

Quantium—Task-1.R

r3164224

2025-05-20

```
install.packages("data.table")

## Installing package into '/cloud/lib/x86_64-pc-linux-gnu-library/4.4'
## (as 'lib' is unspecified)

install.packages("ggplot2")

## Installing package into '/cloud/lib/x86_64-pc-linux-gnu-library/4.4'
## (as 'lib' is unspecified)

install.packages("ggmosaic")

## Installing package into '/cloud/lib/x86_64-pc-linux-gnu-library/4.4'
## (as 'lib' is unspecified)

install.packages("readr")

## Installing package into '/cloud/lib/x86_64-pc-linux-gnu-library/4.4'
## (as 'lib' is unspecified)

#### Load required libraries
library(data.table)
library(ggplot2)
library(ggmosaic)
library(readr)

transactionData <- read.csv(paste0("QVI_transaction_data.csv"))
customerData <- read.csv(paste0("QVI_purchase_behaviour.csv"))
setDT(transactionData)
setDT(customerData)

## Exploratory data analysis
#### Examine transaction data
str(transactionData)

## Classes 'data.table' and 'data.frame':  264836 obs. of  8 variables:
## $ DATE      : int  43390 43599 43605 43329 43330 43604 43601 43601 43332 43330 ...
## $ STORE_NBR : int   1 1 1 2 2 4 4 4 5 7 ...
## $ LYLTY_CARD_NBR: int  1000 1307 1343 2373 2426 4074 4149 4196 5026 7150 ...
## $ TXN_ID     : int   1 348 383 974 1038 2982 3333 3539 4525 6900 ...
## $ PROD_NBR   : int    5 66 61 69 108 57 16 24 42 52 ...
## $ PROD_NAME  : chr   "Natural Chip      Compny SeaSalt175g" "CCs Nacho Cheese    175g" "Smiths ...
## $ PROD_QTY   : int    2 3 2 5 3 1 1 1 1 2 ...
## $ TOT_SALES  : num   6 6.3 2.9 15 13.8 5.1 5.7 3.6 3.9 7.2 ...
## - attr(*, ".internal.selfref")=<externalptr>
```

```
#### Convert DATE column to a date format
transactionData$DATE <- as.Date(transactionData$DATE, origin = "1899-12-30")

#### Examine PROD_NAME
transactionData[, .N, PROD_NAME]

