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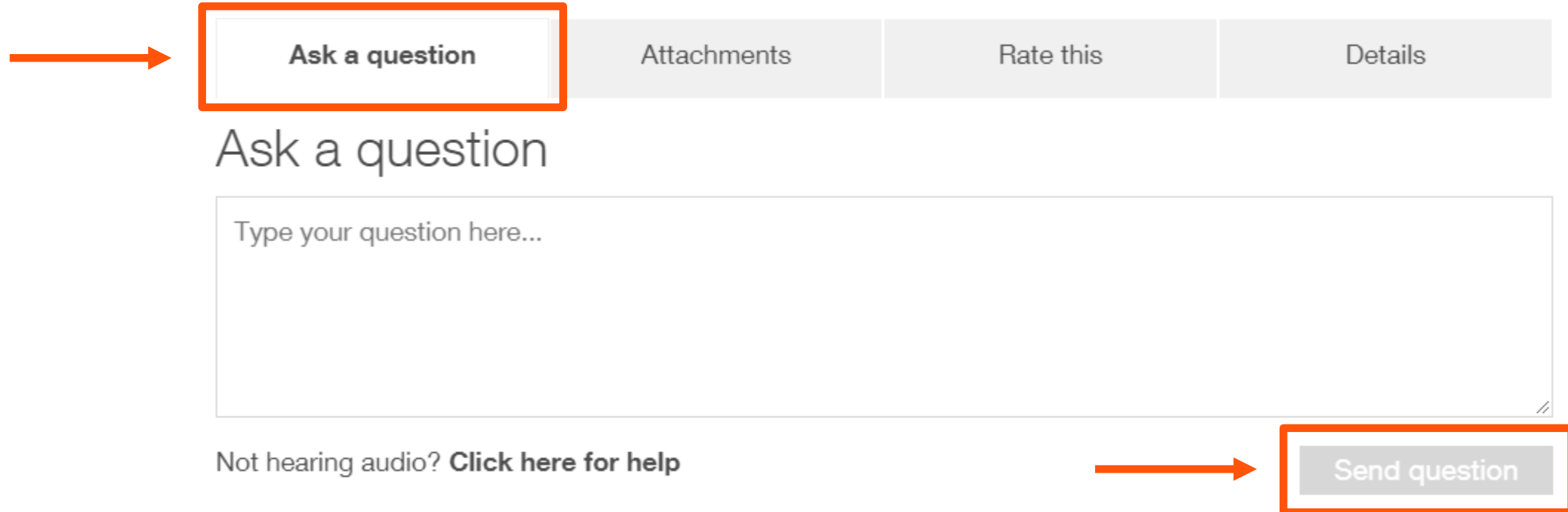


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Ask your questions



The screenshot shows a web interface for asking questions. At the top, there is a horizontal navigation bar with four buttons: 'Ask a question', 'Attachments', 'Rate this', and 'Details'. The 'Ask a question' button is highlighted with an orange border and an orange arrow points to it from the left. Below this bar, the text 'Ask a question' is displayed. Underneath is a large text input field with the placeholder text 'Type your question here...'. Below the input field, there is a link that says 'Not hearing audio? Click here for help'. To the right of this link, there is a 'Send question' button, which is also highlighted with an orange border and an orange arrow points to it from the left.

Ask a question

Attachments

Rate this

Details


Ask a question

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Send question

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Attachments

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Attachments

PRESENTATION: The Gartner Top 10 Strategic Technology Trends for 2019
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Gartner Supply Chain Top 25: Lessons from Leaders

Connect with Gartner



Mike Griswold
VP Analyst

Mike Griswold is a Research VP in Gartner's Consumer Value Chain team, focusing on the retail supply chain. He is responsible for assisting supply leaders in understanding and implementing demand-driven supply chain principles that improve the performance of their supply chain.

