

# Data Analytics Report

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## **Introduction**

As a new data analyst, the task is to examine the available datasets with no prior handover. The goal is to carry out basic analysis to understand the data, highlight any quality issues, and link the findings to quality assurance ideas. The data comes from four CSV files: customers, products, products from head office, and sales. This report follows a structure: Data Inspection, Descriptive statistics, data visualization, and interpretation.

## **Data Inspection**

The customer dataset has 5000 rows and includes gender, age, income, and city. The product datasets contain pricing and markup information across different categories. products\_Headoffice contains 360 rows and products\_data contains 60 rows. The sales dataset has 100 000 rows covering orders from 2022 and 2023. Initial checks showed no missing values or duplicate records across the datasets, which means the data quality is acceptable. This suggests that data collection processes are fairly consistent and thorough, which is positive from a QA perspective.

## **Descriptive Statistics**

### **Customer data**

The customer age distribution shows most customers are between 30 and 60 years old. Income distribution shows that most customers are in middle to upper income brackets. From a QA perspective, these differences in demographics highlight that service quality must be consistent across groups with different needs and expectations.

### **Products data**

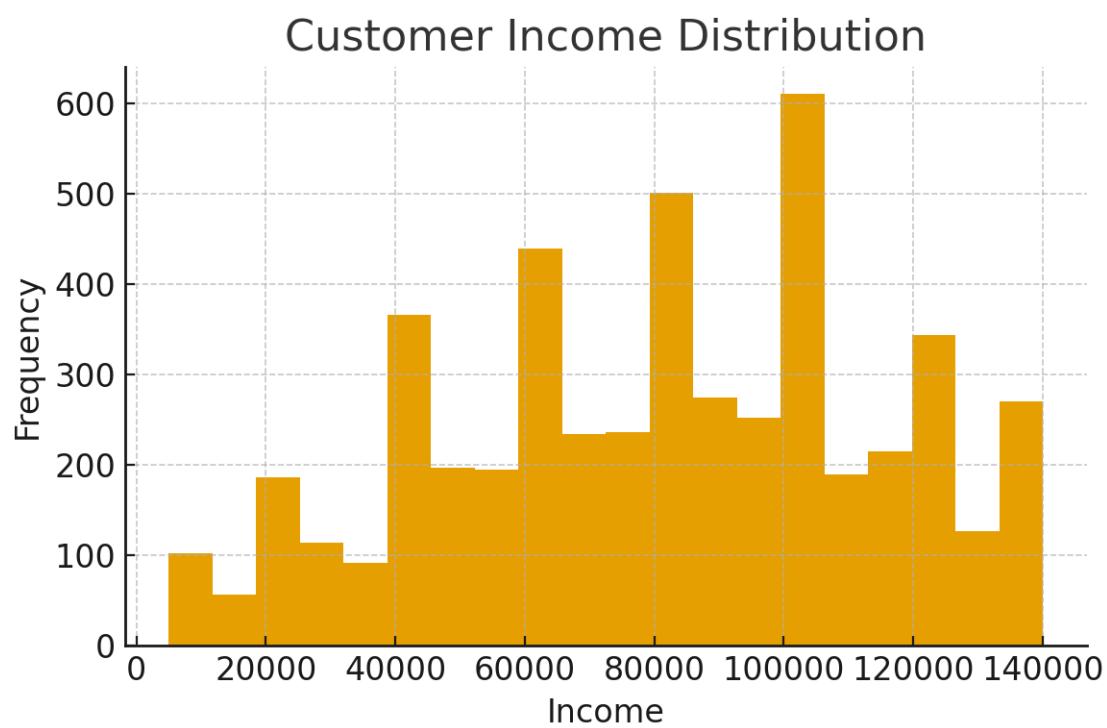
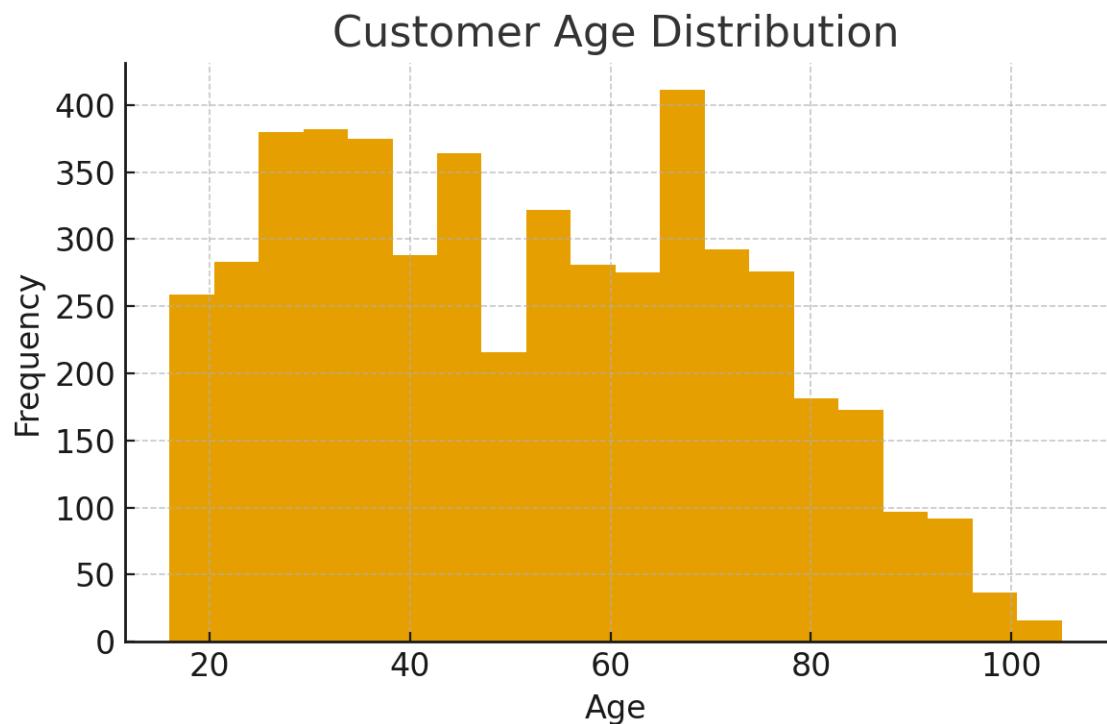
The average selling price of products from products\_data is 4493.6, with values ranging from 350.4 to 19725.2. Markup percentages all fall between 10% and 30% with an average of 20.46%. The average selling price of products from products\_Headoffice is 797.2 with values ranging from 290.5 to 22420.1. Markup percentages all fall between 10% and 30% with an average of 20.39%. QA concerns may arise when higher-priced products do not deliver an acceptable level of quality. Consistent quality across products is vital.

