



region, market
All

customer
All

segment, categor...
All

2018

2019

2020

2021

2022
Esst

Q2

Q3

Q4

YTD

YTG

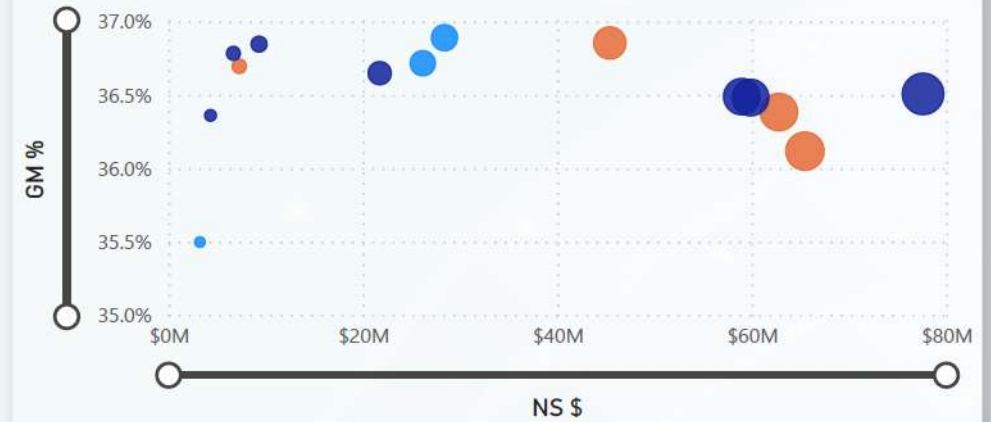
Product Performance

segment	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
Accessories	\$141.78M	\$51.74M	36.49%	-9.40M	-6.63%
Desktop	\$26.73M	\$9.68M	36.20%	-1.89M	-7.09%
Networking	\$26.14M	\$9.60M	36.72%	-1.69M	-6.46%
Notebook	\$154.16M	\$56.20M	36.46%	-10.28M	-6.67%
Peripherals	\$96.64M	\$35.35M	36.58%	-6.33M	-6.55%
Storage	\$31.59M	\$11.61M	36.75%	-2.03M	-6.42%
Total	\$477.04M	\$174.17M	36.51%	-31.62M	-6.63%

Show NP%

Performance Matrix

division ● N & S ● P & A ● PC

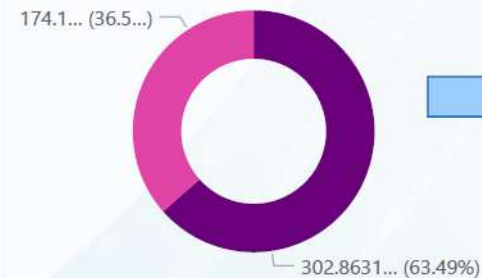


Region/ Market/ Customer Performance

region	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
APAC	\$255.69M	\$90.47M	35.38%	-19.24M	-7.53%
EU	\$116.50M	\$44.69M	38.36%	1.63M	1.40%
LATAM	\$1.80M	\$0.68M	37.56%	0.11M	6.11%
NA	\$103.05M	\$38.34M	37.21%	-14.12M	-13.71%
Total	\$477.04M	\$174.17M	36.51%	-31.62M	-6.63%

Unit Economics

● Total COGS ● Gross Margin



● Increase ● Decrease



N&S= Network and Security, P&A= Peripheral and Accessories, PC= Personal Computer