Connect with Mike



The Purpose of the Supply Chain Top 25



**Elevate the
profession**



Spark the debate



**Lessons
from leaders**

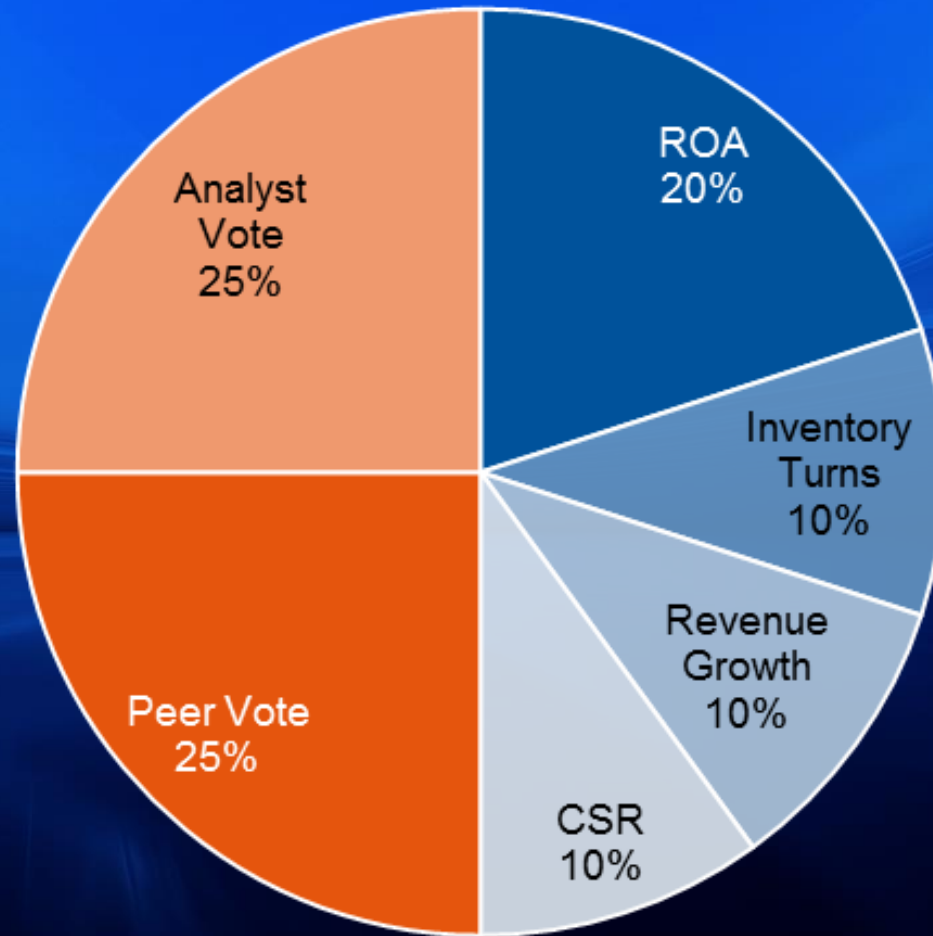


**Raise the bar
for all**



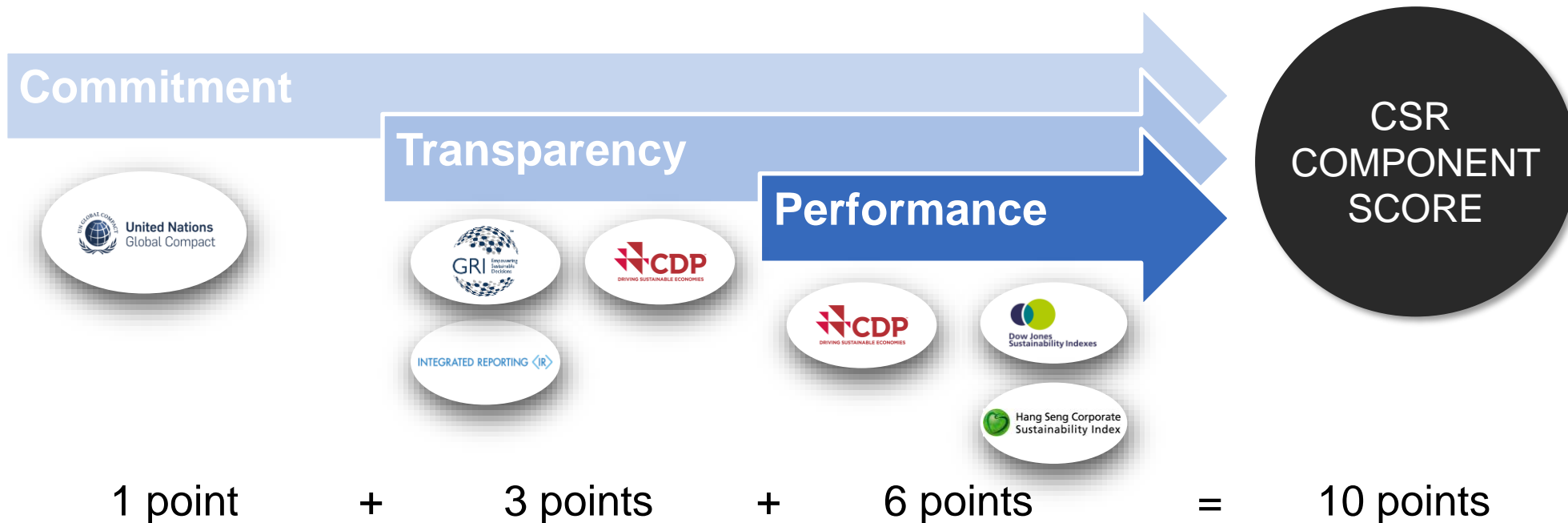
**Cross-pollinate
ideas**

2018 Gartner Supply Chain Top 25 Scoring Methodology



High Level CSR Component Methodology

Three Degrees of Third-Party Data Blended Into a CSR Component Score



Reference: [Corporate Social Responsibility Methodology Changes for the 2018 Gartner Supply Chain Top 25](#)

Gartner 2019 Supply Chain Top 25 and Masters



The Supply Chain Top 25 Outperform the Rest

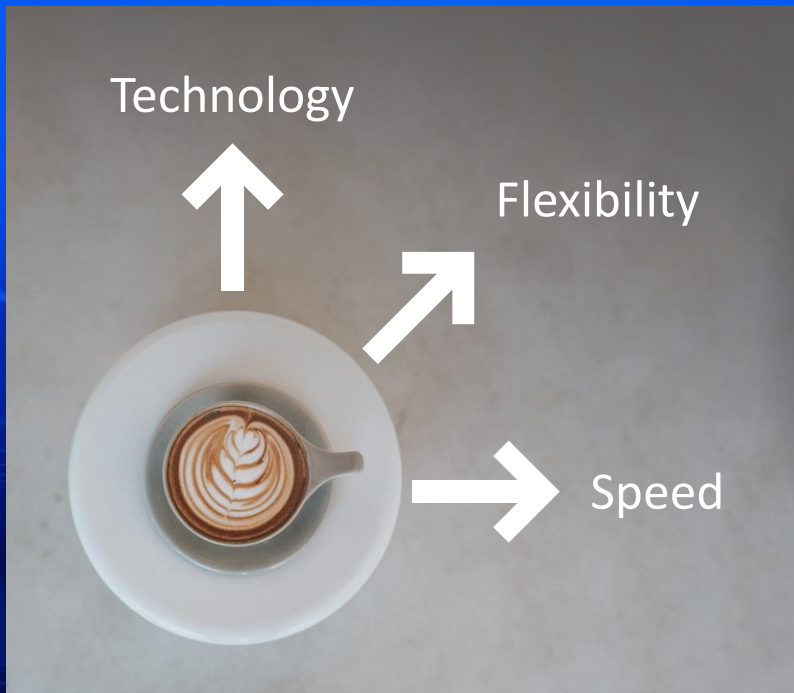
Group	Peer Opinion	Gartner Opinion	ROA	Turns	Growth	CSR Score	Composite Score
Top 25 and Masters	971	281	12.30%	13.6	5.10%	7.03	3.88
Rest of Top 25 Study Population	98	17	5.40%	7.4	7.20%	4.5	1.28

1. Masters (Apple, P&G, Amazon, McDonald's, Unilver) had top five composite score for seven or more of the last ten years
For details on methodology, see: http://www.gartner.com/technology/supply-chain/top25_methodology.jsp

Leaders Run Demand Driven Value Networks



2019 Supply Chain Leadership Trends



Personalization
at Scale



Leveraging
Ecosystems



Business-Led
Digital Strategies

2019 Supply Chain Leadership Trends

Personalization At Scale

- Technology
- Flexibility
- Speed

Personalization at Scale: L'Oréal Custom Foundation

HOW IT WORKS



STEP 1

Your dedicated Lancôme Color Expert scans your skin to measure your exact shade.



STEP 2

Select your skin type and desired coverage level. Our comprehensive diagnostic then calculates your unique formula.



STEP 3

Your custom foundation is prepared right in front of you. A few seconds to mix and it's ready.



STEP 4

Your name and complexion ID are also labeled on the bottle for easy refill.

DISCOVER YOUR CUSTOM FOUNDATION MATCH

Personalization at Scale: Johnson & Johnson



3D Printed Orthopedic Devices



Personalized Medicines

2019 Supply Chain Leadership Trends

Personalization At Scale

- Technology
- Flexibility
- Speed

Leveraging Ecosystems

- Suppliers
- Consortia
- NGOs
- Customers
- Governments

Leveraging Ecosystems: Dell Legacy of Good

Building a legacy of good

Dell technology and expertise doing the most good for people and the planet.