##              PROD_NAME      N
##              <char> <int>
## 1: Natural Chip      Compny SeaSalt175g 1468
## 2:          CCs Nacho Cheese      175g 1498
## 3: Smiths Crinkle Cut  Chips Chicken 170g 1484
## 4: Smiths Chip Thinly  S/Cream&Onion 175g 1473
## 5: Kettle Tortilla ChpsHny&Jlpno Chili 150g 3296
## ---
## 110: Red Rock Deli Chikn&Garlic Aioli 150g 1434
## 111:   RRD SR Slow Rst      Pork Belly 150g 1526
## 112:          RRD Pc Sea Salt      165g 1431
## 113:   Smith Crinkle Cut  Bolognese 150g 1451
## 114:          Doritos Salsa Mild  300g 1472

#### Examine the words in PROD_NAME to see if there are any incorrect entries
#### such as products that are not chips
productWords <- data.table(unlist(strsplit(unique(transactionData[,
  PROD_NAME]), " ")))
setnames(productWords, 'words')

#### Removing digits
productWords <- productWords[grepl("\\d", words) == FALSE, ]

#### Removing special characters
productWords <- productWords[grepl("[:alpha:]", words), ]

#### Let's look at the most common words by counting the number of times a word
#### appears and
#### sorting them by this frequency in order of highest to lowest frequency
productWords[, .N, words][order(-N)]

##      words      N
##      <char> <int>
## 1:    Chips     21
## 2:    Smiths    16
## 3:   Crinkle    14
## 4:    Kettle    13
## 5:    Cheese    12
## ---
## 127: Chikn&Garlic     1
## 128:    Aioli         1
## 129:    Slow         1
## 130:    Belly         1
## 131: Bolognese         1

#### Remove salsa products
transactionData[, SALSA := grepl("salsa", tolower(PROD_NAME))]
transactionData <- transactionData[SALSA == FALSE, ][, SALSA := NULL]
```

```
#### Summarise the data to check for nulls and possible outliers
summary(transactionData)
```

```
