

# Armstrong

— Financial Services —

---

## Applying for Life Insurance in the US

**Step 1:** Begin by filling out the brief questionnaire about your health and lifestyle. This will initiate the underwriting process and trigger the collection of your medical records for analysis. Once reviewed, a tentative health class will be proposed.

**Step 2:** During your next U.S. visit, a brief 20-minute medical appointment is arranged at your home, hotel or workplace to validate your health class. You'll provide a blood and urine sample and answer a few health-related questions.

**Step 3:** After the examination, the underwriting process continues. Once approved, a policy tailored to your health status will be proposed. If satisfactory, your policy will be delivered via DocuSign, and payment will be required.

### Policy Exemption Status:

In regard the CDA and tax exemption, I have attached a third-party memo regarding the status of US policies in Canada. To ensure the policy's exempt status in Canada and accurately calculate the Capital Dividend Account (CDA), we will provide the following **prior to policy delivery**:

1. **Actuarial Validation:** Confirmation from a certified Canadian actuary verifying the policy's status as an Exempt Policy under subsections 12.2(11) and Reg. 306 of the Income Tax Regulations.
2. **Ledger for ACB Calculation:** The ledger necessary for calculating the policy's Adjusted Cost Basis (ACB), as required by subsection 148(9) of the Act.

The policy will function similarly to a Canadian-issued policy, with the CCPC Holdco as the payor and beneficiary, and premiums will be paid directly to the carrier. Additionally, it can be noted that under section 26 U.S. Code § 2105(a), life insurance proceeds for a nonresident who is not a U.S. citizen are not considered U.S. property.

Armstrong Financial USA Inc.  
Tel: (833) 603-5500  
Email: [info@ArmstrongLife.com](mailto:info@ArmstrongLife.com)