

**Table 1** Summary Statistics of 5 types

|        |    | no participation | no adjustment | bought<br>(only) | sold<br>(only) | bought<br>and sold |
|--------|----|------------------|---------------|------------------|----------------|--------------------|
|        |    | (I)              | (II)          | (III)            | (IV)           | (V)                |
| Total  | %  | 50.1             | 25.4          | 18.0             | 2.1            | 4.4                |
|        | €  |                  |               | 8,600            | -17,300        | 3,200              |
|        | sd |                  |               | (20,900)         | (28,600)       | (16,900)           |
| Fonds  | %  |                  |               | 70.1             | 60.5           | 61.1               |
|        | €  |                  |               | 3,400            | -9,800         | 200                |
|        | sd |                  |               | (10,600)         | (17,500)       | (5,100)            |
| Bonds  | %  |                  |               | 43.7             | 37.2           | 84.4               |
|        | €  |                  |               | 4,100            | -4,600         | 3,500              |
|        | sd |                  |               | (12,600)         | (16,100)       | (16,900)           |
| Stocks | %  |                  |               | 7.7              | 9.3            | 14.4               |
|        | €  |                  |               | 200              | -100           | -200               |
|        | sd |                  |               | (1,600)          | (500)          | (2,900)            |
| Other  | %  |                  |               | 13.7             | 18.6           | 25.6               |
|        | €  |                  |               | 800              | -2,800         | -400               |
|        | sd |                  |               | (4,900)          | (10,800)       | (4,900)            |
| n      |    | 1,013            | 513           | 364              | 43             | 90                 |

Summary statistics of 5 types in the sample. This table shows how many of each group changed their portfolio in total and by asset type. Underneath the percentage of the population, the euro amount of the portfolio difference is reported with standard deviation in parentheses.

**Table 2** Summary Statistics of 5 types (weighted)

|        |    | no participation | no adjustment | bought<br>(only) | sold<br>(only) | bought<br>and sold |
|--------|----|------------------|---------------|------------------|----------------|--------------------|
|        |    | (I)              | (II)          | (III)            | (IV)           | (V)                |
| Total  | %  | 55.1             | 23.0          | 16.1             | 1.9            | 3.9                |
|        | €  |                  |               | 6,100            | -11,800        | 1,200              |
|        | sd |                  |               | (15,400)         | (22,500)       | (11,500)           |
| Fonds  | %  |                  |               | 71.9             | 53.4           | 59.2               |
|        | €  |                  |               | 2,700            | -5,700         | 0                  |
|        | sd |                  |               | (8,600)          | (11,900)       | (4,500)            |
| Bonds  | %  |                  |               | 44.3             | 41.9           | 81.4               |
|        | €  |                  |               | 2,400            | -3,300         | 1,700              |
|        | sd |                  |               | (8,300)          | (12,200)       | (11,400)           |
| Stocks | %  |                  |               | 7.0              | 12.5           | 13.5               |
|        | €  |                  |               | 100              | -100           | -300               |
|        | sd |                  |               | (1,000)          | (400)          | (2,400)            |
| Other  | %  |                  |               | 14.3             | 23.6           | 32.1               |
|        | €  |                  |               | 900              | -2,700         | -300               |
|        | sd |                  |               | (5,600)          | (10,000)       | (3,500)            |
| n      |    | 1,013            | 513           | 364              | 43             | 90                 |

Summary statistics of 5 types in the sample. This table shows how many of each group changed their portfolio in total and by asset type. Underneath the percentage of the population, the euro amount of the portfolio difference is reported with standard deviation in parentheses.

