

AWESOME CHOCOLATES

ORGANIC • WHOLESALE

Bars

Bites

Other

Australia

Canada

India

New...

UK

USA

Total Sales

\$34M

This month 2.53M

MoM % -10.8%

Total Boxes

2M

Total Shipments

6K

LBS Count 624

LBS % 10.2%

Total Costs

\$14M

Total Profit

\$21M

60.0%

60.3%

SalesBoxesShipmentsCostsProfit

Sales by Start of Month

\$3.0M



Shipment Analysis



Product	Sales	Profit	Profit %	LBS %	
99% Dark & Pure	\$1,976K	\$1,462K	74.0%	12.2%	✓
Almond Choco	\$1,788K	\$1,281K	71.6%	8.4%	✓
Choco Coated Almonds	\$1,236K	\$944K	76.4%	9.4%	✓
Fruit & Nut Bars	\$1,827K	\$1,155K	63.2%	5.7%	✓
Manuka Honey Choco	\$1,839K	\$1,452K	78.9%	14.8%	✓
Milk Bars	\$1,322K	\$997K	75.5%	16.5%	✓
Orange Choco	\$1,788K	\$1,421K	79.5%	5.5%	✓
Peanut Butter Cubes	\$2,029K	\$1,768K	87.1%	13.1%	✓
Smooth Silky Salty	\$1,717K	\$1,449K	84.4%	9.3%	✓
Spicy Special Slims	\$1,456K	\$945K	64.9%	15.2%	✓
White Choc	\$1,448K	\$881K	60.8%	6.0%	✓
70% Dark Bites	\$1,223K	\$713K	58.3%	9.9%	
After Nines	\$1,824K	\$1,013K	55.6%	10.5%	
Organic Choco Syrup	\$2,107K	\$1,208K	57.3%	11.0%	
Raspberry Choco	\$1,409K	\$833K	59.1%	5.0%	
50% Dark Bites	\$1,335K	\$363K	27.2%	12.1%	✗
85% Dark Bars	\$1,292K	\$462K	35.8%	9.2%	✗