##      DATE      STORE_NBR  LYLTY_CARD_NBR      TXN_ID
## Min.   :2018-07-01  Min.   :  1.0    Min.   : 1000    Min.   :    1
## 1st Qu.:2018-09-30  1st Qu.: 70.0    1st Qu.: 70015   1st Qu.: 67569
## Median :2018-12-30  Median :130.0    Median : 130367  Median : 135183
## Mean   :2018-12-30  Mean   :135.1    Mean   : 135531  Mean   : 135131
## 3rd Qu.:2019-03-31  3rd Qu.:203.0    3rd Qu.: 203084  3rd Qu.: 202654
## Max.   :2019-06-30  Max.   :272.0    Max.   :2373711  Max.   :2415841
##      PROD_NBR      PROD_NAME      PROD_QTY      TOT_SALES
## Min.   :  1.00    Length:246742    Min.   :  1.000    Min.   :  1.700
## 1st Qu.: 26.00    Class :character    1st Qu.:  2.000    1st Qu.:  5.800
## Median : 53.00    Mode  :character    Median :  2.000    Median :  7.400
## Mean   : 56.35                                Mean   :  1.908    Mean   :  7.321
## 3rd Qu.: 87.00                                3rd Qu.:  2.000    3rd Qu.:  8.800
## Max.   :114.00                                Max.   :200.000    Max.   :650.000
```

```
#### Filter the dataset to find the outlier
transactionData[PROD_QTY == 200, ]
```

```
##      DATE STORE_NBR LYLTY_CARD_NBR TXN_ID PROD_NBR
##      <Date>      <int>          <int> <int>      <int>
## 1: 2018-08-19      226          226000 226201      4
## 2: 2019-05-20      226          226000 226210      4
##      PROD_NAME PROD_QTY TOT_SALES
##      <char>      <int>      <num>
## 1: Dorito Corn Chp    Supreme 380g      200      650
## 2: Dorito Corn Chp    Supreme 380g      200      650
```

```
# Use a filter to see what other transactions that customer made.
transactionData[LYLTY_CARD_NBR == 226000, ]
```

```
##      DATE STORE_NBR LYLTY_CARD_NBR TXN_ID PROD_NBR
##      <Date>      <int>          <int> <int>      <int>
## 1: 2018-08-19      226          226000 226201      4
## 2: 2019-05-20      226          226000 226210      4
##      PROD_NAME PROD_QTY TOT_SALES
##      <char>      <int>      <num>
## 1: Dorito Corn Chp    Supreme 380g      200      650
## 2: Dorito Corn Chp    Supreme 380g      200      650
```

```