### **Sales Data**

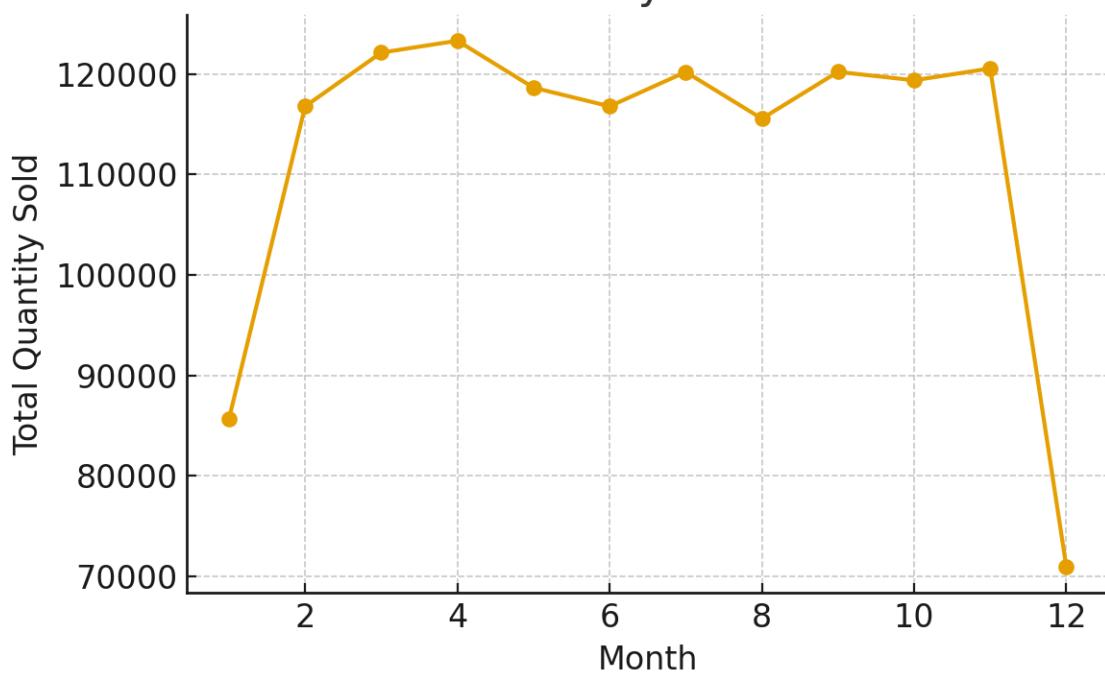
Sales volumes peaked in March and April, with a drop in December. Total sales also dropped from 2022 to 2023. This drop in sales may have been due to several reasons, including customer dissatisfaction which may be linked to quality issues. The average quantity of products ordered is 13.5. the average time of day, day of the month and month that products are ordered are 12:56pm, 15<sup>th</sup> and June respectively.

The average delivery time is 17.5 hours. Delivery times show large variation, with some orders taking less than an hour and others taking over 38 hours. In QA terms, this represents a process with high variability. Statistical Process Control (SPC) methods could help to monitor and reduce this inconsistency, improving reliability for customers.

