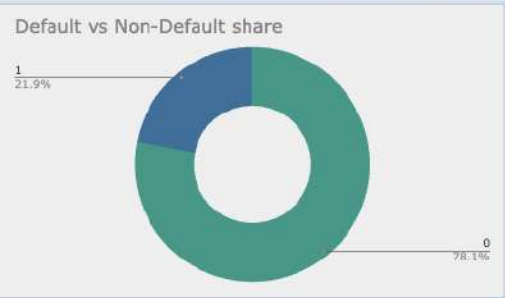


Customers Total	Loan Amount Average	Person income Average	Percent Income Average	Loan Interest Rate Average	Age Average
32411	9,876.69	67,531.05	0.18	11.19	28

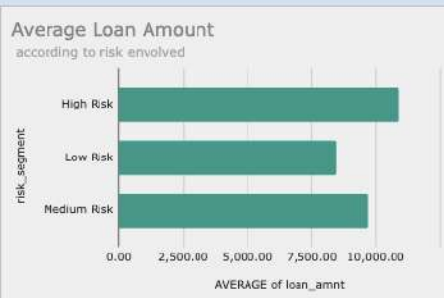
Out of 32,411 customers, ~21.9% have defaulted, indicating a moderate but significant credit risk in the portfolio. The majority (~78.1%) are non-defaulters, showing overall portfolio stability.



\*Defaulters are charged higher interest rates (~12.9%) compared to non-defaulters (~10.5%).

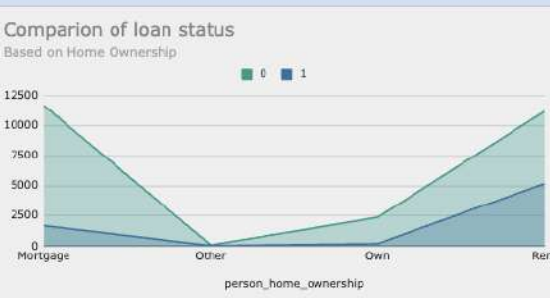
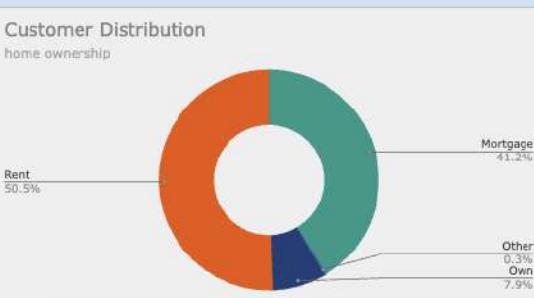
\*This suggests risk-based pricing, but also indicates that higher interest burden may contribute to defaults.

**Business takeaway :**  
High interest rates may increase short-term revenue but can elevate default probability.



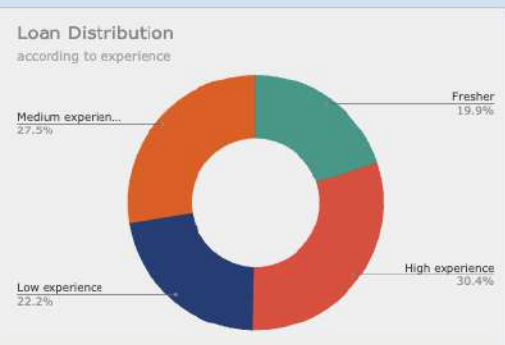
\*High-risk customers receive the highest average loan amount (~₹10.9K).  
\*Low-risk customers receive smaller loans (~₹8.5K).

**Risk Observation :**  
Lending larger amounts to high-risk customers increases potential loss exposure.



\*Renters show the highest number of defaults, followed by mortgage holders.  
\*Customers who own homes have comparatively lower default counts.

**Buisness takeaway**  
Home ownership is a strong indicator of financial stability and lower default risk.

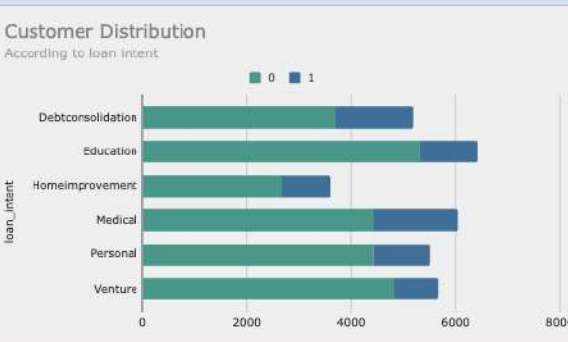
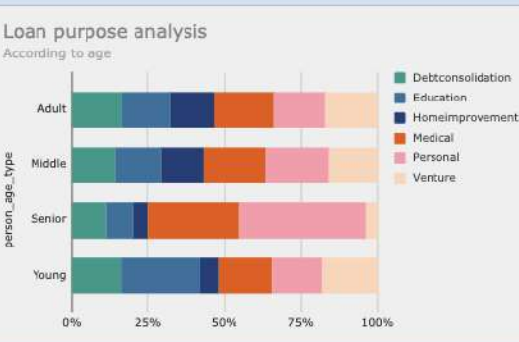
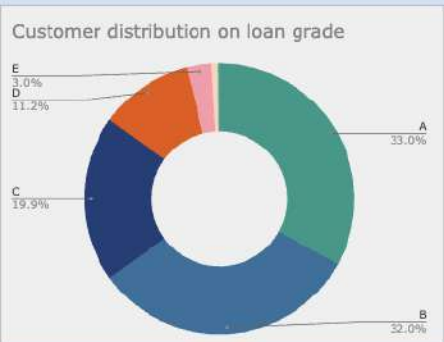
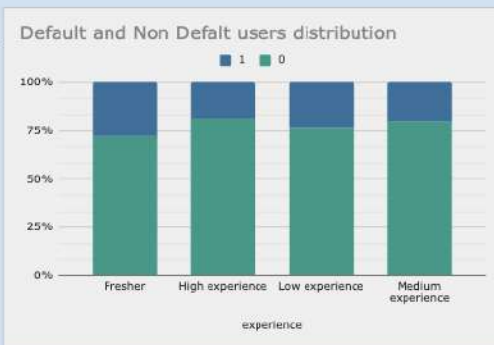


\*Freshers show a relatively higher default proportion compared to experienced customers.  
\*Customers with high and medium experience exhibit better repayment behavior.

**Risk Interpretation :**  
Work experience correlates positively with loan repayment reliability.

\*Medical, personal, and venture loans show higher default counts.  
\*Education and home improvement loans perform relatively better.

**Strategic Insight**  
Loans for non-income-generating or emergency purposes carry higher default risk.



### Key Risk Signals Summary

- **High interest rates linked to higher defaults**
- **Renters and freshers are the most vulnerable segments**
- **Medical & personal loans carry higher default risk**
- **High loan amounts issued to high-risk customers increase exposure**

**Conclusion:**  
The dashboard highlights that default risk is strongly influenced by interest rate, employment experience, home ownership, and loan purpose. Optimizing loan size and pricing for high-risk segments can significantly improve portfolio performance.