

# Nephrology Key Contributor to Hospital Revenue

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## ASN Data Brief—Nephrology Key Contributor to Hospital Revenue

Newly released survey data collected from 62 hospital CFOs found nephrology makes key contributions to hospital systems gross revenue. The report from [Meritt Hawkins](#) also found the ratio of return on investment (ROI) for nephrologists' median salary was higher than gastroenterology, cardiology, and pulmonology.

### Ranking of Specialities by ROI

Specialty	Mean Revenue	Mean Salary	ROI
Internal_Medicine	\$2,675,387	\$261,000	9.25
Family_Practice	\$2,111,931	\$241,000	7.76
Cardiovascular_Surgery	\$3,697,916	\$425,000	7.70
General_Surgery	\$2,707,317	\$350,000	6.74
Pediatrics	\$1,612,500	\$230,000	6.01
Psychiatry	\$1,820,512	\$261,000	5.98
Neurology	\$2,052,884	\$301,000	5.82
Hematology/Oncology	\$2,855,000	\$425,000	5.72
Nephrology	\$1,789,062	\$272,000	5.58
OB/GYN	\$2,024,193	\$324,000	5.25
Orthopedic_Surgery	\$3,286,764	\$533,000	5.17
Gastroenterology	\$2,965,277	\$487,000	5.09
Cardiology_(Invasive)	\$3,484,375	\$590,000	4.91
Pulmonology	\$2,361,111	\$418,000	4.65
Urology	\$2,161,458	\$386,000	4.60
Cardiology/Non-Inv.	\$2,310,000	\$427,000	4.41
Neurosurgery	\$3,437,500	\$687,000	4.00
Ophthalmology	\$1,440,217	\$300,000	3.80
Otolaryngology	\$1,937,500	\$405,000	3.78