

## XIII. CONCLUSION

Month	1	2	3	4	5	6	7	8	9	10	11	12
Loan Outstanding	\$800,000.00	\$786,333.33	\$772,757.78	\$759,272.73	\$745,877.57	\$732,571.72	\$719,354.58	\$706,225.51	\$693,184.04	\$680,229.48	\$667,361.25	\$654,578.88
Loan Interest	\$5,333.33	\$5,242.22	\$5,151.72	\$5,061.82	\$4,972.52	\$4,883.81	\$4,795.70	\$4,708.17	\$4,621.23	\$4,534.86	\$4,449.08	\$4,363.86
Loan Principal	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33	\$8,333.33
Month	13	14	15	16	17	18	19	20	21	22	23	24
Loan Outstanding	\$641,881.69	\$612,602.48	\$583,518.46	\$554,628.34	\$525,930.81	\$497,424.61	\$469,108.44	\$440,981.01	\$413,041.18	\$385,287.57	\$357,718.99	\$330,334.20
Loan Interest	\$4,279.21	\$4,084.02	\$3,890.12	\$3,697.52	\$3,506.21	\$3,316.16	\$3,127.39	\$2,939.87	\$2,753.61	\$2,568.58	\$2,384.79	\$2,202.23
Loan Principal	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00
Month	25	26	27	28	29	30	31	32	33	34	35	36
Loan Outstanding	\$303,131.97	\$274,643.65	\$246,345.25	\$218,235.51	\$190,313.17	\$162,576.97	\$135,025.61	\$107,658.07	\$80,472.91	\$53,468.99	\$26,645.09	\$0.01
Loan Interest	\$2,020.88	\$1,830.96	\$1,642.30	\$1,454.90	\$1,268.75	\$1,083.85	\$900.17	\$717.72	\$536.49	\$356.46	\$177.63	\$0.00
Loan Principal	\$26,467.44	\$26,467.44	\$26,467.44	\$26,467.44	\$26,467.44	\$26,467.44	\$26,467.44	\$26,467.44	\$26,467.44	\$26,467.44	\$26,467.44	\$26,467.44

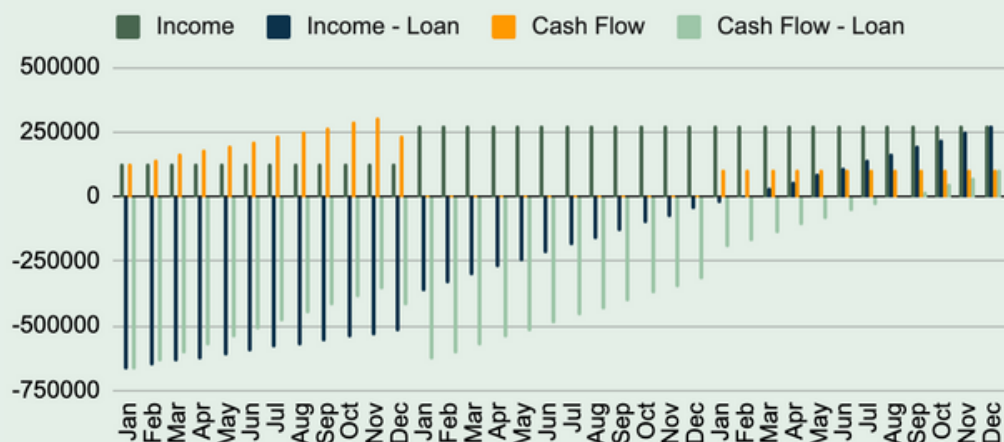
In order to finance the launch of Smash Labs with the development of the product, it is important for Smash Labs to stay cash-positive to maintain healthy finances even in case of rainy days. To do so Smash labs will require a **\$1,000,000** AUD loan at an interest rate of **8 %** that will be repaid over 36 months shown by the breakdown on the right. Our total interest returns a total of **\$134,661.63**. As we break even Smash Labs will begin to repay the loans in a larger amount.

Total Loan: \$1,000,000  
Percent interest: 8%  
Total Interest: \$134,661.63  
ROI: 13.46%

### Conclusion

Smash Labs is redefining the future of sports technology with innovative AI tools and a streamlined e-commerce model, designed to empower athletes and enhance performance. With projected revenues of \$541,150 by Year 3, driven by a dual-stream approach of subscription services and accessory sales, our business model is built for growth and scalability. By blending cutting-edge technology with a strong focus on community building, Smash Labs is positioned to transform the way athletes train and connect. For investors, this is an opportunity to support a venture poised to revolutionize sports training while delivering exceptional returns.

### Break Even Analysis



The break-even analysis shows when our revenue exceeds our costs including the cost of the loan. The graph above shows a transition during the 24th month where Smash Labs hits his break-even point.

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