✓ **Congratulations! You passed!**

Grade received 100% **To pass** 80% or higher

Go to next item

1. What is the technique that data analysts use to help them anticipate the questions a stakeholder might have during a Q&A? `1 / 1 point`

⦿ Colleague test

◯ Stakeholder brainstorm

◯ Practice swing

◯ Limitation test

✓ **Correct**
A colleague test is an effective way to anticipate questions a stakeholder might have during a Q&A.

2. You present to your stakeholders, and they express concern about how your results compare to previous results. Which kind of objection are they making? `1 / 1 point`

◯ Analysis

⦿ Findings

◯ Data

◯ Presentation skills

✓ **Correct**
This stakeholder is making an objection about your findings.

3. After your presentation, a stakeholder is concerned about whether your data comes from a reputable source. In what ways should you respond? Select all that apply. `1 / 1 point`

☑ Acknowledge that the objection is valid

✓ **Correct**
When you receive an objection with merit, the best way to respond is by acknowledging its validity. Then, follow up with details and promise to investigate the matter further.

☑ Take steps to investigate the source further

✓ **Correct**
When you receive an objection with merit, the best way to respond is by acknowledging its validity. Then, follow up with details and promise to investigate the matter further.

☐ Question why the stakeholder is concerned

☑ Follow up with details about the source

✓ **Correct**
When you receive an objection with merit, the best way to respond is by acknowledging its validity. Then, follow up with details and promise to investigate the matter further.