# **ELEVATE LABS TASK 3**

### Task 3: SQL for Data Analysis

# 1)Avatar group with highest average membership length and spending

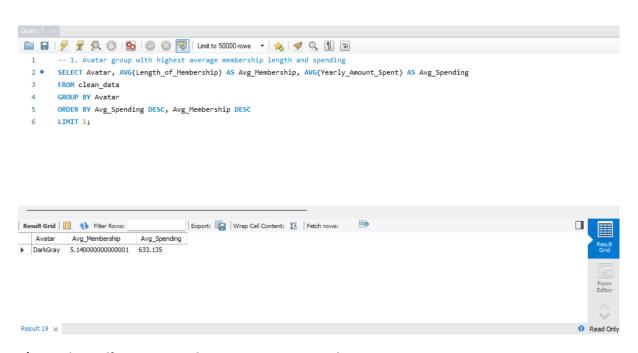
SELECT Avatar, AVG(Length\_of\_Membership) AS Avg\_Membership, AVG(Yearly\_Amount\_Spent) AS Avg\_Spending

FROM clean\_data

**GROUP BY Avatar** 

ORDER BY Avg\_Spending DESC, Avg\_Membership DESC

LIMIT 1;



## 2)Spending efficiency: Yearly Amount Spent per hour on App

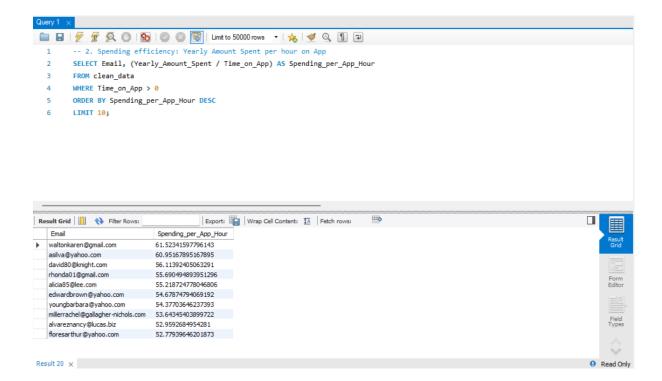
SELECT Email, (Yearly Amount Spent / Time on App) AS Spending per App Hour

FROM clean\_data

WHERE Time\_on\_App > 0

ORDER BY Spending\_per\_App\_Hour DESC

### LIMIT 10;

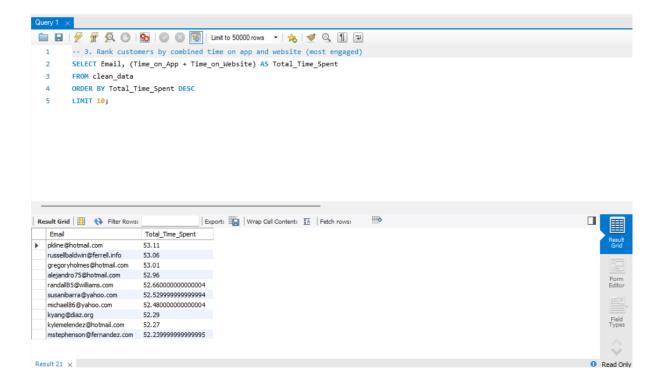


# 3) Rank customers by combined time on app and website (most engaged)

SELECT Email, (Time\_on\_App + Time\_on\_Website) AS Total\_Time\_Spent
FROM clean\_data

ORDER BY Total\_Time\_Spent DESC

LIMIT 10;



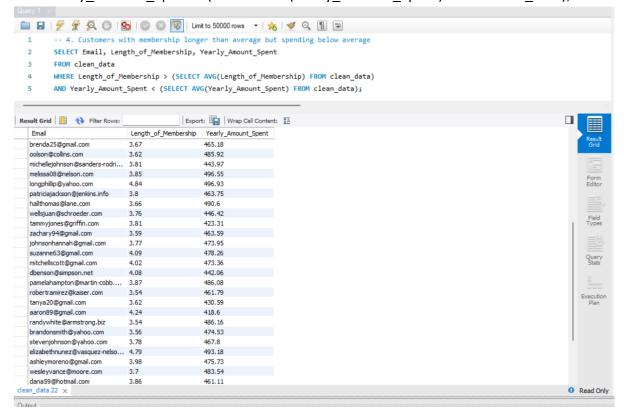
## 4) Customers with membership longer than average but spending below average

