## Questions --> DATA MANIPULATION

**Question-1**, we were asked to Classify the customers into their discount bracket and find the counts of distinct customers falling in each discount category:

```
[aryansharma@Aryans-MacBook-Air G-7(ProcDNA) % python3 test.py
Discount Bracket
10% 493
20% 54
30% 3
Name: count, dtype: int64
```

Explanation: The code classifies customers into three discount categories based on their number of transactions made by same customers and total dollar purchases. The output shows that there are 3 distinct customers falling into the '30% discount' category, 54 distinct customers falling into the '20% discount' category, 493 distinct customers falling into the '10% discount' category.

**Question-2**, we were asked to Create a table containing Customer ID, number of transactions made, category of discount coupon, and their total dollar purchase in last 2 years:

```
aryansharma@Aryans-MacBook-Air G-7(ProcDNA) % python3 test1.py
   Customer ID Number of Transactions Total Dollar Purchase Discount Category
0
      AA-10375
                                                          71
                                                                  10% discount
                                     5
      AA-10480
                                                                   20% discount
                                                          624
2
      AA-10645
                                     2
                                                         1010
                                                                  10% discount
3
      AB-10015
                                     2
                                                                 10% discount
                                                          136
4
      AB-10060
                                                          275
                                                                  10% discount
                                     4
545
      WB-21850
                                     6
                                                         1355
                                                                  20% discount
546
      XP-21865
                                     5
                                                          539
                                                                   20% discount
547
      YC-21895
                                     3
                                                          265
                                                                   10% discount
548
      ZC-21910
                                     7
                                                         1198
                                                                   20% discount
      ZD-21925
                                     5
                                                          747
                                                                   20% discount
[550 rows x 4 columns]
aryansharma@Aryans-MacBook-Air G-7(ProcDNA) %
```

Explanation: The code creates a table with Customer ID, the number of transactions made, the category of the discount coupon, and the total dollar purchase for each customer in the last 2 years.

**Question-3**, we were asked to Find the top 10 customers based on their purchase amounts in the last 6 months:

```
Top 10 Customers based on Purchase Amount in the Last 6 Months:
Series([], Name: Dollar Sales, dtype: int64)
```

Explanation: The code tries to find the top 10 customers based on their purchase amounts in the last 6 months. However, the output shows an empty Series, indicating that there are no customers with purchases in the last 6 months in the given dataset.

**Question-4**, we were asked to Find the top 2 salespersons of StyleMore along with their bonuses:

```
Top 2 Salespersons of StyleMore with Bonuses:
Sales Person Name
Mike Davidson 165356
Jane Austin 91596
Name: Dollar Sales, dtype: int64
```

Explanation: The code identifies the top 2 salespersons of StyleMore along with their bonuses. The output shows that 'Mike Davidson' has the highest sales amount with a bonus of 165356, and 'Jane Austin' comes next with a bonus of 91596.

```
Top Selling Products in Each Category in 2022:
Category Product Name
Jeans Chinos 31000
Shirts Full Sleeve Shirt 18331
Shoes Formal Shoes 73350
Name: Dollar Sales, dtype: int64
aryansharma@Aryans-MacBook-Air G-7(ProcDNA) %
```

**Question-5**, we were asked to Rank the top selling product in each category over 2022 on the basis of their dollar sales:

## **Explanation:**

The top selling products in each category for the year 2022, ranked on the basis of their dollar sales:

Category: Jeans

Product Name: Chinos Dollar Sales: \$31,000

Category: Shirts

Product Name: Full Sleeve Shirt

Dollar Sales: \$18,331

Category: Shoes

Product Name: Formal Shoes

Dollar Sales: \$73,350