From: Mathew, Manoj
To: Loh, Kelvin; Aniyath, Praseedha
Subject: RE: CSIRO Request for Quote (RFQ); Epifluorescence microscope (due 25 January, 2021)
Date: Thursday, January 21, 2021 7:12:06 PM

Hi Kelvin,

This is just a proof of concept. If the customer needs specific features, we can tailor that for them.

Let us know what they think.

Are you already registered for our newsletter? Register here!

Best Regards,
Manoj

_____

Dr. Manoj Vathalloor Mathew
Business Development Manager, Digital Services and Software, Asia Pacific
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From: Loh, Kelvin <kelvin.loh@zeiss.com>
Sent: Thursday, January 21, 2021 6:28 PM
To: Aniyath, Praseedha <praseedha.aniyath@zeiss.com>
Cc: Mathew, Manoj <manoj.mathew@zeiss.com>
Subject: RE: CSIRO Request for Quote (RFQ); Epifluorescence microscope (due 25 January, 2021)

Hi Praseedha,

Looks good!

Let me see it is acceptable for customer workflow.

Thanks Praseedha!

Kind Regards,
Kelinv

From: Aniyath, Praseedha <praseedha.aniyath@zeiss.com>
Sent: Thursday, January 21, 2021 11:37 AM
To: Loh, Kelvin <kelvin.loh@zeiss.com>
Cc: Mathew, Manoj <manoj.mathew@zeiss.com>
Subject: RE: CSIRO Request for Quote (RFQ); Epifluorescence microscope (due 25 January, 2021)

Hi Kelvin,

Please find the demo video for the prototype on multichannel image acquisition in ZEN Core at https://zeiss-my.sharepoint.com/:f:/p/praseedha_aniyath/EhhkpFYj6IFOuG5pM9WeBhcBqkVrRi317HP4wZHWtboJAg?e=Ss6lTb

Please do get back to us if you need any further assistance in this regard.

Thank you.

Best regards,
Praseedha

From: Loh, Kelvin <kelvin.loh@zeiss.com>
Sent: Tuesday, January 19, 2021 5:54 PM
To: Aniyath, Praseedha <praseedha.aniyath@zeiss.com>
Cc: Mathew, Manoj <manoj.mathew@zeiss.com>
Subject: Fwd: CSIRO Request for Quote (RFQ); Epifluorescence microscope (due 25 January, 2021)

Hi Prassedha,

As mentioned, would be nice to have a short video for the prototype on multi channel imaging in zen core. Multi scene is not required unlike the Japanese customer.

This is the ANZ customer requirement:

> to take an RL FL image and TL BF image in one multi-channel 'snap'?

Thanks, Praseedha!

Sent from my iPhone

Kind Regards,
Kelvin Loh

Kelvin Loh
Product & Applications Sales Specialist (APAC)
Materials LM & CSEM
Industrial Quality & Research
Research Microscopy Solutions

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Begin forwarded message:

> **From:** "Loh, Kelvin" <kelvin.loh@zeiss.com>
> **Date:** 19 January 2021 at 17:48:40 SGT
> **To:** "Pocock, Kyall" <kyall.pocock@zeiss.com>
> **Subject: Re: CSIRO Request for Quote (RFQ); Epifluorescence microscope (due 25 January, 2021)**

Hi Kyall,

Multichannel imaging for zen core is in the pipeline. However, no official news is available on when it would be available. I received many requests already from other regions.

Manoj's team recently has a prototype OAD script that can do multichannels imaging in Zen core. Let me check with him further.

Kind Regards,
Kelvin Loh

Kelvin Loh
Product & Applications Sales Specialist (APAC)
Materials LM & CSEM
Industrial Quality & Research
Research Microscopy Solutions

Carl Zeiss Pte Ltd
ZEISS Group
Singapore

On 19 Jan 2021, at 13:08, Pocock, Kyall <kyall.pocock@zeiss.com> wrote:

Hi Kelvin,

I hope all is well and the year is off to a good start for you!

Please see the attached RFQ. More regularly now we are getting these requests for fully motorized upright systems that are typically for materials BF and POL imaging but they now also want to include fluorescence. I'd like to confirm that if multi-channel imaging using FL is needed that this still excludes us from using ZEN Core? This is a shame as ZEN Core has so many features that are beneficial to this type of customer. We can control a Colibri inside ZEN Core but are we able to take an RL FL image and TL BF image in one multi-channel 'snap'? Will need to configure for ZEN Blue and at this stage with a fully mot Axio Imager.M2.

Also, if you have any pre-made configs that match this requirement let me know.

Thanks,
Kyall

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Dr Kyall Pocock
Product & Applications Sales Specialist
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From: Kempton, Richard (Energy, Kensington WA) <Richard.Kempton@csiro.au>
Sent: Tuesday, 5 January 2021 6:28 PM
To: Pocock, Kyall <kyall.pocock@zeiss.com>
Subject: CSIRO Request for Quote (RFQ); Epifluorescence microscope (due 25 January, 2021)

Kyall Pocock
Product and Applications Sales Specialist
Carl Zeiss Pty Ltd

Dear Kyall,
CSIRO is requesting quotes for replacement of an upright compound epifluorescence microscope system with digital imaging capabilities.

The attached Request for Quote (RFQ) outlines the background application, system requirements and quote submission process.

If you wish to respond, please do so by **COB Monday 25 January, 2021**.

Please address all correspondence to this email.

Regards,

Richard Kempton
Energy | CSIRO
richard.kenpton@csiro.au