SELECT Email, Length\_of\_Membership, Yearly\_Amount\_Spent

FROM clean\_data

WHERE Length\_of\_Membership > (SELECT AVG(Length\_of\_Membership) FROM clean\_data)

## AND Yearly\_Amount\_Spent < (SELECT AVG(Yearly\_Amount\_Spent) FROM clean\_data);



## 5) Percentage contribution of each avatar to total spending

SELECT Avatar,

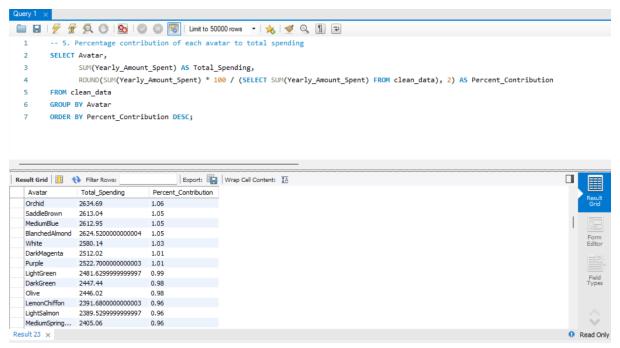
SUM(Yearly Amount Spent) AS Total Spending,

ROUND(SUM(Yearly\_Amount\_Spent) \* 100 / (SELECT SUM(Yearly\_Amount\_Spent) FROM clean\_data), 2) AS Percent\_Contribution

FROM clean data

**GROUP BY Avatar** 

ORDER BY Percent Contribution DESC;



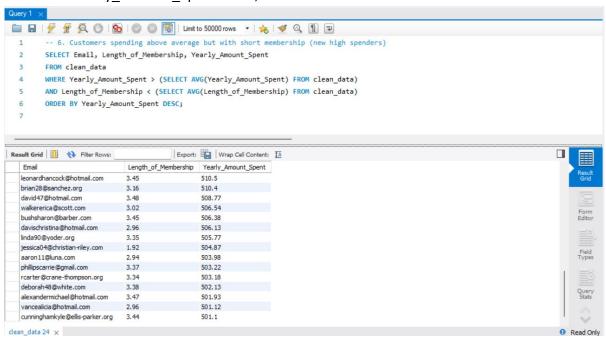
## 6) Customers spending above average but with short membership (new high spenders)

SELECT Email, Length\_of\_Membership, Yearly\_Amount\_Spent FROM clean data

WHERE Yearly\_Amount\_Spent > (SELECT AVG(Yearly\_Amount\_Spent) FROM clean\_data)

AND Length\_of\_Membership < (SELECT AVG(Length\_of\_Membership) FROM clean\_data)

ORDER BY Yearly\_Amount\_Spent DESC;



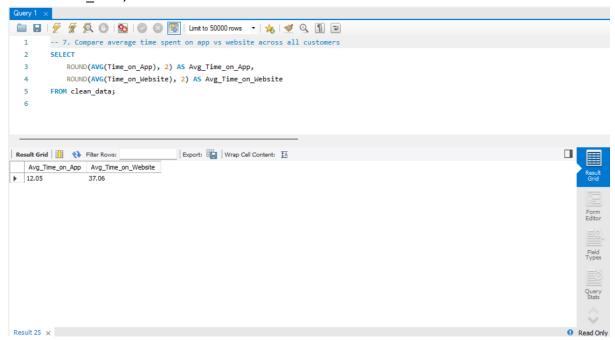
## 7) Compare average time spent on app vs website across all customers

### **SELECT**

ROUND(AVG(Time\_on\_App), 2) AS Avg\_Time\_on\_App,

ROUND(AVG(Time\_on\_Website), 2) AS Avg\_Time\_on\_Website

## FROM clean\_data;



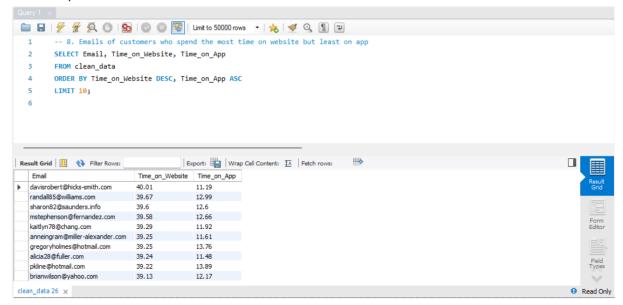
## 8) Emails of customers who spend the most time on website but least on app

