Functional Testing | StormRunner Functional |

Hands-On Session #3 - Sales Play



StormRunner Functional 1.4 Field Enablement

Scenario #1

Customer:

NeoBank is one of the largest banks in Coruscant. They provide financials solutions to professionals, their businesses and their families both in traditional and digital way. They have 2 main BUs – central apps (responsible for all internal applications) and Digital apps

neobank

(responsible for all customer facing and mobile apps)

1. Build a demo based on the information collected from previous discovery call

Scenario Description:

- NeoBank is looking for a Test as a Service to run their UFT and Selenium scripts (hundreds of them)
- For Java tests, they use TestNG framework and for JavaScript, they use Mocha framework
- Some of the applications they test are hosted on-prem lab behind the firewall
- They're considering Sauce Lab and SRF
- They have about 150 named users accessing their ALM.NET and they want all users to have named account to the testing platform
- They need both Web and Mobile
 - They need to scale up to ~50 concurrent tests
 - o They're only starting their mobility endeavor and require 2-4 devices to test with
- 2. Based on the above information and demo, provide an optimized bundle and costs for the account.