

Assignment 3: Data Mining in Action

31250 Introduction to Data Analytics

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Data Mining Problem:

In this report, there are numerous attributes in the bank marketing dataset presented to solve a business problem. The business problem in this report is about predicting whether a bank customer will subscribe to a term deposit or not based on the given attributes.

Input:

For this task we are given several bank marketing datasets. The first dataset is used to build the model. The first dataset contains all the features and their target attribute (whether a client subscribed or not). Whereas the second datasets, are the dataset that we will use to predict whether a client will subscribe or not. This dataset only contains the attribute but no target attribute. The attribute that we used are for instance, age, job, marital, etc. However, out of all the attributes, the attributes that play significant roles in affecting the prediction is duration and nr.employed.

Output:

The outcome of the problems is the prediction of whether a person will subscribe to a term deposit or not based on their information. These predictions are made from the second bank marketing datasets which is the datasets that has all the features but no target attribute.

Data Preparation (Data Pre-Processing and Data Exploration):

1.Data Exploration

Before we made the model, the first step we need to do is to explore the data and pre-process the dataset that has both the feature and target attribute. To explore the data, we can first see the target class distribution by using this python code:

```
print(bankData["subscribed"].value_counts())
plt.figure(figsize=(5,6))
ax = sns.countplot(data = bankData, x = bankData.subscribed)
for p in ax.patches:
    width = p.get_width()
    height = p.get_height()
    x, y = p.get_xy()
    ax.annotate(f'{round(height * 100 / bankData.shape[0], 2)}%', (x + width/2, y + height * 1.01), ha='center', weight = 'bold', plt.xlabel(r'Subscribed', fontsize = 14)
plt.ylabel(r'')
plt.show()

0 23396
1 2964
Name: subscribed, dtype: int64
```

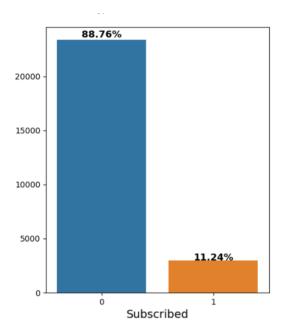


Figure 1. Target class Distribution

It can be seen that the target class which is the subscribed attribute is an unbalance class as the value is unequal. The bar chart is mostly comprised of the value 0 (no subscribed) whereas only 11.24% has the value 1 (yes subscribed). Furthermore, to explore our dataset further we can also visualize the distribution of numerical attribute against the target class by using violin plot. We can use this python code:

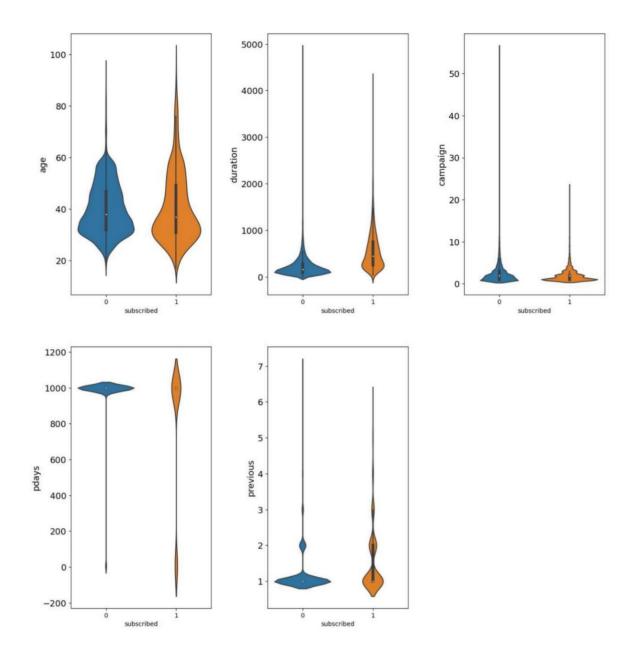


Figure 2. Violin plot Numerical attribute against subscribe attribute

Based on Figure 2, we can infer that those who subscribed to a term deposit tends to have a longer last contact duration than those who did not subscribed to a term deposit. This will be useful for gaining an information and assumption based on these attributes. In the violin plot above, we can have a general idea on the distribution of numerical attribute based on their decision to subscribe or no subscribed to a term deposit and we can derive an assumption from this chart.

2.Data Pre-processing

Before we get into our data pre-processing part, we must first solve the problem of missing values in our dataset. In the Diagram (Figure 3) below, we can see where the missing values lie in our dataset and their percentage. If the percentage of

missing values exceeds certain threshold (10%) then, that specific attribute should be drop instead of imputing their missing values.

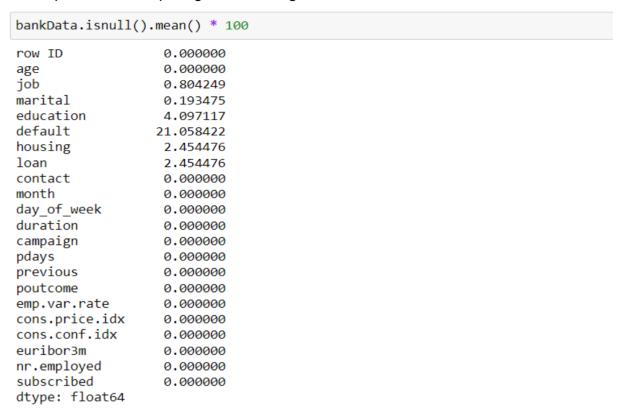
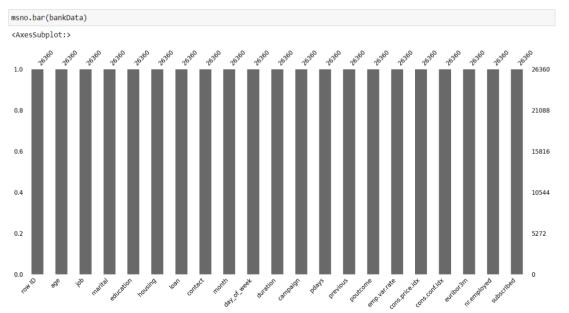


Figure 3. Missing values

Based on Figure 3, the attribute default has a missing value of 21% which exceeds our threshold, thus it should be drop from our dataset as it may affect our data preprocessing and analysis. Whereas for the other missing values because they are categorical data, we can use a method called SimpleImputer from scikitlearn library to impute it with the most frequent values (mode). After this imputing process, we must recheck our dataset again.



