

Thiago Almeida
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EDUCATION

Monmouth University | West Long Branch, NJ

- MS in Software Engineering
- BS in International Business
- Courses: Project Management, Operations Management, Strategic Management,
- Secure Web Services Development, Software Design and System Architecture

Expected: Jan 2021
Sept 2015 - Aug 2019

Regent's University | London, England

- Term Abroad

Jan 2016 - May 2016

TECHNICAL SKILLS

- Knowledge and experience in Relationship management, Research, Sales, and Project Management
- Fundamental understanding of Objected Oriented Programming and Web Application design and development
- Familiar with Cloud Web Services and Internet of Things (IoT)
- Programming languages experience with Java, C++, Python, HTML, CSS, and JavaScript
- Fluent in Portuguese and English, intermediate in Spanish

PROJECTS

- *Property Manager App*: A cloud base solution to facilitate long distance management of Real Estate
 - Technology stack: MongoDB, Express, React, NodeJS and Amazon Cloud Services (AWS)
- *Humanoid Training*: Programming a Zorobot to accomplish simple tasks such as picking up a light object, walking, and listening and responding to humans
 - Technology: Python and C++

WORK EXPERIENCE

Bloomberg LP – Financial Product Sales and Analytics Intern

June - Aug 2018

Responsibilities and Projects

- Scheduled client meetings to identify areas of deficiency and discuss solutions Bloomberg can provide
- Cold called prospects to introduce products and sign them up for trial
- Collaborated with Product Development Team by developing ideas for improving software based on client feedback
- Researched how supply chain and climate change impacts the value of equities, and presented findings to relevant teams
- Developed a strategy with intern teammates on how to sell Bloomberg terminals to high schools

United States Army – Breech Mechanic and Ammunition Handler, Field Artillery

June 2010 - Nov 2013

Personal Achievements

- Army Good Conduct Medal, Army Commendation Medal (2), Afghanistan Campaign Medal with Campaign Star

Responsibilities

- Managed and maintained equipment valued in excess of \$630,000
- Planned with officers and sergeants on methods to transport hazardous equipment through combat zones in Afghanistan
- Built and maintained relationship with Afghanistan Nationals to gain cultural insight and improve affairs between the United States and Afghanistan

ADDITIONAL EXPERIENCES, SKILLS AND CERTIFICATIONS

- **Computer Skills:** Bloomberg Terminal and Microsoft Office
- **Certifications:** Bloomberg Market Concepts (BMC)
- **Volunteer:** Ronald McDonald House