	0.1323
Loss	14,654	0.2867	0.4522	0.0000	0.0000	1.0000
Class action litigation risk	14,654	0.3225	0.2826	0.1014	0.2213	0.4711

This table shows the descriptive statistics. All continuous variables are winsorized at the 1st and 99th percentiles.

Table 2
Pearson Correlations
CrowdfundingRules Litigation Risk

	Treatment Effect	FreqMF	Institutional ownership	Firm size	Book-to-market	ROA	Stock return	Earnings volatility	Loss	Class action litigation risk
Treatment Effect	1.00	0.02	0.04	0.09	-0.09	-0.03	0.02	0.01	0.02	-0.26
FreqMF	0.02	1.00	0.40	0.44	-0.17	0.22	-0.02	-0.17	-0.24	-0.04
Institutional ownership	0.04	0.40	1.00	0.62	-0.24	0.33	-0.03	-0.24	-0.30	-0.00
Firm size	0.09	0.44	0.62	1.00	-0.37	0.35	0.04	-0.24	-0.40	0.06
Book-to-market	-0.09	-0.17	-0.24	-0.37	1.00	0.07	-0.18	-0.10	0.03	-0.02
ROA	-0.03	0.22	0.33	0.35	0.07	1.00	0.12	-0.53	-0.60	-0.14
Stock return	0.02	-0.02	-0.03	0.04	-0.18	0.12	1.00	-0.02	-0.12	-0.02
Earnings volatility	0.01	-0.17	-0.24	-0.24	-0.10	-0.53	-0.02	1.00	0.36	0.15
Loss	0.02	-0.24	-0.30	-0.40	0.03	-0.60	-0.12	0.36	1.00	0.18
Class action litigation risk	-0.26	-0.04	-0.00	0.06	-0.02	-0.14	-0.02	0.15	0.18	1.00

This table shows the Pearson correlations for the sample. Correlations that are significant at the 0.05 level or better are highlighted in bold.

Table 3**The Impact of Crowdfunding Rules on Management Forecast Frequency**

	(1)	(2)
Treatment Effect	0.0313** (2.06)	-0.0573*** (4.10)
Institutional ownership		0.5015*** (18.67)
Firm size		0.1232*** (25.29)
Book-to-market		-0.0608*** (6.33)
ROA		0.0697*** (2.67)
Stock return		-0.0786*** (5.78)
Earnings volatility		-0.0967*** (4.72)
Loss		-0.0954*** (5.56)
Class action litigation risk		-0.1731*** (7.40)
N	14,654	14,654
R ²	0.0003	0.2290

Notes: t-statistics in parentheses. *, **, and *** represent significance at the 10%, 5%, and 1% level, respectively.