



region All
market All
division All
customer All
FY 2019

P & L by Fiscal Months

All values in USD

Note: Do n

Metrics	Quarters Q1			Q2	
	Sep	Oct	Nov	Dec	Jan
net_sales	6.5M	8.0M	10.7M	11.4M	6.5M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%

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P & L by Fiscal Months

All values in USD

Metrics	Quarters Q1			Q2	
	Sep	Oct	Nov	Dec	Jan
net_sales	17.1M	20.6M	28.7M	29.9M	17.1M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M
GM %	37.8%	37.8%	37.0%	36.8%	37.8%

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P & L by Fiscal Months

All values in USD

Metrics	Quarters Q1			Q2	
	Sep	Oct	Nov	Dec	Jan
net_sales	44.8M	54.6M	74.3M	78.1M	44.8M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M



GM %

36.7%	36.5%	36.3%	36.3%	36.7%
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Net Sales
Comparison

2021 vs 2020	162.1%	164.7%	159.1%	161.0%	161.4%
2020 vs 2019	164.6%	156.6%	167.3%	161.5%	162.8%



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Q2	Q3	Q4					Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q2	Q3	Q4					Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q2	Q3				Q4			Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug		
41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M	
26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M	
15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M	

AtliQ Hardware



36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%
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162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%