

# Viraj K Pathi

Viraj Pathi, an entrepreneur and leading authority in the Energy Sector in India & USA. With over 24 years of professional experience and extensive worldwide travel has developed an enviable record of professional expertise on Energy Distribution Automation.

Viraj has held a number of Senior Management positions internationally at Pentafor (Africa), Pentafor (North America), PSI Bull Systems (North America), Xerox(India), HCL-HP(India), Mahindra Satyam(Europe), Finnoro Group (Finland) Later he founded VXL Technologies in 2002. He led the global firms in undertaking several medium to large multi-year contracts and successfully establishing operations in various parts of the world. He had cross-functional responsibilities across various functions ranging Sales & Marketing, Service Delivery, HR planning & Vendor Management

Viraj Pathi with 24 years of experience who likes challenges, especially in the path breaking ideas, which is why he is now enjoying his new position as the Founder & chief Executive officer of the Adya Metering.

His eye for the business gaps and creativity led him to state-of-the-art technology products and solutions for some niche areas of City Management & Private sectors. In 2004 he foresaw, visualized and eventually founded Adya Wifi Metering (in 2009) to create Smart Metering products, solutions & Smart City Concepts. He successfully rolled out the first Smart Metering project in India on Mesh Networks. He currently holds two patents in the communication networks which form the heart of the SMAC - Smart Cities and Smart Metering. He also been awarded by the MoP/ToI Earth care Awards for the “Best Innovation for Green Technology” and by Renesas for the “Best Product in the Wireless Sector”.

His most recent successful projects has been, containing the direct losses by cell Tower companies of \$100m per year and reduce the carbon emissions by more than 20%. He has been structuring Billion dollar deals both with utilities and telecom companies.

He is associated very closely with some highly successful technology Stalwarts in Silicon Valley who has their own Billion dollar funds. The network involves Partner at TPG, Chairman of Leading Global Bank, President of VC.

He assists & advises number of startups companies and help them put a business plan.

He is also engaged with L&T(Malaysia), Wellcom (Malaysia), SUI(Singapore) etc

He also co-founded Wind Energy Company and is also an independent director at other companies & Connectre.

He has two patents in the Smart Metering and Smart Cities with 29 claims and is also in process of filing another 3 patents. He has been awarded by the Times Group & Ministry of Power for the “Earth Care Awards-2012” and also by Rensesas(Hitachi group) for the best Wireless Technology.