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# Statement of Accomplishment

**ANDRES FERNANDO  
REGALADO BUCHELI**

HAS SUCCESSFULLY COMPLETED THE UNIVERSITY OF MARYLAND, COLLEGE PARK'S ONLINE  
OFFERING OF



## Developing Innovative Ideas for New Companies: The First Step in Entrepreneurship

This course explores how to identify and evaluate opportunities based on real customer needs, develop solid business models, and create successful companies.

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DR. JAMES V. GREEN  
MARYLAND TECHNOLOGY ENTERPRISE INSTITUTE  
UNIVERSITY OF MARYLAND

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