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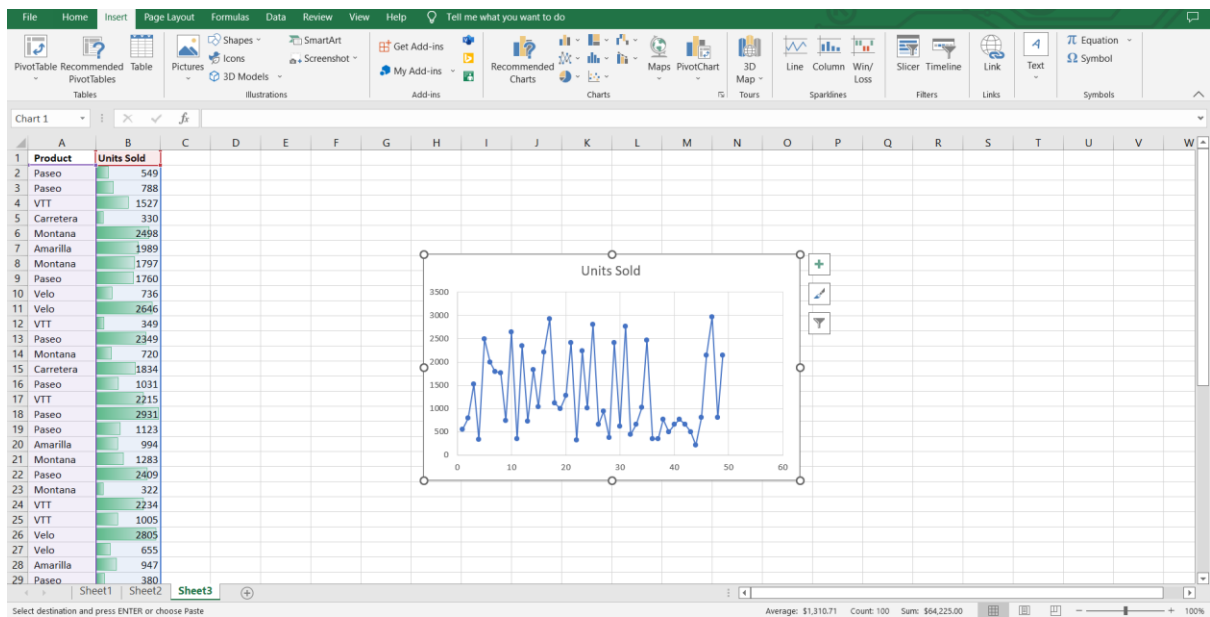
A1 Segment

