

1. Business goals are defined.
2. Market research identifies API opportunities.
3. Stakeholders approve strategy discussions.

Doing the API work

Identify individual API opportunities that align with organizational strategy and business priorities. Collaborate with stakeholders to document API roadmaps and ensure alignment with business goals.

Read more at https://www.apiopscycles.com/method/api-product-strategy

Canvases to help you

Customer Journey Canvas

API Value Proposition Canvas

API Business Model Canvas

1. Individual API opportunities are identified and documented.
2. The API meets a clear business need and is reusable for multiple API-consumers.
3. API is designed for hiding backend data models and

Value proposition is validated with key stakeholders
 API consumer segments (internal and external) are

6. High-level roadmaps for API development are

Operating Model Line

API Product Strategy

→] Entry Criteria

> the API Product Strategy station: How does this API align with our business goals? Who are the key stakeholders for this strategy?







2025 Map edition Map Your API Journey

We API people at osaango

Where are you on your API journey?

Which lines are crucial for your organization right now?

Who Is This For?

- Product Managers: Drive strategy and impact.
- Architects: Plan and manage interdependencies.
- Developers: Build intuitive, effective APIs.
- Business Leaders: Harness APIs for transformation.

How to Use This Map?

- Guide collaboration: Align teams and responsibilities.
- Plan effectively: Define clear goals for each phase.
- Grow together: Manage APIs across teams and platforms.

Visit <u>www.apiopscycles.com</u> for toolkits, resources, and detailed guidance.