#### Filter out the customer based on the loyalty card number
transactionData <- transactionData[LYLTY_CARD_NBR != 226000, ]
#### Re-examine transaction data
summary(transactionData)
```

```
##      DATE      STORE_NBR  LYLTY_CARD_NBR      TXN_ID
## Min.   :2018-07-01  Min.   :  1.0    Min.   : 1000    Min.   :    1
## 1st Qu.:2018-09-30  1st Qu.: 70.0    1st Qu.: 70015   1st Qu.: 67569
## Median :2018-12-30  Median :130.0    Median : 130367  Median : 135182
## Mean   :2018-12-30  Mean   :135.1    Mean   : 135530  Mean   : 135130
## 3rd Qu.:2019-03-31  3rd Qu.:203.0    3rd Qu.: 203083  3rd Qu.: 202652
## Max.   :2019-06-30  Max.   :272.0    Max.   :2373711  Max.   :2415841
##      PROD_NBR      PROD_NAME      PROD_QTY      TOT_SALES
## Min.   :  1.00    Length:246740    Min.   :1.000    Min.   :  1.700
```

```
## 1st Qu.: 26.00    Class :character    1st Qu.:2.000    1st Qu.: 5.800
## Median : 53.00    Mode  :character    Median :2.000    Median : 7.400
## Mean   : 56.35                    Mean   :1.906    Mean   : 7.316
## 3rd Qu.: 87.00                    3rd Qu.:2.000    3rd Qu.: 8.800
## Max.   :114.00                    Max.    :5.000    Max.    :29.500
```

```
#### Count the number of transactions by date
```

```
transactionData[, .N, by = DATE]
```

```
##          DATE      N
##      <Date> <int>
## 1: 2018-10-17   682
## 2: 2019-05-14   705
## 3: 2019-05-20   707
## 4: 2018-08-17   663
## 5: 2018-08-18   683
## ---
## 360: 2018-12-08   622
## 361: 2019-01-30   689
## 362: 2019-02-09   671
## 363: 2018-08-31   658
## 364: 2019-02-12   684
```

```
#### Create a sequence of dates and join this the count of transactions by date
```

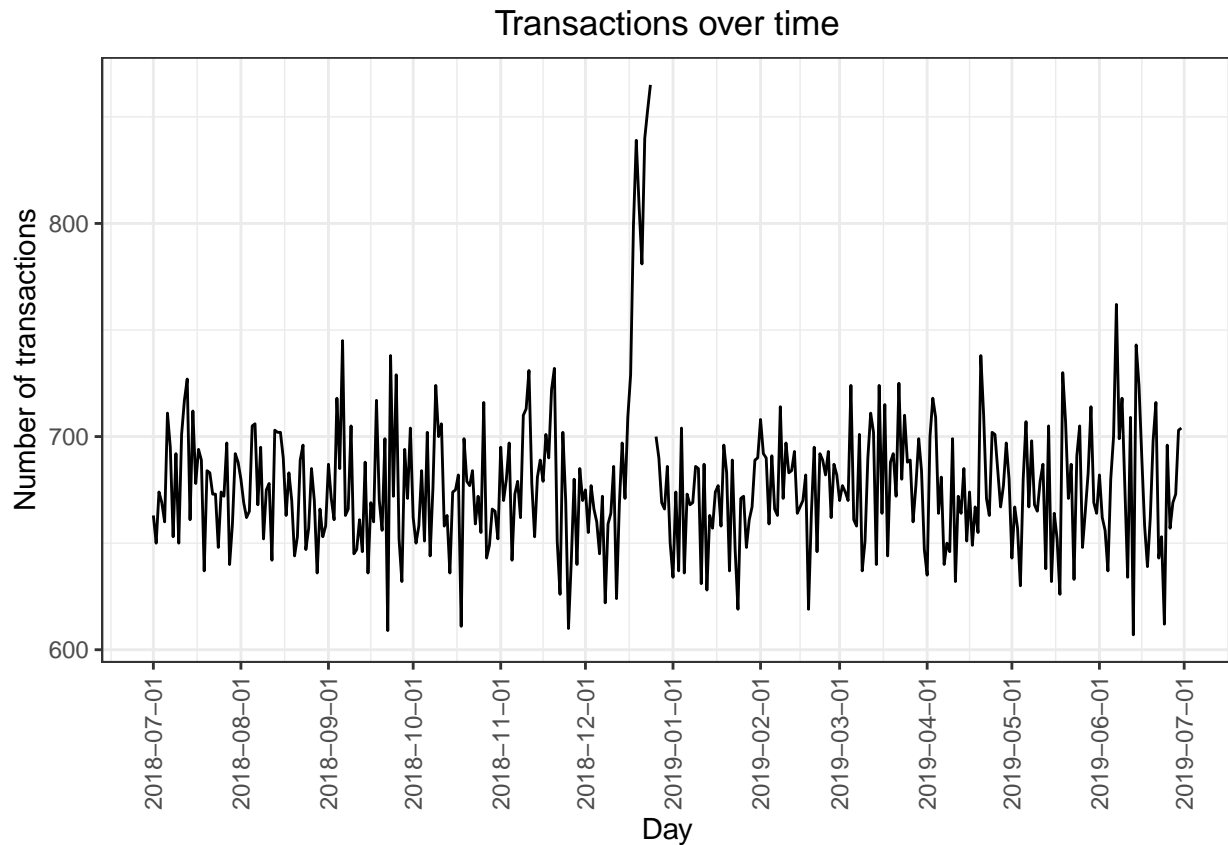
```
allDates <- data.table(seq(as.Date("2018/07/01"), as.Date("2019/06/30"), by =
"day"))
setnames(allDates, "DATE")
transactions_by_day <- merge(allDates, transactionData[, .N, by = DATE], all.x
