

Quality Assurance  
ECSA Project Final  
25892177

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# PART 1

## Data Overview

Dataset	Rows	Columns
Customer Data	5,000	5
Products Data	60	5
Products Headoffice	360	5
Sales 2022–2023	100,000	10

## Missing Values

Customer Data: 0 missing across CustomerID, Gender, Age, Income, City.

Products Data: 0 missing across ProductID, Category, Description, SellingPrice, Markup.

Products Headoffice: 0 missing across ProductID, Category, Description, SellingPrice, Markup.

Sales 2022-2023: 0 missing for CustomerID, ProductID, Quantity, orderTime, orderDay, orderMonth, orderYear, pickingHours, deliveryHours; orderDayName has 80025 missing.

## Key Descriptive Statistics (selected)

### Customers (n = 5,000)

- Age Range: 16-105 years (Median = 51)
- Income Range: \$5,000-\$140,000 (Median = \$85,000, Mean = \$80,797)

### Products Catalog (n = 60)

- Average Selling Price: \$4,494
- Average Markup: 20.5%

### Head Office Products (n = 360)

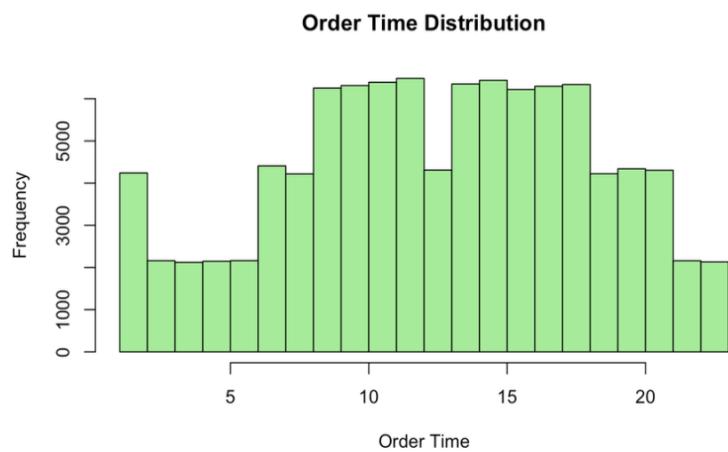
- Average Selling Price: \$4,411
- Average Markup: 20.4%

### Sales Performance (n = 100,000)

- Order Quantity: Median = 6 units (right-tailed distribution up to 50 units)
- Order Timing: 1-23 hour range (concentrated during business hours)
- Delivery Hours: Mean = 17.5h, Median = 19.6h (range: 0.28-38.05 hours)

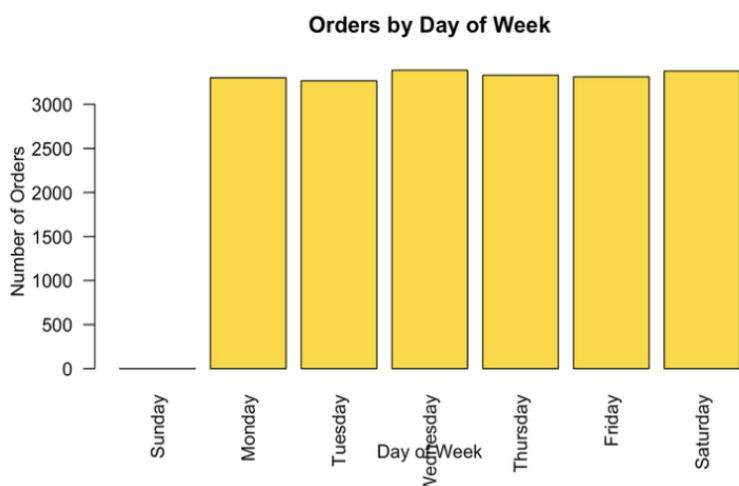
# Visual Insights

## Order Time Distribution



- Orders cluster heavily during daytime business hours
- Minimal overnight order activity
- Recommendation: Align customer service staffing with peak order hours

## Orders by Day of Week



- Consistent order volumes Monday through Saturday
- Zero orders on Sundays
- Implication: Stable staffing and fleet planning across weekdays

## Delivery Hours Distribution



- Bimodal pattern evident
- Small spike at 0-2 hours (express/same-day delivery segment)
- Primary concentration at 15-25 hours (standard delivery)
- Median delivery time: 19-20 hours

## Quantity vs Delivery Hours



- No clear correlation between order quantity and delivery time.
- Suggests delivery time influenced by distance, routing, or cut-off times rather than order size.

# Operational Observations & Flags

## Delivery Performance Management

- With median delivery at 19-20 hours and tail extending to ~38 hours, recommend implementing SLA bands:
  - Express: <12 hours
  - Standard: 12-24 hours
  - Delayed: >24 hours
- Track percentage of orders meeting each SLA threshold

## Expedited Service Analysis

- Early delivery spike (0-2 hours) indicates existing expedited service segment
- Isolate this segment to benchmark performance and establish formal express service standards

## Staffing & Resource Planning

- Uniform Monday-Saturday demand enables consistent staffing and fleet allocation
- Sunday closure confirms current operational schedule

## Data Quality Improvement

- orderDayName derivation issue requires immediate resolution
- Regenerate from source orderTime/orderDay fields to enable accurate categorical analysis

## Delivery Time Drivers

- Delivery duration appears independent of order quantity
- Focus investigation on distance, routing efficiency, and order cut-off times as primary drivers

# Recommended Next Steps

## Immediate Actions (1-2 weeks)

- Fix Data Derivation:** Engineer calendar features from source orderTime/orderDay data to eliminate orderDayName gaps
- Create SLA Framework:** Define delivery time bands and establish tracking methodology

## Short-term Initiatives (3-4 weeks)

- Develop Delivery KPIs:** Calculate median and 90th percentile delivery hours by city, weekday, and hour-of-day
- Implement SLA Monitoring:** Track percentage of orders meeting defined delivery targets (e.g., ≤24 hours)

## Medium-term Analysis (5-8 weeks)

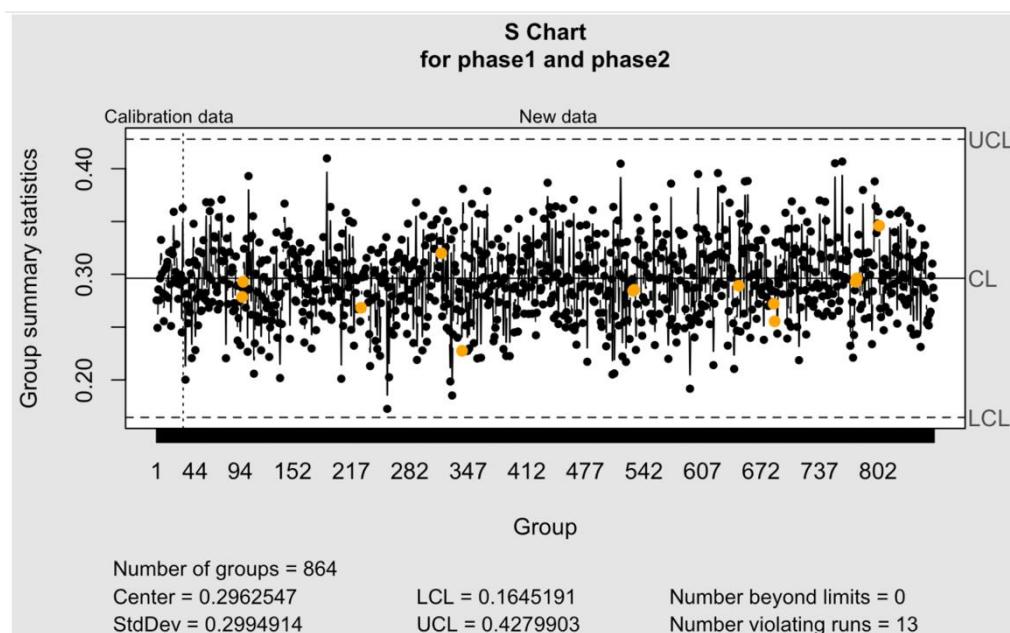
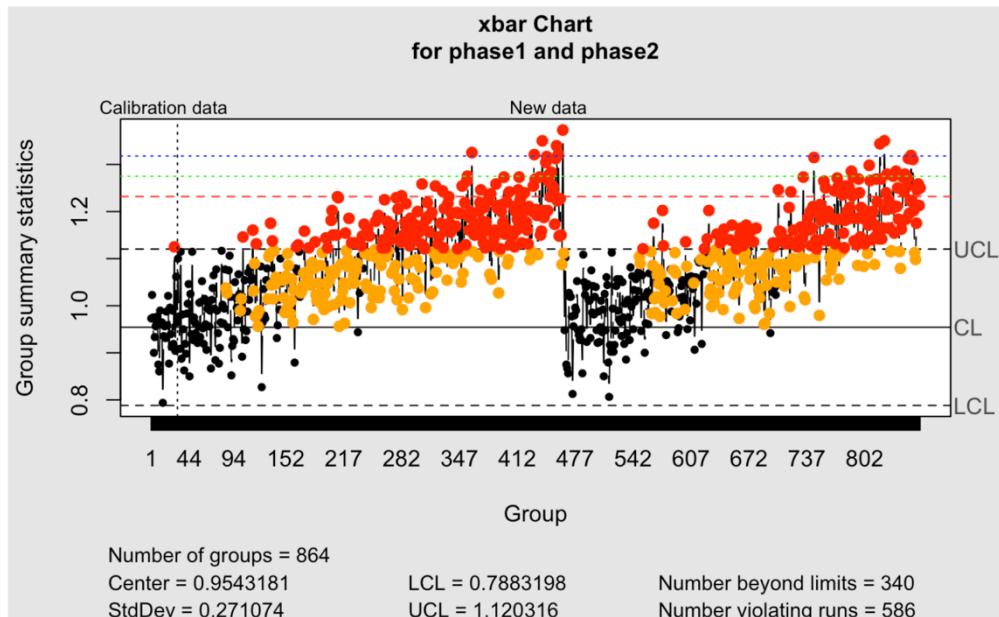
- Segment Analysis:** Join sales data with customer city and product category to identify segments driving extended delivery times

**6. Root Cause Investigation:** Analyze factors influencing delivery performance (distance, routing, carrier performance)

