

Welcome to

# Blue Cartera

jetBlue® | 

# Truth in Lending Act (TILA).

Disclosures

**What  
disclosures  
are required  
under Reg Z  
for credit  
cards?**

**Under Regulation Z, there are required disclosures that must be given to the customer at certain points within the open-end credit transaction.**



**A disclosure is any information you must release to customers at specific times.**

**When are  
disclosures  
required  
under Reg Z  
for credit  
cards?**

**These disclosures must be made at specific times during the life of the credit product, for example:**



Some are provided when a customer is shopping around for products that fit their needs.



Others are provided upon opening an account or requesting a credit product.





And others are provided after the credit product has been provided to the customer.

# **General Disclosure Requirements.**



**Disclosures must be clear and conspicuous** and in a form the customer can keep (unless allowed to be given orally).



**If there are multiple customers,** it is important that the customer who is primarily liable receive the required disclosures.

**Since JetBlue employees will be around when customers are looking for a credit card.**

that best suits their needs as well as when requesting/filling out application it is important you are familiar with the following requirements...

# **Application & Solicitation Disclosures.**



**Credit card issuers must provide disclosures** required with a solicitation or an application to open a credit card account.



**These disclosures must be in tabular format** and include key terms and conditions such as:

- **APR.**
- **Fees and interest charges** (among other information).

In general, applications must be clear, conspicuous and prominent. Most items shall be in the form of a table.



# **Clear and conspicuous – is a standard.**

That generally requires that disclosures be in a reasonably understandable form.

# Prominent – Disclosures.

**Are deemed to be prominently located**, for example, if the disclosures are on the same page as an application or solicitation reply form.

**If the disclosures appear elsewhere**, they are deemed to be prominently located if the application or solicitation reply form contains a clear and conspicuous reference to the location of the disclosures and indicates that they contain rate, fee, and other cost information, as applicable.



# **Application & Solicitation Disclosures.**

# See below an example of disclosure provided for credit card applications/solicitations.

## JetBlue Mastercard - Price and Terms

| Interest Rates and Interest Charges                                |   |
|--|---|
| Annual Percentage Rate (APR) for Purchases                         | <b>1.99%</b> introductory APR for the first 6 months.<br><br>After that, your APR will be from <b>18.49%</b> to <b>31.49%</b> based on your creditworthiness. This APR will vary with the market based on the Prime Rate. <sup>1</sup>  |
| APR for Balance Transfers  | <b>0.00%</b> introductory APR and <b>0</b> payment from the transfer date for 12 months and \$0 balance transfer fee. Applies to transfers made within the first 90 days from account opening.<br><br>After that, your APR will be from <b>18.49%</b> up to <b>31.49%</b> , based on your creditworthiness. This APR will vary with the market based on the Prime Rate. <sup>1</sup>  |
| APR for Cash Advances  | <b>29.49% to 33.49%</b> , when you open your account based on your creditworthiness.<br><br>This APR will vary with the market based on the Prime Rate. <sup>1</sup>  |
| Paying Interest  | Your due date is at least 21 days after the close of each billing cycle. You will not be charged interest from the time you purchased goods or services, if you pay your full account balance by the Payment Due Date. In the event you don't pay the full account balance, while in the Grace Period, you will not pay interest on the amount paid for that cycle. On subsequent cycles you will not have a Grace Period until you pay your full account balance on time for two cycles in a row. Amounts related to certain offers will not be taken into consideration in determining the Grace Period. Please refer to the offer terms and conditions. The No Grace Period Transactions begin to accrue interest on the date they are posted and remain subject to Interest Charges until paid in full. |
| For Credit Card Tips from the Consumer Financial Protection Bureau | To learn more about factors to consider when applying for or using a credit card, visit the website of the <a href="#">Consumer Financial Protection Bureau</a> .   |

| Fees             |  |
|------------------|--|
| Annual Fee       | \$0 Annual Fee<br>\$0 Additional Card Fee  |
| Transaction Fees | <ul style="list-style-type: none"><li>• Cash Advances and Convenience Checks</li><li>• Balance Transfers</li><li>• Foreign Transaction</li></ul> <ul style="list-style-type: none"><li>• <b>2%</b> of the amount of each transaction (minimum \$2; maximum <b>\$10</b>)</li><li>• <b>2%</b> of the amount of each transfer (minimum \$2; maximum <b>\$10</b>)</li><li>• <b>1.4%</b> of each transaction in U.S. dollars for Mastercard International</li></ul> |
| Penalty Fees     | <ul style="list-style-type: none"><li>• Returned Payment</li><li>• Late Payment</li></ul> <ul style="list-style-type: none"><li>• Up to <b>\$10</b></li><li>• Up to <b>\$40</b></li></ul>  |

**How we will calculate your balance:** We use a method called "average daily balance" (including new transactions).

**Loss of introductory APR:** We may end your introductory APR and apply the corresponding APRs if you close your account or if you miss a payment.