= TRUE)
```

```
#### Setting plot themes to format graphs
```

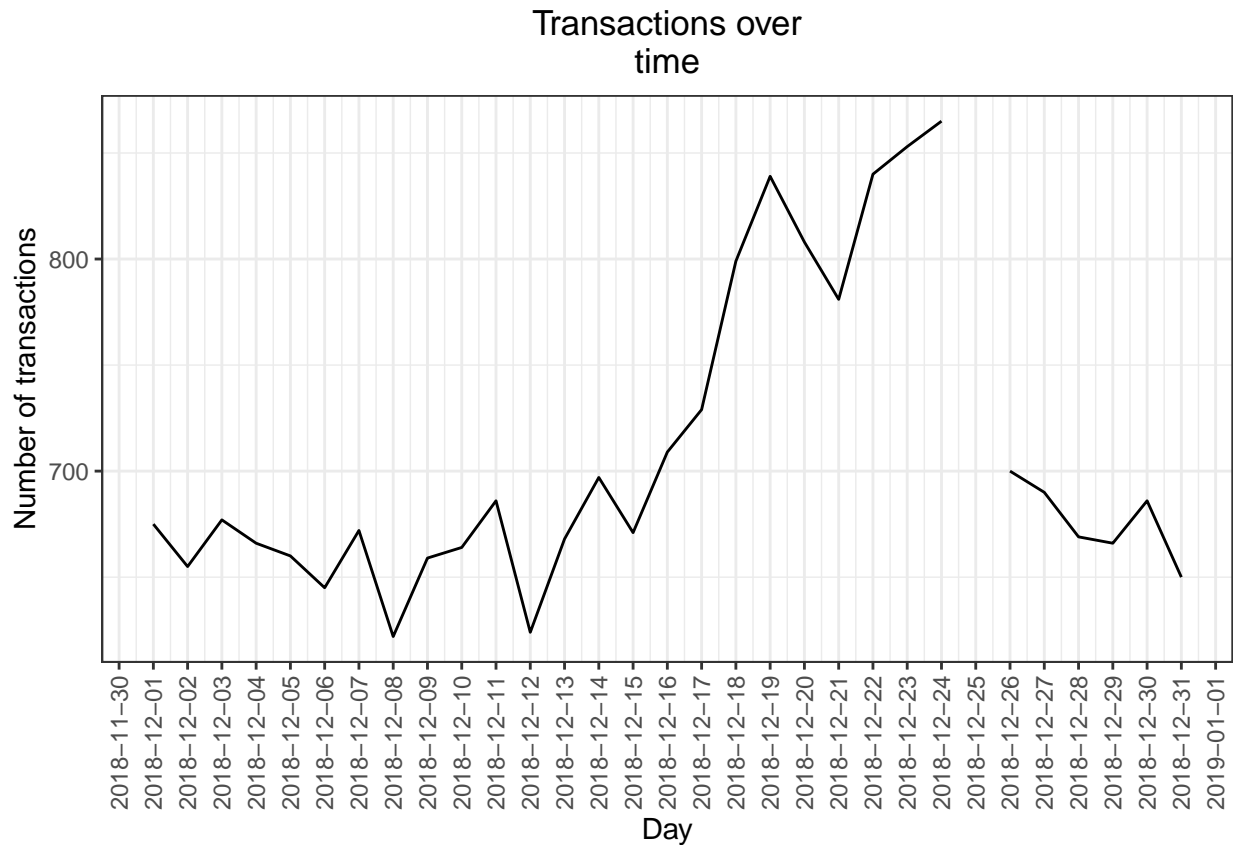
```
theme_set(theme_bw())
theme_update(plot.title = element_text(hjust = 0.5))
```

```
#### Plot transactions over time
```

```
ggplot(transactions_by_day, aes(x = DATE, y = N)) +
  geom_line() +
  labs(x = "Day", y = "Number of transactions", title = "Transactions over time")+
  scale_x_date(breaks = "1 month") +
  theme(axis.text.x = element_text(angle = 90, vjust = 0.5))
```



```
#### Filter to December and look at individual days
ggplot(transactions_by_day[month(DATE) == 12, ], aes(x = DATE, y = N)) +
  geom_line() +
  labs(x = "Day", y = "Number of transactions", title = "Transactions over
time") +
  scale_x_date(breaks = "1 day") +
  theme(axis.text.x = element_text(angle = 90, vjust = 0.5))
```



```
#### Pack size
#### We can work this out by taking the digits that are in PROD_NAME
transactionData[, PACK_SIZE := parse_number(PROD_NAME)]

#### Always check your output
#### Let's check if the pack sizes look sensible
transactionData[, .N, PACK_SIZE][order(PACK_SIZE)]
```

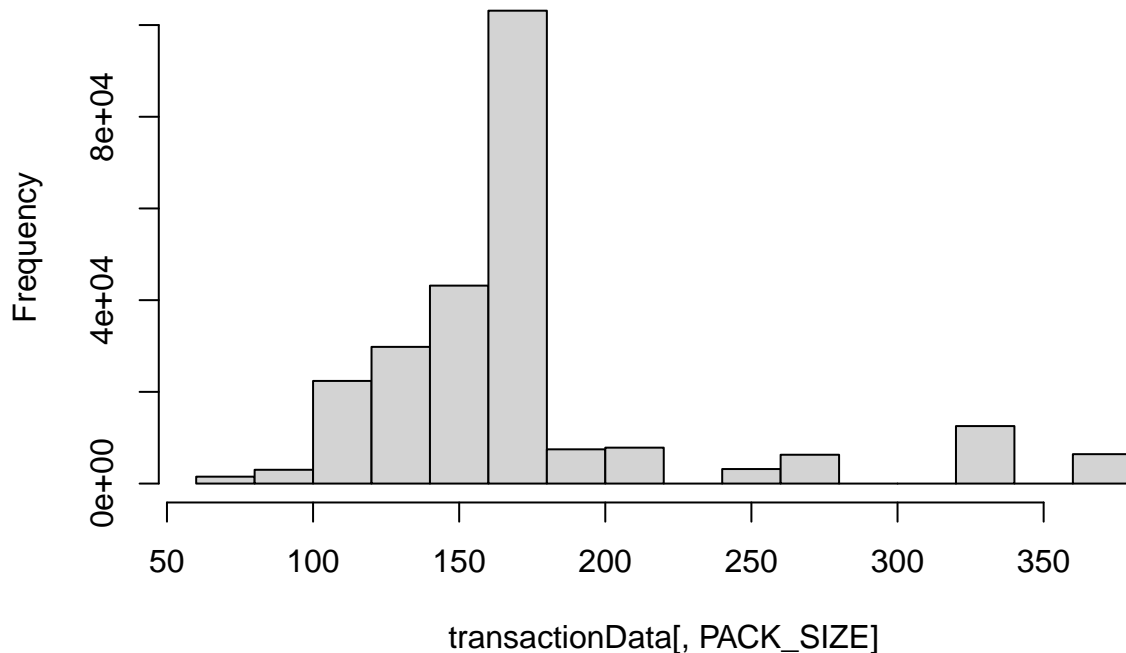
```
##   PACK_SIZE      N
##   <num> <int>
## 1:      70  1507
## 2:      90  3008
## 3:     110 22387
## 4:     125  1454
## 5:     134 25102
## 6:     135  3257
## 7:     150 40203
## 8:     160  2970
## 9:     165 15297
##10:     170 19983
##11:     175 66390
##12:     180  1468
##13:     190  2995
##14:     200  4473
##15:     210  6272
##16:     220  1564
##17:     250  3169
```

```
## 18:      270  6285
## 19:      330 12540
## 20:      380  6416
##      PACK_SIZE      N
```

```
#### Let's plot a histogram of PACK_SIZE since we know that it is a categorical
#### variable and not a continuous variable even though it is numeric.
```

```
hist(transactionData[, PACK_SIZE])
```

Histogram of transactionData[, PACK_SIZE]