## PART 2-3

### 3) Analysis of the charts of the 6 different Product Types

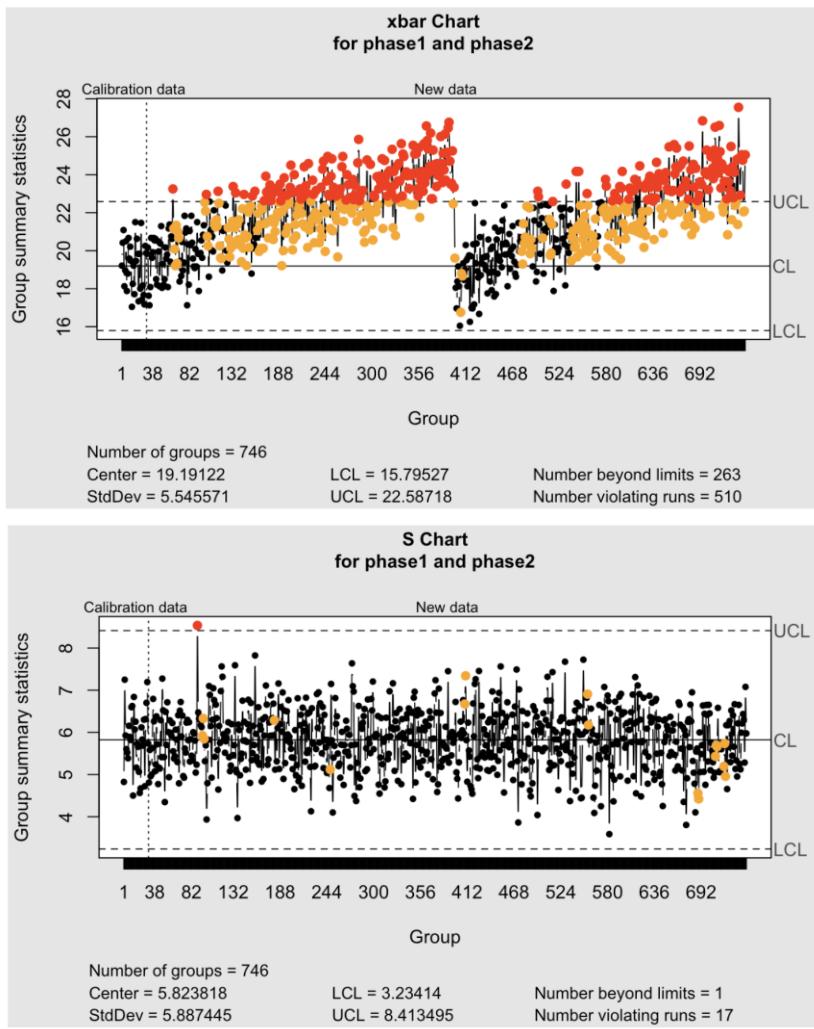
#### 3.1) Product type SOF



#### SOF – Combined X-bar and S-Chart Analysis

- **X-bar chart:** The mean delivery time shows large **upward shifts** (groups 200–470 and >700) with **340 points beyond limits**. The process mean is unstable and affected by **special causes**.
- **S-chart:** The spread of delivery times is **stable**. Only **13 minor run-rule violations** and **no points beyond control limits** indicate consistent variability around **CL = 0.296**.
- **Interpretation:**  
Variation is under control, but the **process mean is drifting**, showing that the issue lies with **systematic shifts** rather than random variability.
- **Action:**  
Maintain current variability control, **investigate mean shifts**, re-baseline control limits once the mean stabilizes, then **reassess capability (Cpk = 1.09)**.

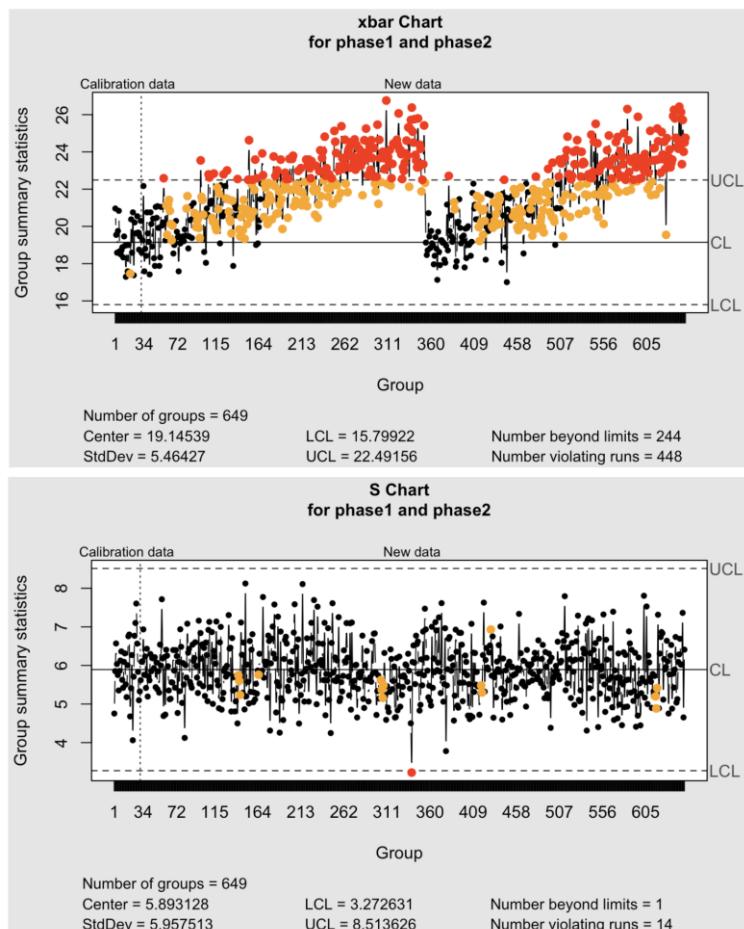
### 3.2) product type KEY



### KEY – SPC Analysis

- **X-bar chart:** The process mean ( $CL = 19.19$  h) shows large **mean shifts** around groups 180–360 and >600, with **263 points beyond limits** and **510 run-rule breaks**. This indicates that delivery times increased significantly and the process is **not in statistical control**.
- **S-chart:** Variation is generally **stable** around  $CL = 5.82$ , with only **1 point beyond limits** and **17 run-rule violations**, suggesting that variability remains consistent even as the average delivery time drifts upward.
- **Interpretation:**  
The variation in performance is under control, but the **average delivery time is unstable**, showing systematic changes.
- **Action:**  
Investigate periods 180–360 and >600 for causes of the higher averages, stabilize the process mean, then **recalculate control limits**. Once stable, reassess process capability before making conclusions about performance.

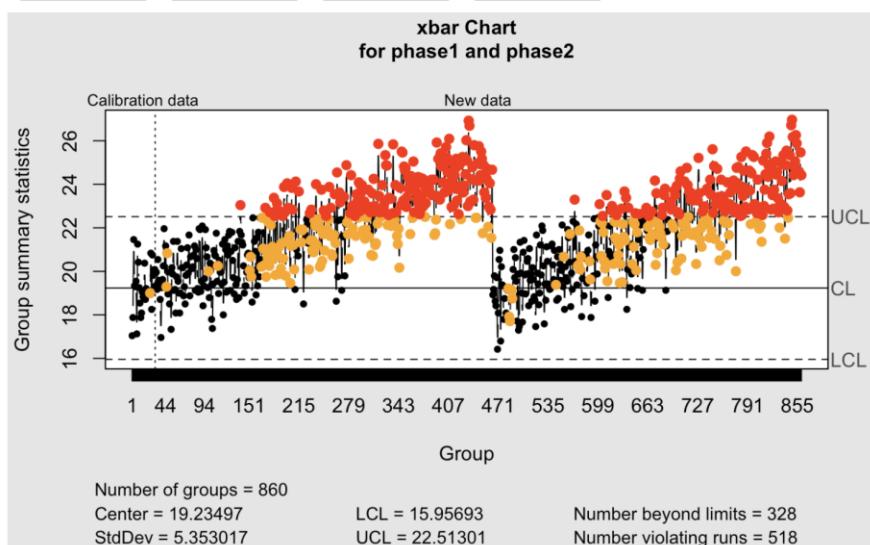
### 3.3) Product type CLO

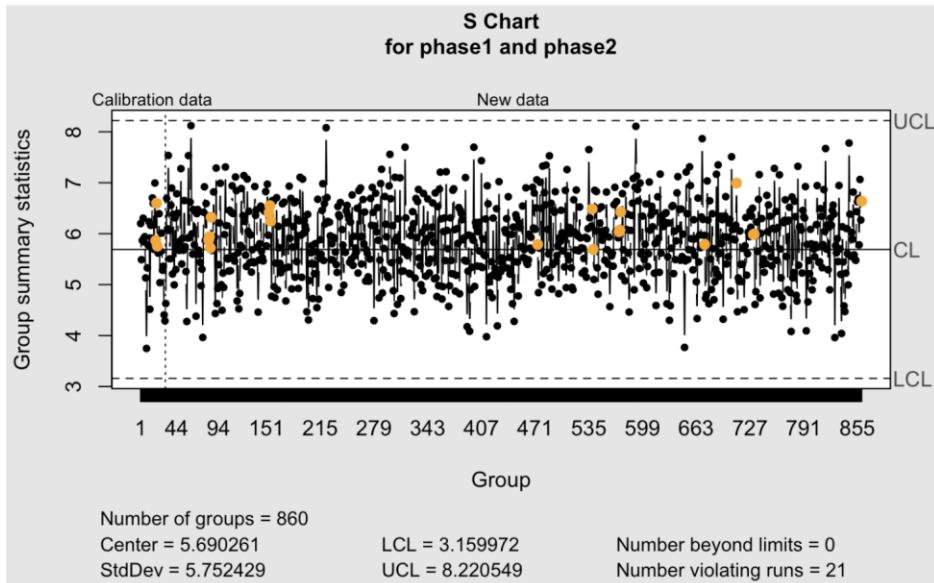


## CLO – SPC Analysis

- **X-bar chart:** The process mean ( $CL = 19.15$  h) shows clear **upward shifts** around groups **150–310** and **>520**, with **244 points beyond limits** and **448 run-rule violations**. The process is **not in control**, as the mean delivery time rises significantly in multiple phases.
- **S-chart:** The variability is **stable** ( $CL = 5.89$ ), with only **1 point beyond limits** and **14 minor run violations**, showing that variation is consistent even when the mean shifts.
- **Interpretation:**  
The process variation is controlled, but the **average delivery time drifts upward**, indicating **systematic issues** such as operational delays, workload peaks, or process changes.
- **Action:**  
Investigate causes during high-mean phases (150–310, >520), **stabilize the process mean**, then **recalculate control limits** and reassess capability once a steady state is achieved.