**Table 3** Summary Statistics of 5 types

|            | total | no participation | no adjustment | bought<br>(only) | sold<br>(only) | bought<br>and sold |
|------------|-------|------------------|---------------|------------------|----------------|--------------------|
|            | (I)   | (II)             | (III)         | (IV)             | (V)            | (VI)               |
| Female     | 41.5  | 47.7             | 43.7          | 28.0             | 30.2           | 20.0               |
| Age        |       |                  |               |                  |                |                    |
| <30        | 9.0   | 10.2             | 4.1           | 12.1             | 7.0            | 12.2               |
| 31-40      | 11.3  | 12.6             | 9.9           | 10.4             | 9.3            | 8.9                |
| 41-50      | 16.6  | 15.4             | 15.2          | 19.5             | 16.3           | 26.7               |
| 51-60      | 18.9  | 18.5             | 19.7          | 20.6             | 14.0           | 15.6               |
| 60+        | 41.4  | 40.3             | 48.5          | 35.2             | 46.5           | 35.6               |
| HH Size    |       |                  |               |                  |                |                    |
| 1          | 24.7  | 25.7             | 22.8          | 23.4             | 34.9           | 24.4               |
| 2          | 45.3  | 45.0             | 48.9          | 40.9             | 39.5           | 47.8               |
| 3          | 12.8  | 12.4             | 10.7          | 16.2             | 9.3            | 16.7               |
| 4          | 12.5  | 12.1             | 12.3          | 14.6             | 9.3            | 10.0               |
| 5+         | 4.6   | 4.5              | 5.1           | 4.7              | 7.0            | 1.1                |
| College    | 29.1  | 24.0             | 32.0          | 35.7             | 37.2           | 38.9               |
| Employment |       |                  |               |                  |                |                    |
| full-time  | 42.7  | 38.6             | 38.4          | 55.5             | 51.2           | 56.7               |
| part-time  | 11.7  | 13.7             | 11.3          | 8.0              | 4.7            | 8.9                |
| retired    | 36.1  | 35.8             | 42.3          | 29.7             | 32.6           | 31.1               |
| unemployed | 9.6   | 11.8             | 8.0           | 6.9              | 11.6           | 3.3                |
| HH income  |       |                  |               |                  |                |                    |
| <1500      | 12.2  | 16.4             | 9.9           | 4.7              | 11.6           | 8.9                |
| 1500-3000  | 31.9  | 34.8             | 31.2          | 27.7             | 20.9           | 25.6               |
| 3000-5000  | 37.2  | 35.1             | 39.2          | 42.3             | 34.9           | 30.0               |
| 5000-8000  | 16.0  | 12.1             | 17.0          | 21.2             | 32.6           | 24.4               |
| 8000+      | 2.7   | 1.5              | 2.7           | 4.1              | 0.0            | 11.1               |
| Owner      | 62.4  | 54.0             | 71.7          | 73.6             | 60.5           | 60.0               |

Summary statistics of the demographics of the total sample and the 5 types. This table shows the percentage of respondents in each type.

**Table 4** Summary Statistics: Reasons No Participation

|                 | Fully agree<br>(I) | At least<br>rather agree<br>(II) | Mean<br>(III) | Standardized<br>(III) |
|-----------------|--------------------|----------------------------------|---------------|-----------------------|
| information     | 50.52%             | 72.80%                           | 3.25          | 0.58                  |
| no interest     | 47.49%             | 69.88%                           | 3.17          | 0.47                  |
| distrust        | 37.99%             | 63.03%                           | 3.00          | 0.27                  |
| too risky       | 34.77%             | 59.35%                           | 2.88          | 0.17                  |
| no time         | 33.37%             | 57.89%                           | 2.83          | 0.09                  |
| peer-effect     | 30.22%             | 51.31%                           | 2.70          | -0.08                 |
| no savings      | 30.32%             | 53.92%                           | 2.73          | -0.12                 |
| high valuations | 17.52%             | 51.77%                           | 2.61          | -0.15                 |
| shock           | 23.91%             | 46.28%                           | 2.53          | -0.22                 |
| costs           | 19.95%             | 42.88%                           | 2.44          | -0.34                 |
| moral           | 16.27%             | 32.39%                           | 2.17          | -0.70                 |

Summary statistics of reasons why households did not adjust their portfolio between March and August 2020. The first column reports the share of individuals who rated the reason 'fully agree', while the second column does it for 'fully agree or 'rather agree'. The third column shows the mean (1-4 with 4 'fully agree') and the fourth column reports the mean of the standardized variable.