SELECT Email, Time\_on\_Website, Time\_on\_App

FROM clean\_data

ORDER BY Time\_on\_Website DESC, Time\_on\_App ASC

### LIMIT 10;



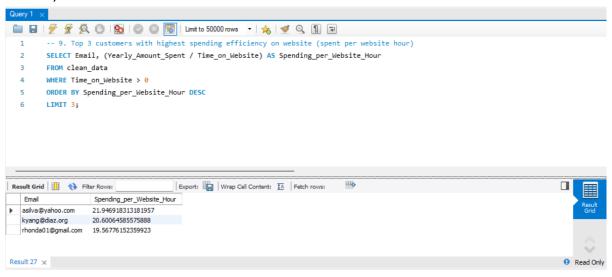
### 9) Top 3 customers with highest spending efficiency on website (spent per website hour)

SELECT Email, (Yearly\_Amount\_Spent / Time\_on\_Website) AS Spending\_per\_Website\_Hour FROM clean\_data

WHERE Time on Website > 0

ORDER BY Spending per Website Hour DESC

#### LIMIT 3;



### 10) Avatars with highest number of customers having spending above average

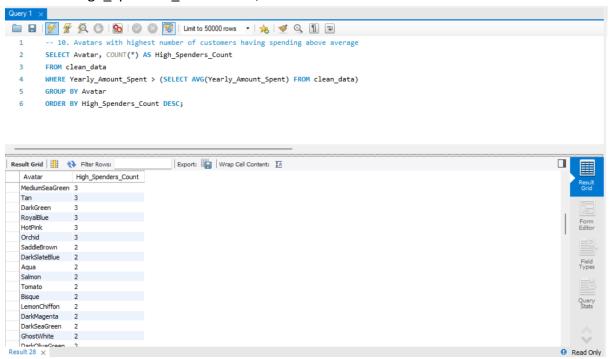
SELECT Avatar, COUNT(\*) AS High\_Spenders\_Count

FROM clean\_data

WHERE Yearly\_Amount\_Spent > (SELECT AVG(Yearly\_Amount\_Spent) FROM clean\_data)

**GROUP BY Avatar** 

ORDER BY High Spenders Count DESC;



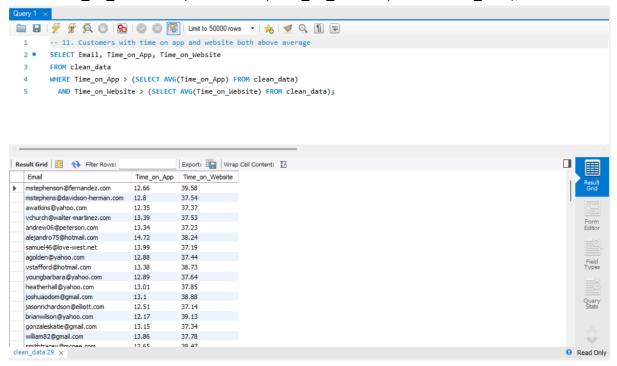
## 11) Customers with time on app and website both above average

SELECT Email, Time\_on\_App, Time\_on\_Website

FROM clean\_data

WHERE Time\_on\_App > (SELECT AVG(Time\_on\_App) FROM clean\_data)

# AND Time\_on\_Website > (SELECT AVG(Time\_on\_Website) FROM clean\_data);



## 12) Correlation proxy: Avg spending by membership group

#### **SELECT**

#### **CASE**

WHEN Length\_of\_Membership < 2 THEN '<2 years'

WHEN Length\_of\_Membership BETWEEN 2 AND 4 THEN '2-4 years'

ELSE '>4 years'