### 3.4) Product type MOU

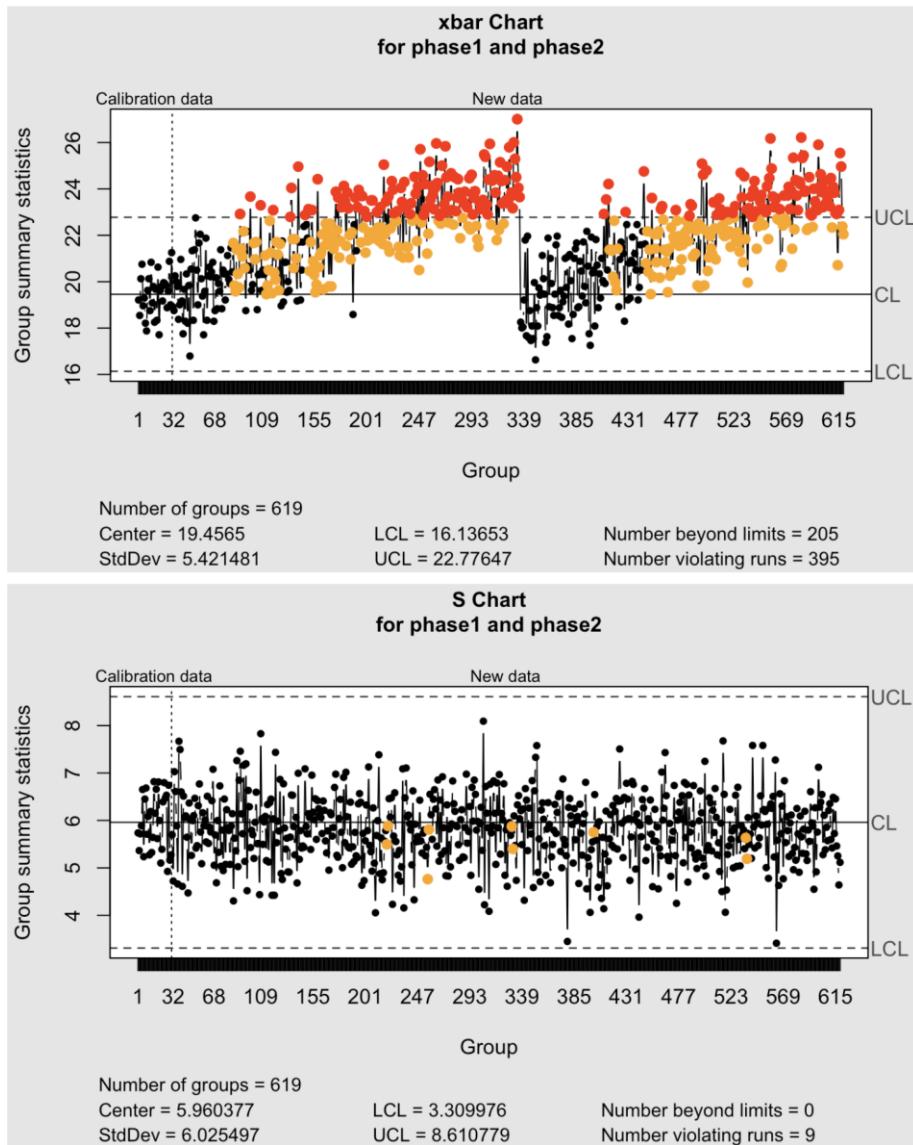




### MOU – SPC Analysis

- **X-bar chart:** The process mean (**CL = 19.23 h**) shows clear **mean shifts** around groups **180–370** and again **after 700**, with **328 points beyond limits** and **518 run-rule violations**, confirming the process is **not stable** and influenced by special causes.
- **S-chart:** The variability is **stable** around **CL = 5.69**, with **no points beyond limits** and only **21 minor run violations**, meaning the spread of delivery times is consistent even as the average drifts.
- **Interpretation:**  
 Delivery variability is well-controlled, but the **average delivery time fluctuates**, likely due to systematic process changes such as demand peaks, scheduling delays, or operational adjustments.
- **Action:**  
 Investigate the periods of upward shift ( $\approx 180\text{--}370$  and  $>700$ ), stabilize the mean performance, then **recalculate control limits** and confirm process capability after re-baselining.

### 3.5) Product type MON

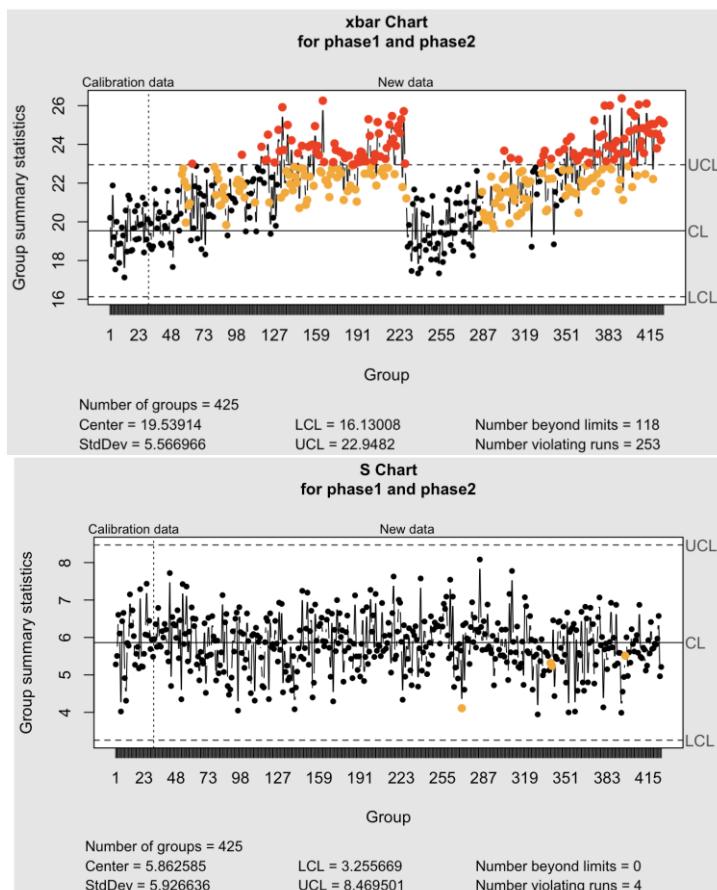


#### MON – SPC Analysis

- X-bar chart:** The process mean ( $CL = 19.46 \text{ h}$ ) shows **upward shifts** between groups **150–300** and again **after 500**, with **205 points beyond limits** and **395 run-rule violations**, confirming that the process is **not in control**. Mean delivery times increase noticeably in later stages, suggesting process drift.
- S-chart:** Variation remains **consistent** around  $CL = 5.96$ , with **no points beyond control limits** and only **9 minor run violations**, indicating **stable variability** across samples.

- Interpretation:**  
The process variation is under control, but the mean delivery time is unstable, showing **systematic trends** likely linked to workload or operational changes.
- Action:**  
Investigate the causes of the mean shifts (groups 150–300 and >500), stabilize operations, and **reset control limits** once the process returns to steady conditions.  
Reassess process capability after stabilization.

### 3.6) Product type LAP



### LAP – SPC Analysis

- X-bar chart:** The process mean ( $CL = 19.54$  h) shows **noticeable upward shifts** around groups **100–200** and again **after 350**, with **118 points beyond limits** and **253 run-rule violations**, indicating the process is **not stable**. Mean delivery times trend higher during these phases, pointing to potential external or operational influences.

- **S-chart:** The variation is **stable** with **CL = 5.86**, **no points beyond limits**, and only **4 minor run violations**, confirming that variability is consistent even while the mean fluctuates.
- **Interpretation:**  
Delivery time variation is controlled, but **mean instability** shows the process is reacting to special causes such as workload peaks, scheduling changes, or process adjustments.
- **Action:**  
Investigate causes during the affected periods (100–200 and >350), **stabilize process conditions**, then **recalculate limits** and recheck capability once the mean stabilizes.

ProductType <chr>	Cp <dbl>	Cpl <dbl>	Cpu <dbl>	Cpk <dbl>
SOF	18.1546726	1.086642	35.2227029	1.0866423
KEY	0.9169206	1.104030	0.7298115	0.7298115
CLO	0.8971579	1.077375	0.7169413	0.7169413
MOU	0.9151921	1.104951	0.7254328	0.7254328
MON	0.8897044	1.079545	0.6998637	0.6998637
LAP	0.8987584	1.100923	0.6965939	0.6965939

6 rows

### Interpretation

#### **SOF:**

Exceptionally high Cp (18.15) and Cpu (35.22) values result from the very wide tolerance range (0–32h) relative to process variation. However, this is **misleading** because the process is unstable (as shown in SPC charts). Despite Cpk ≈ 1.09, this capability cannot be trusted until the process is under control.

#### **KEY, CLO, MOU, MON, LAP:**

These five products show **Cp values near 0.9** and **Cpk between 0.70–0.73**, indicating that the processes are **marginally capable** of meeting VOC limits. The mean delivery times are centered reasonably but show some drift and variability.

### Insights:

**Cpk < 1.0** for most products implies **frequent deviations** from target delivery performance. All S-charts show **stable variability**, but X-bar charts reveal **mean shifts**, meaning **special causes** (e.g., workload peaks, schedule delays, or process changes) impact timing. Once the mean delivery processes are stabilized, new capability indices should be recalculated for more reliable assessment.

