

**Central Tribal University of Andhra Pradesh**  
**Semester End Examination – Jan/Feb-2024**

Name of the Program: B.Sc. (AI/Botany/Chemistry/Geology/BBA-TTM)

Name of the Subject: Personality Development (SEC-2)

Subject Code: Skill Enhancement Course

Semester: I

Max Time: 3 Hours

Max. Marks: 70

**Part-A**

Answer the following questions (Very short answer type). Each question carries 1 mark. 10q X 1m = 10

1. Personality means?
  - a) Height of a person (b) Weight of a person (c) Intellectuality of a person (d) Some total of psycho physical systems
2. Which of the following factors is considered a significant influence on personality development? a) Genetics b) Environment c) Both a and b d) Neither a nor b
3. According to Freud's psychoanalytic theory, which part of the mind operates on the pleasure principle and seeks immediate gratification?
  - a) Ego                      b) Superego                      c) Id                      d) Brain
4. What is the term for the emotional and psychological period during which an individual moves from childhood to adulthood?
  - a) Childhood                      b) Adolescence                      c) Middle age                      d) Old Age
5. What is the term for the process of internalizing societal norms, values, and expectations?
  - (a) Socialization                      (b) Assimilation (c) Adaptation (d) Conformity
6. Who proposed the theory of Psycho Analysis?
  - a) Sigmund Freud                      b) Abraham Maslow
  - c) E. L. Thorndike                      d) B. F. Skinner
7. In the term Personality Development Persona means:
  - a) Body                      b) Mind                      c) Mask                      d) Intelligence
8. A human being shall possess:
  - (a) Moral Values (b) Good Behaviour (c) Ethics (d) All the above
9. Find out the below factor which is not affecting a person's attitude
  - a) Social Factor (b) Cultural Factor (c) Peer Influence (d) Place of Birth

10. A Success of a person is occurs after resolving the following aspects:
- a) Problem Solving
  - b) Conflict Management
  - c) Stress Management
  - d) All the above

**Part-B**

Answer any four questions. All questions carry 5 marks each.  $4q \times 5m = 20$

- 11. Dimensions of Personality
- 12. Freud Theory of Personality
- 13. Write a note on Self Esteem
- 14. Describe the concept of Goal Setting
- 15. Conflict Resolution
- 16. Interpersonal Relationship

**Part-C**

Answer either A or B from each question. All questions carry 10 marks each.  $4q \times 10m = 40$

- 17 a) Explain various aspects of Personality Development  
OR  
b) What do you understand about SWOT Analysis? Explain in detail?
- 18 a) Describe the Concept and significance of Attitude?  
OR  
b) Explain the concept types and factors affecting Motivation?
- 19 a) What is behavior? Explain various types of behavior with suitable examples?  
OR  
b) Explain the terms Problems Solving and Decision Making with examples?
- 20 a) What is stress and what are various measures to overcome the Stress?  
OR  
b) Explain the advantages of studying Personality Development to a student?