

pressure of tasks and lack of time



## Others have free time



### TESLAM

اعملهالي .. تسلم

maids recruitment offices

# Competitor Analysis











#### **Service Providers**

- Craftsmen
- Small Business Owners
- <u>University students and expatriates</u>

#### **Service Seekers**

- Busy employees
- Housewives and working mothers
- Elderly
- <u>University students and expatriates</u>

## marketing

How do I reach the customer?





#### CLV:

70-80 per houre

210 \* (30/100) = 63

63 \* 12 = 756

CAC:

100,000/330 = 300

**Net-Profit:** 

756 - 300 = 460