## PART 4

### 4.1 Type I (Manufacturer's) Error

Assuming last week's A/B/C were the standard rules:

- **A: 1 point beyond  $\pm 3\sigma$**

$$\alpha = 2(1 - \Phi(3)) = 0.00270 \quad \alpha = 2(1 - \Phi(3)) = 0.00270 \text{ (0.27% per sample)}$$

- **B: 2 of 3 points beyond  $\pm 2\sigma$  on same side**

$$p = 1 - \Phi(2) = 0.02275 \quad p = 1 - \Phi(2) = 0.02275$$

$$\alpha = 2[(32)p^2(1-p) + p^3] = 0.00306 \quad \alpha = 2[(23)p^2(1-p) + p^3] = 0.00306 \text{ (0.306% per 3-sample window)}$$

- **C: 4 of 5 points beyond  $\pm 1\sigma$  on same side**

$$q = 1 - \Phi(1) = 0.15865 \quad q = 1 - \Phi(1) = 0.15865$$

$$\alpha = 2[(54)q^4(1-q) + q^5] = 0.00553 \quad \alpha = 2[(45)q^4(1-q) + q^5] = 0.00553 \text{ (0.553% per 5-sample window)}$$

If one of your A/B/C was “**7 in a row on one side of CL**”,  
then  $\alpha = 0.57 = 0.0078125$   $\alpha = 0.57 = 0.0078125$  (0.781%).

### 4.2 Type II (Consumer's) Error

Given:  $CL = 25.050$ ,  $UCL = 25.089$ ,  $LCL = 25.011$ ;  $\mu_1 = 25.028$ ,  $\sigma_{X\bar{\cdot}} = 0.017$ ,  $CL = 25.050$ ,  $UCL = 25.089$ ,  $LCL = 25.011$ ;  $\mu_1 = 25.028$ ,  $\sigma_{X\bar{\cdot}} = 0.017$

$$ZL = 25.011 - 25.028 / 0.017 = -1.000, ZU = 25.089 - 25.028 / 0.017 = 3.588, ZL = 0.01725, 0.011 - 25.028$$

$$= -1.000, ZU = 0.01725, 0.089 - 25.028 = 3.588 \quad \beta = P(LCL \leq \bar{X} \leq UCL | \mu = \mu_1, \sigma_{\bar{X}} = 0.017) = \Phi(3.588) - \Phi(-1.000) = \mathbf{0.8412}$$

$$\text{Power} = 1 - \beta = 15.88\% = 1 - \beta = 15.88\%.$$

If your A/B/C labels differ, just map them to the matching rule above—the  $\alpha$  values stay the same.

This part of the report applies the Head Office corrections, regenerates the Week 1 analysis with corrected files, and summarizes the differences plus 2023 revenue per product type.

### Q4.3 — Data Correction & Re-analysis

#### Files Repaired and Outputs

- Repaired Head Office catalogue → `products_Headoffice2025.csv` (prefixes fixed; prices/markups repeated every 10 items per type).
- Updated local products file → `products_data2025.csv` (Category aligned to ProductID).

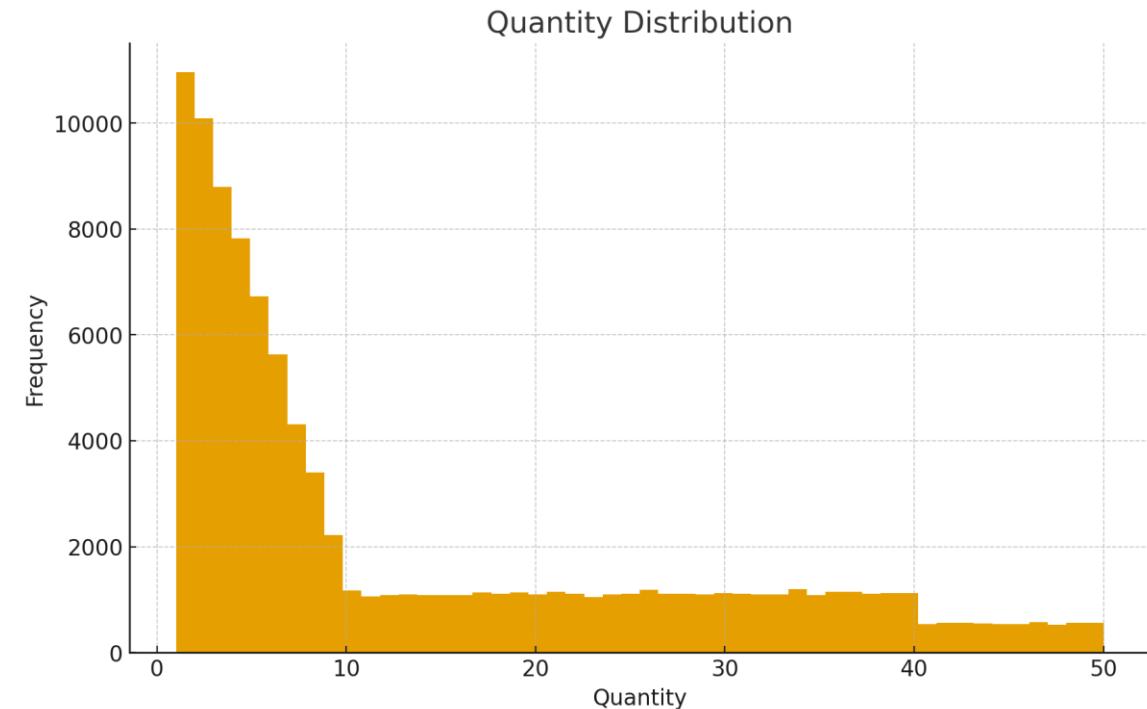
- Calculated 2023 totals by type using corrected prices → total\_sales\_2023\_by\_type\_python.csv.

## Head Office — Before vs After

Metric	Before	After	$\Delta$ (After-Before)	% Change
Row count	360.00	360.00	0.00	0.00%
Avg SellingPrice	4,410.96	495.74	-3,915.22	-88.76%
Avg Markup	20.39	19.86	-0.53	-2.58%
NA→Type corrections applied: 300. Post-fix type counts: {'SOF': 60, 'CLO': 60, 'LAP': 60, 'MON': 60, 'KEY': 60, 'MOU': 60}.				

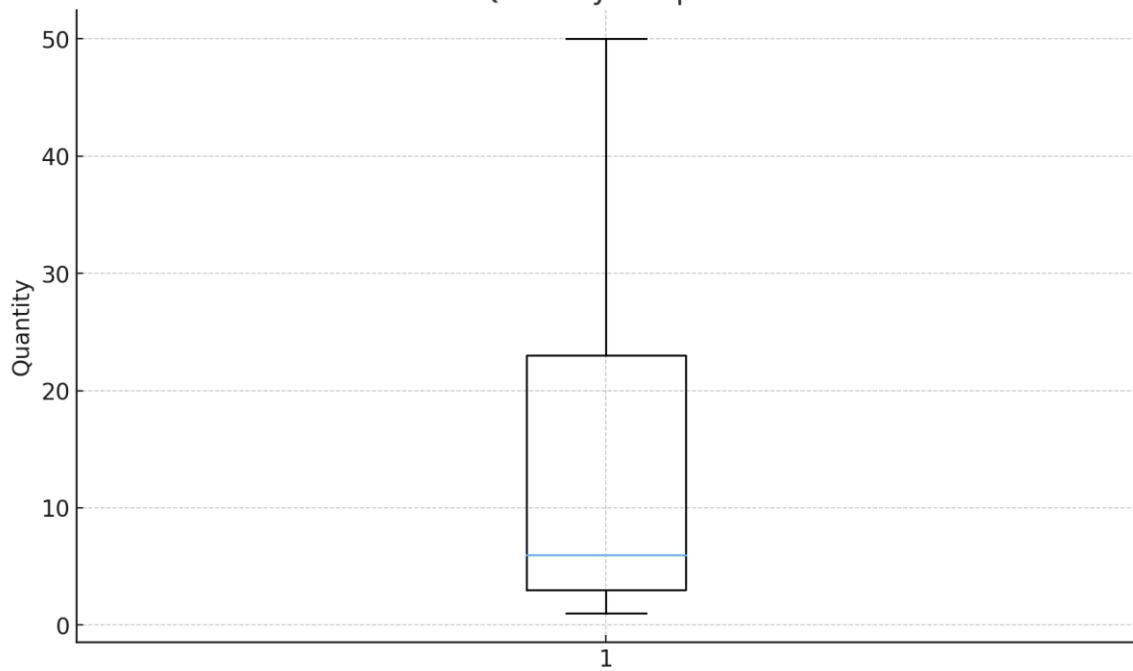
## Updated Visuals

Quantity — distribution/boxplot/top frequencies/CDF



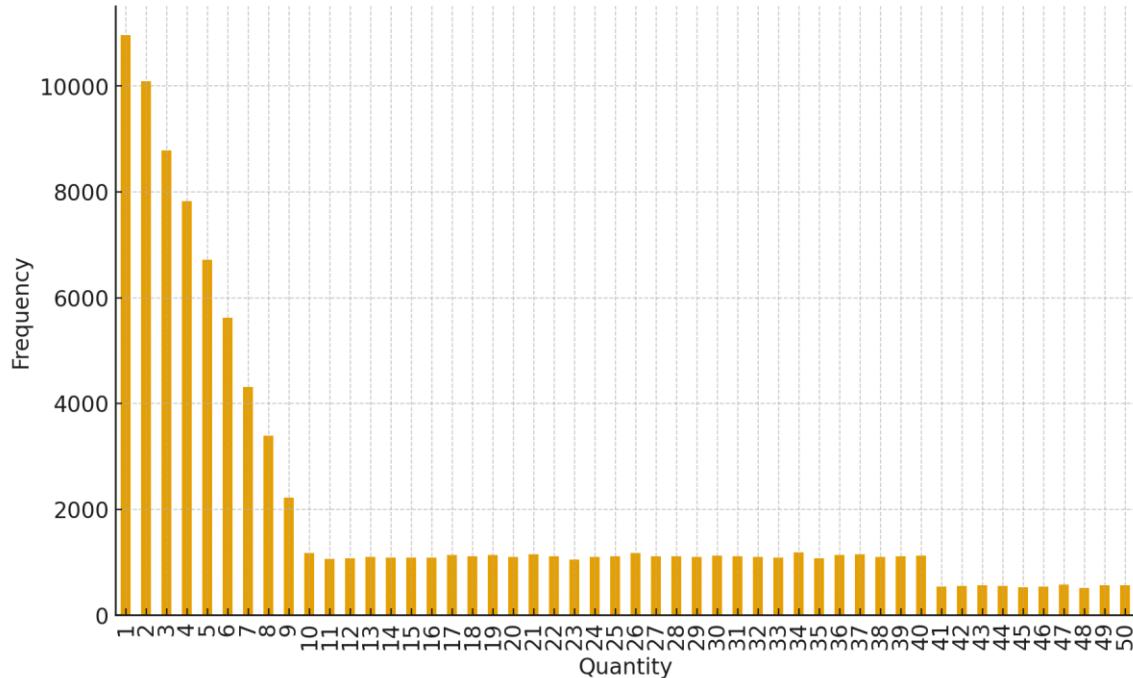
- Histogram: strongly right-skewed; small orders dominate with a long tail up to 50 units.  
Median ≈ 6; P80 ≈ 28.