Once our dataset has no missing value, then we can proceed to converting categorical attribute to numerical attribute because for scikit-learn or python, most of the algorithm can only accept data in numeric form. In converting categorical attribute, we must distinguish whether a certain categorical attribute is ordinal type or nominal type as the model we will build will impose a rank if the attribute is ordinal type. To convert ordinal categorical attribute to numerical attribute we can use this line of python code:

cale_mapper = {"illiterate":0, "basic.4y":1, "basic.6y":2 ,"basic.9y":3,																
"high.school":4,"professional.course":5,"university.degree":6} ankData["education"] = bankData["education"].replace(scale_mapper)																
	age	job	marital	education	housing	loan	contact	month	day_of_week	duration	campaign	pdays	previous	poutcome	emp.var.rate	c
0	56	housemaid	married	1	no	no	telephone	may	mon	261	1	999	0	nonexistent	1.1	
1	56	services	married	4	no	yes	telephone	may	mon	307	1	999	0	nonexistent	1.1	
2	45	services	married	3	no	no	telephone	may	mon	198	1	999	0	nonexistent	1.1	
3	59	admin.	married	5	no	no	telephone	may	mon	139	1	999	0	nonexistent	1.1	
4	41	blue-collar	married	6	no	no	telephone	may	mon	217	1	999	0	nonexistent	1.1	
26355	29	unemployed	single	1	yes	no	cellular	nov	fri	112	1	9	1	success	-1.1	
26356	46	blue-collar	married	5	no	no	cellular	nov	fri	383	1	999	0	nonexistent	-1.1	
26357	56	retired	married	6	yes	no	cellular	nov	fri	189	2	999	0	nonexistent	-1.1	
26358	44	technician	married	5	no	no	cellular	nov	fri	442	1	999	0	nonexistent	-1.1	
26359	74	retired	married	5	yes	no	cellular	nov	fri	239	3	999	1	failure	-1.1	

Figure 4. Converting ordinal categorical attribute to numeric

In Figure 4, the attribute education has been converted into a numerical attribute with a rank ordering in the value. Thus, the model will capture a relationship between each value. After converting the ordinal attribute, we then need to convert the nominal attribute and to do this we need to use a method called OneHotEncoder from scikitlearn library. The attributes that will be converted are job, marital, housing, loan, contact, month, day_of_week, month, and poutcome.

```
# Convert nominal categorical value
from sklearn.compose import ColumnTransformer
from sklearn.preprocessing import OneHotEncoder
ct = ColumnTransformer(transformers=[('encoder', OneHotEncoder(), [1,2,4,5,6,7,8,13])], remainder='passthrough')
X = np.array(ct.fit_transform(X)) # convert df to np array
X[0]
array([ 0.0000e+00, 0.0000e+00, 0.0000e+00, 1.0000e+00, 0.0000e+00,
                                                          0.0000e+00,
        0.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00,
        0.0000e+00, 0.0000e+00, 1.0000e+00, 0.0000e+00,
                                                          1.0000e+00,
                                                          1.0000e+00,
        0.0000e+00, 1.0000e+00, 0.0000e+00, 0.0000e+00,
        0.0000e+00, 0.0000e+00, 0.0000e+00, 0.0000e+00,
                                                          0.0000e+00.
        0.0000e+00, 1.0000e+00, 0.0000e+00, 0.0000e+00,
                                                          0.0000e+00,
        0.0000e+00, 1.0000e+00, 0.0000e+00, 0.0000e+00,
                                                          0.0000e+00,
        0.0000e+00, 1.0000e+00, 0.0000e+00, 5.6000e+01,
                                                          1.0000e+00.
        2.6100e+02, 1.0000e+00, 9.9900e+02, 0.0000e+00,
                                                          1.1000e+00.
        9.3994e+01, -3.6400e+01, 4.8570e+00, 5.1910e+03])
```

Figure 5. Converting nominal categorical attribute to numeric

After we convert all the categorical attribute to numeric, we can then see the correlation of all input attributes to the subscribe attribute (target class). To do this, we can use pandas.DataFrame.corr() and then map it to heatmap to see the correlation.

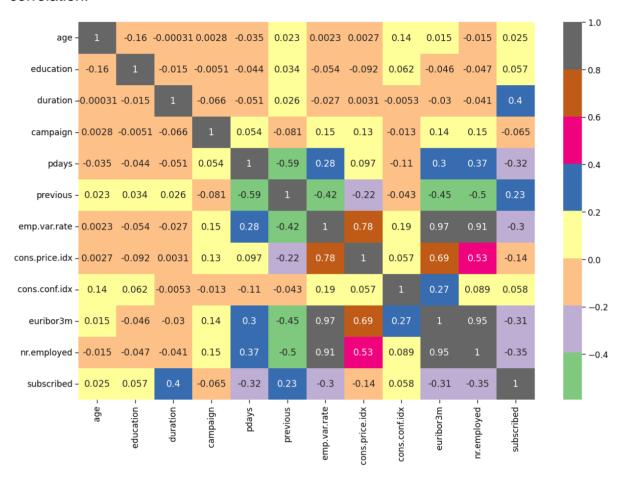


Figure 6. Heatmap of the dataset correlation columns

nr.employed	-0.351258
pdays	-0.320820
euribor3m	-0.306341
emp.var.rate	-0.300278
poutcome nonexistent	-0.193821
cons.price.idx	-0.143725
contact telephone	-0.142108
month may	-0.107764
job blue-collar	-0.075260
campaign	-0.065436
marital married	-0.043691
month jul	-0.033678
job services	-0.029101
day_of_week_mon	-0.024767
job_entrepreneur	-0.016961
month_aug	-0.016487
marital_divorced	-0.016435
job_housemaid	-0.010019
month_nov	-0.008758
day_of_week_fri	-0.006262
housing_no	-0.006018
job_technician	-0.004787
job_self-employed	-0.003484
month_jun	-0.003293
loan_yes	-0.002567
day_of_week_wed	0.000191
job_management	0.001061
loan_no	0.002567
housing_yes	0.006018
day_of_week_tue	0.011728
job_unemployed	0.018921
day_of_week_thu	0.018995

```
0.024988
job admin.
                       0.030362
poutcome_failure
                       0.031838
education
                       0.057166
cons.conf.idx
                       0.057937
marital_single
                       0.059071
                       0.075074
month apr
job retired
                       0.082011
month dec
                       0.087179
job_student
                       0.095646
month_sep
                       0.124644
month oct
                       0.138406
contact cellular
                      0.142108
                       0.146155
month mar
previous
                       0.229887
poutcome_success
                       0.313669
duration
                       0.399974
subscribed
                       1.000000
Name: subscribed, dtype: float64
```

Figure 7. Correlation of Attribute to Target Attribute in Ascending Order

Based on Figure 7, we can see that the attribute that has a strong relationship with subscribed attribute are duration, poutcome_success, and nr.employed. But to investigate further, we can use feature importance from decision tree and other tree-based algorithm to verify this later in other section so that we can do feature selection. Moreover, later in other section, we will test how feature selection affect the results of our prediction. But before we build the model, the step we need to do is to separate input attribute and target class from the datasets using this python code:

```
X = bankData.iloc[:, :-1]
y = bankData.iloc[:,-1]
```

