

Company Profile

of



Albatross



Main company contact:

SUSNATA GANGULY.

+91 8013100801 (Global) / +8801921136759 (Bangladesh)

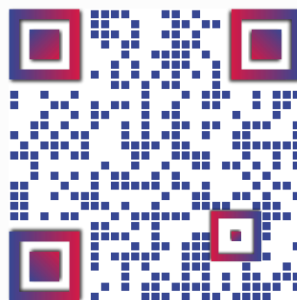
OFFICE: +91 7980 942 262

Email: albasamar@yahoo.com

business@albatrosskolkata.in

s_ganguly@albatrosskolkata.in

Website: <https://albasamar.wixsite.com/albatross>



We are just a phone call away. Scan the code to reach our location. We will greet you with a smile.

1. Business, Administrative & Contact Information

a. Business name: ALBATROSS

b. Business type: Sole proprietor

c. Company registration number: AGJPG3569K

d. TIN / VAT number: 19625257087

e. CST number: 19625257281

f. GST number: 19AGJPG3569K1ZW

g. IEC: 0203008642

h. Tel: +91 7980 942 262 (office) [WhatsApp, Imo, Viber, Botim]

i. E-mail: business@albatrosskolkata.in / albasamar@yahoo.com

j. Cell: +91 8013100801 [WhatsApp, Imo, Viber, Botim]
+880 1921136759

k. Physical address: 76/7 MAHATMA GANDHI ROAD, KOLKATA – 700082, WEST BENGAL, INDIA.

l. Postal Address: 76/7 MAHATMA GANDHI ROAD, KOLKATA – 700082, WEST BENGAL, INDIA.

m. Banking details

Bank: INDIAN OVERSEAS BANK

Branch: TOLLYGUNGE BRANCH, KOLKATA

Bank: YES BANK

Branch: TOLLYGUNGE BRANCH, KOLKATA



2. Introduction

a. Company History

ALBATROSS spread its wings and started its journey on the year 2003. Since then it have always moved forward towards greater heights. ALBATROSS is a Kolkata based export house carrying out business with various nations, which includes Bangladesh, Bhutan, Myanmar, Nepal, Sri Lanka, Thailand and some Middle East nations. The company started shouldering with the big players since 2012 and confidently completed several major delivery projects with **hundred percent client satisfaction even in deliverance and post-sales support.**

b. What the company does

The company is primarily a merchandise exporter. It also import materials for its clients in India and abroad.

ALBATROSS specializes in supplying all types of **Construction equipment/ vehicles** (Batching plant, Weigh batcher; Road broomer machine, Hydra cranes; Tractors, Excavators, Back-hoe loaders; Paver finisher, Road marking machine, etc.) ; **Construction materials** (admixture, bitumen, bituminous primer, backer rod, steel plates, rebar, pc strands (all sizes), etc.); **Geotextiles; Spares for different construction machineries & vehicles** (brand association: SCHWING-Stetter India; Apollo; ACE; Kirloskar; Bosch India; Jaypee Ltd.; Universal; Fine Equipments); **Screen for stone crushing machine** (for both Indian and Chinese branded machines manufactured under own brand name); **Filters for asphalt plants and cement factories (customized sizes); Road studs, road blocks, divider, speed breaker** (brand association: 3M India); **Traffic safety road guardrails.**

3. Strategy

a. Vision statement

We at ALBATROSS share a vision of being one of the leading export house in India.

b. Mission statement

We at ALBATROSS desire to promote Indian manufactured items both domestically and globally. **We believe that our success can only be reflected by the success of our clients and thus we focus in delivering the best of our services to our client.**

c. Values

We value honesty and trust. We believe that everything can be achieved with effort.

d. Business goals & objectives

To be a well-known brand in the export industry and to establish as India's leading export house in the next 15 years.



4. Business concept

a. Business concept & services.

We fulfil our client's requirement as per their demand. We maintain a diverse repository with information of almost all the leading manufacturers of specific items (like road building equipment, tractors, hot mixing plant, automotive spares, wire-mesh, vibrating sheet, wedge panel, chain link fencing, perforated sheets, glass sheet, geotextiles, conveyor belt, compressor spring, concrete adhesive, poly-sulphide sealant, backer rod, bituminous primer, road studs etc.) Following the client's demand we source the materials from the manufacturers in India or across the globe and deliver them to our clients at best competitive prices. We perform all the mechanism that comes under the purview of a merchandise exporting firm. We are known for our competitive price structure and prompt delivery.

Recently, we have launched few products under our own brand, which has been widely accepted in Bangladesh market in the last 5 years. The products are –

- 1. wire-mesh (for stone crushing machine)**
- 2. wire fencing**
- 3. vibrating sheet**
- 4. chain link fencing**
- 5. conveyor belt**

b. Service pledge

WE PLEDGE

To provide you the best of our services and deliver our clients the best in kind product in best market prices, by clearly monitoring and filtering the market. Our dedicated market research team works hard to find the manufacturers who offer best in class prices without compromising the quality.

Even after delivering the requirement of our clients we keep in touch regarding the item delivered so that the client feel free to express any concern if arise in future.

We pledge that we will do our best to help our clients in every possible manner starting from offering the best price, to timely delivery and service (pre and post-sales). With the diverse array of engineers and market experts at our disposal and due to our association with prominent global brands, we are equipped to provide the back end support to help our clients both with choosing the right product/spare that would fir their requirement and also with after sales servicing by trained engineers if required.

No matter what, we pledge to be of service to our clients at all time.



