# Junior Sales Representative ROBERT SMITH

Phone: (123) 456 78 99 Email: info@qwikresume.com Website: www.qwikresume.com

LinkedIn:

linkedin.com/qwikresume Address: 1737 Marshville Road,

Alabama.

## **Objective**

A hard worker who is willing to go the extra mile to get the job done. A fast learner who loves a challenge and is always interested in learning new things.

#### Skills

Marketing, Customer Service, Cleaning.

## **Work Experience**

### **Junior Sales Representative**

**Subway** - October 2015 - May 2017

- Demonstrates a happy and helpful manner while greeting guests and preparing their orders.
- Show a complete understanding of menu items and explains them to guests precisely.
- Uses Point of Sale system/cash register to record the order and calculate the amount of the bill.
- Collects payment from guests and makes changes.
- Performs Cash-In Technique- accounting for all forms of money, bread, etc., during the shift.
- .Prepares food carefully, according to formula, and in a timely manner.
- Checks products in the sandwich unit area and restocks items to ensure a sufficient supply throughout the shift.

## **Junior Sales Representative**

#### **Delta Corporation** - 2012 - 2015

- Educate consumers about heating and cooling their home proficiently Sale services and replacement on A/C systems Make appointments on Services if .
- Direct sales to promote new/upgrade cable products and services.
- Utilized sales offers and techniques to ensure long- term retention of customers and services Delivered Superior customer service and sales support .
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- Sales Representative and support the development of the marketing plan for 2015.
- Demonstrated and discussed the product with the customer Maintained bonus standards of sales monthly.
- Shoreham Wireless is a Verizon Wireless Authorized Retailer.

### **Education**

High School Diploma - (Lansing Community College)