**Table 5** Principal Component Analysis: Reasons No Participation

| Comp 1<br>risk aversion |      | Comp 2<br>lack of resources |       | Comp 3<br>no savings |       |
|-------------------------|------|-----------------------------|-------|----------------------|-------|
| too risky               | 0.42 | no interest                 | 0.47  | no savings           | 0.64  |
| distrust                | 0.42 | information                 | 0.40  | moral                | -0.60 |
| shock                   | 0.37 | no time                     | 0.40  |                      |       |
| high valuations         | 0.35 | no savings                  | 0.34  |                      |       |
|                         |      | shock                       | -0.33 |                      |       |

Caption

**Table 6** Regression Table: Reason No Participation and Demographics

|                | (1)<br>Risk<br>Aversion | (2)<br>Lack of<br>Resources | (3)<br>No<br>Savings |
|----------------|-------------------------|-----------------------------|----------------------|
| 1500-3000      | -0.005<br>(0.048)       | -0.010<br>(0.047)           | -0.100**<br>(0.045)  |
| 3000-5000      | 0.006<br>(0.049)        | -0.044<br>(0.045)           | -0.161***<br>(0.045) |
| 5000-8000      | -0.028<br>(0.063)       | -0.095<br>(0.060)           | -0.263***<br>(0.053) |
| 8000+          | 0.014<br>(0.087)        | -0.086<br>(0.068)           | -0.191***<br>(0.072) |
| 31-40          | 0.078<br>(0.058)        | -0.050<br>(0.062)           | -0.055<br>(0.050)    |
| 41-50          | 0.091<br>(0.059)        | -0.073<br>(0.064)           | -0.008<br>(0.051)    |
| 51-60          | 0.167***<br>(0.060)     | -0.078<br>(0.062)           | -0.003<br>(0.050)    |
| 60+            | 0.191***<br>(0.071)     | -0.153**<br>(0.074)         | -0.009<br>(0.058)    |
| Observations   | 906                     | 926                         | 917                  |
| Adjusted $R^2$ | 0.061                   | 0.023                       | 0.053                |
| Controls       | Yes                     | Yes                         | Yes                  |

Standard errors in parentheses. \*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

Additional controls are college, labor status, gender, children, home ownership

Data source: BOP Wave 8

**Table 7** Summary Statistics: Reasons No Adjustment

|                 | Fully agree<br>(I) | At least<br>rather agree<br>(II) | Mean<br>(III) | Standardized<br>(III) |
|-----------------|--------------------|----------------------------------|---------------|-----------------------|
| too risky       | 20.47%             | 55.52%                           | 2.53          | 0.31                  |
| high valuations | 9.47%              | 48.62%                           | 2.39          | 0.09                  |
| no time         | 17.05%             | 49.39%                           | 2.38          | 0.11                  |
| no savings      | 18.25%             | 42.20%                           | 2.30          | -0.06                 |
| peer-effect     | 17.24%             | 36.07%                           | 2.12          | -0.19                 |
| costs           | 10.67%             | 32.40%                           | 2.09          | -0.28                 |

Summary statistics of reasons why households did not adjust their portfolio between March and August 2020, but held stocks before. The first column reports the share of individuals who rated the reason 'fully agree', while the second column does it for 'fully agree or 'rather agree'. The third column shows the mean (1-4 with 4 'fully agree') and the fourth column reports the mean of the standardized variable.