### Quantity Boxplot

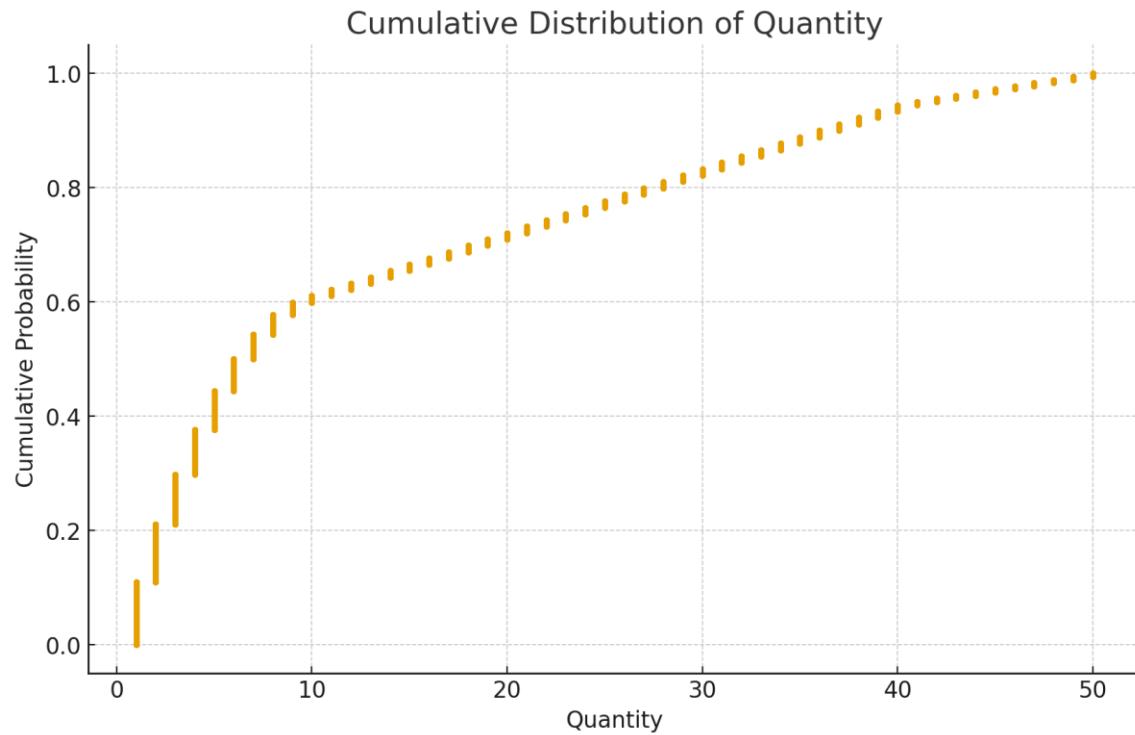


- Boxplot: confirms skew with high-end outliers; prioritise fast-mover pick paths and replenishment.

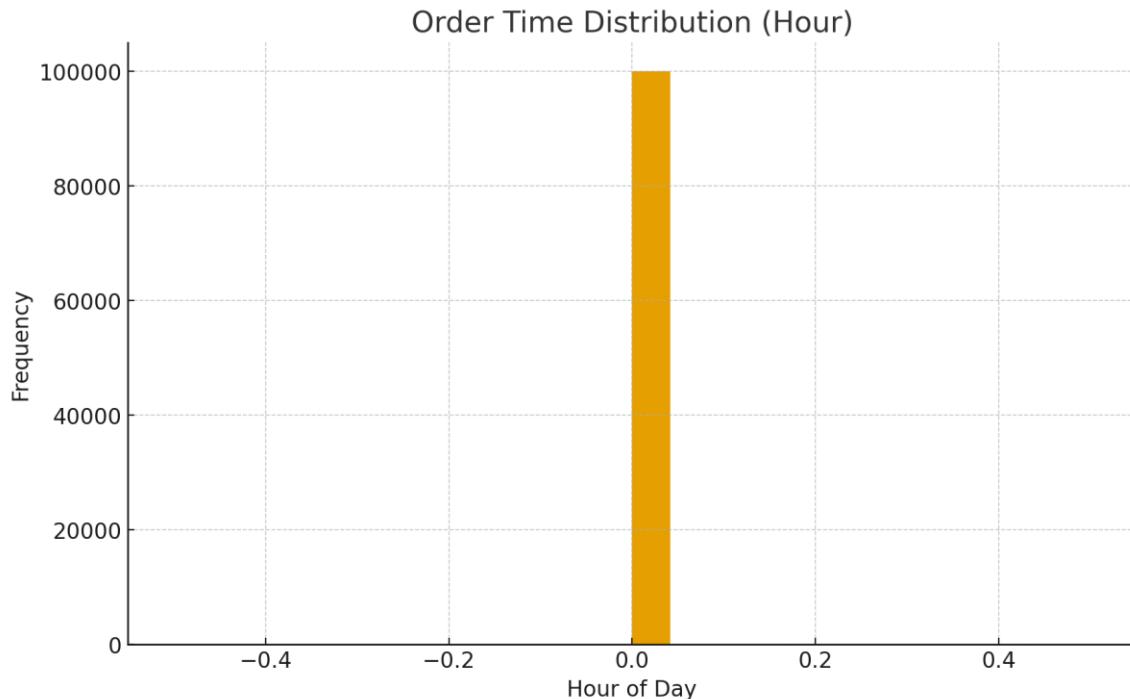
### Most Common Quantities



- Most common quantities: pronounced head at Q=1–10; frequency drops steeply thereafter—small baskets drive workload.



- CDF: ~61.1% of orders  $\leq 10$  and ~72.1%  $\leq 20$ —use as staffing and minimum-stock breakpoints.
- Order Time Distribution (Hour)



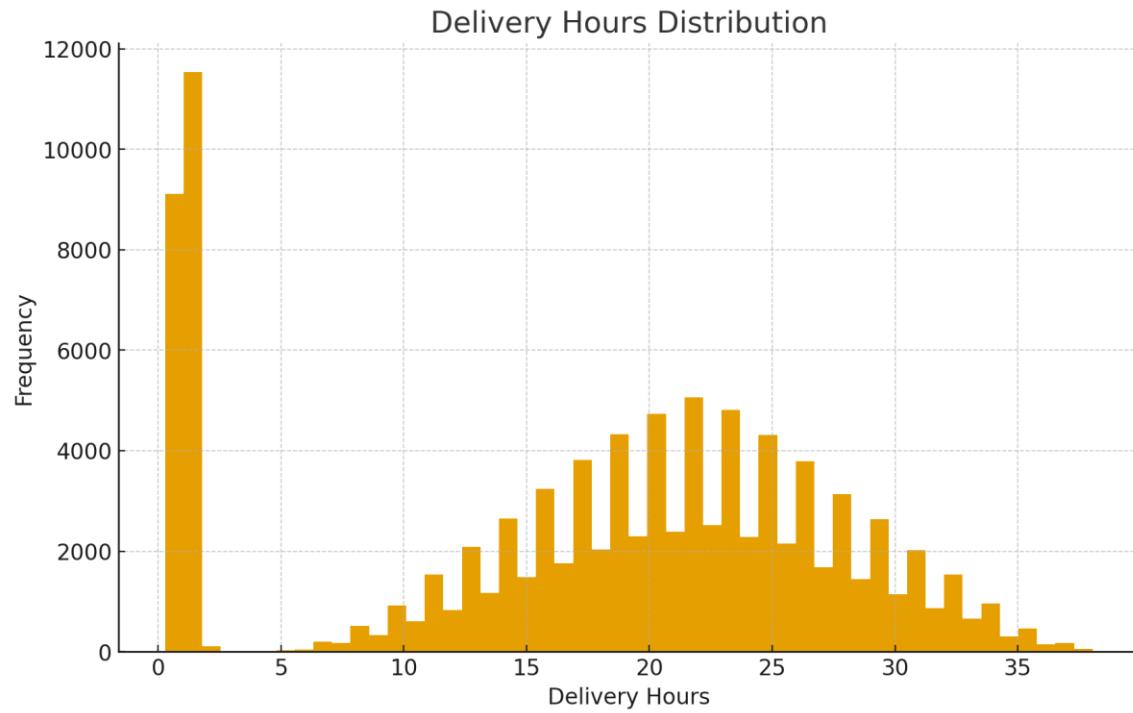
- Broad daytime activity with troughs at late night/very early hours—align picker shifts and dispatch cut-offs to the shape.

