**Alexander M. Rosenberg**



1195 Thistle Gate Path, Lawrenceville, GA, 30045| [a34rosenberg@gmail.com](mailto:a34rosenberg@gmail.com)

| 404-314-4957 | <https://www.linkedin.com/in/alexanderrosenberg34/>

**EDUCATION**

**The University of Georgia**, Athens, GA

* **Master of Business and Technology (MBT)** May 2022
* **Bachelor of Business Administration,** Management December 2018
  + **Emphasis:** Operations and Supply Chain Analytics
* **Bachelor of Business Administration,** Finance
* **GPA: 3.98/4.00**

**PROFESSIONAL EXPERIENCE**

***Management Training Associate,* Lawrenceville, GA** February 2019-Present

**Hajoca Corporation/ Apex Supply**

***Management Training Inside Sales Associate***

* Maintain and grow 25 customers to drive revenue through the creation and implementation of production plans, cross selling, and upselling.
* Effectively promote product bundles to customers, resulting in a 15% increase in sales over past six months.
* Communicate and manage the procurement of products with cross functional groups to ensure organizational goals and objectives are met.
* Led a team of five in annual, physical inventory count developing an excel spreadsheet to reduce errors and improve inventory levels.
* Experienced in shipping through third party vendors including but not limited to UPS, FedEx, Averitt, Southeastern Freight.
* Provide exemplary customer service in every step from point of sale to delivery.

**Kontaran Learning LLC,**Lawrenceville, GA January 2019 - October 2020

Management Consultant

* Advised and consulted with senior management in development of content for growth in the online learning environment.
* Served in an advisory role regarding operations and content creation.

**Companion Caregivers,** *Senior and Disabled Persons Caregiver,* Gwinnett, GA May 2014 – January 2019

* Prepare and maintain records of client progress and services performed, reporting changes in client condition to manager or supervisor.
* Care for individuals or families during periods of incapacitation, family disruption, or convalescence, providing companionship, personal care, or help in adjusting to new lifestyles.
* Training new caregivers in how to perform general tasks and client specific tasks.

**LEADERSHIP**

**UGA Supply Chain Board,** *Treasury Officer, Member* February 2018 – Present

* Create and maintain financial documents for the Board
* Forecast future outcomes and create plans for the future of the Board financially
* Helped raise $20,000 in startup funds for the advisory board

**Golden Key International Honor Society,** *Member*December 2016 – December 2018

* Created a network for members to enhance their skills in leadership, outreach, and success in and outside the classroom.
* Attended workshops to strengthen communication, planning and problem-solving skills.

**Toastmasters, UGA Chapter,** *Member* August 2017– Present

* Developed and mastered public speaking skills.

**National Society of Leadership and Success,** *Member* January 2015 – December 2018

* NSLS provided an environment that encouraged learning and networking
* Participated in numerous webinars with successful business leaders to gain insight into their career journey.

**Society of Entrepreneurs: UGA Chapter,** *Member* January 2017 – Present

* Networked with entrepreneurial minded individuals
* Attended workshops to strengthen communication, planning and problem-solving skills.

**Grayson United Methodist Basketball Coach and Small Group Leader**September 2014 – August 2020

* Led a small group of 1sts through 8th grade students in meaningful lessons and team building activities.
* Helped create a positive atmosphere that promoted learning, teamwork, and healthy communication.

**SKILLS & INTERESTS**

Proficiency in Microsoft Office, Windows & Mac OS, Advanced Excel skills, Google Sheets, Social Media Platforms, Public Speaking, CompTIA IT Fundamentals+ (ITF+), Experience in high pressure work environment, In process of completing Juniper Networks Certification (JNCIA-JUNOS)