



MAXENCE DAMON

BUSINESS DEVELOPER & NODE.JS COACH
@BLUECODERS

THIS IS MY PROFILE !

I'm a young and serious Salesman. Athletic with a competitive mindset, I am always looking for challenges to overcome my objectives. Technology & Science addict, I am a self-taught developer because I think it's the future of the society, and I want to be part of it. Feel free to contact me, to discuss about your project.

CONTACT

+33 6 84 77 44 00
mxcnee@gmail.com
Paris, France

SKILLS

Fast learner
Reliable and professional
Organised
Project Management
Team player
Motivated
Computer Science
Design Thinking

INTERESTS

TECHNOLOGY, SCIENCE & DEVELOPMENT

Technology & Science Enthusiast.
Self-taught Developer in
JavaScript (Node.js, Vue.js, Mongo),
Python (Scripting & Web),
DataScience, Swift MacOS / iOS
(Online courses & bootcamp)

COMPETITIVE & SPORTS

Karate - Black Belt achieved in 2013
Ex eSport Player
Animated and organised event
11 Years on Basketball Team
Motosport. Member of 2 Stroke
French Club

ASSOCIATION MEMBER OF STUDENT'S OFFICE - BUSINESS SCHOOL

Create and animate some events
and parties. Managing relationship
with partners, students and clubs.

MORE ON LINKEDIN !

WORK EXPERIENCE

BUSINESS DEVELOPER / NODE.JS COACH - BLUECODERS (PARIS)

February 2019 - Present

- Develop commercial activity : Find and close contract with start-ups.
- Advise clients on recruitment and technical development strategies.
- Head Hunting technical profiles with multi channel strategy.
- Coaching of profiles on every steps of process
- Conception & Development of Tools to increase productivity

TECH RECRUITER - INTEAM (PARIS)

CUSTOMER CARE OFFICER - SIMPLIFIA (LYON)

December 2017 - June 2018

- Managed the relation with the customer
- Engaged in the development of Simplifia for Business
- Created the Customer Care Office process

FRENCH SALES MANAGER - MOVE24 (BERLIN)

January 2017 - April 2017

- Commercial, Customer Management & Permanent challenge for performance
- Integration of new services in the technical market

INTERNSHIP (APPLE PREMIUM RESELLER) - BIMP (LYON)

December 2015

- Sales on 3 stores & technical support

SCHOOL EXPERIENCE

INSEEC BUSINESS SCHOOL LONDON

Entrepreneurship, Management & Innovation
(2017)

INSEEC LYON (2015 - 2019) - MANAGEMENT OF INNOVATION

Management - Finance - Marketing - Strategy - Design