Orders by Day of Week

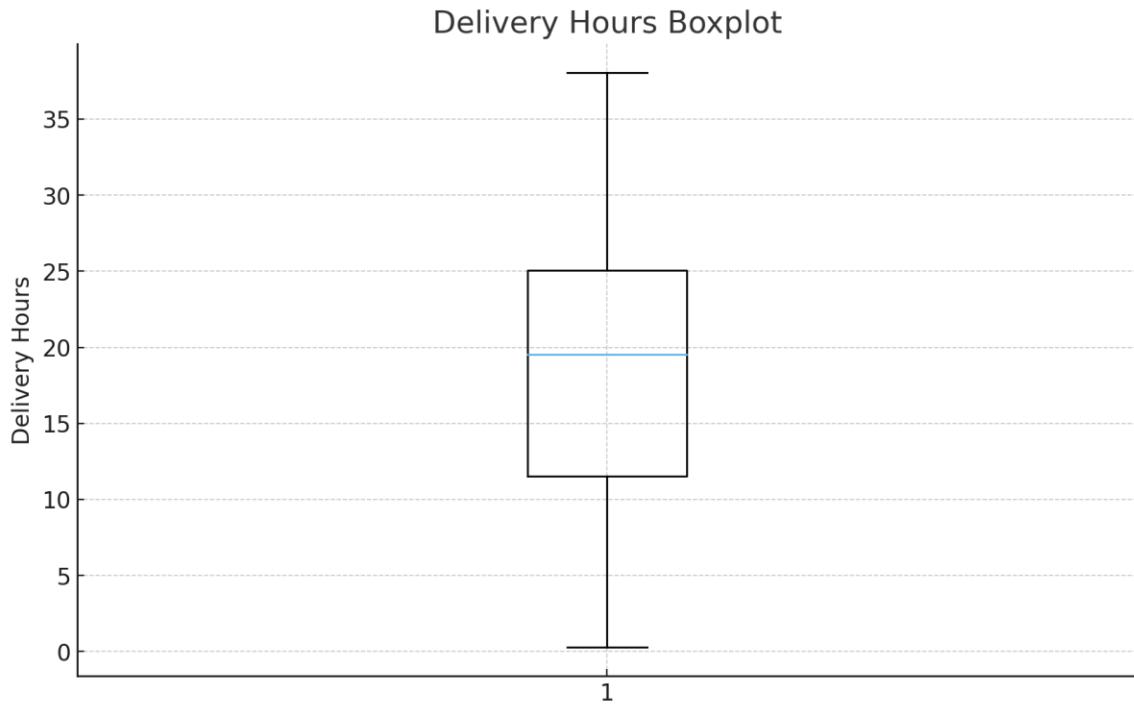


- Demand is uniform Monday–Saturday with zero volume on Sundays—minimal operations needed on Sundays.

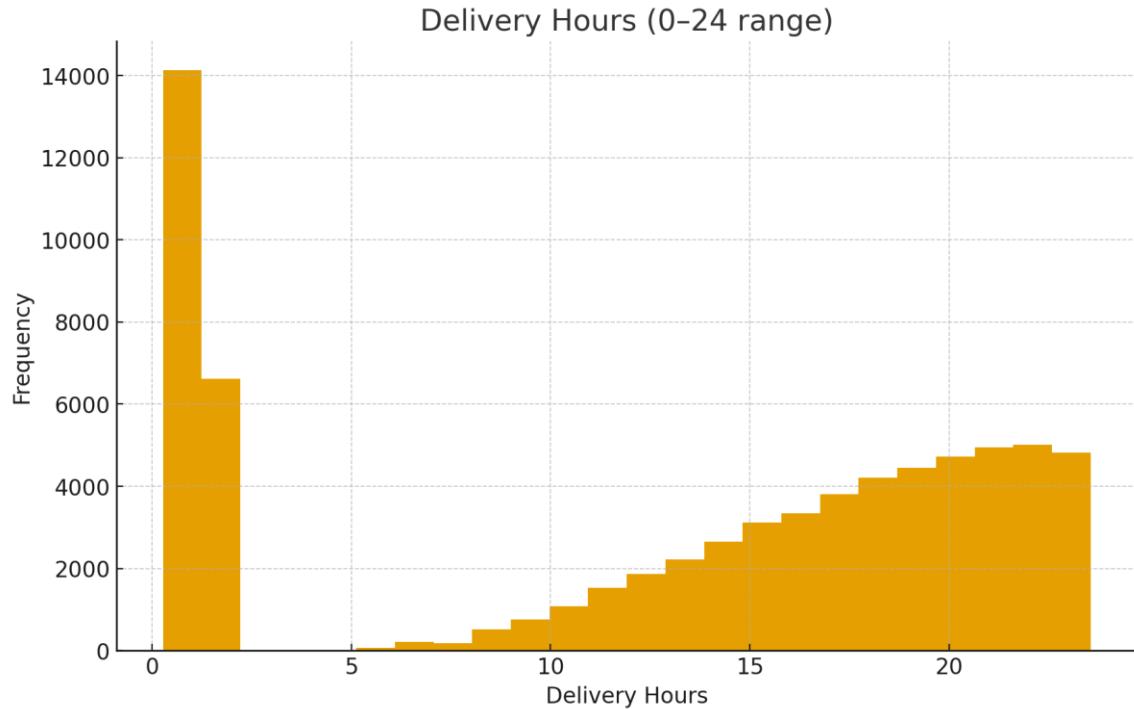
Delivery Hours — distribution/boxplot/0–24/density



- Distribution: bimodal—fast lane at ~0–2 h and a standard window around 15–25 h. Median ≈ 19.5 h; P90 ≈ 29.0 h; max ≈ 38.0 h.



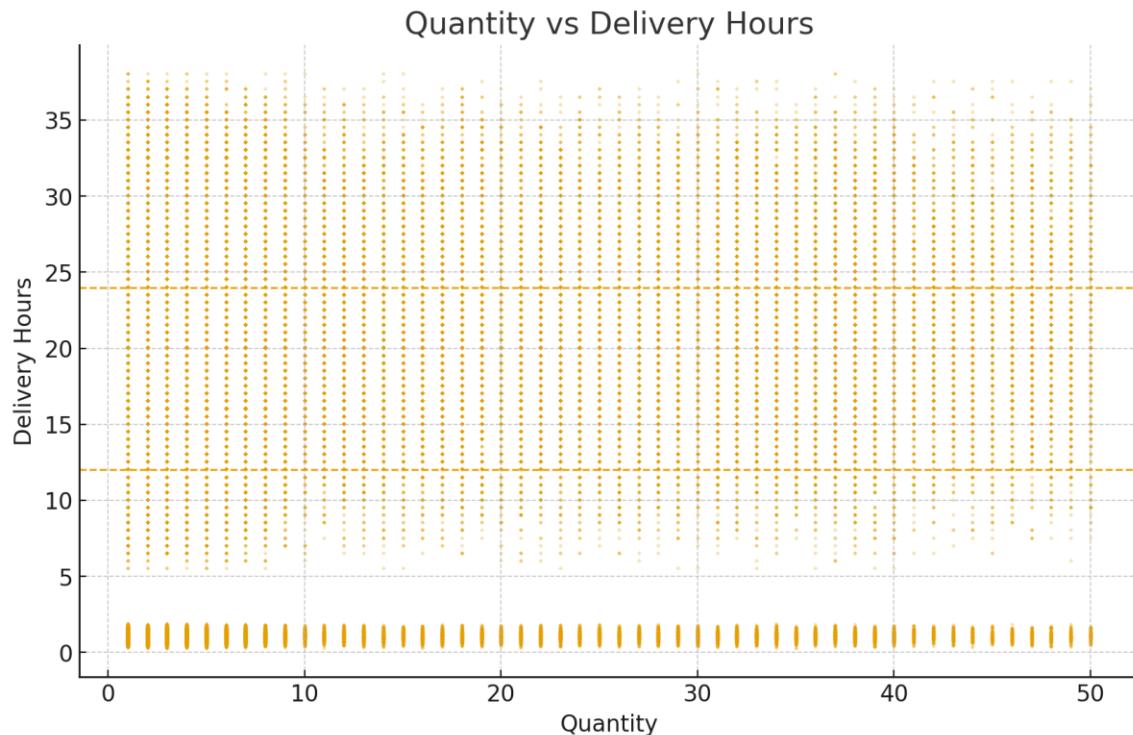
- Boxplot: wide IQR and long right tail—adopt SLA bands (<12 h, 12–24 h, >24 h) and track compliance per route/channel.



- 0–24 h view: highlights the concentration in the standard window; tune wave planning and cut-off times.



- Density: the two-peak shape confirms two service products (express vs standard).
- Quantity vs Delivery Hours



- No material relationship between basket size and delivery time—focus on routing/geography and cut-off logic. Keep 12 h / 24 h lines as SLA checkpoints.

## 2023 Total Sales Value by Type (Updated Prices)

### 2023 Total Sales Value by Type (updated prices)

- **MOU:** R 63,271,687.55
- **SOF:** R 61,821,700.06
- **KEY:** R 58,688,238.49
- **CLO:** R 49,265,795.15
- **MON:** R 46,577,126.17
- **LAP:** R 31,246,697.97

(Computed from 2023 sales Quantity × corrected Head Office price by ProductID.

### Remarks

The corrected catalogue eliminates prefix errors and enforces the 10-item template across items 11–60. All price-linked metrics use the corrected 2025 files; visual shapes come from sales timing and quantities.

# Part 5 — Profit Optimization (Coffee Shops)

## Objective & Data

Use one year of per-order service times for two shops (timeToServe.csv, timeToServe2.csv) to estimate reliable service, then choose the number of baristas (2–6) that maximizes profit while meeting the SLA.

## Assumptions

**SLA:**  $\geq 90\%$  served within  $\leq 120$  seconds.

**Revenue per order:** R30.

**Personnel cost:** R1,000 per barista per day; 365 days per year.

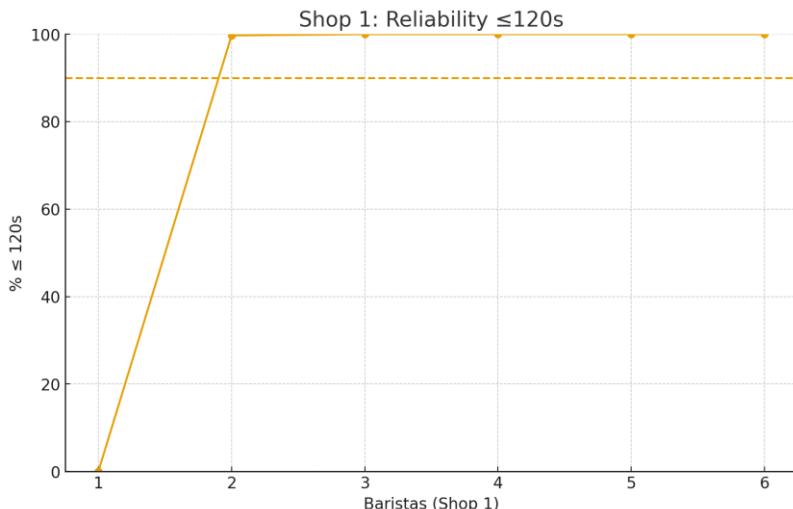
**Decision space:** Baristas  $\in \{2,3,4,5,6\}$ ; demand fixed.