Learn more at
Dell.com/legacyofgoodupdate



We have recovered **1.6 billion pounds** of electronics since 2007.



In partnership with TGen, whole genome sequencing analysis for children's cancer and other diseases has been reduced from **weeks to 8 hours**.

With **72% more audits and increased trainings** last year, Dell is driving better social and environmental practices in our supply chain.



Approximately **93% of Dell packaging** (by weight) is sustainably sourced and easily recyclable or compostable.



416 products

Last year, **416** of Dell's products met ENERGY STAR® standards.



Since 2012, **1.6 million underserved children** globally have been given access to Dell technology and 21st century skills.

Leveraging Ecosystems: Unilever Smallholder Empowerment

WITH OUR PARTNERS,
WE ARE HELPING TO
IMPROVE LIVELIHOODS
OF SMALLHOLDER
FARMERS

Projects have now reached over
600,000 smallholder farmers



18 projects
across **11** countries

Working across **10** crops,
including tea, tomatoes & vanilla



WORKING WITH OUR SMALLHOLDER FARMERS AND PARTNERS #COLLECTIVEACTION

Leveraging Ecosystems: Water Stewardship at Colgate

**Direct
Operations**



**Supply Chain
Management**



**Consumer
Use**



**Ecosystem
Protection**



**Water Access
Sanitation
and Hygiene**



**Collaboration
and
Disclosure**



Value Chain

Environment & Communities

2019 Supply Chain Leadership Trends

Personalization At Scale

- Technology
- Flexibility
- Speed

Leveraging Ecosystems

- Suppliers
- Consortia
- NGOs
- Customers
- Governments

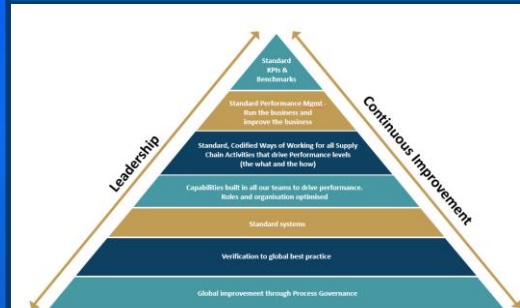
Business-Led Digital Strategies

- Business Alignment
- Automation
- Augmentation
- New Jobs/Skills
- Enabling Communities

Business Led Digital Strategies: Diageo

Driving standardised excellence in execution to improve SC performance

Verification of Supply Chain Codification



- In F19 we have introduced a new Level 1 KPI 'Adherence to Best Practice (ATBP)' with all markets reporting their adherence to best practice based on a self assessment
- Every market supply chain is then process confirmed by functional experts and insights and areas for improvement agreed

Next Generation Performance



- In F19 we have kicked off Project Kuoda to build on our success using TRACC in Make, to expand across Plan, Move and Source functions
- Objective is to unlock value across end to end supply chain through one way of working and drive COGS - performance maturity improvement towards leading benchmarks

Digital and Data



- Process mining in Order to cash, purchase to pay and source to pay
- QlikSense, Microstrategy and Power BI utilisation to derive insight into KPI performance and inventory visibility
- Analytics into CPRM to drive cost reduction
- Programme of over 200 projects to digitise the end to end supply chain

Business Led Digital Strategies: Pepsi

We Are Testing Innovative Shelf Merchandising Concepts Across Frito-Lay To Gain Real-Time Insights & Visibility To The Retail Shelf



BREAKTHROUGH MERCHANDISING

SMALL FORMAT



LARGE FORMAT



Optimize Routes



Labor Effectiveness

SMART SHELF SENSORS ENABLING IOT



Guided Service
& Merch Tasks



Demand Based
Ordering & Pick Lists



Dynamic
Routing



Inform and
Monitor POGs

Polling Question 1 of 1

Which of the 3 Leadership Trends Presents the Most Challenges to Your Organization?

- A. Personalization at Scale
- B. Leveraging Ecosystems
- C. Business Led Digital Strategies
- D. All of the Above
- E. Not working on or not a challenge

How to participate in our polling

If you are in full screen mode – click Esc
The poll question is on the “Vote” tab.
Please click the box to make your selection.
Upon voting you will see the results.

Thank you!

