### **ROBERT SMITH**

### **Senior Customer Service Representative**

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

#### SUMMARY

Senior Customer Service Representative with over 9 years of experience. Excels in fast-paced, changing work environments. Self motivated, hard working and flexible scheduling. Quick study for new products, services and policies. Endeavors to conform to and exceed the standards set by management.

#### **CORE COMPETENCIES**

55 Wpm, Proficient In Microsoft Office, Multi-line Phone Operations, And General Office Equipment.

#### PROFESSIONAL EXPERIENCE

### **Senior Customer Service Representative**

Lisi Aerospace - March 2016 - Present

#### **Key Deliverables:**

- Building relationships with buyers providing information on different products to increase sales and satisfy customers needs.
- Responsible for customer RMA claims and coordinating with the factory to assure the claim is resolved in a timely manner.
- Managing eight OEM accounts and two distribution accounts utilizing "quote tool" an internal web-based program to create and manage quotes and Lawson M3 ERP software to check stock, manufacturing history, cross reference, manufacturing feasibility, manage open orders, retrieve PO documents and entering orders.
- Coordinating with multiple factory locations using an excel spreadsheet to monitor the status of open POS weekly which reduced the amount of late deliveries.
- Assisting the receptionist as part of a rotating shift to answer all incoming calls and provide assistance over the phone and in person.
- Organizing the workflow between the customer, logistics team and the factory which reduced internal delays and improved customer delivery.
- Processing customer orders including entering orders in Lawson M3 ERP software, providing order acknowledgment, retrieving shipping documents, and tracking information.

#### **Customer Service Representative**

ABC Corp - August 2009 - March 2016

#### **Key Deliverables:**

- Worked with customers to resolve billing disputes and to arrange payment plans.
- Answered incoming customer calls regarding service, billing, and general cable inquiries.
- Researched customers issues using various internet websites and provided resolutions.
- Supported Account Managers and clients for all business related tasks.
- Gathered and coordinated project specific information for complex document productions.
- Handled client sensitive material including time sensitive and confidential requests.

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 Performed legal research on specific firms, companies, and cases to familiarize ourselves with the requests of our clients.

#### **EDUCATION**

 Bachelor Of Arts in Business Administration in Finance - June 2008(California State University Fullerton )Associate Of Science in Business Administration in Business Administration - May 2006(El Camino College)