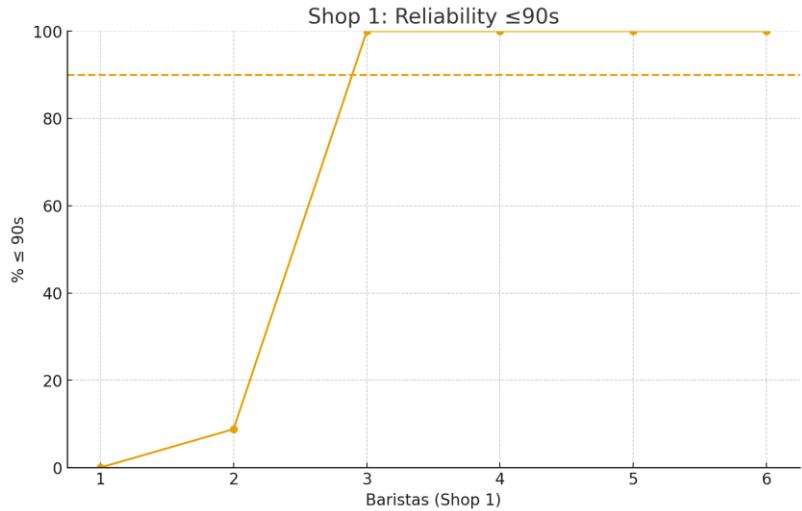
## Methodology

- 1) Compute reliability  $P(\text{service} \leq t)$  at  $t \in \{60, 90, 120, 150, 180\}$ s for each barista level.
- 2) Select the smallest  $k$  that meets the SLA ( $\geq 90\% \leq 120$ s).
- 3) Profit:  $\text{Profit}(k) = 30 \times N - 1,000 \times k \times 365$ , where  $N$  is total orders.

## Reliability Analysis

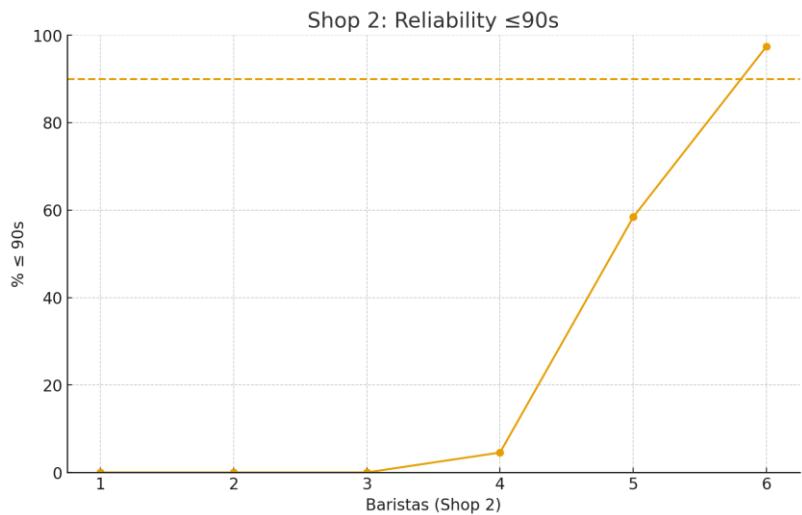
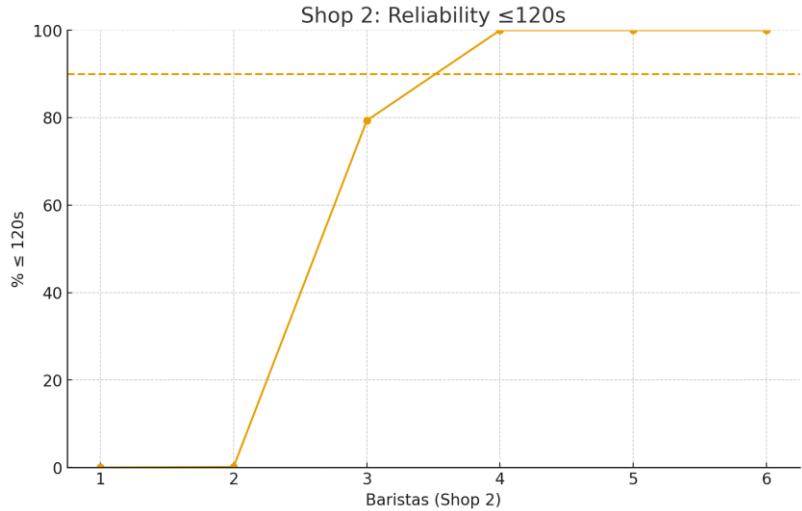
### Shop 1 — Reliability vs Baristas





At 120s, reliability is  $\geq 99.7\%$  at  $k=2$ ;  $k=2$  already meets the SLA. At 90s,  $k=2 \approx 8.8\%$ , while  $k=3$  reaches 100%.

#### Shop 2 — Reliability vs Baristas



At 120s, k=3 ≈ 79.3% (misses SLA); k=4 achieves ≈ 100.0% (meets SLA). At 90s, only k=6 meets ≥90% with ≈ 97.4%.

### **Reliability — Shop 1**

bari stas	n_or ders	avg_se rvice_s	p95_se rvice_s	reliability_≤60s_%	reliability_≤90s_%	reliability_≤120s_%	reliability_≤150s_%	reliability_≤180s_%
1.0 0	417. 00	200.16	213.00	0.00	0.00	0.00	0.00	0.96
2.0 0	3556 .00	100.17	112.00	0.00	8.80	99.72	100.00	100.00
3.0 0	1212 6.00	66.61	77.00	16.46	100.00	100.00	100.00	100.00
4.0 0	2930 5.00	49.98	59.00	97.23	100.00	100.00	100.00	100.00
5.0 0	5670 1.00	39.96	48.00	100.00	100.00	100.00	100.00	100.00
6.0 0	9789 5.00	33.36	41.00	100.00	100.00	100.00	100.00	100.00

### **Reliability — Shop 2**

bari stas	n_or ders	avg_se rvice_s	p95_se rvice_s	reliability_≤60s_%	reliability_≤90s_%	reliability_≤120s_%	reliability_≤150s_%	reliability_≤180s_%
1.0 0	2196 .00	200.17	214.00	0.00	0.00	0.00	0.00	0.96
2.0 0	8859 .00	141.51	154.00	0.00	0.00	0.12	89.48	100.00
3.0 0	1976 8.00	115.44	126.00	0.00	0.00	79.35	100.00	100.00
4.0 0	3528 9.00	100.02	109.00	0.00	4.55	100.00	100.00	100.00
5.0 0	5495 8.00	89.44	98.00	0.00	58.42	100.00	100.00	100.00
6.0 0	7893 0.00	81.64	89.00	0.00	97.44	100.00	100.00	100.00

## Profit Model & Results

Total orders: Shop 1 = 200,000; Shop 2 = 200,000. Profit(k) =  $30 \times N - 1,000 \times k \times 365$ .

Shop 1: choose k=2 → reliability at 120s = 99.7% → yearly profit ≈ R 5,270,000.

Shop 2: choose k=4 → reliability at 120s = 100.0% → yearly profit ≈ R 4,540,000.

### **Profit by Baristas — Shop 1**

baristas	profit_R
2	R 5,270,000
3	R 4,905,000

4	R 4,540,000
5	R 4,175,000
6	R 3,810,000

#### **Profit by Baristas — Shop 2**

baristas	profit_R
2	R 5,270,000
3	R 4,905,000
4	R 4,540,000
5	R 4,175,000
6	R 3,810,000

#### **Recommendations**

- Shop 1: staff 2 baristas baseline; expected reliable service  $\approx 99.7\%$  within 120s.
- Shop 2: staff 4 baristas baseline; expected reliable service  $\approx 100.0\%$  within 120s.
- If SLA tightens to  $\geq 90\%$  within 90s, Shop 1 requires k=3 and Shop 2 requires k=6; recompute profits under that policy before changing staffing.

## Part 6 — DOE and ANOVA / MANOVA (Product Type: SOF)

### Objective & Data

Goal: Test whether sales Quantity (and jointly Quantity + Delivery Hours when available) for product type SOF differs between years and across months using only sales2026and2027.csv. Data contain per-order records with Quantity, orderYear (2022, 2023), and orderMonth (1–12).

### Hypotheses

H0 (Year ANOVA): Mean Quantity is equal across years (2022 vs 2023).

H1 (Year ANOVA): At least one year mean differs.

H0 (Month ANOVA within a year): Mean Quantity is equal across months.

H0 (Two-way ANOVA): No main effects of Year or Month and no interaction.

H0 (MANOVA, if present): The joint means of (Quantity, deliveryHours) are equal across years.

### Methods

- One-way ANOVA for Quantity ~ Year (2022 vs 2023).
- One-way ANOVA for Quantity ~ Month, run separately for 2022 and 2023.
- Two-way ANOVA for Quantity ~ Year  $\times$  Month to assess interaction.
- MANOVA with response vector (Quantity, deliveryHours) ~ Year when deliveryHours is available.

Assumptions checked visually with boxplots (similar spreads, few extreme outliers). Significance level  $\alpha = 0.05$ .