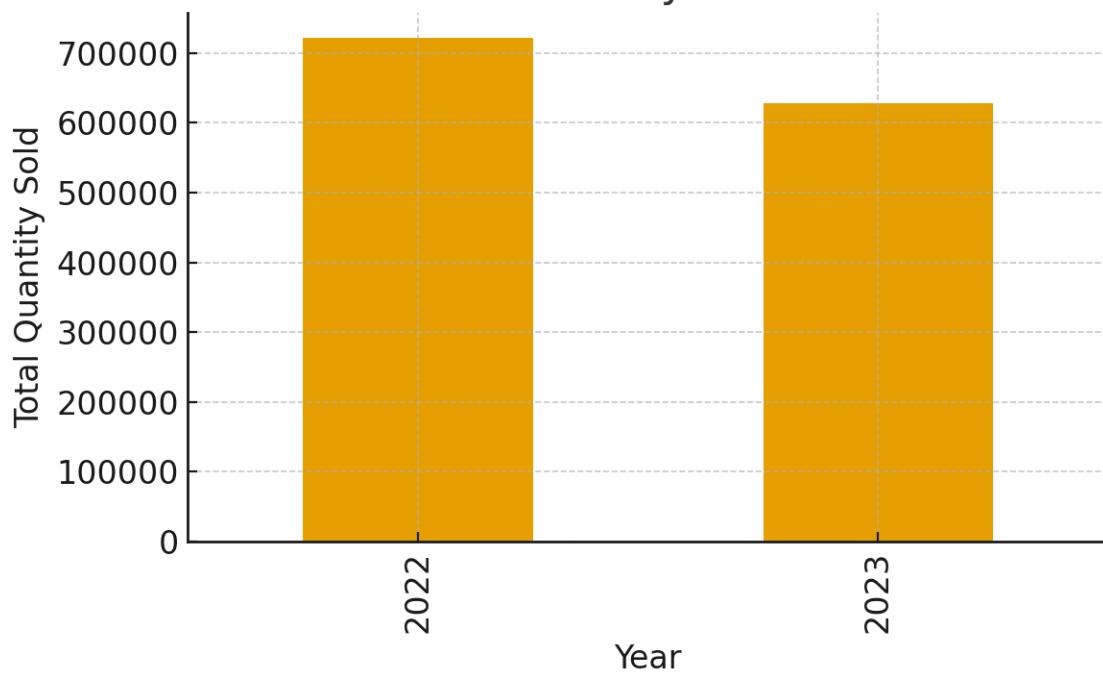
## Data Visualization



### Sales by Month



### Sales by Year



### Delivery Time Variation (Hours)



## **Interpretation**

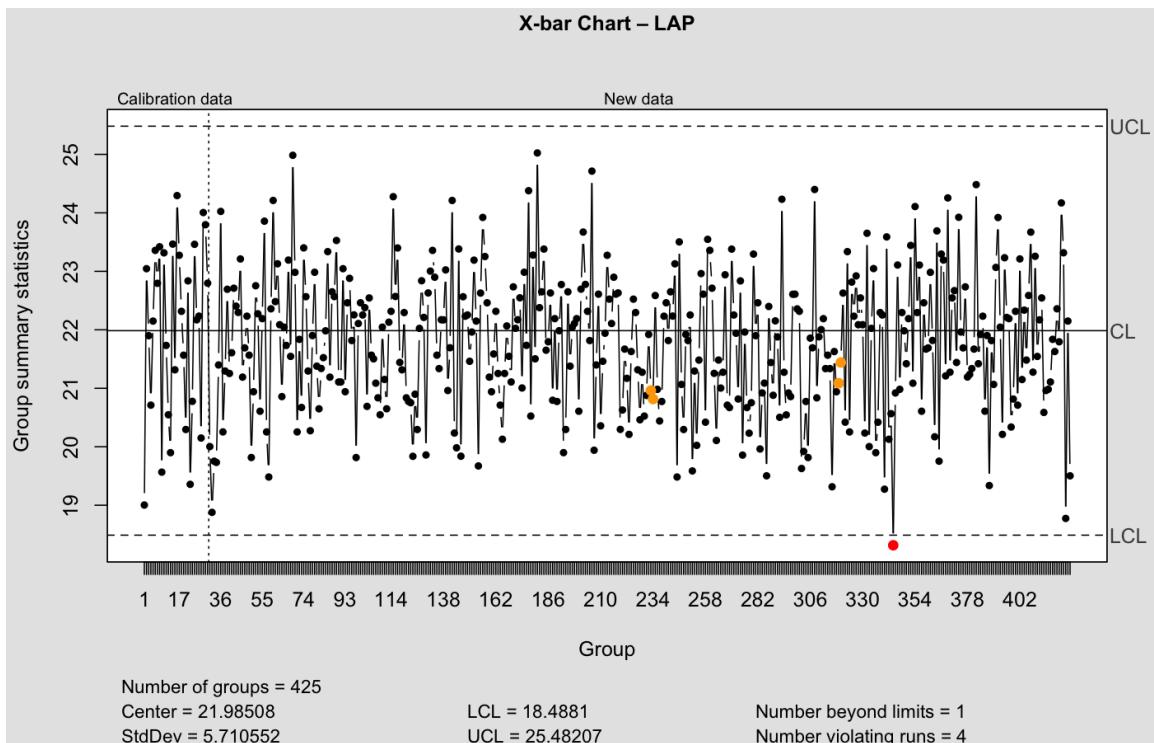
1. Customer demographics vary widely, meaning QA must ensure consistency for all groups.
2. Product pricing and markup differences require QA checks to ensure fairness and reliability.
3. Sales declined between 2022 and 2023, possibly linked to quality issues or process inefficiency.
4. Delivery time variation is a major QA concern that needs monitoring and control.

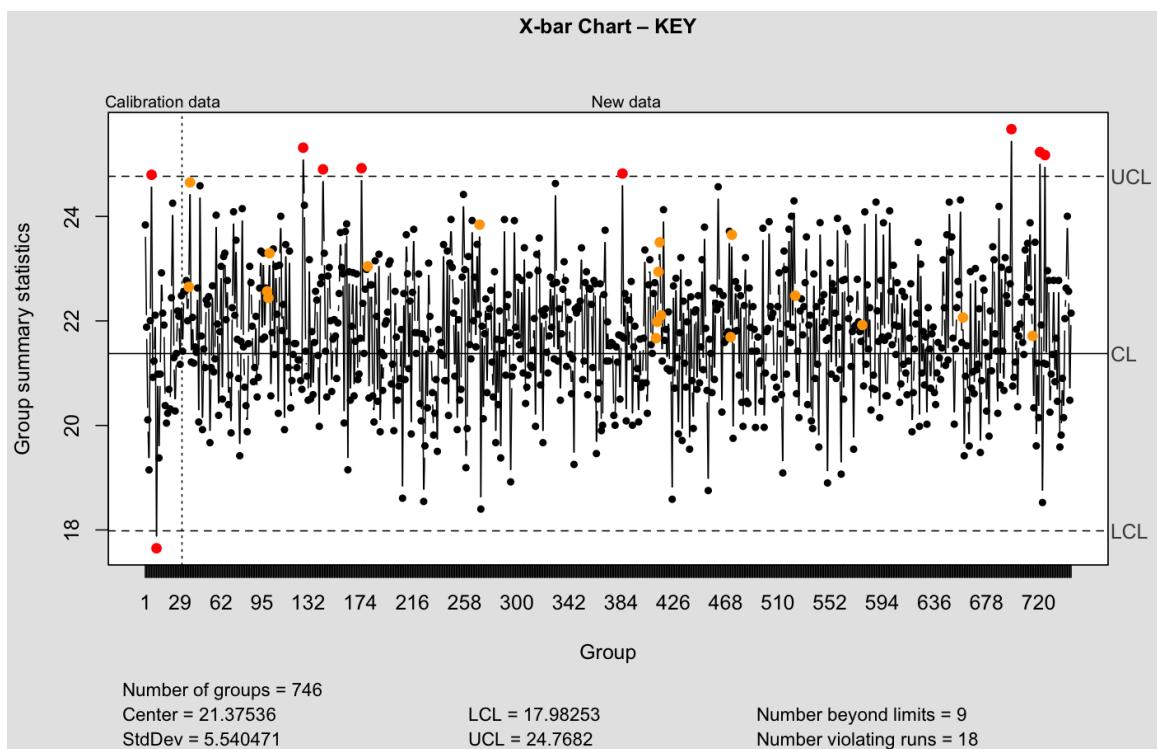
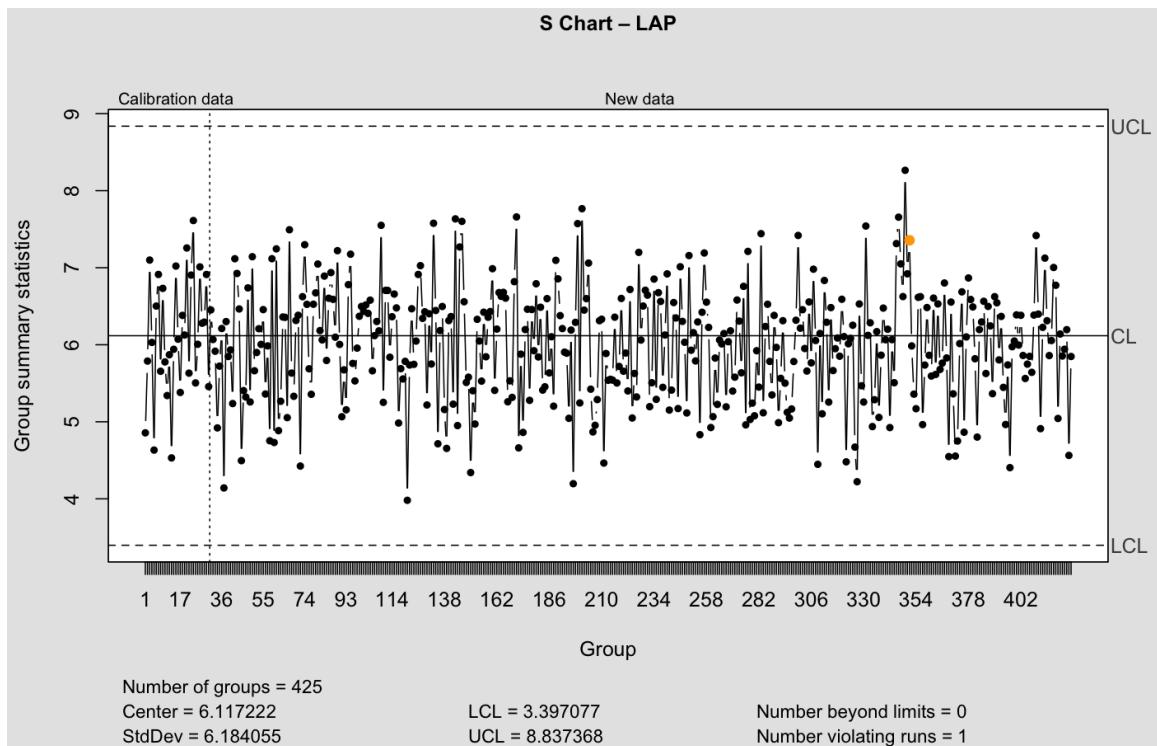
## SPC Analysis