Segment	Country	Product	Discount Band	Units Sold	Manufacturing	Pr Sale Price	Gross Sales	Discounts	Sales	COGS	Profit
Midmarket	France	Paseo	None	549.00	10.00	15.00	8235.00	0.00	8235.00	5490.00	2745.00
Small Business	Mexico	Paseo	None	788.00	10.00	300.00	236400.00	0.00	236400.00	197000.00	39400.00
Government	France	VTT	None	1527.00	250.00	350.00	534450.00	0.00	534450.00	397020.00	137430.00
Enterprise	United States	Carretera	Low	330.00	3.00	125.00	41250.00	412.50	40837.50	39600.00	1237.50
Small Business	United States	Montana	Low	2498.00	5.00	300.00	749400.00	7494.00	741906.00	624500.00	117406.00
Channel Partner	United States	Amarilla	Low	1989.00	260.00	12.00	23868.00	238.68	23629.32	5967.00	17662.32
Government	Germany	Montana	Low	1797.00	5.00	350.00	628950.00	18868.50	610081.50	467220.00	142861.50
Government	Mexico	Paseo	Low	1760.00	10.00	7.00	12320.00	369.60	11950.40	8800.00	3150.40
Government	United States	Velo	Low	736.00	120.00	20.00	14720.00	588.80	14131.20	7360.00	6771.20
Government	Canada	Velo	Low	2646.00	120.00	20.00	52920.00	2116.80	50803.20	26460.00	24343.20
Government	United States	VTT	Low	349.00	250.00	350.00	122150.00	4886.00	117264.00	90740.00	26524.00
Government	Canada	Paseo	Medium	2349.00	7.00	16443.00	922.15	15620.85	11745.00	3875.85	
Government	Mexico	Carretera	Medium	1834.00	3.00	20.00	36680.00	2567.60	34112.40	187300.00	52300.00
Government	France	Paseo	Medium	1031.00	10.00	7.00	7217.00	505.19	7171.81	5155.00	1556.81
Channel Partner	Germany	VTT	Medium	2215.00	250.00	12.00	26580.00	1860.60	24719.40	6645.00	18074.40
Midmarket	United States	Paseo	Medium	2931.00	10.00	15.00	43965.00	3077.55	40887.45	29310.00	11577.45
Small Business	Germany	Paseo	Medium	1123.00	10.00	300.00	336900.00	23583.00	313317.00	280750.00	32567.00
Enterprise	Germany	Amarilla	Medium	994.00	260.00	125.00	124250.00	8697.50	115552.50	119280.00	3727.50
Small Business	Canada	Montana	Medium	1283.00	5.00	300.00	384900.00	30792.00	354108.00	320750.00	33358.00
Government	Germany	Paseo	Medium	2409.00	10.00	7.00	16863.00	1349.04	15513.96	12045.00	3468.96
Small Business	France	Montana	Medium	322.00	5.00	300.00	96600.00	8694.00	87906.00	80500.00	7406.00
Channel Partner	France	VTT	Medium	2234.00	250.00	12.00	26808.00	2412.72	24395.28	6702.00	17693.28
Channel Partner	Mexico	VTT	High	1005.00	250.00	12.00	12060.00	1326.00	10733.40	3015.00	7718.40
Government	France	Velo	High	2805.00	120.00	20.00	56100.00	6171.60	49928.00	28050.00	21878.00
Midmarket	Mexico	Velo	High	655.00	120.00	15.00	9825.00	1080.75	8744.25	6550.00	2194.25
Enterprise	Mexico	Amarilla	High	947.00	260.00	125.00	118375.00	13021.25	105353.75	113640.00	8286.25
Government	United States	Paseo	High	380.00	10.00	7.00	2660.00	292.60	2367.40	1900.00	467.40

Sheet1 Sheet2 Sheet3

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Average: 54045.42 Count: 601 Sum: 21239850.69



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Segment

Segment	Country	Product	Discount Band	Units Sold	Manufacturing Pi	Sale Price	Gross Sales	Discounts	Sales	COGS	Profit
Small Business	Mexico	Paseo	None	788	10.00	300.00	236,400.00	-	236,400.00	197,000.00	39,400.00
Small Business	United States of	Montana	Low	2498	5.00	300.00	749,400.00	7,494.00	741,906.00	624,500.00	117,406.00
Small Business	Germany	Paseo	Medium	1123	10.00	300.00	336,900.00	23,583.00	313,317.00	280,750.00	32,567.00
Small Business	Canada	Montana	Medium	1283	5.00	300.00	384,900.00	30,792.00	354,108.00	320,750.00	33,358.00
Small Business	France	Montana	Medium	322	5.00	300.00	96,600.00	8,694.00	87,906.00	80,500.00	7,406.00
Small Business	Mexico	Carretera	Low	494	3.00	300.00	148,200.00	1,482.00	146,718.00	123,500.00	23,218.00
Small Business	Mexico	VTT	Low	494	250.00	300.00	148,200.00	1,482.00	146,718.00	123,500.00	23,218.00
Small Business	Germany	Carretera	Low	214	3.00	300.00	64,200.00	1,284.00	62,916.00	53,500.00	9,416.00

Sheet1 Sheet2

Ready 8 of 49 records found Accessibility: Investigate

Count: 9