

# **Problem Set on the Matching Model of the Labor Market**

Pascal Michailat

## Problem 1

Consider a matching model with a labor force of size  $H$ . The matching function is Cobb-Douglas:

$$m(U, V) = \omega \cdot U^\eta \cdot V^{1-\eta},$$

where  $U$  is the number of unemployed workers,  $V$  is the number of vacant jobs, and  $\eta \in (0, 1)$  is the matching elasticity. All workers are paid at a minimum wage  $w > 0$ . Firms have a production function

$$y(N) = a \cdot N^\alpha,$$

where  $a$  governs labor productivity,  $N$  denotes the number of producers in the firm, and  $\alpha \in (0, 1)$  indicates diminishing marginal returns to labor. Firms incur a recruiting cost of  $r > 0$  recruiters per vacancy and face a job-destruction rate  $s > 0$ . The labor market tightness is  $\theta = V/U$ .

- A. Compute the job-finding rate  $f(\theta)$  and vacancy-filling rate  $q(\theta)$ . Assuming that labor-market flows are balanced, compute the recruiter-producer ratio  $\tau(\theta)$ .
- B. Assuming that labor-market flows are balanced, compute labor supply  $L^s(\theta, H)$ .
- C. Firms choose employment to maximize flow profits:

$$y(N) - [1 + \tau(\theta)] \cdot w \cdot N.$$

Compute the labor demand  $L^d(\theta, a, w)$  by solving this maximization problem.

- D. Give the equation that determines tightness in the model. Explain the origin of this equation.
- E. Using the equation that you have just obtained, compute the elasticity of tightness with respect to the minimum wage,  $\epsilon_w^\theta$ . Is the elasticity positive or negative? Discuss your finding in light of the empirical literature on the minimum wage.
- F. Now assume that productivity depends on the wage:  $a(w) = \mu \cdot w^\beta$  with  $\mu > 0$  and  $\beta > 0$ . Give possible reasons why  $\beta > 0$ . Recompute the elasticity of tightness with respect to the minimum wage under this new assumption. How does your answer compare with the answer you gave above?

## Problem 2

Consider a large firm with  $L(t)$  workers. There are two types of workers:  $N(t)$  producers and  $R(t)$  recruiters. All workers are paid a wage  $w > 0$ . The firm's production function is

$$y(t) = a \cdot N(t)^\alpha,$$

where  $a$  governs labor productivity and  $\alpha \in (0, 1)$  indicates diminishing marginal returns to labor. The firm face a job-separation rate  $s > 0$ , so it must post  $V(t)$  vacancies to replace the workers who are leaving. Each vacancy requires the attention of  $r > 0$  recruiters and is filled at a rate  $q > 0$ . The parameters satisfy  $s \times r < q$ . The firm discounts future profits at rate  $\delta > 0$ . The firm maximizes the discounted sum of future profits, taking the initial number of workers  $L(0)$  as given.

- A. Formulate the firm's problem using the number of producers  $N(t)$  as control variable and the total number of employees  $L(t)$  as state variable. Write down the associated current-value Hamiltonian.
- B. Write down the optimality conditions for the firm's problem, and use them to derive the differential equation governing the optimal number of producers. The equation should be a first-order nonlinear differential equation involving  $\dot{N}(t)$ ,  $N(t)$ , and parameters.
- C. Compute the critical point of the dynamical system composed of the differential equations governing the evolution of  $L(t)$  and  $N(t)$  over time. How does the critical point relate to the labor demand computed in lecture? Under which conditions do they overlap?
- D. Plot the phase diagram describing the evolution of employment in the firm. (The phase diagram should have  $L(t)$  on the x-axis and  $N(t)$  on the y-axis.) Does the phase diagram represent a sink, source, or saddle? Display the trajectory of employment for a given initial condition.