```
#### Brands
```

```
transactionData[, BRAND := toupper(substr(PROD_NAME, 1, regexpr(pattern = ' ',
PROD_NAME) - 1))]
```

```
#### Checking brands
```

```
transactionData[, .N, by = BRAND][order(-N)]
```

```
##      BRAND      N
##      <char> <int>
##  1:  KETTLE 41288
##  2:  SMITHS 27390
##  3: PRINGLES 25102
##  4:  DORITOS 22041
##  5:   THINS 14075
##  6:    RRD 11894
##  7: INFUZIONI 11057
##  8:    WW 10320
##  9:   COBS  9693
## 10: TOSTITOS  9471
## 11: TWISTIES  9454
## 12: TYRRELLS  6442
## 13:   GRAIN  6272
## 14:  NATURAL  6050
```

```
## 15: CHEEZELS 4603
## 16: CCS 4551
## 17: RED 4427
## 18: DORITO 3183
## 19: INFZNS 3144
## 20: SMITH 2963
## 21: CHEETOS 2927
## 22: SNBTS 1576
## 23: BURGER 1564
## 24: WOOLWORTHS 1516
## 25: GRNWVES 1468
## 26: SUNBITES 1432
## 27: NCC 1419
## 28: FRENCH 1418
## BRAND N
```

Clean brand names

```
transactionData[BRAND == "RED", BRAND := "RRD"]
transactionData[BRAND == "SNBTS", BRAND := "SUNBITES"]
transactionData[BRAND == "INFZNS", BRAND := "INFUZIONI"]
transactionData[BRAND == "WW", BRAND := "WOOLWORTHS"]
transactionData[BRAND == "SMITH", BRAND := "SMITHS"]
transactionData[BRAND == "NCC", BRAND := "NATURAL"]
transactionData[BRAND == "DORITO", BRAND := "DORITOS"]
transactionData[BRAND == "GRAIN", BRAND := "GRNWVES"]
```

Check again

```
transactionData[, .N, by = BRAND][order(BRAND)]
```

```
## BRAND N
## <char> <int>
## 1: BURGER 1564
## 2: CCS 4551
## 3: CHEETOS 2927
## 4: CHEEZELS 4603
## 5: COBS 9693
## 6: DORITOS 25224
## 7: FRENCH 1418
## 8: GRNWVES 7740
## 9: INFUZIONI 14201
## 10: KETTLE 41288
## 11: NATURAL 7469
## 12: PRINGLES 25102
## 13: RRD 16321
## 14: SMITHS 30353
## 15: SUNBITES 3008
## 16: THINS 14075
## 17: TOSTITOS 9471
## 18: TWISTIES 9454
## 19: TYRRELLS 6442
## 20: WOOLWORTHS 11836
## BRAND N
```

Examining customer data

```
str(customerData)
```



