



# About Vonage - INDUSTRY LEADING PERFORMANCE



## Corporate

- Founded in 2001
- Over 1600 employees who are committed to our vision
- Customer presence in all 50 states, Asia, Europe, Middle East
- Headquartered in Holmdel, NJ
- Offices: New York, Virginia, Baltimore, Philadelphia, Atlanta, Chicago, Dallas-Fort Worth, Denver, Minneapolis, Phoenix, Salt Lake City, UK and Israel.



## Financial

- 250 million in UCaaS revenue
- 29% year over year growth.
- 118% revenue growth in Vonage Business
- 14 year average customer total lifetime
- Industry best 99% renewal rate



## Technology

- Recognized in the 2015 Gartner UCaaS Magic Quadrant
- Winner of the Frost & Sullivan Growth Excellence Leadership Award for Hosted IP and Unified Communications and Collaboration Services
- Ranked No. 1 Broadsoft-based service provider by Wainhouse Research
- Experience with over 500,000 users
- Industry leading, 99.999% up-time
- Best in class partners



# WHY VONAGE?

- Tech company poised for growth
  - UC Market Forecasted to grow 77% (researchandmarkets.com)
  - Cloud Computing Market Forecasted to grow 23% (Transparency Market Research)
  - UC + Cloud = \$162B Market in 2014 (*Researchandmarkets.com + Transparency Market Research*)
- Relentless Innovation
  - Vonage Garage
  - 24 Hour Hackathons
  - KickBox
  - LinkNYC – <https://www.link.nyc/>
- Perks
  - Amenities
  - Local to NJ

## LIFE AS A DEVELOPER

### **Vonage Garage** - <http://garage.vonage.com/>

Check out some of the cool projects in progress including the [Interpreter App](#), [ConnectMe Now](#) and more. The site will be updated regularly and includes projects we're beta testing with the public, some that are demos and others will just remain cool concepts we're thinking through. In fact, if you have friends or family who are interested in beta testing Interpreter, you can direct them [here](#) to sign up and find out more about this exciting app.

### **24 Hour Hackathon** - <https://goo.gl/jjA9oH>

Essentially, it's an app for building and sharing lists (music, movies, to do lists, etc.) with your friends and contacts. You can chat while you're building the list, making it a social, collaborative experience. Your lists will also be integrated with other tools like Google search results and sites like YouTube for playing your newly created music lists.

### **Kickbox**

We're launching Vonage Kickbox to help mentor employees from across the company to be [intrapreneurs](#). Everyone has the potential to innovate and help move the company forward.

### **LinkNYC** - <https://www.link.nyc/>

LinkNYC is a first-of-its-kind communications network that will replace over 7,500 pay phones across the five boroughs with new structures called Links. Each Link will provide superfast, free public Wi-Fi, phone calls, device charging and a tablet for Internet browsing, access to city services, maps and directions.





## LIFE AS A DEVELOPER...

### Amenities:

- Free gym & classes
- Free fruit
- Free soft drinks
- Extracurricular activities (softball, etc.)
- Food truck
- Casual environment (hoodies are okay!)

# How to stand out?

- What is everyone in this room doing right now?
- Benefits of side projects
- Practice computer science principles
- Follow up

# Questions