**Table 8** Principal Component Analysis: No Adjustment

| Comp 1<br>bad timing |      | Comp 2<br>lack of time |       |
|----------------------|------|------------------------|-------|
| too risky            | 0.63 | no savings             | -0.70 |
| high valuations      | 0.58 | peer effect            | 0.55  |
| costs                | 0.49 | no time                | 0.45  |

Notes

**Table 9** Summary Statistics: Reasons Bought

|                  | Fully agree<br>(I) | At least<br>rather agree<br>(II) | Mean<br>(III) | Standardized<br>(III) |
|------------------|--------------------|----------------------------------|---------------|-----------------------|
| low valuations   | 38.74%             | 64.08%                           | 2.79          | 0.90                  |
| plan             | 43.54%             | 62.07%                           | 2.76          | 0.92                  |
| time             | 8.09%              | 26.59%                           | 1.77          | -0.07                 |
| information      | 7.60%              | 24.22%                           | 1.70          | -0.15                 |
| less consumption | 3.88%              | 18.73%                           | 1.58          | -0.29                 |
| more income      | 4.33%              | 19.88%                           | 1.57          | -0.31                 |
| peer-effect      | 4.15%              | 13.87%                           | 1.49          | -0.36                 |
| bank fees        | 0.38%              | 3.52%                            | 1.21          | -0.65                 |

Summary statistics of reasons why households bought financial assets between March and August 2020. The first column reports the share of individuals who rated the reason 'fully agree', while the second column does it for 'fully agree or 'rather agree'. The third column shows the mean (1-4 with 4 'fully agree') and the fourth column reports the mean of the standardized variable.

**Table 10** Regression Table: Reason bought and Demographics

|               | (1)                  | (2)                  | (3)                  | (4)                 | (5)                  | (6)               | (7)                  |
|---------------|----------------------|----------------------|----------------------|---------------------|----------------------|-------------------|----------------------|
|               | low valuation        | plan                 | time                 | information         | less consumption     | more income       | peer effect          |
| college       | -0.067<br>(0.121)    | 0.100<br>(0.150)     | -0.164<br>(0.102)    | -0.060<br>(0.110)   | 0.042<br>(0.084)     | -0.052<br>(0.086) | 0.196**<br>(0.089)   |
| 1500-3000     | -0.801**<br>(0.316)  | 0.695*<br>(0.376)    | 0.092<br>(0.267)     | -0.073<br>(0.377)   | 0.503***<br>(0.161)  | 0.174<br>(0.283)  | -0.590*<br>(0.346)   |
| 3000-5000     | -0.594*<br>(0.329)   | 0.903**<br>(0.403)   | 0.142<br>(0.272)     | -0.126<br>(0.376)   | 0.357**<br>(0.149)   | -0.094<br>(0.270) | -0.534<br>(0.345)    |
| 5000-8000     | -0.264<br>(0.327)    | 0.531<br>(0.402)     | 0.127<br>(0.286)     | -0.245<br>(0.374)   | 0.335*<br>(0.171)    | 0.093<br>(0.276)  | -0.480<br>(0.347)    |
| 8000+         | -0.214<br>(0.359)    | 0.276<br>(0.431)     | -0.139<br>(0.286)    | -0.323<br>(0.419)   | 0.392*<br>(0.208)    | 0.110<br>(0.305)  | 0.093<br>(0.374)     |
| < 30          | 0.000<br>(.)         | 0.000<br>(.)         | 0.000<br>(.)         | 0.000<br>(.)        | 0.000<br>(.)         | 0.000<br>(.)      | 0.000<br>(.)         |
| 31-40         | -0.191<br>(0.213)    | 0.323<br>(0.249)     | -0.493***<br>(0.168) | 0.146<br>(0.231)    | 0.028<br>(0.162)     | 0.258<br>(0.171)  | -0.340**<br>(0.145)  |
| 41-50         | -0.236<br>(0.164)    | 0.650***<br>(0.244)  | -0.355*<br>(0.190)   | -0.135<br>(0.175)   | 0.021<br>(0.134)     | 0.111<br>(0.142)  | -0.475***<br>(0.138) |
| 51-60         | -0.523***<br>(0.194) | 0.463*<br>(0.275)    | -0.282<br>(0.206)    | 0.140<br>(0.207)    | -0.035<br>(0.138)    | 0.161<br>(0.156)  | -0.379***<br>(0.140) |
| 60+           | -0.499*<br>(0.270)   | 0.544*<br>(0.288)    | -0.264<br>(0.243)    | 0.440*<br>(0.230)   | -0.223<br>(0.186)    | -0.039<br>(0.152) | -0.434**<br>(0.175)  |
| first time    | 0.195<br>(0.202)     | -0.868***<br>(0.271) | 0.688***<br>(0.185)  | 0.045<br>(0.236)    | -0.266***<br>(0.102) | 0.382*<br>(0.223) | -0.070<br>(0.251)    |
| bought & sold | 0.518***<br>(0.131)  | -0.957***<br>(0.175) | 0.217<br>(0.132)     | 0.461***<br>(0.172) | -0.165*<br>(0.092)   | -0.017<br>(0.094) | 0.013<br>(0.100)     |
| Observations  | 435                  | 438                  | 438                  | 437                 | 438                  | 438               | 434                  |
| Controls      | Yes                  | Yes                  | Yes                  | Yes                 | Yes                  | Yes               | Yes                  |

