

JIWA

ACCOUNTS
FOR EVERYTHING

Increase your **customer service** and **profitability** while also **controlling costs**, **inventory** and **financial management**.



Take Control

JIWA Financials will help your company draw information from many diverse sources into one recognisable and controllable information system.

This will help your company build and grow new markets and capitalise on your evolving business opportunities - whilst you stay in control. You can increase your customer service level and profitability while also controlling costs, controlling inventory and improving your ability to manage the business.



Throughout Australia and New Zealand organisations depend on JIWA Financials to enhance their business processes and improve their operations. JIWA Financials provides solutions that scale from single users to international enterprises in many industry sectors. JIWA Financials addresses business challenges for a wide range of industries including; Financial Services, Information Technology, Warehousing, Systems Integrators, Importers, Distributors, Service companies, e-procurement, Manufacturing, and General Utilities.

JIWA Financials is a fully integrated financial management solution that enables users to leverage the power of superior technology, through a dynamic range of features and functionality, delivering the control and productivity improvement needed to meet today's critical business requirements.

JIWA Financials provides a robust and reliable platform enabling customers to handle the exponential growth of today's growing companies, allowing businesses to grow revenues, strengthen customer relationships and expand distribution channels to gain a competitive edge.

With JIWA Financials, organisations can deliver information and services to customers precisely the way they want, by taking advantage of the comprehensive and flexible capabilities in the system and by leveraging the power of JIWA Financials.

The company's products, combined with its world-class professional services and partner technologies, provide a comprehensive platform for integrated solutions.





Robust

JIWA Financials is an industrial strength system, designed in response to the needs of businesses whose accounting systems can no longer cope.

With its highly scalable and modular configuration, JIWA Financials delivers solutions for customers who want to increase the speed and performance of searching, complete transactions at a lower cost, and generate additional revenues.

JIWA Financials offers the advantages of Microsoft SQL Server within the robust Microsoft Windows environment. Microsoft SQL Server is a scalable, high performance database management system for Microsoft Windows-based systems. It is fast and stable with virtually no data size limit.

JIWA Financials "Rollback" posting feature is designed to prevent data errors and the backup can run while all users are processing.

Fast

The impeccable search functionality embedded into JIWA Financials delivers superior results to system users, allowing instant access to stock, pricing and sales information all with the click of a button, greatly improving customer service.

The availability of a high-speed, robust solution is critical for users who want to access networked applications and require speedy performance in any location. Microsoft Windows offers remote WAN access and an unmatched future upgrade path.

Managers will use the system more, by drilling down into grouped information any way they like. Sales staff can connect to JIWA Financials to check leads, appointments and update customer information. Technicians can check new jobs and update job statuses via the internet. This saves time and allows fast and efficient response to customers.

Flexible

JIWA Financials will be the perfect solution for many businesses, but you should really see it demonstrated to appreciate just how much it can help yours. Solving current needs and problems is only half the job - a good financial management system should readily adapt to your current needs then continue to offer productivity and efficiency improvements.

JIWA Financials will support your business through any future growth path or direction. Integrate your website. Customise reports and change workflow options. Send email or fax "postcards" accounts to customers. You can be confident that JIWA will be there for you.

The superior technology used in JIWA Financials enables organisations to use terminal services so branches can share information.



JIWA Financials is a real breakthrough. It is a great example of how Australian software houses can produce world class software based on leading edge technology.



Microsoft - Sydney





■ **JIWA Financials** The Product

JIWA Financials is a fully integrated Australian financial management system, designed for small to medium-sized businesses needing better control over their customer information and inventory. JIWA Financials consists of seven (7) financial modules and additional optional modules. JIWA Financials is designed and developed specifically for the Microsoft environment and is built entirely using Microsoft SQL Server and Microsoft Visual Studio. This is the basis for the exceptional flexibility and functionality built right into the product.

It includes all the ledgers and functions common to accounting and inventory management systems, as well as additional features such as: “rollback” posting to prevent errors; sales order - data history “snapshots”; the ability to backup while processing; very flexible pricing schemes; a solid general ledger; and flexible reporting. It is designed to have the strength and flexibility to cope with the open-ended growth of today’s fast-growing small to medium-sized companies, and allows customers to use the latest business technologies.