After we have separated the input attribute and the target class, we then need to normalize the input attribute because some machine learning tends to capture features that has high range of value to be more important. However, there are also some machine learning algorithms that do not need any normalization. So later in the section of building models, there will not be any normalization techniques done in some of the models. Furthermore, there are several normalization techniques such as Min-Max normalization and Z-score distribution which will be used depend on the model we build as some models tend to work better with certain normalization technique. In order to do normalization in python we can use both of this line of code:

```
from sklearn.preprocessing import MinMaxScaler
from matplotlib import pyplot

min_max = MinMaxScaler(feature_range=(0,1))
data1 = min_max.fit_transform(bankData[numerical_attribute])
```

Figure 8. Min-Max Normalization

```
from sklearn.preprocessing import StandardScaler
from matplotlib import pyplot
std_scaler = StandardScaler()
data2 = std_scaler.fit_transform(bankData[numerical_attribute])
```

Figure 9. Z-Score Normalization

Steps to Solving The Problem:

In solving the problem, various methods are implemented and tested to see whether the model performance improve when we use the method. Each algorithm we build are enhanced with GridSearch (Parameter Optimization) from scikit-learn library in python so that we can tune the parameter to give the optimal result. The parameter we tune for each algorithm are different depending on the model itself. Regarding feature selection, it will be applied and shown in the building model section so that we can experiment whether it actually reduce overfitting and thus increasing the model performance. When we got into to the experiment, we will also be able to see the trade off between time complexity and performance. Therefore, feature selection will be discussed more in later section. Besides feature selection, some models also perform better when the dataset is normalized first. So, depending on the model. normalization will be applied. Another method that we will used to solve the problem is called SMOTE. SMOTE is used to solve the problem of unbalance class where there is a majority and minority class. When we have this kind of problem, the model we built would have been more biased towards the majority class and we do not want this in our model as it may affect our model. So later, we will investigate further on whether SMOTE method will improve or deteriorate our model. Finally, about partitioning strategy, because in python we already use GridSearch for parameter optimization, we do not need to split our data to training set, test set, and validation set. Instead, we split our data into training set and test set because GridSearch function will use training set and divide it into several fold which is similar to validation set. Finally, after we have all the models ready, we will then use crossvalidation method in python called cross validate from scikit-learn library. This method is used to validate our model and for performance comparison between each model.

Figure 10. GridSearch Parameter Optimization on one of the models (Decision Tree)

```
seed_num = 0

X2 = bankData[['duration', 'nr.employed','poutcome_success','euribor3m','cons.conf.idx']]

X_train2, X_test2, y_train2, y_test2 = train_test_split(X2, y, test_size = 0.3,random_state=seed_num)

print(X_train2.shape)
print(X_test2.shape)
```

Figure 11. Feature Selection on one of the models (Decision Tree)

```
# decrease the accuracy and F1 score

print("Before OverSampling, counts of label '1': {}".format(sum(y_train == 1)))
print("Before OverSampling, counts of label '0': {} \n".format(sum(y_train == 0)))
from imblearn.over_sampling import SMOTE

sm = SMOTE(random_state=seed_num)
X_train_res, y_train_res = sm.fit_resample(X_train, y_train)

print('After OverSampling, the shape of train_X: {}'.format(X_train_res.shape))
print('After OverSampling, counts of label '1': {}".format(y_train_res == 1)))
print("After OverSampling, counts of label '0': {}".format(sum(y_train_res == 0)))

Before OverSampling, counts of label '1': 2071
Before OverSampling, the shape of train_X: (32762, 49)
After OverSampling, the shape of train_y: (32762,)

After OverSampling, counts of label '1': 16381
After OverSampling, counts of label '1': 16381
After OverSampling, counts of label '0': 16381
```

Figure 12. SMOTE in Python

Figure 13, Cross-Validation in Python

Decision Tree:

Decision Tree in python is built using a library from scikit-learn. To develop a Decision tree model in python will only need these few lines of code:

Figure 14. Decision Tree

However, when we build a decision tree or any other model without any parameter optimization, the performance would not be optimal. The result on the test set is shown below.

	38948			
47311				
	precision	recall	f1-score	support
0	0.94	0.93	0.94	7015
1	0.50	0.53	0.51	893
racy			0.89	7908
avg	0.72	0.73	0.72	7908
avg	0.89	0.89	0.89	7908
	475] 473]] 0 1 aracy avg	473]] precision 0	475] 473]] precision recall 0 0.94 0.93 1 0.50 0.53 pracy avg 0.72 0.73	475] 473]] precision recall f1-score 0 0.94 0.93 0.94 1 0.50 0.53 0.51 pracy 0.89 0 avg 0.72 0.73 0.72

Figure 15. Decision Tree (without any parameter tuning) Performance on Test set

This result can be improved further when we use a parameter optimization technique in python called GridSearch. GridSearch will help us in finding the optimal parameter for the model by dividing the training set into several folds of training set and validation set.

Figure 16. GridSearch on Decision Tree

```
Accuracy :
0.9147698533131007
[[6773 242]
 [ 432 461]]
           precision recall f1-score support
              0.94
0.66
                         0.97
0.52
                                  0.95
                                           7015
          0
                                  0.58
                                            893
                                           7908
                                  0.91
   accuracy
  macro avg 0.80 0.74 0.77 ighted avg 0.91 0.91 0.91
                                            7908
weighted avg
                                            7908
Best Parameter:
{'max_depth': 5, 'min_samples_leaf': 3, 'min_samples_split': 3}
```

Figure 17. Decision Tree (Parameter tuning) Performance

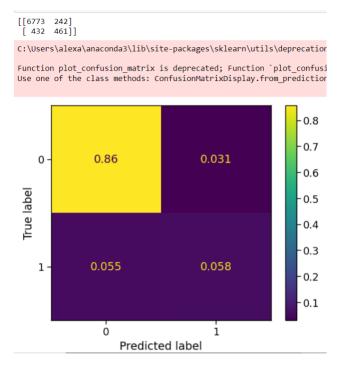


Figure 18. Confusion Matrix

The parameter that we will optimize in Decision Tree are:

- max_depth: the maximum depth of the tree
- min_samples_split: The minimum number of samples required to split an internal node
- min_samples_leaf: The minimum number of samples required to be at a leaf node

The value of parameter that we will experiment:

max_depth: 2 to 19min_samples_split: 2 to 9min_samples_leaf: 2 to 9

```
clf_dt.best_params_
{'max_depth': 5, 'min_samples_leaf': 3, 'min_samples_split': 3}
```

Figure 19. Best Parameter

Based on Figure 17, we can see that by applying GridSearch method, our model accuracy improves from 88.68% to 91.47%. In addition, when we have an unbalance dataset, the metrics of performance that we want to use is F1-score instead of accuracy for evaluating the model. As seen in the diagram above, the F1 score of the minority class increase from 0.51 to 0.58 and the F1-score of the majority class also has a slight increase from 0.94 to 0.95. Regarding the best parameter, it can also be found out using GridSearch method. Based on that, we can see that the best parameter is 5 for max_depth, min_samples_split is 3, and min_samples_leaf is 3.