5. Management & Ownership

a. Ownership Structure

Proprietor: Mrs. Biswarupa Ganguly

b. Management

Mrs. Biswarupa Ganguly

c. Attorney

Miss Anindita Bose (LLB)

d. Accountants

Mr. Bhupen Sarkar (B. Com, LLB)

e. Marketing & Market Research team managed by

Mr. Susnata Ganguly

f. Sales and foreign liaison –

Mr. Susnata Ganguly

g. Myanmar unit

Managed by Mrs. Nyunt Aung

h. Logistics & Exports –

Mr. Prantik Chakraborty (H&S services)

i. Engineering Consultant

Mr. Kushal Sarkar (Civil)

Mr. Sanjib Rana (Mechanical)



6. Customers

(Listed below are the names of some of our esteemed customers who are associated with us)

- Agrani Enterprise, Bangladesh
- AL-Hidad Construction & Development Ltd, Israel
- Dienco Limited, Dhaka, Bangladesh
- Islam Agrani, Dhaka, Bangladesh
- J. K. Development Corp, Myanmar
- M/s. Saiful Islam, Dhaka, Bangladesh
- M/s. Amazon Corporation, Bangladesh
- MIFA INTERNATIONAL, Bangladesh
- Mifra Group, Thailand
- M I Cement Factory, Dhaka, Bangladesh
- Monico Limited, Dhaka, Bangladesh
- Pashupati Constructions, Nepal
- Philmer Construction & Developments, Myanmar
- Renessa Enterprise, Dhaka, Bangladesh
- Spectra Engineers Limited, Dhaka, Bangladesh
- Taher Brothers Limited, Chittagong, Bangladesh
- Toma Concrete and Construction Limited, Dhaka, Bangladesh

7. Completed projects (Listed are some of the items recently supplied by us)

- a. Supplied Shalitek bituminous primer to Bangladesh – 20 tons
- b. Supplied – 5 hydraulic road broomer to Bangladesh
- c. Supplied – 10000 pcs of road studs to Bangladesh
- d. Supplied - 16000 pcs of road studs, 200 pcs of plastic road dividers and 100 meters of galvanized road guardrail to Myanmar and Nepal.
- e. Regularly supplied screen for stone crushing machine (net quantity – 37085 pcs / 5400 tons) to Bangladesh, Nepal, Myanmar.
- f. Anton Parr branded one unit DSR machine to science and chemical engineering department of Technological university, Bhamo, Myanmar
- g. Backer rod – 150,000 meters to UAE, Bangladesh and Myanmar
- h. Spares for ACE hydra cranes, and Apollo hot mix plant to Bangladesh

8. We are associated with:

Road and Highway construction

Amman Apollo
Capious Roadtech Pvt. Ltd.
Fab-india,
Gajjar Equipments Limited,
Speedcrafts Limited.
Kesar Road Equipments Limited.
Atlas Industries.
LIUGONG
Unipave Engineering Products and others.



Road Broomer machine

ASHI INFRATECH Pvt. Ltd
CLEANLAND

Heavy Machinery

ACE Cranes
ACE Tractors
Bosch India
Tafe Tractors
John Deere
KOBELCO
KIRLOSKAR
JCB
Mahendra Tractors
TATA
SMC
SCHWING Stetter (Global
customer code)
Hyundai and others

Spares

ACE
Bosch India
Tafe
John Deere
KOBELCO
KIRLOSKAR
JCB
Mahendra
TATA
SMC
SCHWING Stetter (Global
customer code)
Hyundai and others

Concrete**Admixture & other****chemicals;****Bitumen**

SIKA India Pvt. Ltd.
Fosroc Chemicals (India) Pvt. Ltd.
Perma
Dr. Vista / Vista
Shalitex
Hindcol (A Govt. of India enterprise)



Accessories

Parcomm Hydraulics Pvt. Limited. (Brand: Parker)

MRF / BKT / J K (Tires)

Switch for solenoid pumps, etc.

Imprex Geotex

Carbon Fibre (SIKA and Others)

Filters for construction vehicles (from Donaldson, Australia and others).

Filter bags from Greentech-Bio, and others

Automotive

Bajaj Auto Limited

9. Products under our own brand name –

1. Screen for stone crushing machine(wire-mesh)
2. wire fencing
3. vibrating sheet
4. chain link fencing
5. conveyor belt

All items are made with wire type - USHA MARTIN / TATA WIRON – IS4454 PART I, Grade I

10. We are Authorized dealers of the following brands –

- ACTION CONSTRUCTION EQUIPEMNT
- SCHWING STETTER (Global customer code)
- Bosch
- Kirloskar

11. Attachments and supporting Documentation (available on request)

Company documents / CIBIL Credit Report / Tax clearance certificate /
Maps showing location / Any other relevant substantiating documentation.



Thank you

for taking the time to go through this business profile. If there are any questions or comments, please feel free to contact us at –

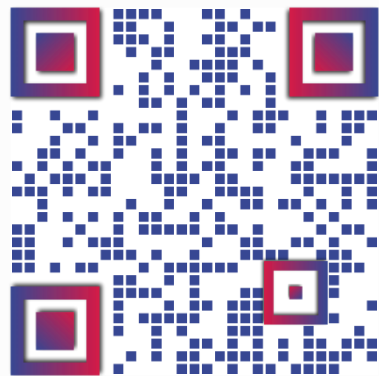
+91 8013100801 (Global) / +8801921136759 (Bangladesh)

OFFICE: +91 7980 942 262
[WhatsApp, Imo, Viber, Botim]

Email: albasamar@yahoo.com
business@albatrosskolkata.in
s_ganguly@albatrosskolkata.in

Please spare a minute to check our website to get an overview of the products we deal in and feel free to leave a comment or suggestions to make us better. Our website –

<https://albasamar.wixsite.com/albatross>



We are just a phone call away. Scan the code to reach our location. We will greet you with a smile.