■ **JIWA Financials** The Company

JIWA Financials is an Australian owned and operated company and was first implemented in 1995. Since then, the software has evolved to meet customer needs and leveraged the innovations in Microsoft and Internet technologies. JIWA Financials was the first Australian accounting package to take successfully advantage of Microsoft’s SQL Server technology.

JIWA Financials has assisted a large number of small to medium sized businesses in a diverse range of industries including: technology, food, hardware, clothing and footwear, manufacturing, milling, white goods, service organisations, stationary and office suppliers, importers, drug wholesalers, e-commerce sites and many others.

JIWA Financials qualified staff have been with the organisation for many years and are committed to building quality software and providing high levels of customers service and satisfaction.

■ **JIWA Financials** The Technology

Well-directed technology investments can bring about substantial operating cost savings. In the long run, innovative Internet-enabled services can represent a valuable differentiator in the market, resulting in increased profits and customer retention. JIWA Financials utilises the following technologies:

MICROSOFT

JIWA Financials and Microsoft have developed a strong partnership. JIWA Financials has been designed to store data on the Microsoft SQL Server and has the capacity to operate on: Microsoft Windows 98, 2000, NT and XP platforms. Microsoft SQL Server is seamlessly integrated with JIWA Financials, providing users with the most powerful data management capabilities.

With Microsoft SQL Server, the majority of the work in processing data is done on the server, rather than on the user’s workstation. Network traffic is minimised, resulting in better performance and data reliability. The Microsoft SQL Server support can easily grow for up to 300 users without any performance degradation.

CRYSTAL REPORTS

JIWA Financials leverages the comprehensive technology in Crystal Decisions Report Writer. JIWA Financials customers have full access to more than 200 standard reports, including the source code of those reports delivered, when a customer purchases JIWA Financials. Customers are able to edit and create their own reports.

JIWA Financials data may be accessed using standard tools such as:

- Microsoft Excel for accessing data using Excel Pivot Tables
- Microsoft Word for Windows, for performing direct mail merges from your data.
- Microsoft Access for performing ad hoc database queries.

OPERATING SYSTEM AND HARDWARE MEMORY REQUIREMENTS

		MINIMUM MEMORY
MS SQL Server	MS SQL 2000	256MB
Workstation	MS Windows 98/2000 & NT	128MB
Workstation	MS Windows XP	256MB
Report Writer	Crystals Decisions	NA



■ **JIWA Financials** Solution Provider Network

JIWA Financials is committed to partnering with market leading technology companies, to deliver highly integrated best-of-breed solutions to customers. JIWA Financials Solution Providers are located in major and regional cities across Australia and New Zealand. JIWA Financials is sold, implemented and supported through a powerful, strong and loyal channel of industry leading implementers. Our Accounting software experts are skilled to deal with every need of small to medium enterprises.

JIWA Solution Providers are qualified at the highest level, attend regular training programs, seminars, and workshops, to assist them to meet customer's requirements. Training is also provided in Microsoft SQL Server installation & management; Microsoft Windows 2000 Server; Installation, and Hardware Configuration.

Members of our partner network work together, to simplify and empower better business performance for companies. Total solutions for our customers include stable software applications, innovative technologies, services and support. Together with our partners, we work together to create and execute solutions to meet customers' needs, increase efficiencies, reduce costs and grow revenues.

■ **JIWA Financials** The Solution

JIWA Financials is sold as a complete suite of fully functional modules; additional modules are fully integrated to the JIWA Financials solutions and are described under the heading "JIWA Financials Add-on Modules". Listed below are the components in the JIWA Financials Solution.

JIWA GENERAL LEDGER

The General Ledger Module is designed to provide organisations with a summary of their financial activities. It maintains complete detailed accounting records for one or more companies, as well as controlling entries from all subsidiary ledgers. It provides accurate and comprehensive information to help management evaluate past and present performance and to plan for the future.

All reporting is available at multiple levels of detail to fulfill accounting and management requirements.

