# **Angelo Ramos**

## angelor@stanford.edu | 661-644-3578

## linkedin.com/angeloramos25 | github.com/angeloramos25

#### **Education**

## Stanford University | Stanford, CA

Sep 2017 - Present

- B.S. Candidate in Computer Science, GPA: 3.84
- Relevant coursework: Data Structures, Computer Systems, Web Development, JavaScript, iOS Development

## **Experience**

## Ladder | Product Development Intern | Boston, MA

Jul 2018 - Aug 2018

- Designed and developed mobile dashboard by implementing programmatic interface layouts with Swift and Xcode
- Spearheaded development of new referral feature that led to a 22% program signup rate and 1 completed referral
- Implemented MVP for referral feature to validate consumer demand using Intercom and Stripe promo codes

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- Created software development company and developed 6 software products reaching over 250,000 total users
- Hired and coordinated team of software developers; defined scope, deliverables and timeline for various projects
- Implemented new product features by leveraging various APIs, including Apple StoreKit, Game Center & more

## **Projects**

## SATFlash | iOS Education Application

Jul 2015 - Aug 2015

- Developed microtransaction system by integrating Apple's StoreKit API that boosted monthly revenue by 200+%
- Optimized ASO performance which boosted app to the top 5 for SAT on App Store, leading to 140K+ downloads
- Implemented user feedback model that significantly improved App Store ratings and feedback receival rate

## **Uplift | iOS News Application**

Aug 2015 - Oct 2015

- Developed news app that updates in real-time to display the most inspiring and positive news stories worldwide
- Implemented robust XML parser and asynchronous internet access system to parse RSS feeds of various news sites
- Integrated social media sharing capabilities and optimized ASO performance, leading to 25K+ total downloads

## Leadership

## Social Entrepreneurial Students Assn. | Fellowships Director

Sep 2017 - Present

- Partnered with Stanford Haas Center to create 8 internship opportunities with social enterprises worldwide
- Implemented new cost-sharing strategy that increased internship opportunities by 100+% in 2018

## Asia-Pacific Student Entrepreneurial Society | VC3 Director

Sep 2017 - Present

- Coordinated event that brought together 15 venture capitalists and 15 Stanford startups to pitch and network
- Sourced and reviewed over 60 applications from companies with Stanford-affiliated founders

## **Skills & Interests**

Skills: JavaScript, C++, Java, Swift, Xcode, C, Node.js, React, Angular, Vue.js, MongoDB, ExpressJS, HTML, CSS Interests: Photography, Videography, Hiking, Camping, Traveling, Basketball, Fashion, Food