Ask a question

Attachments

Vote

Rate this

Details

Q. Polling Question

(please choose 1 answer)

A. Answer

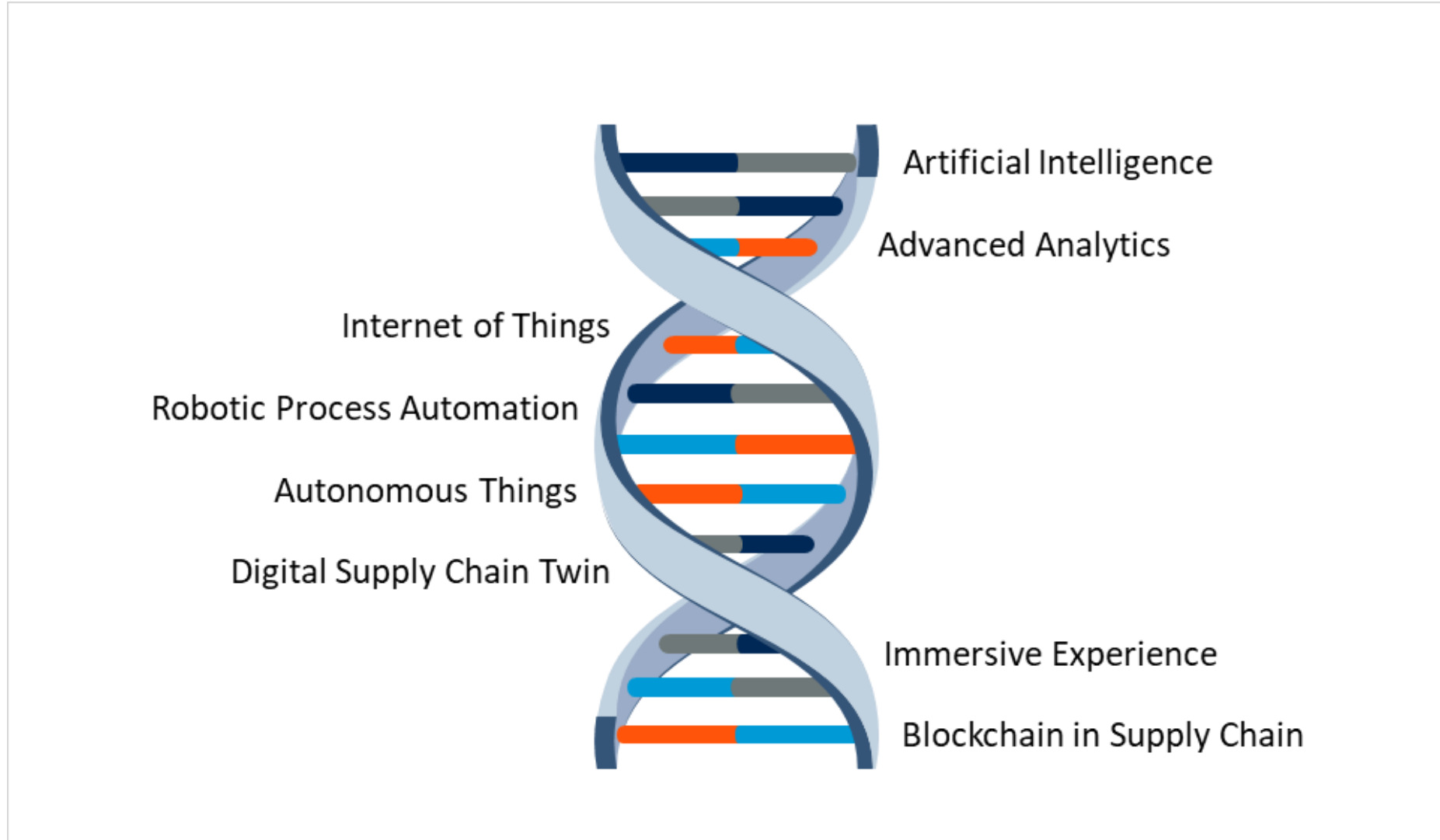
B. Answer

C. Answer

D. Answer

E. Answer

Top Supply Chain Technology Trends for 2019



Augmented Reality

Enabling Service Technicians

Enhancing Human Capabilities

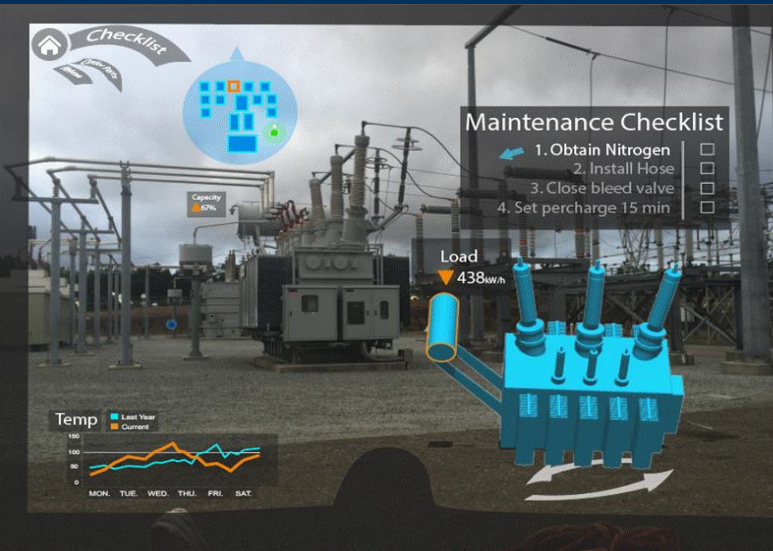
Manufacturing



Warehousing



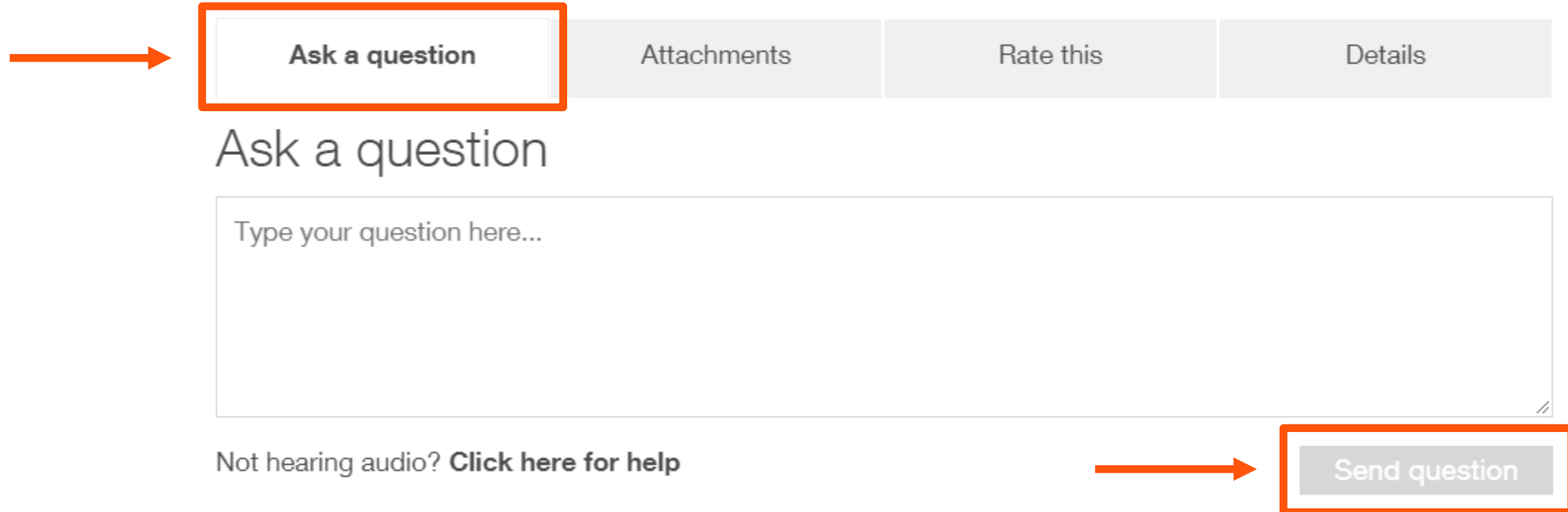
Field Service



Recommendations

- ✓ Assess supply chain organization's capabilities to deliver personalized offerings in segments where they drive customer value and competitive differentiation in the business.
- ✓ Explore partnerships with other companies and noncorporate organizations within your ecosystem seeking similar outcomes to deliver a broad range of objectives from efficiency to innovation, as well as delivering on corporate social responsibility (CSR).
- ✓ Ensure that supply chain's digital capability roadmaps align with broader digital business transformations. Build the supply chain workforce of the future through educational partnerships and a strong organizational learning culture.

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Send question

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★ ★ ★ ★ ★

Really insightful presentation! Thank you!

Send rating