

AJOY JOSEPH



Contact

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Languages

English, Hindi, Arabic,
Malayalam, Tamil

Computer Knowledge

MS Office
Windows 7, Windows 10

Career Summary

- A Committed and highly focused Sales Person with 15 + years of experience. Expertise in coordinating sales with technical support. Act as the glue between technical and business parts of the company, understand the context and needs of the business in a structured and precise way, and use that to develop the business.

Skill Highlights

- | | |
|---------------------------------|-------------------|
| ✧ Fiber & UTP Cable Termination | ✧ Creative design |
| ✧ Coaxial Cable Termination | ✧ Innovative |
| ✧ PA System Cabling, Connection | ✧ Service-focused |

Experience

From 2007 till Date working in **M/s: Al-Wassen Electronics Co, Darwaza, Kuwait City, Kuwait** in different positions. Started as Store Keeper, progressed to Salesman, Senior Sales Executive and from 2017 working as Shop in Charge, of Hawally Branch.

Manage sales and service activities of the branch.

Preparation of daily statements reporting the data to Management as well as Accounts Department.
Identify and address problems and opportunities for the company.
Build alliances and partnerships with other organizations.

- ✧ Planning and Implementation of Sales Promotion Activities.

Prior to coming to Kuwait, was working in India from 2005-2007 in **M/s: System Infotech-Authorized Samsung Service Center**.

Education

- ✧ HSC (+2) passed from Board of Higher Secondary Education, Kerala
- ✧ SSLC passed from Board of Public Examination, Kerala

Certifications

ITC Certificate from All India Technical Education Society in Air Condition & Refrigeration.