Standard errors in parentheses

Dependent variable: Reason bought (standardized).

Additional controls are labor status, gender, children, home ownership

Data source: BOP Wave 8

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$



**Table 11** Principal Component Analysis: Has Bought

| Comp 1<br>additional resources |      | Comp 2<br>active vs passive |       | Comp 3<br>TBD?   |      |
|--------------------------------|------|-----------------------------|-------|------------------|------|
| costs                          | 0.57 | plan                        | -0.69 | less consumption | 0.70 |
| more income                    | 0.51 | low valuations              | 0.58  | peer effect      | 0.67 |
| information                    | 0.49 |                             |       |                  |      |
| time                           | 0.37 |                             |       |                  |      |
| Notes                          |      |                             |       |                  |      |

**Table 12** Regression Table: Active vs Passive buyers (Probit)

|                  | (1)                 | (2)                 | (3)                 | (4)                  | (5)                 | (6)                  |
|------------------|---------------------|---------------------|---------------------|----------------------|---------------------|----------------------|
|                  | active              | passive             | active              | passive              | active              | passive              |
| main owner       | 0.491***<br>(0.130) | 0.104<br>(0.100)    | 0.552***<br>(0.198) | -0.395**<br>(0.192)  | 0.535***<br>(0.200) | -0.485**<br>(0.203)  |
| < 30             | 0.522***<br>(0.169) | 0.134<br>(0.139)    | 0.612**<br>(0.246)  | -0.262<br>(0.252)    | 0.416<br>(0.256)    | -0.215<br>(0.274)    |
| first time       | 1.716***<br>(0.342) | 0.712**<br>(0.342)  | 0.715**<br>(0.344)  | -0.939***<br>(0.341) | 0.424<br>(0.330)    | -0.591*<br>(0.324)   |
| bought & sold    | 1.637***<br>(0.201) | 0.885***<br>(0.185) | 0.653***<br>(0.215) | -0.806***<br>(0.212) | 0.767***<br>(0.225) | -0.948***<br>(0.223) |
| time             |                     |                     |                     |                      | 0.703***<br>(0.126) | -1.152***<br>(0.136) |
| information      |                     |                     |                     |                      | 0.206*<br>(0.121)   | -0.899***<br>(0.128) |
| less consumption |                     |                     |                     |                      | 0.224<br>(0.170)    | -0.820***<br>(0.167) |
| more income      |                     |                     |                     |                      | 0.415**<br>(0.172)  | -1.120***<br>(0.157) |
| peer effect      |                     |                     |                     |                      | 0.742***<br>(0.166) | -1.534***<br>(0.170) |
| Observations     | 2022                | 2022                | 454                 | 454                  | 431                 | 431                  |
| Controls         | Yes                 | Yes                 | Yes                 | Yes                  | Yes                 | Yes                  |

Standard errors in parentheses

Dependent variable: Active or Passive buyer.

