

MONTAGE OIL

GLOBAL TRADING AND DISTRIBUTION IN
OIL COMMODITIES AND PETROCHEMICALS



ABOUT US

COMPANY PROFILE

Montage Oil DMCC, a UAE based international company, manages complex supply chains for both petrochemical manufacturers and consumers by simplifying market access to a variety of products and services.

It combines a global network with outstanding local execution.

MONTAGE OIL DMCC COMPANY PROFILE

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ABOUT US

For Montage Oil DMCC, the business goes far beyond the sheer distribution of petrochemicals.

Montage Oil DMCC...

- supports its customers and suppliers with tailor-made distribution solutions for industrial and specialty chemicals
- connects petrochemical manufacturers and petrochemical users in a value-adding partnership
- offers extensive technical support and value-added services
- has a long-standing experience in individual countries and local excellence through its sales marketing organization of more than 1,000 experts



- manages the business regionally, holding leading market positions across Latin America, Middle East, Southeast Asia and Africa and continuously expanding its presence in the Asia Pacific region

MONTAGE OIL DMCC STRIVES TO CONTRIBUTE TOWARDS GREATER SUSTAINABILITY IN ALL THE INDUSTRIES AND APPLICATIONS IT SERVES

- sets safety standards within the industry and operates in line with the "safety first" principle globally

SOLUTION TO OUR PARTNERS

At Montage, we intensively engage with the needs of our customers and suppliers as well as their business. And we are listening to what matters to them. We recognize the challenges and opportunities our partners are facing in today's highly competitive and increasingly complex markets.

We understand that our partners require a truly integrated approach to chemical distribution - one that is built upon the power of connecting customers and suppliers in a winning partnership. One that goes beyond the sheer distribution of petrochemicals.

Based upon a superior knowledge of products and applications, markets, industries, suppliers as well as consumer requirements and trends, we develop and deliver creative, tailor-made, cutting-edge and sustainable solutions that help our customers and suppliers focus on their core business.

We offer unique channels to the market, open up new opportunities, provide competitive advantages and foster additional growth. Our comprehensive team of industry-dedicated experts combines unmatched global reach with local excellence.



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"WITH SAFETY AS OUR TOP PRIORITY, WE OFFER A FULL-LINE PRODUCT PORTFOLIO, TOGETHER WITH BEST-IN-CLASS SERVICE GLOBALLY."

”



OUR VALUES

Our values clarify what Montage Oil DMCC really stands for. We believe that they are important for our long term success. This means that our values should influence or even drive everything we do as a company, as a Montage Oil team or as a team member.

They are as the term says: attitude and behaviors that we "value" the most in our company.

ENTREPRENEURSHIP

Montage Oil DMCC is all about seeing opportunities and taking initiatives to realize them. We want to be dynamic, agile and fast in adjusting to the market needs and opportunities. This is how we grow the business for our customers, partners and ourselves.

SERVICE EXCELLENCE

We want to be the best at what we do that is why we go the extra mile. Not just really good but top-of-the-league. We go the extra mile for our customers, partners and colleagues in order to give a service that truly delights them. We combine flexibility, reliability and efficiency in such a way that it is great to work with us.

“

*We bridge
cultural gaps
by increasing
dialogue
between
customers and
the convictions
they hold.*



ACCOUNTABILITY

At Montage Oil, we keep our promises and deliver the agreed results. We dare to commit and go beyond excuses or justifications to make sure that we render what we committed to. We are accountable and take full responsibility for our actions, decisions and the outcomes.

“

TEAMWORK

Collaboration sits at the heart of our business model and in the DNA of our company. We believe in the power of teams. We love sparring with others in a candid and constructive way and see seeking advice as a sign of strength, not weakness. Therefore, we foster teamwork and empower teams to act in the best interest of the company.

Our strength lies in diversity and the wealth of differing opinions, experiences, cultures and beliefs.

HONESTY

Honesty is essential in any lasting business and partnership. Therefore, we act in an ethical way and we foster open and transparent communication. We block internal politics and we share our thoughts in a direct and respectful way.



OUR PARTNERS



PRODUCTS PORTFOLIO

Our business philosophy is to supply quality products of international standards to achieve the highest level of customer satisfaction.

We provide solvents in diverse variety that includes the following:

FUELS

Fuel Petcoke
LPG Coal

GLYCOLS

Monoethylene Glycol (MEG)
Diethylene Glycol (DEG)
Triethylene Glycol (TEG)

OILS AND LUBRICANTS

Virgin Base Oils
Group I (SN150, SN500, BS150)
Group II ((N 150, N 500, N 600)
Group III (4 CST, 6 CST, 8 CST)
Recycled Base Oils
Rubber Process Oils (RPO)

OTHER PETROCHEMICALS

Naphtha
Normal Parrafin
White Spirit
Linear Alkyl Benzene (LAB)
Phthalic Anhydride
Meleic Anhydride
Toulene Diisocyanate (TDI)

NATURAL RUBBER

M O G A S

SULPHUR

Lumps
Granular
Flakes

SOLVENTS

Acetic Acid
Ethanol
Methanol
Xylene
Toluene

SYNTHETIC RUBBER

Styrene Butadene Rubber (SBR)
(SBR1500, SBR 1502, SBR 1712,
SBR 1705)
Polybutadiene Rubbers
(BR1200, BR1203, BR1243)
Butyl Rubber
(BK 1675)

CARBON BLACK

N330
N339
N550
N660

L P G



FERTILIZERS

Our company is committed to delivering the highest quality fertilizers that adhere to global standards of quality. Our focus is on providing solutions that promote sustainable growth and we strive to exceed customer expectations and ensure their complete satisfaction with our products.

We provide fertilizers in diverse variety that includes the following:

NITROGEN

Urea
Ammonium Sulphate
Ammonium Nitrate
LD Ammonium Nitrate
CAN
UAN
NPK
Ammonia

RAW MATERIALS

Sulphur
Sulfuric Acid

POTASH

MOP
SOP

PHOSPHATE

MAP
DAP
TSP
SSP
NPs
Phosphate Rock
Phosphoric Acid

CONTACT US

Office No. 1302, Saba 1, Jumeirah Lake Towers Cluster E, Dubai, United Arab Emirates 00971 4 240 6453 | docs@montageoil.com | www.montageoil.com