Panda Software House Sdn Bhd

(854073-K)

To	:	KSC SDN BHD	Date	:	2024-08-23
Refno	:	PES/KSB/HQ/2408-01	Total Pages	:	2
Subject	:	Panda ERP Solution for Retail –API integration with 3rd Party CRM Solution			

No	Description	Unit Price	Qty	Total Price

1	Panda Data Integration with 3rd party CRM solution based on the following requirement
	a. To identify the details of card holder via API for the following details during POS transaction:
	   i. Member validation
	
	b. Real time or batch upload of POS transaction via API with the following details :
	   i. Member Card ID
	   ii. Points based on the Transaction Total Bill Amount
	   iii. Real time or batch upload of Item refund, Void bill via API
	
	Note:
	• The scope of work is quoted based on the document shared dated of August 15, 2024.
	• After the deployment, 15% of monthly maintenance will be charged from 2nd month onwards.
	• RM 500 per POS per outlet will be charged for 2nd outlet onwards.
		One time charge RM 15,000
		
		Including 1st outlet setup
			1	15,000

The above quotation subject to the following terms and conditions:

1   VALIDITY
    a. This quotation is valid for 30 days from the date hereof and subject to change without notice.

2   PRICING
    a. This costing is quoted based on the specifications and scope of work stated in the work order.
    b. Any change requirements beyond the current available functions and scope of work shall be subject to mutual written agreement by both parties.
    c. Any change requirements beyond the current available functions and scope of work shall necessitate a revision in the initial costing.
    d. All costs and pricing do not include any legislative cost, government taxes, postal and courier charges and other out-of-pocket expenses.

3   CHANGE ORDER
    a. Any additional functions or scope of work required shall be subject to a rate card and each job will be calculated based on effort and man-day incurred.
    b. Standard Change Request charges are RM 1,500 per man-day effective January 1, 2023. Panda Software reserves the right to revise the rate if deemed necessary.
    c. Panda Software shall not be held responsible for the following circumstances:
       i. Delay in the provision of the required information/document provided by the Client
       ii. Delay in the execution of the testing schedule agreed upon
       iii. Delay in the submission of the required information/document or setup by third-party Service Provider(s), which are beyond the control and authority of Panda Software
       iv. Any additional scope of work

4   PAYMENTS
    a. Software, System Setup, Training and any Subscription Fee are subject to Service Tax rate definite by Royal Malaysian Customs Department of Malaysia
    b. Any changes to the Service Tax rate and/or change in the descriptions by the Royal Malaysian Customs Department of Malaysia will result in adjustment of the Service Tax amount based on changes in the Service Tax rate and/or descriptions with effect from the effective date at the

time of supply of the Services.

    c. Payment schedule:
- i.   50% Non-Refundable Deposit upon Confirmation of Order
- ii.   50% upon deployment

We trust that the above will meet your requirement and look forward to receiving your favourable reply soon. Should you require further clarification, please do not hesitate to contact the undersigned at 012-6116225.

Thank you.

Yours faithfully,   We hereby accept the above

Casey Keow   _____

KSC MEMBERSHIP COST WITH PANDA SOFTWARE HOUSE

Outlet & Cashier Terminal / Month	K03 KSC MART DEMAK LAUT 2	K04 KSC STORE STAPOK 3	K05 KSC TRINITY 4	K07 KSC SAMARAHAN 4	Total
Start-Up	RM 1 000	RM 15 000	RM 2 000	RM 2 000	RM 20 000
1	15% from Original Cost (RM 15 000) = RM 2 250				RM 2 250
2	15% from Original Cost (RM 15 000) = RM 2 250				RM 2 250
3	15% from Original Cost (RM 15 000) = RM 2 250				RM 2 250
4	15% from Original Cost (RM 15 000) = RM 2 250				RM 2 250
5	15% from Original Cost (RM 15 000) = RM 2 250				RM 2 250
6	15% from Original Cost (RM 15 000) = RM 2 250				RM 2 250
7	15% from Original Cost (RM 15 000) = RM 2 250				RM 2 250
8	15% from Original Cost (RM 15 000) = RM 2 250				RM 2 250
9	15% from Original Cost (RM 15 000) = RM 2 250				RM 2 250
10	15% from Original Cost (RM 15 000) = RM 2 250				RM 2 250
11	15% from Original Cost (RM 15 000) = RM 2 250				RM 2 250
1 Year					RM 44 750
2 Year & Onward					RM 27 000

SUMMARY :

1. Start-Up : RM 20 000

2. 2nd month and above : RM 2 250

3. 1st Year : RM 44 750

4. 2nd Year and above : RM 27 000

Panda Software Charges

1. First Outlet (K04) : RM 15 000

2. Second Outlet (K03) :

PC:	Cost:
Cashier 1 (PC 1)	RM 500
Cashier 2 (PC 2)	RM 500

3. Third Outlet (K05) :

PC:	Cost:
Cashier 1 (PC 1)	RM 500
Cashier 2 (PC 2)	RM 500
Cashier 3 (PC 3)	RM 500
Cashier 4 (PC 4)	RM 500

4. Fourth Outlet (K07) :

PC:	Cost:
Cashier 1 (PC 1)	RM 500
Cashier 2 (PC 2)	RM 500
Cashier 3 (PC 3)	RM 500
Cashier 4 (PC 4)	RM 500