The JIWA General Ledger provides advanced tools to manage the continuing entry and reporting of your financial transactions. Featuring detailed audit trails, extensive budgeting capability including flexible accounting periods, multi - company, comprehensive search criteria and allocation entries. JIWA General Ledger is designed so that almost any chart of accounts structure can be implemented into JIWA Financials.

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| ■ Up to 53 accounting periods per year | ■ Multi-company | ■ Powerful journal options for: |
| ■ Multiple levels of reporting | ■ Consolidations up to 6 levels in chart of accounts | - Accrual accounting |
| ■ Cash book receipts, payments and bank reconciliation | ■ Great access to Journals Entries | - Standing journals |
| | | - Split postings |
| | | - Reversing entries |

JIWA DEBTORS LEDGER

The JIWA Debtors Ledger provides your receivables and credit management staff with the customer information they need to efficiently process receivables, maintain open items and determine credit relationships. All debtor data is available through a single form, allowing the operator to quickly find the required details.

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| ■ Superior credit control | ■ Foreign Currency | ■ Debtor Automatic Transactions |
| ■ Flexible open item transactions | ■ Head Office / Branch | ■ Delivery and Freight Forwarder Addresses |
| ■ Multiple sales groups | ■ BPay Support | ■ Customer orders, backorders and jobs visible and accessible from Debtors |
| ■ Unlimited sales history | ■ Customer electronic notification | |
| ■ Recurring invoices | ■ Unlimited screen views at one time | |

JIWA CREDITORS LEDGER

The JIWA Creditors module integrates with Purchase Orders, General Ledger, Landed Cost, Job Costing and Inventory. The JIWA Creditors Ledger uses the standard MS Windows interface to provide maximum benefit and ease of use to all users. It combines efficient invoice and payment processing, access to detailed supplier information, information on supplier delivery schedules and supports electronic funds transfers for creditor payments.

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| ■ Cheque printing and EFT payments | ■ Multiple suppliers | ■ Foreign Currency |
| ■ Open item invoices | ■ Detailed purchase history | ■ JIWA Postcard-Email and E-fax |
| ■ Purchase order control | | |

JIWA PURCHASE ORDERS

The JIWA Purchasing module streamlines and organises the entire purchase process. JIWA allows users to place automatic purchase orders against Inventory minimums and maximums, taking account of customer sales orders, back-orders and orders currently placed with suppliers - or you can build your own purchase algorithm. This module also supports automatic faxing of purchase orders and automatic update of supplier deliveries.

- Automatic generation of purchase orders
- Non-Stock orders
- Purchase commitment analysis
- Rapid goods receipt
- Goods in transit monitoring
- Audit trails

JIWA INVENTORY

JIWA Financials Inventory Ledger offers many sophisticated and innovative features that guarantee strong inventory management control. JIWA inventory provides the ability to efficiently store and issue stock as demands change, accurately track stock movement in real-time and automatically replenish stock.

- Pricing matrix for any scenario
- Image and documents storage
- Long part numbers
- Pricing schemes and pricing elements
- Product Up sell option
- History retention
- Style/Colour/Size matrix
- Multiple warehousing
- Bill of Materials/Kitting
- Serial no & batch tracking
- First In / First Out
- Non Inventory items
- Future pricing
- Expiry date control

JIWA SALES ORDER PROCESSING

Sales Order Entry in JIWA Financials is a fully featured sales order processing system, allowing for numerous transformations of sales orders. Delivery of goods and invoicing is controlled by a matrix of shipping and billing options. JIWA Sales Order Processing meets the order processing and customer service needs of organisations, by handling the phases of the business flow such as - quotes, credit processing, pricing, order creation, order fulfilment and order shipment.

- Non Inventory item sales
- Automatic and manual backorder fulfilment
- Credit card payment support
- Flexible shipping
- Manage lost deals
- Configurable operation
- Fast search engine
- Multiple deliveries control
- Quoting management

JIWA CONTACT MANAGEMENT

This is a sales force automation tool embedded into JIWA Financials, to help customers take full advantage of managing customers, sales information, managing prospects and supplier information all in the one central location.

