



LUIS DANIEL ESCALANTE PLUMA

PURCHASING MANAGER

35 YEARS

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 Mexico City

ABOUT ME

I am 35 years old, during almost 12 years at Purchasing, I can say that my experience is specialized at Purchasing, I began as Resident at Automotive Industry and today, I am a passionate of Procurement, 7 years as Purchasing Manager and very glad to choose this career as my future. I'm having the fortune to live plant expansions, purchase of Machinery, Injection Molding Machines, Robots, Automatization, assessment to suppliers, several CAPEX investments, and a lot of services for the companies. During the COVID-19, the War, the Hurricanes at the US and the lack of gas, I had to rediscover the way to manage the purchases, consolidating charters of raw materials, working with all the multidisciplinary team to get expedite approvals from customers, finding even new services for pandemic era this was one of the most important challenge for all purchasing member.

CAREER

Universidad de Celaya

Degree, International Trade
2013

Negotiation Skills

University of Michigan.
2018
(On line).

SKILLS AND TOOLS

SAP, Trans4m Navigator, Xeeva

APQP-IATF

CTPAT - OEA

Legal Training for Procurement

Flexible Thinking

Leadership

Positive Work Environment

LANGUAGES

- Spanish
- English

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CONTACT REFERENCES

- Alondra Vivanco (55) 40849174
- Gabriel Sandoval (222) 426 7499

EXPERIENCE

Magna Exteriors Decoplas, Mexico City.

Purchasing Manager

Jun 2020 - Actual

Savings strategy, according to the Corporate target. During 2023 the goal was \$1.7M USD, We get \$2.5M USD, CFE Calificados new strategy of energy, LTA's and price reductions were the principal strategies on raw materials as Resin, Paint, Fastener, Foams and Packaging.

Supply Chain recovery; during the COVID-19, the raw material became a huge challenge, Resin, (50 types controllable), Paint, Chemicals, Packaging, Fasteners, Semiconductors and Stamping are the high volume commodities impacted.

Top Suppliers: PPG, Advanced Composites, Sabic, Ineos, Basell, BASF, Samsung, Axalta, Nippon Paint, IDI Composites, Anchor Tool, Valeo, Lear, Bosch. (Locations: Mexico, Austria, Germany, Spain, Korea, Thailand, Canada and the US).

Top Commodities: Resin, SMC, Injection Molding parts, Steel, Paint, Solvents, Fasteners, Foam, Packaging and Electronics.

Customers: Ford, GM, Stellantis, Tesla, KIA, Honda, Toyota, Nissan and VW.

Premium: Acura, GMC, Cadillac & Infinity.

Non Automotive: John Deere, International, CNH, CAT and Bombardier.

Annual Spend: \$150M USD.

Launch of 12 programs during 2023-2024, all purchases managed by the plant.

Magna Celaya - Purchasing Manager

Purchasing Manager

Jan 2018 - May 2020

Magna Celaya - Celaya, Direct Buyer

Sep 2015 - Dic 2017

Magna Celaya - Indirect Buyer and MRO Coordinator.

Sept 2013 - Ago 2015

Additional.

Speaker at Universidad de Celaya, UCEM, Automotive Forum Sapuraiya, UTEC, sharing conferences related to Purchasing World.

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