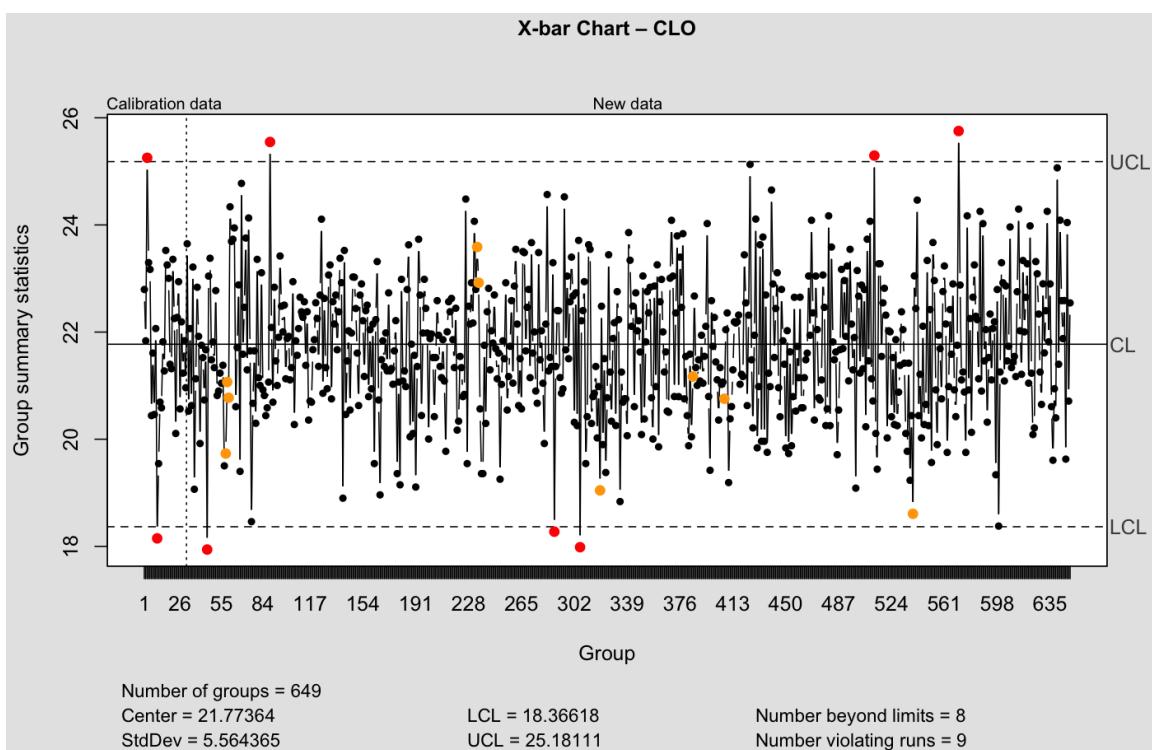
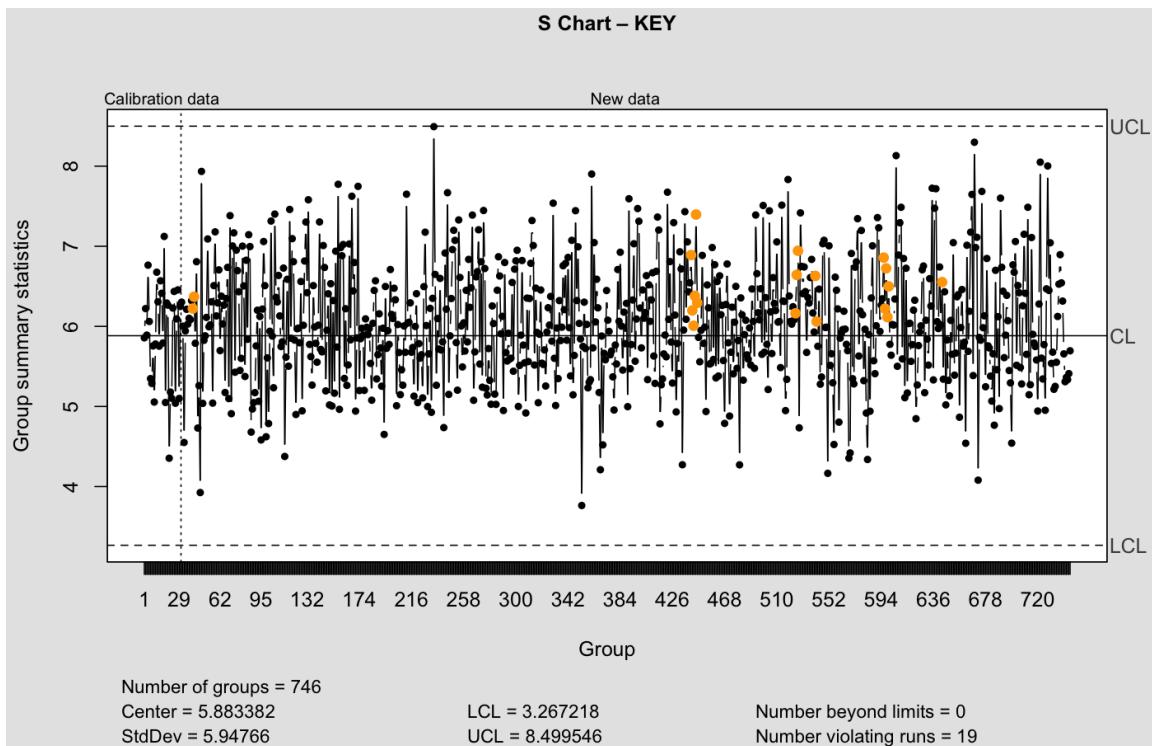
This section applies SPC to evaluate delivery times from 2026 to 2027. Using samples of 24 deliveries per product type. X-bar and S-charts were constructed to monitor process means and variation over time.