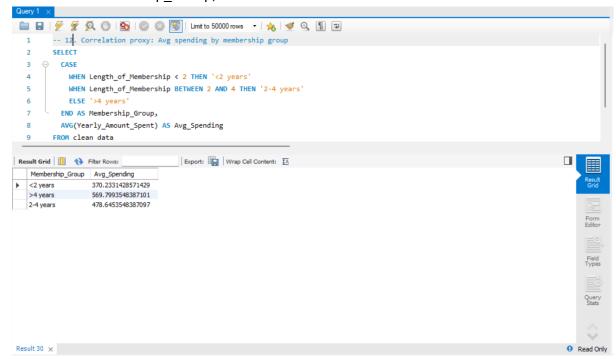
END AS Membership\_Group,

AVG(Yearly\_Amount\_Spent) AS Avg\_Spending

FROM clean\_data

**GROUP BY Membership Group** 

## ORDER BY Membership\_Group;



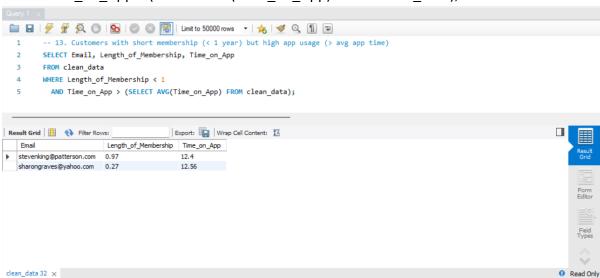
## 13) Customers with short membership (< 1 year) but high app usage (> avg app time)

SELECT Email, Length\_of\_Membership, Time\_on\_App

FROM clean\_data

WHERE Length\_of\_Membership < 1

AND Time on App > (SELECT AVG(Time on App) FROM clean data);



## 14) Avg time spent grouped by whether customers have an avatar or not

### **SELECT**

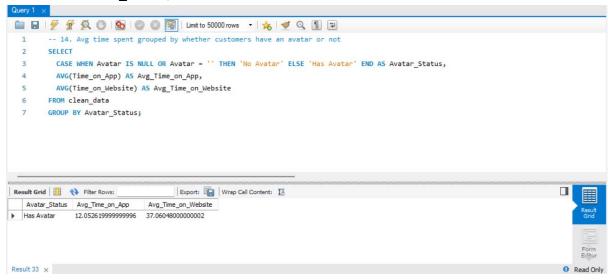
CASE WHEN Avatar IS NULL OR Avatar = "THEN 'No Avatar' ELSE 'Has Avatar' END AS Avatar\_Status,

AVG(Time\_on\_App) AS Avg\_Time\_on\_App,

AVG(Time\_on\_Website) AS Avg\_Time\_on\_Website

FROM clean\_data

### **GROUP BY Avatar Status;**



## 15) Top 5 addresses by total spending

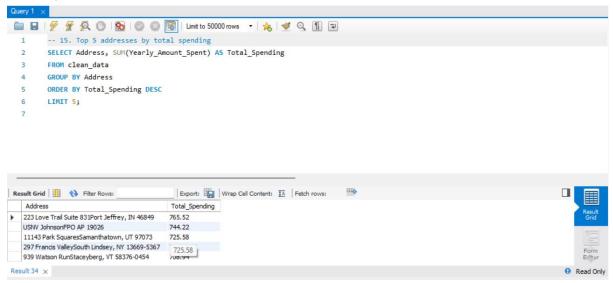
SELECT Address, SUM(Yearly\_Amount\_Spent) AS Total\_Spending

FROM clean data

**GROUP BY Address** 

ORDER BY Total\_Spending DESC

#### LIMIT 5;



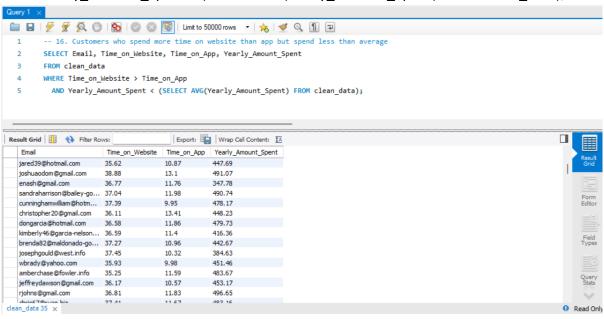
## 16) Customers who spend more time on website than app but spend less than average

SELECT Email, Time\_on\_Website, Time\_on\_App, Yearly\_Amount\_Spent

FROM clean\_data

WHERE Time\_on\_Website > Time\_on\_App

AND Yearly Amount Spent < (SELECT AVG(Yearly Amount Spent) FROM clean data);



### 17) Calculate ratio of website to app time for each customer and show those with ratio > 2

SELECT Email, Time\_on\_Website, Time\_on\_App, (Time\_on\_Website / Time\_on\_App) AS Website\_App\_Ratio

FROM clean data

WHERE Time\_on\_App > 0

AND (Time\_on\_Website / Time\_on\_App) > 2

## ORDER BY Website App Ratio DESC;

