

# ASTHA SINGH THAKUR

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## PROFESSIONAL EXPERIENCE

### Lead Full Stack Developer, Think Round Inc

Jun 2023 - Present

- Orchestrated tech stack overhaul (HTML, CSS, JavaScript, Node.js, React) & website migration from Squarespace to GitHub & Docker, boosting performance by 10% & user engagement by 15%
- Restructured team and modernized infrastructure, boosting traffic by 20% & operational efficiency
- Enhanced project efficiency by 20% with optimized workflows & streamlined development using Slack

### Developer Analyst, HotelKey

Feb 2023 - May 2023

- Automated Postman API collections for clients using JavaScript, transitioning from manual to automated testing of the Property Management System, which increased testing efficiency by 90%
- Designed front-end web app UI/UX, achieving a 20% increase in user satisfaction through usability testing
- Improved back-end database management, reducing data processing errors by 30% and boosting accuracy by 20%

### Assistant Manager (Data Science & Analytics), Angel One Ltd. (formerly Angel Broking Ltd.)

Sep 2021 - Dec 2021

- Led team in implementing trading strategies, leading to ~14% month on month client acquisition rate surge, earning Employee of Month
- Developed predictive financial algorithms leading to a 15% boost in ROI using GCP's BigQuery, ML with R & Python
- Analyzed campaigns, resulting in 20% enhancement of the decision-making efficiency, using Google Data Studio
- Revamped the NPS rating system, securing a 25% rise in customer satisfaction, and implemented targeted incentives for a 30% upswing in customer participation in survey journeys and contests

### Senior Analyst, Cartesian Consulting

Jun 2019 - Jul 2021

- Awarded 'More than Expected' for scaling Fortune 500 businesses through CRM analytics and targeted campaigns, generating 20M INR (~275K USD) in monthly incremental sales
- Achieved a perfect NPS score of 10 by driving a 6-7% monthly revenue increase through advanced ML models, A/B testing, cross-selling, and market basket analysis, architecting end-to-end scalable processes
- Recognized with the 'Extra Mile' award for enhancing digital presence & personalizing recommendations for Fortune 100 QSR brand
- Automated campaign execution & optimized retail client databases, enhancing efficiency by 25%

## PATENTS & PUBLICATIONS

### An Intelligent Framework for Driver Fatigue Detection - IEEE ICIRCA

Aug 2023

- Real-time drivers' drowsiness detection system based on a hybrid model of Gradient Boost Decision Tree-CNN-LR

### IOT Device for Breast Cancer Detection – UK Design Patent - Design number - 6289909

Jul 2023

- An IoT device integrating sensors, enabling continuous data collection and remote monitoring, improving early detection and minimizing the need for frequent in-person appointments

### Smart Document Tracking System - International conference - ICRTDARIP

Nov 2020

- This system ensures document authenticity, tracks document access, & provides real-time alerts for unauthorized access, prioritizing document security leveraging embedded systems and a range of web technologies

## EDUCATION

University of Texas at Dallas | Master of Science, Computer Science | GPA: **3.7/4**

Dec 2023

University of Mumbai | Bachelor of Technology, Electronics and Telecommunication | GPA: **8.2/10**

May 2019

## SKILLS

**Frontend:** HTML, CSS, JavaScript, React, Bootstrap

**Backend:** Python, Java, C, C++, PHP, Node.js, JDBC

**Database:** MySQL, MS SQL, Google BigQuery

**Automation & Testing:** Postman, VBA, Macros

**Design Tools:** Figma, Canva, Webflow

**Data Visualization:** Google Data Studio, Advanced Excel

**Methodologies:** SDLC, Agile, Waterfall, Scrum

**Conceptual:** Data Structures & Algorithm, OOP, MVC, CRUD, Design Patterns, API Automation, DBMS, UML

**Leadership:** End-to-end application delivery, Cross-Functional Leadership

**Project Management:** Confluence, Slack, Git, Jira, Microsoft Outlook, Microsoft Teams

**Business Strategy:** Resource allocation, Market Research Analysis, Budgeting & forecasting

**Analytics:** CRM, A/B Testing, Root Cause Analysis

**ML:** Python, R, Tensorflow, PyTorch, MATLAB

**Big Data:** Spark, Kafka, Hadoop