

# Augustinus Joseph

539 River Rd, Marstons Mills, MA 02648 - 929 427 4194 – augustinusjoseph@gmail.com

## SKILLS

- **Database Queries:** Sort, filter, and transform data; perform SQL queries
- **Data Visualization:** Create data visualizations & presentations from data analysis results; Tableau, R, Spreadsheets.
- **Dashboards:** Identify users' data needs & use design thinking to improve dashboards; Tableau.
- **Reports:** Create and update change logs & data cleaning reports; Rmarkdown, Jupyter Lab
- **Spreadsheets:** Sort, clean, filter, create pivot tables, and visualize data in spreadsheets; Microsoft Suite
- **Programming:** Run scripts, install packages, create documents, and visualizations, and train models with machine learning in Rstudio & Python
- **Cloud Computing:** Utilize OCI, AWS, and Azure to manage databases, perform data analysis, data visualization, dashboard creation, and Git operational efficiency.
- **Administration:** Support executives, organize files, coordinate travel, maintain confidentiality
- **Operations:** Improve efficiency, coordinate cross-functional teams, use data analytics, ensure compliance
- **Creative Strategy:** Devise innovative and compelling approaches to marketing and communication to enhance brand visibility and engagement
- **Purchasing:** Source, negotiate, and procure goods and services to meet operational needs while optimizing costs

## WORK EXPERIENCE

### Field Marketing Specialist, Trinity Solar (Dec '22 – Feb '23)

- Created new marketing strategies through data analysis to boost the generation of quality leads. Gathered, managed, cleaned, protected, and anonymized client data with Salesforce and Spotio to schedule free consultations for prospective consumers. Served as a consultant to provide useful product knowledge to qualifying homeowners.

### Retail Parts Pro, Advance Auto Parts (May '21 – Dec '22)

- Specialized in inventory management, product sourcing, and organizing retail and commercial product data in spreadsheets to increase inventory efficiency and sales. Showroom floor plan management and sales management to create a better sales experience. Acquired extensive knowledge of cars, parts, and utilized versatile engineer-oriented problem-solving skills to develop meaningful relationships with retail and commercial clients.

### Bank Associate II, First Citizens Federal Credit Union (July '19 – November '20)

- Opened accounts. Managed tellers and coordinated weekly schedules to create an efficient banking process for consumers. Prepared and processed loan applications for various lending units. Closed loans for customers and applicable business lines. Made referrals to other banking products to increase the number of accounts opened. Reached out to high-value customers to retain and enhance the bank's portfolio. Processed various types of payments and adhered to all bank policies and procedures.

### Production Assistant, BEYOND 8 (June '18–October '18)

- Worked as personal assistant to CEO: maintained daily schedule; coordinated meetings, kept track of mail & correspondence, and managed the office. Sourced production equipment, talent, sponsors, venues, and new clients. Created project spreadsheets to track processes and progress. Used analytical skills to work budgets to create installations to increase hype around the companies we worked with. Worked cooperatively with production team, clients, vendors, and venues to produce immersive events/experiences for clients.

### Paid Intern, Insurance Federation of New York (Summer 2014)

- Selected for an intensive summer internship to expose students to the financial service industry; Visited 25 leading insurance companies (Lloyds, Allianz, Wells Fargo, etc.), learned all aspects of the financial service industry from company CEOs and upper management. Drafted and presented reports for simulated scenarios.

## EDUCATION

**New York University**, New York, NY

**BA**, Individualized Study, Major: Philosophy. Minor: Industrial Design. 2019

Colloquium: The Emergence of Self and The Role of The Artist in Society

Advisor: Associate Professor Millery Polyne

## CERTIFICATIONS

[Google Data Analytics Certification](#)

## LANGUAGES

**English:** native. **Haitian-Creole:** Native. **French:** advanced working proficiency. **Italian:** limited working proficiency.

**German:** limited working proficiency. **Brazilian-Portuguese:** limited working proficiency. **Spanish:** limited working proficiency. **Swedish:** limited working proficiency. **Russian:** beginner working proficiency. **Hebrew:** beginner working proficiency. **Japanese:** beginner working proficiency. **Arabic:** beginner working proficiency.

## ACHIEVEMENTS

Regional Top Performing Sales for Commercial and Retail Auto Parts – Advance Auto '22

Regional Top Performing Sales for Commercial and Retail Auto Parts – Advance Auto '21

NYU Artist Acknowledgement, 2018

CFDA award-winning PYER MOSS SS19 Fashion Show, 2018

CFDA award-winning REPRESENT SS18 Fashion Show, 2017

CFDA award-winning REPRESENT FW18 Fashion Show, 2017

SOLD OUT event for self-produced RENDEVOU party at Webster Hall, February 16<sup>th</sup>, 2017

SOLD OUT event for self-produced RENDEVOU party at Webster Hall, December 10<sup>th</sup>, 2016

SOLD OUT event for self-produced RENDEVOU party at Webster Hall, October 28<sup>th</sup>, 2016

Bishop Loughlin Leader's/ Entrepreneur Certificate, 2015

President of National Honor Society of Fort Green Brooklyn, 2015

Boys Hope Girls Hope Underclassman of the Year, 2014

## ACTIVITIES AND SERVICE

**Volunteer**, Schofield Farm

**Student Ambassador**, BLMHS/BHGH/NYU: Represent the school and dorm for functions and fundraisers; give tours and presentations

**President**, National Honor Society: Plan events and educational activities

**Lead Drummer**, Bishop Loughlin Band(s): Small Band, Concert Band, Jazz Band

**Volunteer**, The Insurance Industry Charitable Foundation (IICF): Assist with the organization's "Week of Giving"

**Volunteer**, St. Nicholas Project Holiday Drive

**Volunteer**, Yes!Solutions

## PORTFOLIO

<https://sites.google.com/view/augustinus-joseph-dap/home>

<https://github.com/ALLAHJOSEPH/ALLAHJOSEPH/tree/main/Portfolio>

## REFERENCES

### **Jean Yves Lafond**

Dean of Students

Boys Hope Girls Hope NY

Email: [jeanyves.lafond@gmail.com](mailto:jeanyves.lafond@gmail.com)

Phone: 315 427 4380

### **Alan Wright**

General Manager

Advance Auto Parts

Email: [alan.wright@advance-auto.com](mailto:alan.wright@advance-auto.com)

Phone: 774 770 1941

### **Saint Louis**

Founder / Brand Strategist

GFCNY

Email: [saintsofnewyork@gmail.com](mailto:saintsofnewyork@gmail.com)

Phone: 347 350 4290

### **Brittney Escovedo**

CEO / Production Agent / Experiential Designer

BEYOND 8

Email: [escovedo22@gmail.com](mailto:escovedo22@gmail.com)

Phone: 510 932 4288

### **Sister Mary Lanning**

CEO / Lobbyist

ML&G Associates Inc.

Email: [ml-g-associates@att.net](mailto:ml-g-associates@att.net)

Phone: 917 620 8524