

# Baidu Luobo Kuaipao Innovation Project Analysis

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## Name & Background

- Baidu Apollo's **Luobo Kuaipao**: Autonomous ride-hailing service platform.
- Integrates AI, HD maps, 5G, and L4 autonomous driving technology.
- Supported by China's policies on smart transportation (e.g., test zones in Beijing, Shanghai, Wuhan).

## Commercial Goals

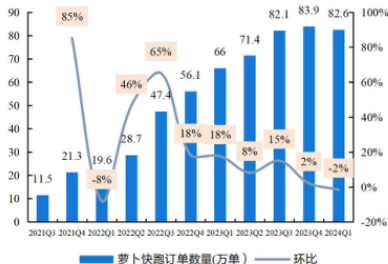
- Validate sustainable business model for autonomous mobility.
- Target: 100k daily orders per city by 2025; expand to Japan/Switzerland.
- Reduce operational costs to 80% of traditional ride-hailing services.



# Market Analysis

- **Demand:** Urbanization (65%) creates ride-hailing shortages (60% unmet peak-time demand in Tier-1 cities).
- **Technology:** 5G/AI enables safer, smarter autonomous driving.
- **Global Expansion:** First-mover advantage in Japan/Switzerland with limited competition.
- **Domestic Leadership:** Pioneering autonomous ride-hailing in China.

图 2: “萝卜快跑”单季度订单增长情况



- ① **High-Precision Perception:** Real-time road data processing via deep learning.
- ② **Remote Pilot System:** Human oversight for 3 autonomous vehicles simultaneously.
- ③ **ADFM (Autonomous Driving Foundation Model):** End-to-end L4 autonomous driving system.



# Challenges & Solutions

## Risks:

- **Employment Disruption:** Threatens traditional ride-hailing drivers' livelihoods (e.g., protests in Wuhan).
- **Public Trust:** Anxiety over accident liability and safety perception despite lower accident rates.
- **Technical Refinement:** Edge-case scenarios (e.g., extreme weather, complex traffic) require ongoing system optimization.

## Solutions:

- **Social Transition:** Partner with governments to establish *Mobility Talent Centers* for driver retraining (e.g., remote pilot certification).
- **Policy & Transparency:** Develop clear legal frameworks for accident liability and publish safety performance data regularly.
- **Technical Enhancements:**
  - Upgrade ADFM with multi-scenario simulation testing.
  - Integrate V2X (vehicle-to-everything) communication for real-time hazard detection.
  - Deploy redundant sensor systems to improve reliability.



# Key Takeaways

- **Balanced Innovation:**

- Prioritize both *technological advancement* and *societal impact*.
- Address market adaptability alongside technical development.

- **Policy-Driven Collaboration:**

- Proactively engage governments to shape regulations.
- Establish joint initiatives like "*Mobility Talent Centers*" for workforce transition.

- **Strategic Expansion:**

- Leverage first-mover advantages in global markets (e.g., Japan/Switzerland).
- Align with national priorities to secure long-term policy support.



# Thank You for Your Listening!

