



region, market
All

customer
All

segment, categor...
All

2018

2019

2020

2021

2022
Esst

Q2

Q3

Q4

YTD

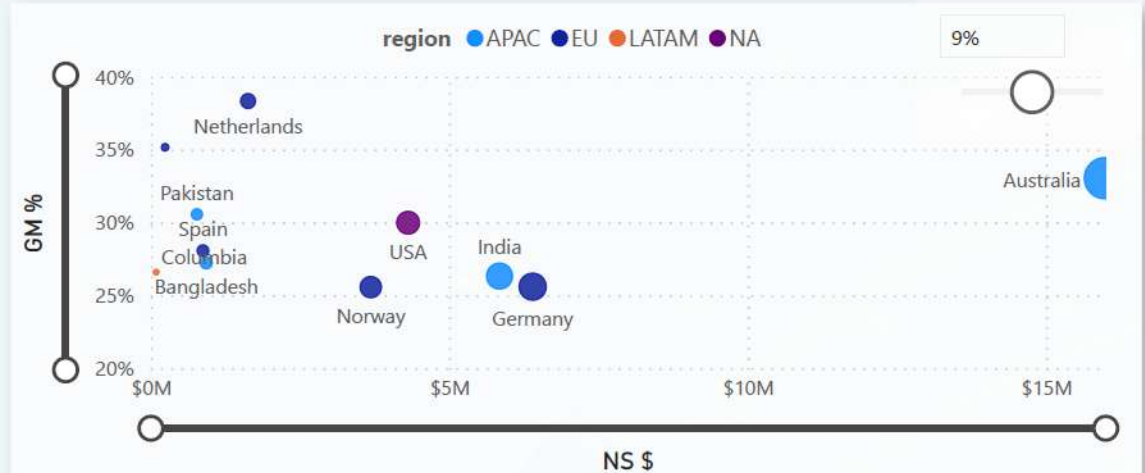
YTG

Customer Performance

customer	NS \$	GM \$	GM %
Acclaimed Stores	\$8.14M	\$2.94M	36.11%
All-Out	\$0.59M	\$0.28M	47.53%
Amazon	\$62.47M	\$22.13M	35.43%
Argos (Sainsbury's)	\$1.69M	\$0.60M	35.61%
Atlas Stores	\$2.48M	\$1.00M	40.34%
Atliq e Store	\$40.92M	\$15.36M	37.52%
AtliQ Exclusive	\$46.83M	\$20.51M	43.79%
BestBuy	\$4.72M	\$1.69M	35.94%
Billa	\$0.92M	\$0.23M	24.77%
Boulanger	\$3.08M	\$0.90M	29.34%
Chio 7	\$4.29M	\$1.75M	40.76%
Total	\$477.04M	\$174.17M	36.51%

Performance Matrix

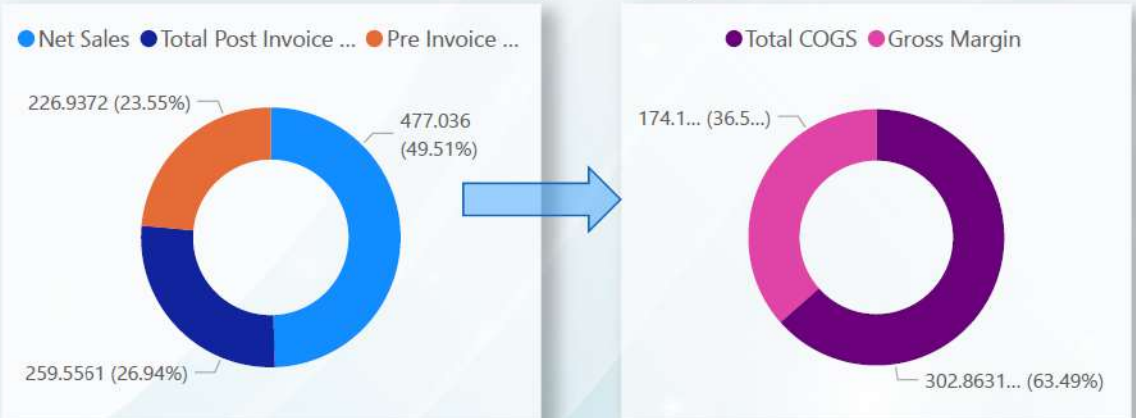
vs LY vs Target



Product Performance

segment	NS \$	GM \$	GM %
Accessories	\$141.78M	\$51.74M	36.49%
Desktop	\$26.73M	\$9.68M	36.20%
Networking	\$26.14M	\$9.60M	36.72%
Notebook	\$154.16M	\$56.20M	36.46%
Peripherals	\$96.64M	\$35.35M	36.58%
Storage	\$31.59M	\$11.61M	36.75%
Total	\$477.04M	\$174.17M	36.51%

Key Metrics by Products



APAC= Asia Pacific, EU= Europe, LATAM= Latin America, NA= North America, LY= Last Year