However, to be more precise and detail, we will test our model using cross_validate method so that it can be compared with other decision tree experiment model as well as another algorithm. Another method that we will use to further evaluate our model is by using ROC curve. The ROC curve and AUC value for the tuned Decision Tree is shown in below diagram.

```
from sklearn.metrics import roc_curve, roc_auc_score

# Get the probabilities of each class.
y_probs = clf_dt.predict_proba(X_test)
# The 'positive' class value is 1, so we want the probabilities of the class being 1.
# i.e., the second column of the array.
y_probs_class_1 = y_probs[:,1]
auc = roc_auc_score(y_test, y_probs_class_1)
print("The AUC is {:.3f}'.format(auc)) # uses string formatting to get 3 decimal places.

fpr, tpr, thresholds = roc_curve(y_test, y_probs_class_1, pos_label=1)
print("Threshold\tTPR vs FPR")
for f, p, t in zip(fpr, tpr, thresholds):
    print("(:.3f)\tti:.3f) vs {:.3f}".format(t, p, f))
# Here is some code to plot the ROC curve.
# Follows the example at https://scikit-learn.org/stable/auto_examples/model_selection/plot_roc.html#sphx-glr-auto-examples-mode
import matplotlib.pxplot as plt
plt.figure()
    lw = 2 # the line width
plt.plot(fpr, tpr, color='darkorange',
    lw=lw, label='ROC curve (area = %0.2f)' % auc)
plt.plot([g, l], [0, 1], color='navy', lw=lw, linestyle='--') # The dashed line for random choice
plt.xlim([0.0, 1.08])
plt.ylim([0.0, 1.08])
plt.ylim([0.0, 1.08])
plt.tylabel('false Positive Rate')
plt.tilee('Receiver Operating characteristic')
plt.tshow()
```

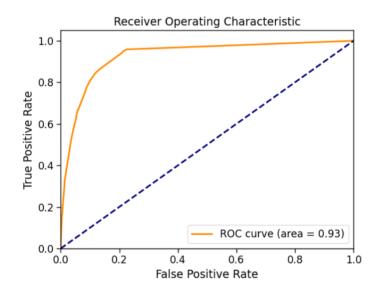


Figure 20. ROC curve for tuned Decision Tree

In diagram above (Figure 20), the AUC value is 0.93 which mean 93% predict 1 it is actually 1 or in layman's terms how often it can see a True Positive as True Positive. We are also able to visualize the tree from the model.

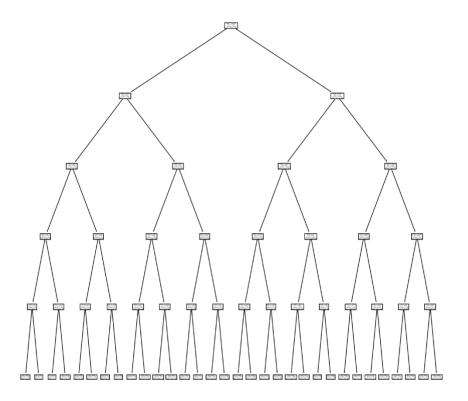


Figure 21. Tree Visualization

Another approach that we will try to combine with parameter optimization to improve our model performance is by using SMOTE and feature selection. For SMOTE, we can use the python code from figure 12. Whereas for feature selection, we can refer to figure 7 and then verify it again from a method called feature_importances_ that we gain from building the Decision Tree before. The result and the code are shown below:

```
marital divorced.... 0.0
marital married..... 0.0
marital single..... 0.0
housing no..... 0.0
housing yes..... 0.0
loan no..... 0.0
loan yes..... 0.0
contact cellular.... 0.0
contact telephone... 0.0
month apr..... 0.0
month aug..... 0.0
month dec..... 0.00035418921079457524
month jul..... 0.0
month jun..... 0.0
month mar..... 0.0
month may..... 0.0
month nov..... 0.0
month oct..... 0.013926884812167284
month sep..... 0.0
day_of_week_fri.... 0.0
day of week mon.... 0.002403334387135196
day of week thu.... 0.0
day of week tue.... 0.0
day of week wed.... 0.0
poutcome failure.... 0.0
poutcome nonexistent 0.0
poutcome success.... 0.032830308131018233
age..... 0.0
education..... 0.0
duration..... 0.5270491753882955
campaign..... 0.0
pdays..... 0.003306758291704743
previous..... 0.0
emp.var.rate..... 0.0
cons.price.idx..... 0.008826330977243392
cons.conf.idx..... 0.030747730558177293
euribor..... 0.04181702521027498
nr.employed..... 0.3359261902829553
```

Figure 22. Decision Tree Feature Importance

Based on Figure 7 and Figure 22, we can then take several attributes which are Duration, nr.employed, poutcome_success, euribor3m, and cons.conf.idx that has the highest correlation to be selected for training the model. The line of python code:

```
seed_num = 0

X2 = bankData[['duration', 'nr.employed','poutcome_success','euribor3m','cons.conf.idx']]

X_train2, X_test2, y_train2, y_test2 = train_test_split(X2, y, test_size = 0.3,random_state=seed_num)

print(X_train2.shape)
print(X_test2.shape)

(18452, 5)
(7908, 5)
```

Figure 23. Decision Tree with Feature selection

Result table

Model	Accuracy	Recall class 0	Recall class 1	F1 class 0	F1 class	Parameter	Kaggle Score
Decision Tree (normal)	0.8868	0.93	0.53	0.94	0.51	<pre>{'max_depth': none, 'min_sam ples_leaf': 1, 'min_samples_s plit': 2}</pre>	0.89135
Decision Tree (Optimized)	0.91476	0.97	0.52	0.95	0.58	<pre>{'max_depth': 5, 'min_sample s_leaf': 3, 'm in_samples_spl it': 3}</pre>	0.92261
Decision Tree (Optimized SMOTE)	0.8837	0.91	0.70	0.93	0.58	<pre>{'max_depth': 9, 'min_sample s_leaf': 3, 'm in_samples_spl it': 6}</pre>	0.88315
Decision Tree (Optimized Feature Selection)	0.9135	0.97	0.50	0.95	0.57	<pre>{'max_depth': 5, 'min_sample s_leaf': 5, 'm in_samples_spl it': 2}</pre>	0.92169

Hence, by seeing the result in the result table, we can then see what approach we should use in building Decision Tree model. Amongst all the Decision Tree version, the version which perform the best is the model with all features, No SMOTE, and has been optimized, gives the best result in predicting the unknown dataset and the test set in the dataset where feature and target class are given. It turns out using SMOTE actually decrease our performance both in test set and Kaggle score.