Additional controls are education, labor status, gender, children

Data source: BOP Wave 8

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

**Table 13** Regression Table: Has bought by asset type (Probit)

|               | (1)<br>Fonds         | (2)<br>Bonds        | (3)<br>Stocks       | (4)<br>Other         |
|---------------|----------------------|---------------------|---------------------|----------------------|
| female        | 0.276<br>(0.241)     | -0.099<br>(0.200)   | 0.479<br>(0.340)    | -0.503*<br>(0.297)   |
| owner         | -0.761***<br>(0.258) | 0.720***<br>(0.254) | -0.524<br>(0.380)   | 0.263<br>(0.288)     |
| has Fonds     | 2.527***<br>(0.317)  | -0.699**<br>(0.327) | 1.219**<br>(0.553)  | -0.771*<br>(0.408)   |
| has Bonds     | 0.063<br>(0.341)     | 1.432***<br>(0.263) | 0.538<br>(0.399)    | 0.036<br>(0.382)     |
| has Stocks    | -0.241<br>(0.380)    | 0.203<br>(0.389)    | 2.192***<br>(0.395) | -0.057<br>(0.490)    |
| has Other     | -0.321<br>(0.329)    | 0.901***<br>(0.325) | 0.150<br>(0.427)    | 2.027***<br>(0.349)  |
| value fonds   | 0.108**<br>(0.047)   | -0.085*<br>(0.051)  | -0.127*<br>(0.070)  | -0.021<br>(0.059)    |
| value bonds   | -0.143**<br>(0.061)  | 0.206***<br>(0.051) | -0.040<br>(0.075)   | -0.191***<br>(0.067) |
| value stocks  | 0.010<br>(0.079)     | -0.032<br>(0.079)   | 0.045<br>(0.067)    | -0.035<br>(0.104)    |
| value other   | -0.088<br>(0.062)    | -0.142**<br>(0.062) | -0.170<br>(0.112)   | 0.193***<br>(0.071)  |
| first time    | 0.570<br>(0.414)     | 1.098***<br>(0.379) | 0.000<br>(.)        | 0.900*<br>(0.461)    |
| bought & sold | -0.419*<br>(0.222)   | 0.452<br>(0.276)    | -0.598*<br>(0.326)  | -0.139<br>(0.316)    |
| Observations  | 454                  | 454                 | 430                 | 454                  |
| Controls      | Yes                  | Yes                 | Yes                 | Yes                  |

Standard errors in parentheses

Dependent variable: Has asset type.

Additional controls are income, age, children, labor status

Data source: BOP Wave 8

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

**Table 14** Summary Statistics: Reasons Sold

|                             | Fully agree<br>(I) | At least<br>rather agree<br>(II) | Mean<br>(III) | Standardized<br>(III) |
|-----------------------------|--------------------|----------------------------------|---------------|-----------------------|
| high valuations             | 12.46%             | 40.94%                           | 2.29          | 0.84                  |
| re-balancing                | 23.93%             | 44.36%                           | 2.25          | 0.71                  |
| shock                       | 6.83%              | 26.54%                           | 1.79          | 0.15                  |
| too risky                   | 6.96%              | 23.06%                           | 1.72          | 0.06                  |
| need consumption            | 6.84%              | 17.60%                           | 1.55          | -0.17                 |
| need debt obligations       | 5.94%              | 13.38%                           | 1.43          | -0.31                 |
| no time                     | 4.02%              | 11.68%                           | 1.38          | -0.35                 |
| peer-effect                 | 0.25%              | 10.79%                           | 1.34          | -0.39                 |
| need support friends/family | 1.60%              | 6.79%                            | 1.23          | -0.54                 |

Summary statistics of reasons why households sold any assets between March and August 2020. The first column reports the share of individuals who rated the reason 'fully agree', while the second column does it for 'fully agree or 'rather agree'. The third column shows the mean (1-4 with 4 'fully agree') and the fourth column reports the mean of the standardized variable.