**Billing Rights:** Information on your right to dispute transactions and how to exercise this right is provided in your Credit card Agreement.

**Remember:** This is just an example, fees are variable.

# General Disclosure Requirements.

**We have  
reviewed the  
disclosure  
requirements  
for applications  
and solicitations.**

However, there are also **disclosure  
requirements when opening an  
account.**

# **Account Opening Disclosures.**

**Upon applying  
for a credit  
card or line  
of credit,  
before the first  
transaction  
can be made,**

the customer must be provided  
with account-opening  
disclosures. **These disclosures  
contain:**

**Specific Cost  
Information.**

**Product Features.**

**Account opening  
disclosures are usually  
provided in paper  
format.**

# The Regulation requires that we disclose critical information

at account opening in a table similar to the Schumer box.

**The Schumer box is a summary of the costs of credit,** It is named after Charles Schumer, the New York congressman who was responsible for the legislation.



| Interest Rates and Interest Charges                                |   |
|--|---|
| Annual Percentage Rate (APR) for Purchases                         | <b>8.99%</b><br>This APR will vary with the market based on the Prime Rate.   |
| APR for Balance Transfers  | <b>15.99%</b><br>This APR will vary with the market based on the Prime Rate.  |
| APR for Cash Advances  | <b>21.99%</b><br>This APR will vary with the market based on the Prime Rate.  |
| Penalty APR and When it Applies                                    | <b>28.99%</b><br>This APR may be applied to your account if you: <ol style="list-style-type: none"> <li>1) Make a late payment;</li> <li>2) Go over your credit limit twice in a six-month period;</li> <li>3) Make a payment that is returned; or</li> <li>4) Do any of the above on another account that you have with us.</li> </ol> <p><b>How Long Will the Penalty APR Apply?:</b> If your APRs are increased for any of these reasons, the Penalty APR will apply until you make six consecutive minimum payments when due.</p> |
| Paying Interest  | Your due date is at least 25 days after the close of each billing cycle. We will not charge you any interest on purchases if you pay your entire balance by the due date each month. We will begin charging interest on cash advances and balance transfers on the transaction date.  |
| Minimum Interest Charge  | If you are charged interest, the charge will be no less than \$1.50.  |
| For Credit Card Tips from the Consumer Financial Protection Bureau | <b>To learn more about factors to consider when applying for or using a credit card, visit the website of the Consumer Financial Protection Bureau at <a href="http://www.consumerfinance.gov/learnmore">http://www.consumerfinance.gov/learnmore</a></b>   |

| Fees             |   |
|------------------|---|
| Annual Fee       | None  |
| Transaction Fees | <ul style="list-style-type: none"> <li>• Balance Transfer: Either <b>\$5</b> or <b>3%</b> of the amount of each transfer, whichever is greater (maximum fee: <b>\$100</b>).</li> <li>• Cash Advance: Either <b>\$5</b> or <b>3%</b> of the amount of each cash advance, whichever is greater.</li> <li>• Foreign Transaction: <b>2%</b> of each transaction in U.S. dollars.</li> </ul> |
| Penalty Fees     | <ul style="list-style-type: none"> <li>• Late Payment: Up to <b>\$35</b>.</li> <li>• Over-the-Credit Limit: Up to <b>\$35</b>.</li> <li>• Returned Payment: Up to <b>\$35</b>.</li> </ul>   |
| Other Fees       | <ul style="list-style-type: none"> <li>• Required Account Protector Plan: <b>\$0.79</b> per \$100 of balance at the end of each statement period. See back for details.</li> </ul>  |

**How We Will Calculate Your Balance:** We use a method called "average daily balance (including new purchases)." See your account agreement for more details.

**Billing Rights:** Information on your rights to dispute transactions and how to exercise those rights is provided in your account agreement.

**This is just an example, fees are variable.**

# Penalties.

 Civil money penalties.

 Restitutions.

 Reputational damage.

 Fines.

# Truth in Lending Act (TILA).

## Regulation Z.

Recap

**In this course  
you learned  
about the  
open-end  
portion of  
Regulation Z,**

**including history, purpose,  
and coverage.**

**You also  
learned rules  
related to the  
marketing/  
advertising of**

**credit cards as well as about  
the specific disclosures required  
during the solicitation and  
account opening phases  
of the credit transaction.**

**Remember!!**



# **JetBlue Crewmembers will be referring to a QR code**

that will allow the customer to apply for either of the JetBlue credit cards provided by Banco Popular de Puerto Rico.

**Now, let's go  
through  
what you've  
learned.**