```
## Classes 'data.table' and 'data.frame': 72637 obs. of 3 variables:
## $ LYLTY_CARD_NBR : int 1000 1002 1003 1004 1005 1007 1009 1010 1011 1012 ...
## $ LIFESTAGE : chr "YOUNG SINGLES/COUPLES" "YOUNG SINGLES/COUPLES" "YOUNG FAMILIES" "OLDER SI
## $ PREMIUM_CUSTOMER: chr "Premium" "Mainstream" "Budget" "Mainstream" ...
## - attr(*, ".internal.selfref")=<externalptr>
```

```
summary(customerData)
```

```
## LYLTY_CARD_NBR LIFESTAGE PREMIUM_CUSTOMER
## Min. : 1000 Length:72637 Length:72637
## 1st Qu.: 66202 Class :character Class :character
## Median : 134040 Mode :character Mode :character
## Mean : 136186
## 3rd Qu.: 203375
## Max. : 2373711
```

```
#### Examining the values of life stage and premium_customer
```

```
customerData[, .N, by = LIFESTAGE][order(-N)]
```

```
## LIFESTAGE N
## <char> <int>
## 1: RETIREES 14805
## 2: OLDER SINGLES/COUPLES 14609
## 3: YOUNG SINGLES/COUPLES 14441
## 4: OLDER FAMILIES 9780
## 5: YOUNG FAMILIES 9178
## 6: MIDAGE SINGLES/COUPLES 7275
## 7: NEW FAMILIES 2549
```

```
customerData[, .N, by = PREMIUM_CUSTOMER][order(-N)]
```

```
## PREMIUM_CUSTOMER N
## <char> <int>
## 1: Mainstream 29245
## 2: Budget 24470
## 3: Premium 18922
```

```
#### Merge transaction data to customer data
```

```
data <- merge(transactionData, customerData, all.x = TRUE)
data[is.null(LIFESTAGE), .N]
```

```
## [1] 0
```

```
data[is.null(PREMIUM_CUSTOMER), .N]
```

```
## [1] 0
```

```
# fwrite(data, paste0(filePath, "QVI_data.csv")) - to save dataset for task 2
```

```
## Data analysis on customer segments
```

```
#### Total sales by LIFESTAGE and PREMIUM_CUSTOMER
```

```
sales <- data[, .(SALES = sum(TOT_SALES)), .(LIFESTAGE, PREMIUM_CUSTOMER)]
```

```
#### Create plot
```

```
p <- ggplot(data = sales) +
  geom_mosaic(aes(weight = SALES, x = product(PREMIUM_CUSTOMER, LIFESTAGE),
  fill=PREMIUM_CUSTOMER))+
```

```
labs(x = "Lifestage", y = "Premium customer flag",
title = "Proportion of sales") +
theme(axis.text.x = element_text(angle = 90, vjust = 0.5))
```

```
####Plot and label with proportion of sales
```

```
p + geom_text(data = ggplot_build(p)$data[[1]], aes(x = (xmin + xmax)/2,y=
(ymin + ymax)/2, label = as.character(paste(round(.wt/sum(.wt),3)*100, '%'))))
```

```
## Warning: The `scale_name` argument of `continuous_scale()` is deprecated as of ggplot2
## 3.5.0.
```

```
## This warning is displayed once every 8 hours.
```

```
## Call `lifecycle::last_lifecycle_warnings()` to see where this warning was
## generated.
```

```
## Warning: The `trans` argument of `continuous_scale()` is deprecated as of ggplot2 3.5.0.
```

```
## i Please use the `transform` argument instead.
```