Time Complexity vs Performance Table

Model	Accuracy	F1 class 0	F1 class 1	Kaggle score	Avg Fit_time
Decision Tree (Optimized)	0.91476	0.95	0.58	0.92261	125.99
Decision Tree (Optimized Feature selection)	0.9135	0.95	0.57	0.92169	44.87

Although as seen in the table above that by using feature selection decrease the performance of the model, the time to fit and train the model is faster which is a trade-off. So, depending on the case, we might want to sacrifice performance over time complexity.

K-Nearest Neighbors:

KNeighborsClassifier()

K-Nearest Neighbors in python is built using a library from scikit-learn called KNeighborsClassifier. To develop a KNN model in python will only need these few lines of code:

```
from sklearn.neighbors import KNeighborsClassifier
clf_knn = KNeighborsClassifier()
clf_knn.fit(X_train, y_train)

* KNeighborsClassifier
```

Figure 24. KNN algorithm

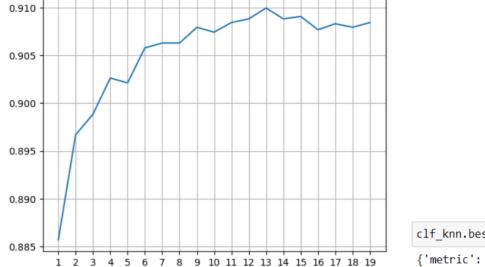
```
0.8868234699038948
[[6540 475]
[ 420 473]]
            precision recall f1-score support
                0.94 0.93 0.94
                                           7015
                0.50
                       0.53
                                0.51
                                           893
                                 0.89
                                           7908
   accuracy
  macro avg 0.72 0.73 0.72
Ighted avg 0.89 0.89 0.89
                                           7908
weighted avg
                                           7908
```

Figure 25. KNN Performance (Without any parameter optimization

The accuracy can be further improved when we use GridSearch. Doing GridSearch is the same for every other algorithm, the only difference lies in the list of parameters that we want to optimize.

Figure 26. GridSearch on KNN classifier

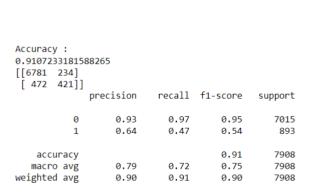
In addition, we are also able to plot a graph that illustrate a visualization of the accuracy when value of K increase.



```
clf_knn.best_params_
{'metric': 'manhattan', 'n_neighbors': 20}
```

Figure 27. Graph of accuracy vs K value and best parameter

Based on Figure 27, we can infer that increase K until certain point would increase the performance of a model. But we also have to put something in mind, when increasing the performance of the model there's a trade-off which is time. The KNN model we develop using GridSearch parameter optimization would give us this result:



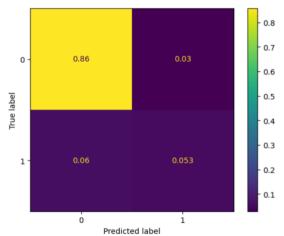


Figure 28. KNN (optimized) Performance

Figure 29. KNN Confusion Matrix

For further analysis on whether the type of metrics (parameter) should we opt for in this given problem, we can visualize the comparison using a python code shown below

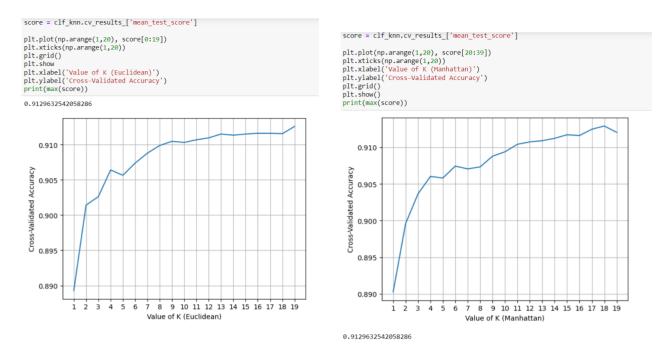


Figure 30. Accuracy when using Euclidean

Figure 31. Accuracy when using Manhattan

Another approach that we will experiment on to increase the performance is using Normalization. Normalization as mentioned in section 2 (Data Pre-processing) are required only for some algorithm. KNN needs normalization because it is an algorithm based on distance. So, the data will be normalized and then the model will be tuned with the normalized data. However, the result shown to be the same.

Accurac 0.91072 [[6781 [472	331815	88265				
L		precision	recall	f1-score	support	
	0	0.93	0.97	0.95	7015	
	1	0.64	0.47	0.54	893	
acc	uracy			0.91	7908	
macr	o avg	0.79	0.72	0.75	7908	
weighte	d avg	0.90	0.91	0.90	7908	

Figure 32. KNN Normalization result

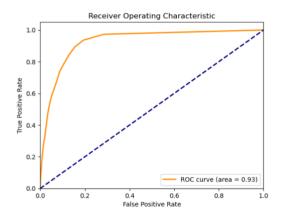
Another method that we can try on is using Feature Selection because the algorithm might have taken all things into consideration and thus causing it to be overfitted. The result of normalize + Feature selection is shown below.

```
Accuracy:
0.9108497723823976
[[6769 246]
 [ 459 434]]
              precision
                            recall f1-score
                                                support
           0
                    0.94
                              0.96
                                         0.95
                                                   7015
           1
                    0.64
                              0.49
                                         0.55
                                                    893
    accuracy
                                         0.91
                                                   7908
   macro avg
                    0.79
                              0.73
                                         0.75
                                                   7908
weighted avg
                    0.90
                              0.91
                                         0.91
                                                   7908
```

Figure 33. Normalize + FS KNN Confusion Matrix

*FS = Feature Selection

Moreover, the ROC of simple KNN without any normalization and feature selection can be compared with the KNN with Normalization and Feature selection. The AUC value for Normalize and Feature selection KNN is higher by 0.01 than the simple KNN. The closer the AUC value to 1, the better the model in predicting.



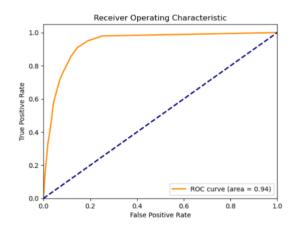


Figure 34. ROC (optimized KNN)

Figure 35. ROC (Normalize + FS KNN)

To summarize all the experiment, the table of result and time complexity is shown in below diagrams.