**Table 15** Principal Component Analysis: Sold

| Comp 1<br>Crisis |      | Comp 2<br>Lack of Resources |      | Comp 3<br>Social Component      |      | Comp 4<br>Rebalancing |      |
|------------------|------|-----------------------------|------|---------------------------------|------|-----------------------|------|
| too risky        | 0.59 | need debt obligations       | 0.66 | peer effect                     | 0.75 | rebalancing           | 0.94 |
| shock            | 0.56 | need consumption            | 0.65 | need support friends and family | 0.56 |                       |      |
| no time          | 0.44 |                             |      |                                 |      |                       |      |
| high valuation   | 0.34 |                             |      |                                 |      |                       |      |

Notes

**Table 16** Regression Table: Reason sold and Demographics

|                | (1)                 | (2)                  | (3)                 | (4)                 |
|----------------|---------------------|----------------------|---------------------|---------------------|
|                | Crisis              | Lack of<br>Resources | Social<br>Component | Rebalancing         |
| college        | 0.108<br>(0.097)    | -0.459**<br>(0.179)  | 0.183*<br>(0.092)   | 0.121<br>(0.267)    |
| kurzarbeit     | -0.339*<br>(0.185)  | 0.184<br>(0.683)     | 0.637***<br>(0.223) | -0.285<br>(0.978)   |
| bought & sold  | -0.258**<br>(0.104) | -0.253<br>(0.200)    | 0.122<br>(0.101)    | 1.295***<br>(0.299) |
| Observations   | 120                 | 120                  | 120                 | 120                 |
| Adjusted $R^2$ | 0.167               | 0.088                | 0.138               | 0.184               |
| Controls       | Yes                 | Yes                  | Yes                 | Yes                 |

Standard errors in parentheses

Dependent variable: Reason sold (standardized).

Additional controls are income, age, labor status, gender, home ownership

Data source: BOP Wave 8

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

**Table 17** Regression Table: Has bought and Expectations of Property Prices  
(Probit)

|                  | (1)<br>All           | (2)<br>Owner         | (3)<br>Renter      | (4)<br>All           | (5)<br>Owner      | (6)<br>Renter        |
|------------------|----------------------|----------------------|--------------------|----------------------|-------------------|----------------------|
| housing quali    | -0.195***<br>(0.050) |                      |                    |                      |                   |                      |
| prop quali       |                      | -0.146***<br>(0.055) |                    |                      |                   |                      |
| rent quali       |                      |                      | -0.150*<br>(0.079) |                      |                   |                      |
| house price wins |                      |                      |                    | -0.026***<br>(0.008) | -0.011<br>(0.010) | -0.049***<br>(0.014) |
| Observations     | 2019                 | 1263                 | 759                | 1880                 | 1176              | 704                  |
| Controls         | Yes                  | Yes                  | Yes                | Yes                  | Yes               | Yes                  |

Standard errors in parentheses

Dependent variable: Has assets bought.

Controls are income, age, gender, home owner, children, labor status, college

Data source: BOP Wave 8

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

**Table 18** Regression Table: Has bought and Expectations of Property Prices:  
Conditional on Participation (Probit)

|                  | (1)<br>All           | (2)<br>Owner       | (3)<br>Renter     | (4)<br>All           | (5)<br>Owner     | (6)<br>Renter        |
|------------------|----------------------|--------------------|-------------------|----------------------|------------------|----------------------|
| housing quali    | -0.196***<br>(0.068) |                    |                   |                      |                  |                      |
| prop quali       |                      | -0.132*<br>(0.068) |                   |                      |                  |                      |
| rent quali       |                      |                    | -0.119<br>(0.112) |                      |                  |                      |
| house price wins |                      |                    |                   | -0.029***<br>(0.011) | 0.000<br>(0.013) | -0.083***<br>(0.020) |
| Observations     | 1010                 | 716                | 294               | 952                  | 677              | 275                  |
| Controls         | Yes                  | Yes                | Yes               | Yes                  | Yes              | Yes                  |

Standard errors in parentheses

Dependent variable: Has assets bought.

