

Day :- 01

①

Market place type

=> Comfortable

E-COMMERCE

=> Furniture (Sofas and chairs) and included electronics accessories (headphones) and in the furniture. I can expand to home decor items.

Business Goals

=> Problem to Solve

• Customer needs: Affordable furniture and electronic accessories on a single platform. They should not have to visit multiple websites for their needs.

Target Audience

- My target Audience are young students, Professionals, Middle class families, Business Managers, Owners, Whose looking for budget friendly furniture

=> USP

- Offer bundle deals
combo deals like (Sofa + Headphones at Discounted price)
- Fast delivery
Guarantee for both in 4th day.
- Allow customers to customize furniture.

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• Being loyal with customer gives them a good quality furniture (Sofa)

Marketing Strategy

- Run creative campaign on Instagram, Facebook, LinkedIn
- Flash sales to create urgency and drive traffic in website.
- Offer discounts to customer.

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Work flow Website

Customer visit website.

Browns product
(furniture, headphones)

Select Quantity — Select product
Add to cart

checkout

Enter Delivery —> Select payment
Details Methods

Confirm Order

Generate order and
tracking id

⑤

.....> Order is processed

Product shipped — Order is assigned to delivery
↓

→ Customer Receives product

→ Customer can return
Exchange
If needed.

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- My Marketplace will provide affordable prices, combo of per se (e.g. Sofas + headphones) and easy return policies plus affordable for middle-class families in future in will add customization in future.

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Product Scheme.

ProductId: UniqueId \Rightarrow Primary key

Name: String \Rightarrow leather sofa.

Price: Number \Rightarrow 29.00

Original price: Number \Rightarrow 39.00

Stock Quantity: Number \Rightarrow 4443

Image: Asset.url \Rightarrow image url

Description: String \Rightarrow A comfortable sofa

Tags: String[] \Rightarrow latest, new, modern.

Free delivery: Number \Rightarrow 10.00

Orders: String[] \Rightarrow [#, #, #]

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Delivery Schema.

Zone ID: Primary \Rightarrow 1

Zone Name: String \Rightarrow Steel town.

Area Coverage: String \Rightarrow 15 street

Assigned drives: String[] \Rightarrow All

Estimated delivery: String \Rightarrow 3 days

⑦

Customer Schema.

Customer ID : Primarykey => 1

Name : String => Azeezullah.

Email : String => azeezullahnashpot@gmail.com

Address: String => Malir, Ben Qasim

Phone Number: Number => 0304356637

Order history: String[] => [101, 102, ...]

⑧

Order Schema.

OrderID : Primary key => 102

CustomerID : Foreign key => 2

ProductID : Foreign key => 2

Quantity : Number => 3

OrderDate : Number => 15-01-2025

Total Price : Number => 599.98

OrderStatus : String => Pending Shipped