Result table

Model	Accuracy	Recall	Recall	F1 class	F1 class	Parameter	Kaggle Score
		class 0	class 1	0	1		
KNN (normal)	0.9021	0.96	0.47	0.95	0.52	<pre>{'metric': 'mi nkowski', 'n_n eighbors': 5}</pre>	0.90015
KNN (Optimized)	0.9107	0.97	0.47	0.95	0.54	<pre>{'metric': 'ma nhattan', 'n_n eighbors': 20}</pre>	0.91107

KNN (Optimized	0.9108	0.96	0.49	0.95	0.55	{'metric': 'ma	0.90288
Normalize FS)						nhattan', 'n_n	
,						eighbors': 18}	

Although when optimized KNN (with normalization and Feature selection) are tested better in our first dataset, when the model is deployed into the second dataset (unknown) the model performs worse than the KNN without any normalization and Feature Selection.

Time Complexity vs Performance Table

Model	Accuracy	F1 class 0	F1 class 1	Kaggle score	Avg Fit_time
KNN (Optimized)	0.9107	0.95	0.54	0.91107	81.06
KNN (Normalized	0.9108	0.95	0.55	0.90288	19.67
+ FS)					

Random Forest:

Random Forest in python is built using a library from scikit-learn called RandomForestClassifier. To develop a RF model in python will only need these few lines of code:

```
from sklearn.ensemble import RandomForestClassifier

# Construct a random forest classifier.
clf_rt = RandomForestClassifier(n_estimators = 50, oob_score=True)
clf_rt.fit(X_train, y_train)

* RandomForestClassifier
RandomForestClassifier(n_estimators=50, oob_score=True)
```

```
0.9080677794638341
[[6778 237]
 [ 490 403]]
             precision recall f1-score support
                  0.93
                           0.97
                                    0.95
                                              7015
                                     0.91
   accuracy
                                              7908
                  0.78
                           0.71
  macro avg
                                     0.74
                                              7908
weighted avg
```

Figure 36. Python code Random Forest

Figure 37. Confusion Matrix

The accuracy can be further improved when we use GridSearch. Doing GridSearch is the same for every other algorithm, the only difference lies in the list of parameters that we want to optimize.

```
Accuracy :
0.9137582195245321
[[6822 193]
[ 489 404]]
              precision
                           recall f1-score
                                              support
                   0.68
                             0.45
                                        0.54
                                        0.91
    accuracy
                   0.80
                             0.71
                                                  7908
weighted avg
                   0.90
                             0.91
                                        0.91
                                                  7908
```

Figure 38. GridSearch on Random Forest

Figure 39. Optimized RF Performance

The next approach we will try for Random Forest classifier are Feature Selection. The result is shown below.

Accuracy :					
0.91502276176	02428				
[[6767 248]					
[424 469]]					
[.=]]	precision	recall	f1-score	support	
	p. 202020			зарро. с	
0	0.94	0.96	0.95	7015	
1	0.65	0.53	0.58	893	
accuracy			0.92	7908	
macro avg	0.80	0.74	0.77	7908	
weighted avg	0.91	0.92	0.91	7908	
0 0					

Figure 40. Random Forest FS Confusion matrix

Another performance measure we can test is using ROC curve. We will compare the optimized Random Forest with the Optimized + Feature Selection Random Forest.

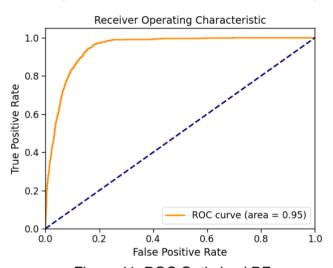


Figure 41. ROC Optimized RF

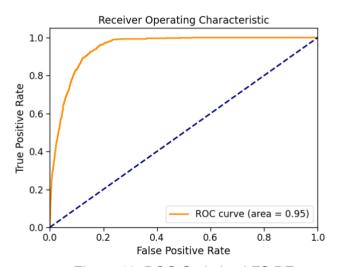


Figure 42. ROC Optimized FS RF

Result Table

Model	Accuracy	Recall class 0	Recall class 1	F1 class 0	F1 class	Parameter	Kaggle Score
Random Forest (normal)	0.91135	0.97	0.47	0.95	0.54	<pre>{'criterion': 'gini', 'max_depth': none, 'max_features ': 'sqrt', 'min_samples_ leaf': 1, 'n_estimators ': 100}</pre>	Not tested

Random Forest (Optimized)	0.91236	0.97	0.46	0.95	0.54	<pre>{'criterion': 'gini', 'max_depth': 48, 'max_features ': 'sqrt', 'min_samples_ leaf': 2, 'n_estimators ': 500}</pre>	0.92139
Random Forest (Optimized FS)	0.91426	0.96	0.52	0.95	0.58	<pre>{'criterion': 'gini', 'max_depth': 8, 'max_features ': 'sqrt', 'min_samples_ leaf': 5, 'n_estimators ': 200}</pre>	0.91836

For Random Forest, the cross_validate method was not applied here due to the time it takes to run the method is more than an hour. However, the performance can already be evaluated based on the Kaggle score, but for the time complexity, based on the previous model such as Decision Tree and KNN, we know that using feature selection will decrease the time it takes to run the model.

Neural Network:

Neural Network in python is built using a library from scikit-learn called MLPClassifier. To develop a NN model in python will only need these few lines of code:

Figure 43. Python code NN

Accuracy : 0.91072331815883 [[6749 266]	265			
[440 453]]	recision	recall	f1-score	support
Ρ,		,	12 00010	опррот с
0	0.94	0.96	0.95	7015
1	0.63	0.51	0.56	893
accuracy			0.91	7908
macro avg	0.78	0.73	0.76	7908
weighted avg	0.90	0.91	0.91	7908

Figure 44. Confusion Matrix

The accuracy can be further improved when we use GridSearch. Doing GridSearch is the same for every other algorithm, the only difference lies in the list of parameters that we want to optimize.

Figure 45. GridSearch on NN

```
Accuracy:
0.9056651492159838
[[6806 209]
 [ 537 356]]
              precision
                            recall f1-score
                                                support
           0
                   0.93
                              0.97
                                        0.95
                                                   7015
           1
                   0.63
                              0.40
                                        0.49
                                                   893
                                        0.91
                                                   7908
    accuracy
                   0.78
                                                   7908
   macro avg
                              0.68
                                        0.72
weighted avg
                   0.89
                              0.91
                                        0.90
                                                   7908
```

Figure 46. Optimized NN Performance

The next approach we will try for Neural Network is normalization. Neural Network need normalization because it helps to stabilize the gradient descent step, allowing us to use larger learning rates or help models converge faster for a given learning rate.

```
from sklearn.preprocessing import | StandardScaler
seed_num = 0

X1 = X
scaler = StandardScaler()
X1 = scaler.fit_transform(X1)

X_train, X_test, y_train, y_test = train_test_split(X1, y, test_size = 0.3,random_state=seed_num)
print(X_train.shape)
print(X_test.shape)

(18452, 49)
(7908, 49)
```