- Unlimited contacts for one company
- Notes field for prospects/customer notes
- Integration with Microsoft Outlook and Word
- Unlimited email addresses
- Ability to create targeted sales/marketing campaigns
- Sales lead / prospect tracking
- Features to produce mail merges
- Easy to access customer information



■ **JIWA Financials Add-on Modules**

The JIWA Financials Add-on Modules are fully integrated to the JIWA Financials solution. The Add-on modules meet the needs of industry specific companies i.e. Service companies and importers.



JIWA LANDED COST

JIWA Landed Cost computes the actual cost of International shipments, allowing organisations to incorporate import costs (Customs Duty, freight, insurance, other taxes, brokers' fees, commissions and any other associated costs.) into inventory using many different cost allocation methods - so your costs are 100% accurate. JIWA Landed Cost is imperative for organisations needing to accurately track costs when importing. JIWA Landed Cost also looks after the BAS elements and Value of Taxable Import aspects of importing goods.

- Fully integrated to JIWA Financials
- Consolidated shipments
- Actual costs
- Unpacking containers
- Record Shipment details
- Value of Taxable Imports
- Multiple purchase orders from multiple suppliers
- One step invoicing
- Integrates with Inventory
- Integrate with Purchasing
- Audit trails



JIWA SERVICE MANAGER

This module is a powerful combination of call logging and contract renewal, providing superior functionality in: tracking equipment warranties, generating work orders, providing flexible time and billing options, billing for materials as well as time, detailed service reports, and the ability to quickly track any type of service related problem. JIWA Service Manager is an integral part to any service related business, allowing organisations to manage their service business effectively.

- Fully integrated to JIWA Financials
- Automate installation and service business
- Generate quotations
- Manage a project with multiple tasks
- Complete handling of warranty claims
- Support and service packs
- Company data is secure and in one place
- Regular maintenance contracts
- Access to job status
- Up-to-date customer information for the sales team
- Powerful reporting



JIWA JOB COSTING

JIWA Job Costing is a detailed project tracking solution for the construction, manufacturing and project oriented industries. This solution allows project managers to track labour, materials, equipment and sub-contractors. Time is reduced by establishing reusable quote templates.

- Fully integrated to JIWA Financials
- Unlimited jobs, cost centres, and stages
- Alpha numeric job, stage and cost centre codes
- Flexible Set-up of cost centres
- Add resources, labour to jobs
- Add materials, time-sheets, resources, cash book, journals, creditors invoices and purchase orders to jobs
- Create and save job templates
- Produce Finished Goods
- Complete audit trail
- Document and data storage
- Automatically order goods required to complete a job
- Bill a job (part or complete) directly into invoicing



JIWA E- MY CUSTOMER

Empower your customers to enter orders directly into Sales Orders in JIWA Financials over the internet. Customers can check order status, inquire about inventory availability, find pricing on-line and check jobs in progress at anytime. The JIWA e-My Customer is a fully functional web interface with tools to easily customise your business requirements as they evolve.

- Fully integrated to JIWA Financials
- Creation of purchase orders
- Previous order review
- Back order lists
- Account statement
- Product searching and review
- Outstanding order lists
- Account details maintenance
- Screen colour + font customisation



JIWA POSTCARD

Send statements to your customers by e-mail, fax or post. Send shipment reports through to customers as product leaves your door. Keep your customers up to date with the services you offer with the JIWA Postcard solution.

- Fully integrated to JIWA Financials
- Fax, e-mail, post statements
- Send statements to customers in their preferred method
- Set-up automated statement generation

Fully Featured.... Provides more value....Comprehensive and easy to use business solution that puts management at your fingertips.

Ernst & Young

Price is a key advantage...focus is on innovative ways to speed up management and build customer service.

Sydney Morning Herald

JIWA Financials is a real breakthrough. It is a great example of how Australian software houses can produce world class software based on leading edge technology.

Microsoft - Sydney

Designed specifically for growing enterprises needing better control over their customer information and inventory, at an affordable cost.

Sydney Morning Herald

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