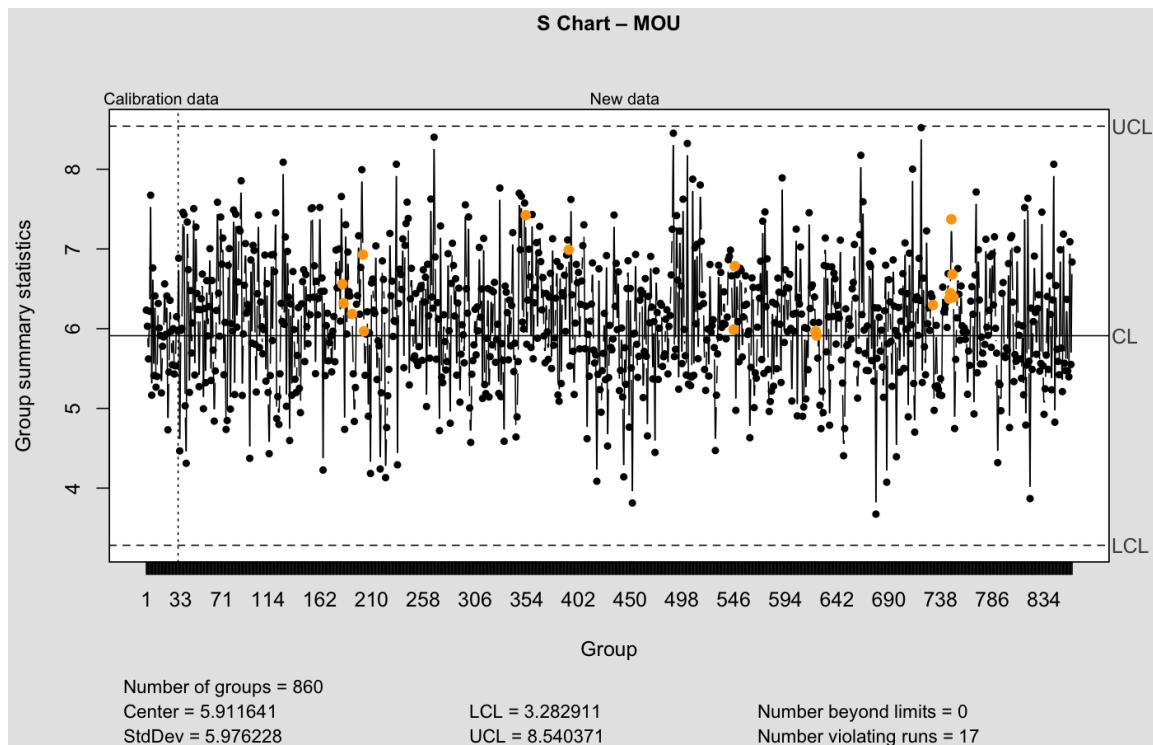
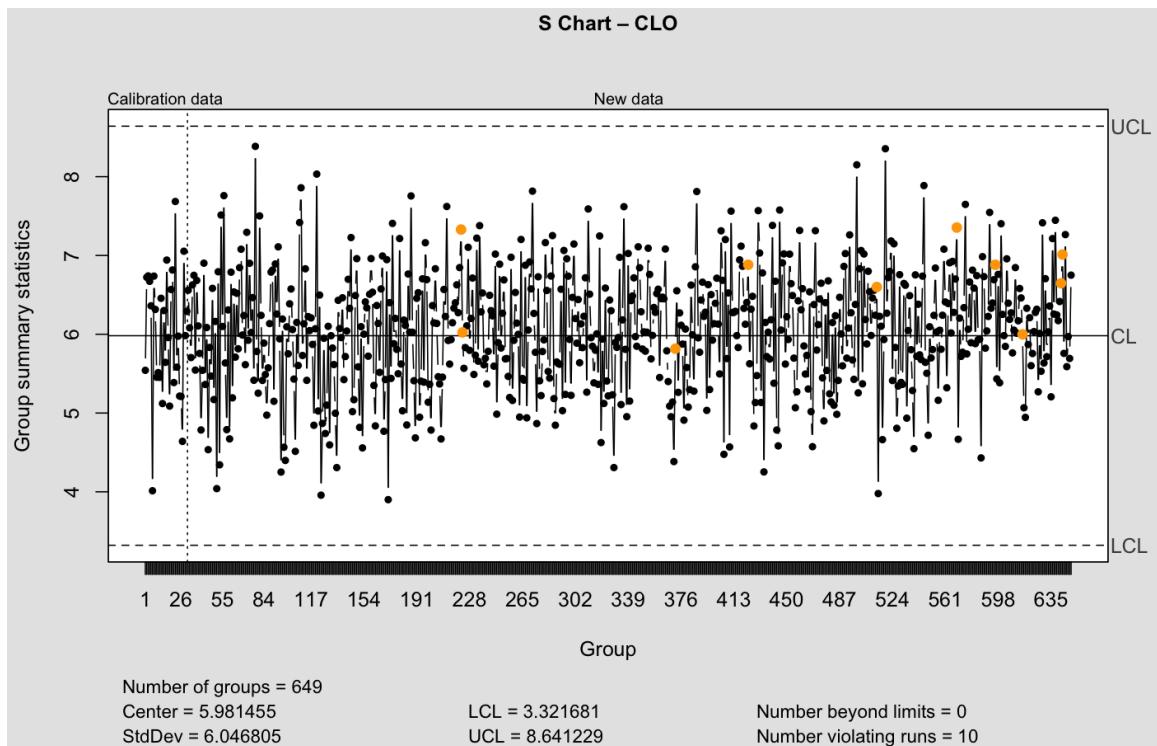
### X-bar and S-Charts