Figure 47. Standard Scaler

Figure 48. GridSearch on the normalized data

After we have normalized our data (Figure 47), we can then proceed to optimizing the parameter. This step is like the other steps we have done before with our previous model. The result of the Neural Network performance with data that has been normalized is shown below:

```
Accuracy:
0.9138846737481032
[[6701 314]
 [ 367 526]]
                            recall f1-score
              precision
                                                support
           0
                   0.95
                              0.96
                                        0.95
                                                   7015
           1
                   0.63
                              0.59
                                        0.61
                                                    893
                                        0.91
    accuracy
                                                   7908
   macro avg
                   0.79
                              0.77
                                        0.78
                                                   7908
weighted avg
                   0.91
                              0.91
                                        0.91
                                                   7908
```

Figure 49. NN with Normalization

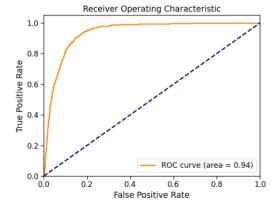


Figure 50. ROC

Based on Figure 49, it can be seen that the F1-score for the minority class improve significantly from 0.40 to 0.61. So, taking this into account, we will experiment on using normalization and feature selection now. The code is show here,

```
seed_num = 0
X2 = bankData[['duration', 'nr.employed', 'poutcome success', 'euribor3m', 'cons.conf.idx']]
X train2, X test2, y train2, y test2 = train test split(X2, y, test size = 0.3, random state=seed num)
print(X train2.shape)
print(X test2.shape)
from sklearn.model selection import GridSearchCV
#'batch size' : [128,256],
layers = [[20], [40,20],[45,40,15]] # we try using 1 2 3 hidden layer. kl 1 hidden layer itu yg 20 doc
param grid = [
 {'hidden_layer_sizes' : layers,
   'activation': ['logistic', 'tanh', 'relu'],
   'verbose' : [True],
  'random_state' : [0],
'early_stopping' : [True],
   'validation_fraction' : [0.3],
NN = MLPClassifier() # default weight = uniform
clf_nnFS = GridSearchCV(NN, param_grid, cv=5, scoring='accuracy', return_train_score=False) # if scoring
clf_nnFS.fit(X_train2, y_train2);
```

Figure 51. Feature Selection (FS) on Neural Network

```
Accuracy:
0.9128730399595346
[[6740 275]
       479]]
 414
                            recall f1-score
              precision
                                                support
                    0.94
                              0.96
                                         0.95
                                                   7015
           0
           1
                    0.64
                              0.54
                                         0.58
                                                    893
                                         0.91
                                                   7908
    accuracy
                              0.75
                                         0.77
   macro avg
                    0.79
                                                   7908
weighted avg
                    0.91
                              0.91
                                         0.91
                                                   7908
```

Figure 52. FS Neural Network Confusion Matrix

Result Table

Model	Accuracy	Recall	Recall	F1	F1	Parameter	Kaggle
		class 0	class 1	class 0	class 1		Score
Neural	0.9002	0.98	0.28	0.95	0.39		Not tested
Network(normal)						default	
Neural	0.91236	0.97	0.40	0.95	0.49		0.90834
Network(Optimized)						{'activation	
						': 'logistic	
						',	

						<pre>'early_stopp ing': True, 'hidden_laye r_sizes': [4 0, 20], 'random_stat e': 0, 'validation_ fraction': 0. 3, 'verbose': T rue}</pre>	
Neural Network (Optimized Normalized)	0.91426	0.96	0.59	0.95	0.61	<pre>{'activation ': 'logistic ', 'early_stopp ing': True, 'hidden_laye r_sizes': [4 0, 20], 'random_stat e': 0, 'validation_ fraction': 0. 3, 'verbose': T rue}</pre>	0.91745

Support Vector Machine:

SVM in python is built using a library from scikit-learn called SVC. To develop a SVM model in python will only need these few lines of codes but the time it took to built one is very time consuming. So, in this report, we only use 5% of the dataset to train our model and the rest of 95% will be used to test the model. Moreover, we also perform Feature Selection Due to all this reason, we will not focus on getting the best performance amongst other algorithm like Decision Tree. Instead, we will focus on optimizing the model performance based on the experiment we got from other models.

0.8991316 [[20864 [2212	_								
		precision	recall	f1-score	support				
	0	0.90	0.99	0.95	21045				
	1	0.72	0.17	0.28	2679				
accur	acy			0.90	23724				
macro	avg	0.81	0.58	0.61	23724				
weighted	avg	0.88	0.90	0.87	23724				

Figure 53. SVM

Figure 54. SVM Performance

So, now we will apply all methods such as normalization and feature selection to SVC to improve the model performance.

```
seed_num = 0

X2 = bankData[['duration', 'nr.employed']]

scaler = MinMaxScaler(feature_range=(0,1))

X2 = scaler.fit_transform(X2)

X_train, X_test, y_train, y_test = train_test_split(X2, y, test_size = 0.9,random_state=seed_num)

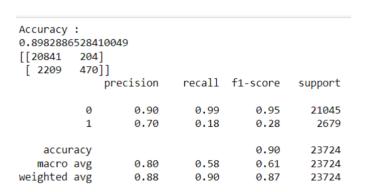
print(X_train.shape)
print(X_test.shape)
```

Figure 55. Feature Selection and Normalization

```
from sklearn.model_selection import GridSearchCV
param_grid = {'kernel': ('poly', 'rbf'), 'C': [0.1, 1, 5], 'degree': [2,3,4], 'probability' : [True]}

SVM = SVC() # default weight = uniform
clf_svc = GridSearchCV(SVM, param_grid, cv=3, scoring='accuracy',n_jobs = -1, return_train_score=False)
clf_svc.fit(X_train, y_train);
```

Figure 56. GridSearch on SVM



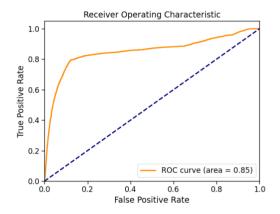


Figure 57. SVM Performance

Figure 58. SVM ROC

Result Table

Model	Accuracy	Recall	Recall	F1 class	F1 class	Parameter	Kaggle Score
		class 0	class 1	0	1		
SVM (Optimization + Normalization + Feature Selection)	0.8982	0.99	0.18	0.95	0.28	{'kernel': ('p oly', 'rbf'), 'C': [0.1, 1, 5], 'degree': [2,3,4], 'prob ability': [True]}	0.91289

Logistic Regression:

