## AtliQ Hardware

region



Market
Performance vs Target

division All **All values in USD** 

Αll

| Country        | Net_Sales19 | Net_Sales20 | Net_Sales21 | 2021-target | %                   |
|----------------|-------------|-------------|-------------|-------------|---------------------|
| Australia      | 3.9M        | 10.7M       | 21.0M       | -2.2M       | -9.5%               |
| Austria        |             | 0.1M        | 2.8M        | -0.3M       | -10.5%              |
| Bangladesh     | 0.5M        | 2.3M        | 7.0M        | -0.7M       | -9.3%               |
| Canada         | 4.8M        | 12.2M       | 35.1M       | -5.1M       | -12.6%              |
| China          | 1.4M        | 5.4M        | 22.9M       | -2.1M       | -8.3%               |
| France         | 4.0M        | 7.5M        | 25.9M       | -2.2M       | -7.8%               |
| Germany        | 2.6M        | 4.7M        | 12.0M       | -1.5M       | -11.3%              |
| India          | 30.8M       | 49.8M       | 161.3M      | -9.6M       | -5.6%               |
| Indonesia      | 2.5M        | 6.2M        | 18.4M       | -2.4M       | -11.5%              |
| Italy          | 2.9M        | 4.5M        | 11.7M       | -1.0M       | -8.2%               |
| Japan          |             | 1.9M        | 7.9M        | -0.3M       | -4. <mark>0%</mark> |
| Netherlands    | 0.2M        | 3.4M        | 8.0M        | -0.7M       | -7.6%               |
| Newzealand     |             | 2.0M        | 11.4M       | -1.4M       | -11.0%              |
| Norway         |             | 2.5M        | 13.7M       | -1.4M       | -9.5%               |
| Pakistan       | 0.6M        | 4.7M        | 5.7M        | -0.5M       | -8.5%               |
| Philiphines    | 5.7M        | 13.4M       | 31.9M       | -2.5M       | -7.3%               |
| Poland         | 0.4M        | 2.8M        | 5.2M        | -0.9M       | -15.3%              |
| Portugal       | 0.7M        | 3.6M        | 11.8M       | -0.5M       | -4. <mark>1%</mark> |
| South Korea    | 12.8M       | 17.3M       | 49.0M       | -4.4M       | -8.2%               |
| Spain          |             | 1.8M        | 12.6M       | -1.8M       | -12.4%              |
| Sweden         | 0.1M        | 0.2M        | 1.8M        | -0.2M       | -10.0%              |
| United Kingdom | 2.0M        | 8.1M        | 34.2M       | -3.0M       | -8.0%               |
| USA            | 11.5M       | 31.9M       | 87.8M       | -10.2M      | -10.4%              |
| Grand Total    | 87.5M       | 196.7M      | 598.9M      | -54.9M      | -8.4%               |