Functional Testing | StormRunner Functional |

Hands-On Session #3 - Sales Play



StormRunner Functional 1.4 Field Enablement

Scenario #3

Customer:

HealthHill is an award-winning health provider. They offer a wide variety of health plans and services which enable affordable access to quality health care. They have a single testing department responsible for testing all applications. Their main focus is testing their web applications (both internal and customer facing) together with some other non-web technologies: SAPGUI, Oracle and TE. They are planning to deliver a new mobile application in the next 12-18 month

1. Build a demo based on the information collected from previous discovery call

Scenario Description:

- Currently using Azure to manage their test lab
- HealthHill manage over 800 images themselves (installations, patches, licenses, etc.)
- Currently using Sprinter, UFT, ALM and Selenium
- In 6 months Central IT will change the firewall rules and Azure will be inaccessible for them.
- They're looking for a platform that will accommodate manual and automated testing for their browser application as well as their upcoming mobile app
- 2. Based on the above information and demo, provide an optimized bundle and costs for the account.