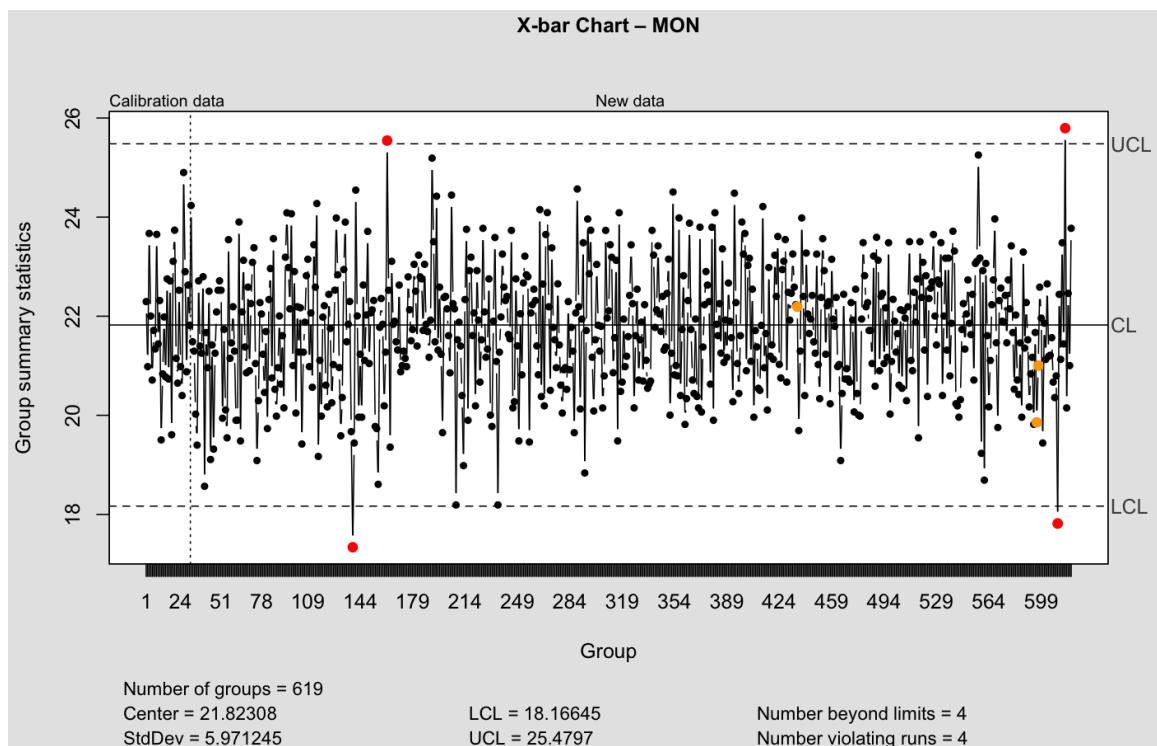
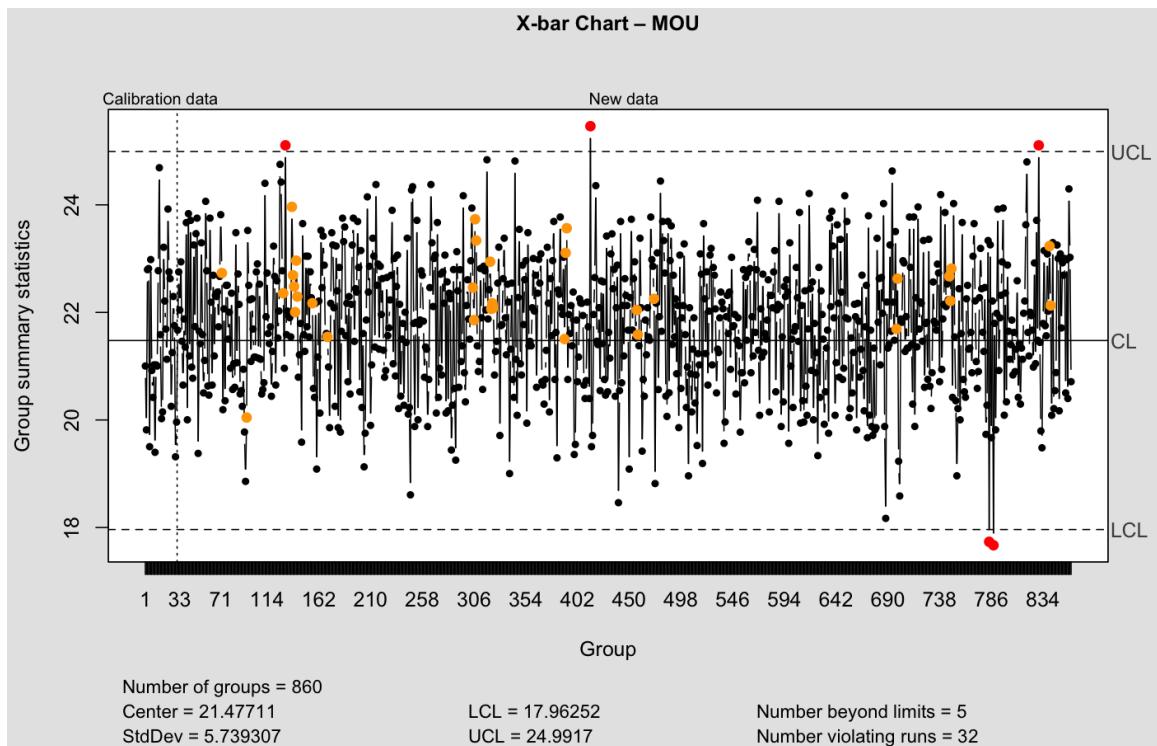
The following are X-bar and S-charts for the product types. Each chart displays center lines,  $+1\sigma$ ,  $+2\sigma$ , and  $+3\sigma$  control limits, using delivery time (hours) as the process metric.

