

## Re: Guaranteed Survivorship UL Policy

Non-Correlated Legacy Planning Using Fully Guaranteed Life Insurance

A Guaranteed Universal Life (GUL) policy is a simple, permanent joint-life insurance product with a guaranteed premium schedule and a guaranteed, level lifetime face value. The product is <u>fully guaranteed for life</u> and has <u>no variability</u>.

The GUL we are presenting is a Survivorship UL underwritten by an A+ rated US Carrier. The plan offers a **guaranteed lifetime face and premium schedule.** 

## Annual premium schedules for \$1M of coverage + tax equivalent IRR\*

|               | 45M / 45F            | 55M/55F              | 65M/65F                  | 70M/70F                  |
|---------------|----------------------|----------------------|--------------------------|--------------------------|
| Full Pay      | \$5,397              | \$8,765              | \$15,110                 | \$21,512                 |
|               | 11.9%                | 13.2 %               | 15.9%                    | 17.9%                    |
| 25 Pay        | <b>\$6,415</b> 12.1% | <b>\$9,825</b> 13.2% | <b>\$16,447</b><br>14.7% | <b>\$23,030</b><br>16.6% |
| 20 pay        | \$7,285              | \$11,061             | \$18,266                 | \$25,221                 |
|               | 12.0%                | 13.1%                | 14.4%                    | 14.8%                    |
| <b>15</b> pay | \$9,107              | \$13,798             | \$22,581                 | \$30,759                 |
|               | 11.7%                | 12.6%                | 13.6%                    | 13.6%                    |
| 10 Pay        | \$13,865             | \$20,989             | \$34,227                 | \$46,306                 |
|               | 10.9%                | 11.6%                | 12.0%                    | 11.5%                    |

<sup>\*</sup> Assumes clients in good health, a 53.31% income tax rate and life expectancy to age 88/88.

## **Product Features**

- Safe estate hedge against forced asset liquidation and unwanted taxation of assets
- Creates instant tax-free liquidity to the estate, outside of probate
- Zero percent market correlation, free of any market performance or timing risks
- High level of face value from day one with high after-tax IRR to ages 100 & beyond