

**BIBIN THOMAS**  
**Kochuthundiyl House**  
**Erattayar P.O. Idukki,**  
**Kerala, Pin: 685514**  
**+91 9744151456**  
**jobinetr@gmail.com**



### ❖ Objective

In a search for good prospects in a reputed organization where I can sharpen, refine my skills and knowledge to the maximum and the same time endeavoring my best to carry out organizational objectives most efficiently and with almost dedication and to become an expert.

### ❖ Personal Skills

- Leadership and Teamwork
- Technical skills
- Organizational skills
- Communication skills
- Ability to work in a fast paced and changing environment
- Ability to work as a team player
- Capable of working independently with minimal supervision
- Collaborating with the team to make decisions
- Listening to and addressing feedback and criticism
- Devising creative methods for promoting and distributing products
- Planning and executing promotional events and activities
- Ability to forecast sales goals based on analytics
- Strategic thinking and planning skills to implement sales plans

### ❖ Personal Information

Nationality	:	Indian
Date of birth	:	05-05-1984
Father's Name	:	Thomas John
Sex	:	Male
Marital Status	:	Married
Religion	:	Christian
Languages Known	:	English, Malayalam, arabic and Tamil
Hobbies	:	Reading books, Driving.

## ❖ Educational Qualification (General)

- S.S.L.C Passed in March 1999 with 54% Marks
- Vocational Higher Secondary Examination (VHSE) (**Maintenance and Repairs of Radio & Television**) passed in May 2003 with **First Class**

## ❖ Educational Qualification (Technical)

- Two-year Diploma in Electronics and Communication Engineering (Kerala Government Certificate Examination in Engineering, K.G.C.E)
- One-year Diploma in Computer Hardware (Ministry of SSI Government of INDIA)
- Microsoft Certified Professional (M.C.P.) in Computer Networking
- Familiar with CISCO® Devices (Like Routers and Switches) CCNA course Completed

## ❖ Work Experience

- 6 Years of experience as a Sales person at **KIXX Lubes** Saudi Arabia

**GS Caltex** is a South Korean oil refiner. The company changed its name from LG-Caltex Oil Corporation to GS Caltex Corporation on January 27, 2006. It is jointly owned by Chevron and GS Group. GS Caltex was founded in May 1967 as the first private oil company in Korea. GS Caltex provides more than one-third of Korea's oil needs and exports over 50% of its products.

- 2.5 Years of experience as Spare parts In charge at **Autobahn Trucking Corporation** Pvt. Ltd

**Autobahn Trucking Corporation** is one of the largest, privately-owned companies in the state of Kerala. A subsidiary of Nippon Group, Autobahn Trucking has consistently maintained its position and reputation as a leading private sector trading mainly specialized in the automotive domain. The company was established in 2012, partnering with Daimler India Commercial vehicles. Since then the company has been expanding and diversifying. It is a privately owned, professionally managed company.

**Responsibilities:**

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Keep abreast of best practices and promotional trends continuously improve through feedback

**❖ Significant Achievements:**

- Promoted as Senior Executive in Spare parts Sales.
- Promoted as In charge of Spare parts.

**❖ Extracurricular Activities:**

- Participated in many district and state level arts and sports competitions and won prizes
- Internships

**❖ Other Interests and Passions:**

- Travelling
- Volunteering, community service or charity work
- Sports such as competing on a team or other exercise

**❖ Declaration:**

I hereby state that the above mentioned statements are true and correct to the best of my knowledge and information.

**Kattappana**

**Date: 11-01-2022**

**THOMAS**

**BIBIN**