Controls are income, age, gender, home owner, children, labor status, college

Data source: BOP Wave 8

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

**Table 19** Regression Table: Has bought and Expectations of Inflation (Probit)

|                                    | (1)                  | (2)                  | (3)                  | (4)                  | (5)                  | (6)                  | (7)                  | (8)                  |
|------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| inflation quali                    | -0.235***<br>(0.073) |                      |                      |                      |                      |                      |                      |                      |
| inflation PE wins                  |                      | -0.098***<br>(0.019) | -0.097***<br>(0.018) | -0.093***<br>(0.020) |                      |                      |                      |                      |
| fin illiterate:<br>inflation >  30 |                      |                      | -0.366<br>(0.227)    |                      |                      |                      |                      |                      |
| fin illiterate:<br>inflation >  10 |                      |                      |                      | -0.183<br>(0.214)    |                      |                      |                      |                      |
| 0 < inflation < 10                 |                      |                      |                      |                      | -0.116***<br>(0.025) |                      |                      |                      |
| 0 < inflation < 5                  |                      |                      |                      |                      |                      | -0.141***<br>(0.034) |                      |                      |
| inflation prob exp                 |                      |                      |                      |                      |                      |                      | -0.049***<br>(0.017) | -0.088***<br>(0.019) |
| inflation prob sd                  |                      |                      |                      |                      |                      |                      |                      | -0.564***<br>(0.191) |
| Observations                       | 2018                 | 1883                 | 1883                 | 1883                 | 1827                 | 1663                 | 1720                 | 1720                 |
| Controls                           | Yes                  | Yes                  | Yes                  | Yes                  | Yes                  | Yes                  | Yes                  | Yes                  |

Standard errors in parentheses

Dependent variable: Has assets bought.

Controls are income, age, gender, home owner, children, labor status, college

Data source: BOP Wave 8

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$



**Table 20** Regression Table: Has bought and Expectations of Inflation: Conditional on Participation (Probit)

|                                    | (1)                  | (2)                  | (3)                  | (4)                  | (5)                  | (6)                  | (7)                  | (8)                  |
|------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| inflation quali                    | -0.260***<br>(0.100) |                      |                      |                      |                      |                      |                      |                      |
| inflation PE wins                  |                      | -0.092***<br>(0.022) | -0.092***<br>(0.022) | -0.084***<br>(0.026) |                      |                      |                      |                      |
| fin illiterate:<br>inflation >  30 |                      |                      | -0.050<br>(0.335)    |                      |                      |                      |                      |                      |
| fin illiterate:<br>inflation >  10 |                      |                      |                      | -0.274<br>(0.388)    |                      |                      |                      |                      |
| 0 < inflation < 10                 |                      |                      |                      |                      | -0.119***<br>(0.030) |                      |                      |                      |
| 0 < inflation < 5                  |                      |                      |                      |                      |                      | -0.145***<br>(0.047) |                      |                      |
| inflation prob exp                 |                      |                      |                      |                      |                      |                      | -0.081***<br>(0.021) | -0.104***<br>(0.027) |
| inflation prob sd                  |                      |                      |                      |                      |                      |                      |                      | -0.376<br>(0.257)    |
| Observations                       | 1008                 | 968                  | 968                  | 968                  | 952                  | 885                  | 896                  | 896                  |
| Controls                           | Yes                  | Yes                  | Yes                  | Yes                  | Yes                  | Yes                  | Yes                  | Yes                  |

Standard errors in parentheses

Dependent variable: Has assets bought.

Controls are income, age, gender, home owner, children, labor status, college

Data source: BOP Wave 8

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$