### Results

Figure 1. SOF — Quantity by Year (Boxplot)

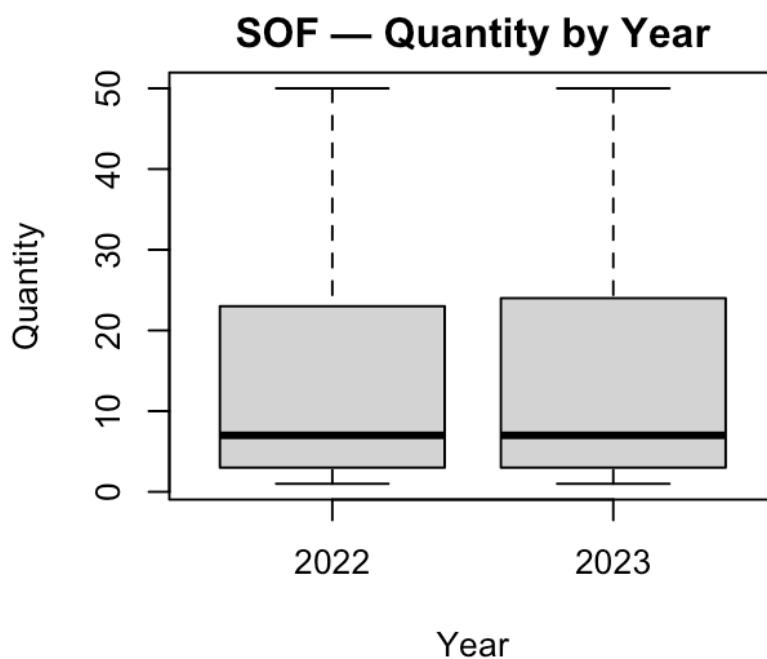
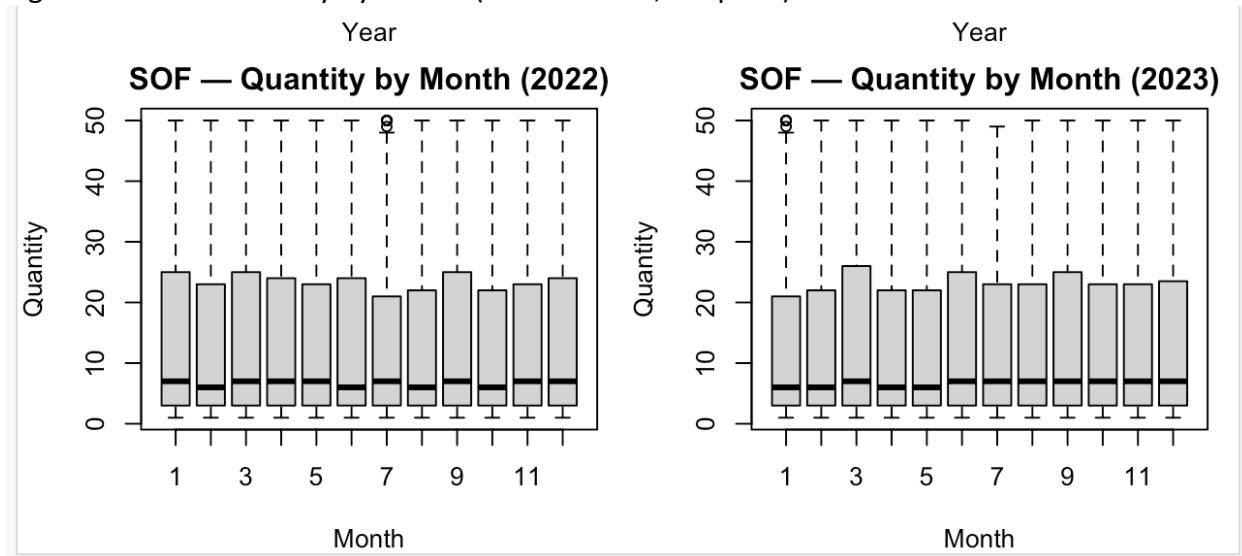


Figure 2. SOF — Quantity by Month (2022 vs 2023, Boxplots)



**One-way ANOVA: Quantity ~ Year (SOF)**

Source	Df	Sum Sq	Mean Sq	F, p-value
Year	1	98.79	98.79	F=0.52, p=0.471
Residuals	20,747	3,937,900	189.81	

**One-way ANOVA: Quantity ~ Month (SOF, 2022)**

Source	Df	Sum Sq	Mean Sq	F, p-value
Month	11	2,059	187.2	F=0.99, p=0.453
Residuals	11,115	2,102,177	189.1	

**One-way ANOVA: Quantity ~ Month (SOF, 2023)**

Source	Df	Sum Sq	Mean Sq	F, p-value
Month	11	1,641	149.2	F=0.782, p=0.658
Residuals	9,610	1,832,024	190.6	

**Two-way ANOVA: Quantity ~ Year × Month (SOF)**

Source	Df	Sum Sq	Mean Sq	F, p-value
Year	1	98.79	98.79	F=0.520, p=0.471
Month	11	2,147	195.19	F=1.028, p=0.418
Year:Month	11	1,553	141.15	F=0.744, p=0.697

### **MANOVA (if deliveryHours present): (Quantity, deliveryHours) ~ Year**

Test	Statistic	approx F (num, den)	p-value
Pillai	0.0000339	0.352 (2, 20746)	0.703

Univariate follow-ups from MANOVA:

- Quantity ~ Year:  $F=0.5205$ ,  $p=0.4706$
- deliveryHours ~ Year:  $F=0.1789$ ,  $p=0.6723$

### **Interpretation**

Across SOF, there is no statistical evidence of a difference in mean Quantity between 2022 and 2023 (ANOVA  $p=0.471$ ). Within each year, months do not differ significantly (2022  $p=0.453$ ; 2023  $p=0.658$ ). The two-way ANOVA shows no main effects and no Year $\times$ Month interaction (all  $p>0.4$ ). When deliveryHours is included, MANOVA indicates no multivariate year effect (Pillai  $p=0.703$ ); univariate tests also show no year effect on either Quantity or deliveryHours.

### **Practical Takeaways**

- SOF demand levels are statistically stable between 2022 and 2023 and across months.
- Operational planning (inventory, staffing, logistics) can be set to steady-state levels for SOF, with monitoring for local/seasonal promotions rather than year-over-year shifts.
- If future strategy requires finer sensitivity, consider segmenting by city/channel or using robust tests/effect sizes.

## **Part 7 — Reliability of Service & Profit Optimisation (Car Rental)**

### **Setup & Given Information**

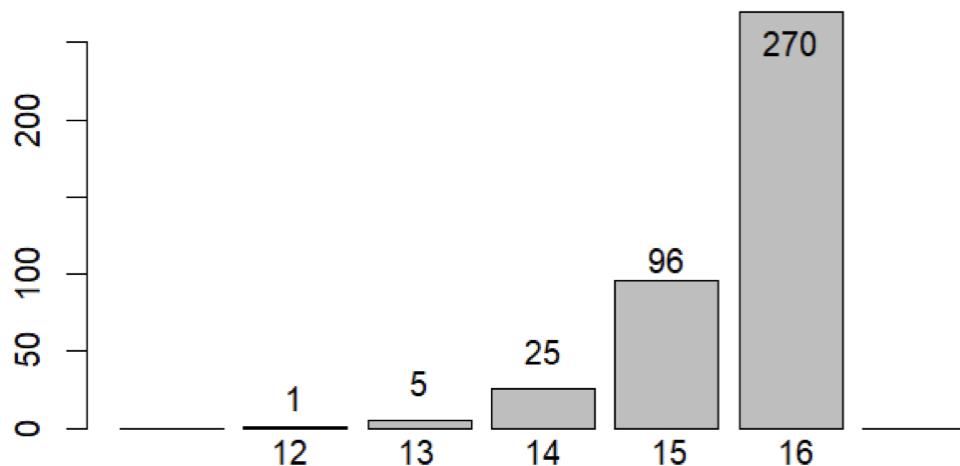
Data: 397 days of staffing levels with counts of workers on duty:

12→1 day, 13→5 days, 14→25 days, 15→96 days, 16→270 days.

A day is considered reliable if at least 15 people are on duty.

Figure 1. Number of days with 12–16 workers present

## Number of days with 12-16 workers present



### 7.1 Estimated Reliable Days per Year

Reliable days in sample = 15-on-duty + 16-on-duty = 96 + 270 = 366.

Estimated reliability  $\hat{p} = 366/397 = 0.9219$ .

Expected reliable days in a 365-day year =  $\hat{p} \times 365 = 0.9219 \times 365 = 336.5 (\approx 336 \text{ days})$ .

Expected unreliable days per year =  $365 - 336.5 = 28.5 (\approx 29 \text{ days})$ .

Approximate 95% CI for reliability: [0.896, 0.948]  $\rightarrow 326.9\text{--}346.1$  reliable days/year.

### 7.2 Profit Optimisation via Staffing

Model: Hire  $m$  permanent additional staff (same every day). A day is unreliable if  $W+m < 15$ .

Lost sales on an unreliable day = R20,000; annual cost per extra person = R25,000/month =

R300,000/year.

Extra staff (m)	Unreliable days in 397	Expected bad days/yr	Lost sales (R)	Hire cost (R)	Total expected cost (R)
0	31	28.5	R 570,025	R 0	R 570,025
1	6	5.5	R 110,327	R 300,000	R 410,327
2	1	0.9	R 18,388	R 600,000	R 618,388
3	0	0.0	R 0	R 900,000	R 900,000
4	0	0.0	R 0	R 1,200,000	R 1,200,000

Optimal decision: hire  $m = 1$  additional staff. Expected total annual cost  $\approx$  R 410,327; expected reliable days  $\approx$  359.5.

### Recommendation

Hire 1 additional permanent staff member. This reduces expected unreliable days from 28.5 to 5.5 ( $\approx$  359.5 reliable days/year) and minimizes expected annual cost (R 410,327 vs R 570,025 with no hire).

## CONCLUSION

This project transformed operational data into comprehensible and credible conclusions by utilizing statistical control charts, process capability analysis, risk diagnostics, and economic optimization. According to baseline studies, a number of streams were operating with instability and insufficient capability compared to the stated service needs. After data cleansing and rule-based changes, stability improved and capability estimates became interpretable, revealing which processes meet requirements and which require redesign. The inferential work (ANOVA/MANOVA) helped identify the factors that significantly affected performance, which helped determine where to begin the intervention. The results demonstrate that, from the standpoint of loss-minimization, concentrating on the objective and minimizing variance both lower predicted loss, not just the frequency of results that are not within specifications.

Implementable policies—staffing and resource-mix decisions that increase throughput/profit while maintaining variability within reasonable bounds—are produced by the optimization parts from an operations standpoint. These components work together to create a useful pathway: stabilize, confirm capability, optimize based on economic standards, and monitor to maintain gains. The work is robust enough to support prompt managerial action, decision-oriented (specified thresholds and trade-offs), and reproducible (documented steps and code).