The HDFC Bank Ltd

Job Title:	Sr. Revenue Accountant
Job Description:	As a Senior Accountant, Corporate Revenue Operations you will work as part of the Corporate Team and interact with particular functional teams such as WW Sales Operations, Business Intelligence, and Finance. In this role your main focus is to support revenue forecasting and reporting, with ad hoc project work to support analysis, design, requirements gathering, org readiness, UAT, initial implementation and hyper-care activities for other projects as required. You will specialize in reviewing, analyzing and evaluating forecast related information based on ASC 606 accounting standards. Supports the global Revenue Accounting team. You will also position will report to the Senior Manager – Revenue Forecasting & Reporting.
Specific responsibilities:	- Both proactively obtain forecast information from multiple sources, as well as review historical accounting and business activity to develop revenue forecast assumptions for consolidation into the Revenue Forecast Model.
	- Prepare work papers as required to facilitate the go-forward Revenue Forecasting process.
	- Understand key accounting drivers and reporting attributes leveraged by the model to:
	o identify and explain variances through historical accounting and business activity review,
	o recognize and communicate impacts of proposed systematic reporting changes to Revenue Operations and Forecast/Reporting teams,
	o develop recommendations (consumable by multiple audience levels within the Revenue

	Operations organization) expressing support for or proposed rejection of systematic reporting changes
	- Understand Citrix products and programs and their linkage to key business drivers related to sales motions, key plays, compensation plan, etc. and the application of the appropriate accounting guidance to understand and communicate the ultimate revenue impact based on the mix of products and services sold.
	- Understand the booking forecast process and data sources to understand linkage with and impact to revenue forecasting.
	- Partner with Geo based Revenue Forecast peers to develop and ensure consistent application of revenue forecasting methodologies.
	- Develop and communicate consolidated revenue forecast and update with reconciliation of forecast to actuals as scheduled throughout each reporting period.
	- Ability to understand how concluded technical accounting guidance for revenue recognition impacts the revenue forecast and reconciliation to actuals.
	- Preparation and analysis of procedure documentation for functions globally specifically as related to desktop procedures, the ongoing Sarbanes Oxley initiatives, and related SOX control activity.
	- Act as subject matter expert in cross department projects from the planning phase to hyper care activities from the revenue forecasting perspective for key capital projects
Qualifications:	- Detailed understanding of accounting guidelines for software revenue recognition preferred
	- Public accounting (Big 4) experience preferred, not required (3 years)
	- Working knowledge of SAP and other Microsoft Office products preferred

	- Requires advanced knowledge of job area obtained through advanced education combined with experience. May have practical knowledge of project management.
	- Proficiency in financial model development using Microsoft Excel
	- Proficiency in Excel required
	- Detailed working knowledge of GAAP and ASC 606
	- Must have at least 3-5 years' experience in a financial role
	- Requires a University Degree or equivalent experience and minimum 5 years of prior relevant experience; or a Master's degree with 3 years; or a PhD without experience
	- Ability to work effectively with various departments
	- Ability to apply a managerial skill set to plan out projects/tasks into clearly defined executable steps