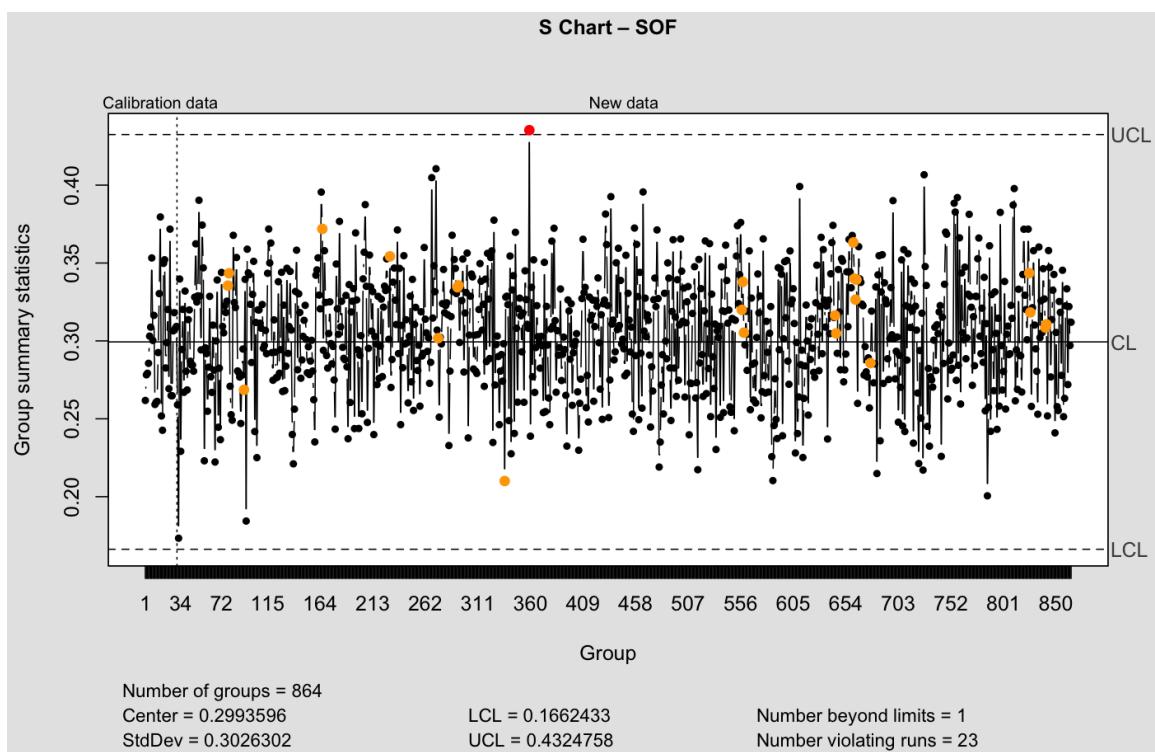
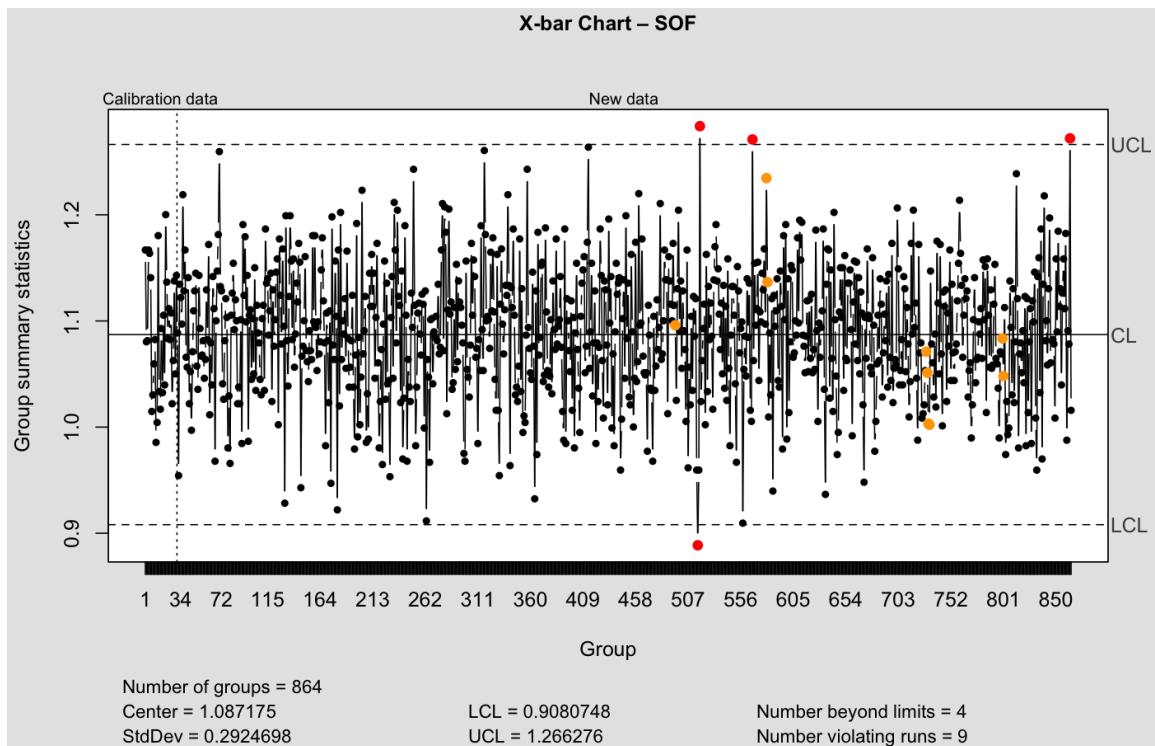