Logistic regression is an algorithm used for solving classification problems although its name is regression. To build logistic regression in python we will need to import a class from scikit-learn called LogisticRegression(). In order for Logistic Regression to work well, we need to normalize our data. The code and the performance are shown below.

```
Accuracy :
0.9100910470409712
[[6818 197]
 [ 514 379]]
              precision
                            recall f1-score
                                                support
                                                   7015
           0
                   0.93
                              0.97
                                        0.95
                   0.66
                              0.42
                                        0.52
                                                    893
                                        0.91
                                                   7908
    accuracy
   macro avg
                   0.79
                              0.70
                                        0.73
                                                   7908
weighted avg
                   0.90
                              0.91
                                        0.90
                                                   7908
```

Figure 59. Logistic Regression

Figure 60. LR Performance

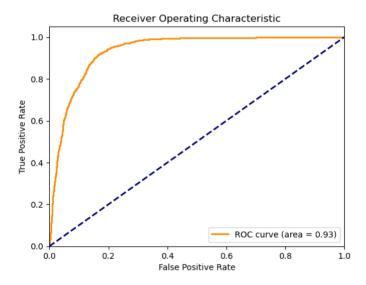


Figure 61. LR ROC

Result Table

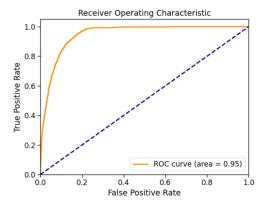
Model	Accuracy	Recall	Recall	F1 class	F1 class	Parameter	Kaggle Score
		class 0	class 1	0	1		
Logistic Regression	0.9100	0.97	0.42	0.95	0.52	{'C': 100, 'ma x_iter': 100, 'penalty': '12 '}	0.90682

Gradient Boosting:

Gradient Boosting in python is built using a library from scikit-learn called GradientBoostingClassifier. Gradient Boosting Algorithm is similar to Decision Tree and Random Forest. It does not need any normalization for it to work well. To develop Gradient Boosting algorithm in python, this code is needed:

```
seed num = 0
X2 = bankData[['duration', 'nr.employed', 'poutcome success', 'euribor3m', 'cons.conf.idx']]
X_train2, X_test2, y_train2, y_test2 = train_test_split(X2, y, test_size = 0.3,random_state=seed_num)
print(X train2.shape)
print(X test2.shape)
(18452, 5)
(7908, 5)
from sklearn.model selection import GridSearchCV
depth = range(2,6)
split = range(2,6)#2,6
leaf = range(1,6)#1,6
param_grid = [
  {'learning_rate' : [0.01, 0.1],
    'min_samples_split' : split,
   'min_samples_leaf': leaf,
   'n_estimators' : [200,600],
'max_features' :['log2','sqrt'],
   'max depth' : depth
  }
GB = GradientBoostingClassifier() # default weight = uniform
clf_gb2 = GridSearchCV(GB, param_grid, cv=3, scoring='accuracy',n_jobs = -1, return_train_score=False,verbose = 4)
clf gb2.fit(X train2, y train2);
```

Figure 62. Gradient Boosting Classifier



```
Figure 63. ROC
```

Figure 64. Confusion Matrix

Based on the 3 figures above, we can see that Gradient Boosting algorithm are able to perform well on binary classification problem. It can be seen and evaluated through the confusion matrix and ROC curve. Gradient Boosting is also known to be

used for Machine Learning competition as it provides the best performance. However, we will test it out in the Kaggle. The result of the Kaggle and the overall summary is provided in the table below.

Result Table

Model	Accuracy	Recall	Recall	F1 class	F1 class	Parameter	Kaggle Score
		class 0	class 1	0	1		
Gradient Boosting (Feature selection)	0.91565	0.96	0.54	0.95	0.59	<pre>{'learning_rat e': 0.01, 'max_depth': 5, 'max_features ': 'log2', 'min_samples_ leaf': 5, 'min_samples_ split': 4, 'n_estimators ': 600}</pre>	0.92382

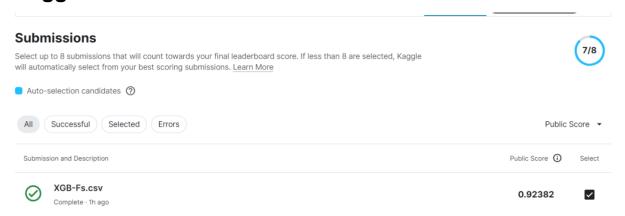
Best Classifier:

Model	Accuracy	Recall	Recall	F1 class	F1 class 1	Kaggle
		class 0	class 1	0		
Decision Tree	0.91476	0.97	0.52	0.95	0.58	0.92261
K-Nearest Neighbors	0.9107	0.97	0.47	0.95	0.54	0.91107
Random Forest	0.91236	0.97	0.46	0.95	0.54	0.92139
Neural Network	0.91426	0.96	0.59	0.95	0.61	0.91745
Support Vector	0.8982	0.99	0.18	0.95	0.28	0.91289
Machine						
Logistic Regression	0.9100	0.97	0.42	0.95	0.52	0.90682
Gradient Boosting	0.91565	0.96	0.54	0.95	0.59	0.92382

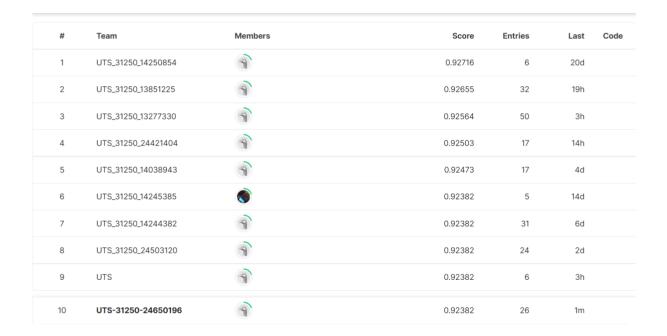
Out of the all model built, the best classifier for the bank marketing problem is Gradient Boosting. Gradient Boosting is able to achieve the highest performance in Kaggle with a score of 0.92382. Gradient Boosting is a tree-based algorithm that combines many models together to create a strong predictive model. This algorithm is widely used in many competitions if performance is the main target. Gradient Boosting works similar to Decision Tree and Random Forest because it is both a tree based and ensemble method classifier. Moreover, the reason Gradient Boosting outperform Random Forest and Decision Tree is because it trains itself to correct each other error (ensemble method) and Gradient Boosting are capable of capturing complex pattern in the data. Gradient Boosting relies on the intuition that the best possible next model, when combined with previous models, minimizes the overall prediction error. The key idea is to set the target outcomes for this next model in order to minimize the error. Hence, it all makes sense that Gradient Boosting is able to achieve the best score in this classification problems. The second-best model that also capture the pattern well is Decision Tree followed by Random Forest in third

place. Thus, it can be deduced that tree-based algorithms are suitable for this bank marketing problems.

Kaggle Submission:



Kaggle Best Score



Kaggle Ranking Position

Reference:

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- What is Overfitting in Deep Learning [+10 Ways to Avoid It]. (n.d.). Www.v7labs.com.

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