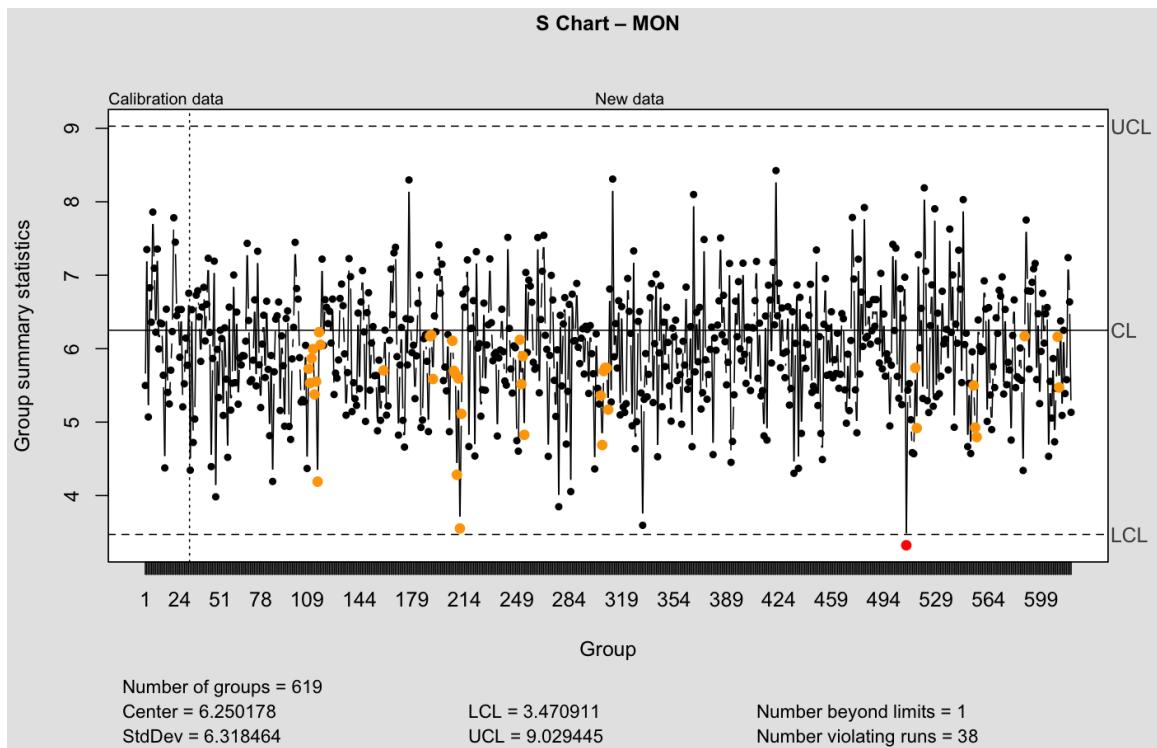












## Capability Indices

Capability indices were calculated for each product type based on the first 1000 deliveries, with LSL = 0h and USL = 32h. The results are summarized below.

Product Type	Cp	Cpu	Cpl	Cpk
LAP	0.87	0.56	1.18	0.56
KEY	0.89	0.58	1.20	0.58
CLO	0.88	0.56	1.19	0.56
MOU	0.88	0.58	1.19	0.58
MON	0.85	0.55	1.15	0.55
SOF	17.93	34.64	1.22	1.22

Product Types with  $Cpk \geq 1.0$  are capable of meeting the VOC. SOF is capable. LAP, KEY, CLO, MOU and MON are below capability and require tighter control.

## Process Control Issues

### Rule A — One S-sample outside the $+3\sigma$ control limits

Product Type	Total Samples Outside Limit	First 3 Samples	Last 3 Samples
CLO011	18	2, 8, 15	60, 61, 63
CLO012	19	68, 69, 71	119, 120, 128
CLO013	18	131, 132, 134	179, 182, 183
CLO014	17	191, 197, 198	249, 251, 252
CLO015	14	261, 266, 267	290, 297, 307

### Rule B — Longest consecutive samples within $\pm 1\sigma$ (good control)

Product Type	Longest Stable Run (Samples)
CLO011	64
CLO012	63
CLO013	61
CLO014	63
CLO015	65

### **Rule C — Four consecutive X-bar samples outside $+2\sigma$**

No samples were found that meet this criterion.

### **Interpretation**

Delivery performance remains within acceptable variation limits overall, but several product types exhibit capability issues ( $Cpk < 1.0$ ) and occasional deviations beyond  $\pm 2\sigma$  and  $\pm 3\sigma$ . SPC monitoring is recommended to detect deviations early. Prioritize process adjustments for LAP, KEY, CLO, MOU and MON to reduce spread and improve centering.

## **Probability of Errors**

### **Type 1:**

A: 0.001349898

B: 0.0078125

C: 2.678772e-07

### **Type 2:**

Beta = 0.8411783

Power = 0.1588217

## Question 5: Optimize Profit and Reliability

% clients with reliable service ( $\leq 5$ min)	100.0%
Estimated demand per day	547.95 customers/day
Optimal number of baristas (profit max, $c \geq 2$ )	2
Expected customers served per day	547.95
Expected daily profit	R 14438.36

## Question 6

The hypotheses are formulated as follows:

- $H_0$  (null hypothesis): There is no significant difference in average delivery time between 2022 and 2023.
- $H_1$  (alternative hypothesis): There is a significant difference in average delivery time between 2022 and 2023.

Anova showed the p-value to be  $0.021 < 0.05$ . This indicates a statistically significant difference in mean delivery times between 2022 and 2023. The boxplot revealed slightly higher median delivery times and a wider spread in 2023. This implies that the process became less stable year by year.

## **Question 7**

### **7.1**

If we experience problems when there are less than 15 people at work, we will experience problems for 31 out of 397 days. Thus, for 366 days we will experience reliable service. For 92% of 397 days, we will experience reliable service.

7.2

$$P \text{ of reliability} = 0.92$$

expected number of unreliable days in a year:  $0.08 \times 365 = 29.2$

$$\therefore \text{loss} = 20000 (29.2) = R 584000.$$

with 1 employee:

$$\frac{6}{397} \times 365 = 5.51 \text{ days}$$
$$\therefore \text{loss} = 20000 (5.51) + 300000 = R 410200$$
$$\text{net gain} = 584000 - 410200 = R 173800 / \text{year}$$

with 2 employees:

$$\frac{1}{397} \times 365 = 0.92 \text{ days}$$
$$\therefore \text{loss} = 20000 (0.92) + 600000 = R 618400$$
$$\text{net gain} = 584000 - 618400 = -R 34400 / \text{year}$$

$\therefore$  The optimal number of employees to add is 1.