```
## This warning is displayed once every 8 hours.
```

```
## Call `lifecycle::last_lifecycle_warnings()` to see where this warning was
## generated.
```

```
## Warning: `unite()` was deprecated in tidyr 1.2.0.
```

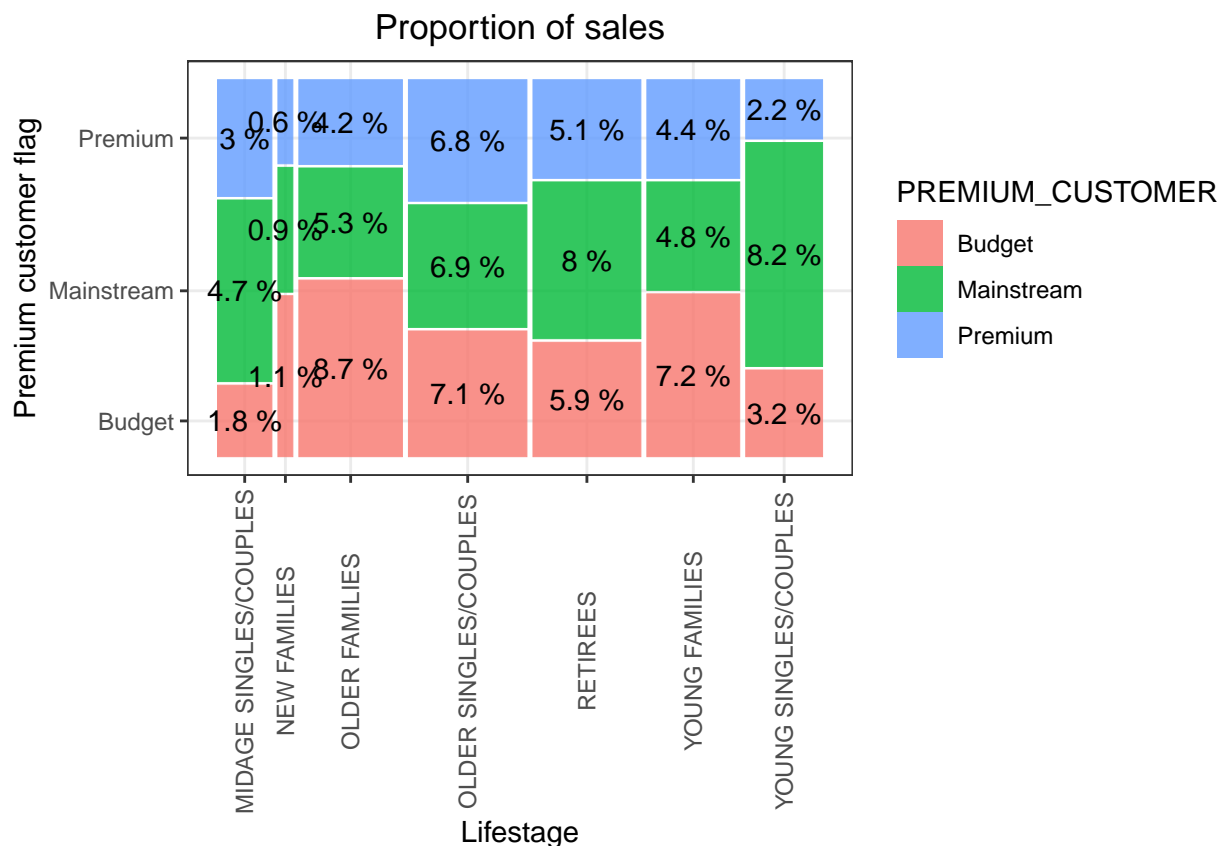
```
## i Please use `unite()` instead.
```

```
## i The deprecated feature was likely used in the ggmosaic package.
```

```
## Please report the issue at <https://github.com/haleyjeppson/ggmosaic>.
```

```
## This warning is displayed once every 8 hours.
```

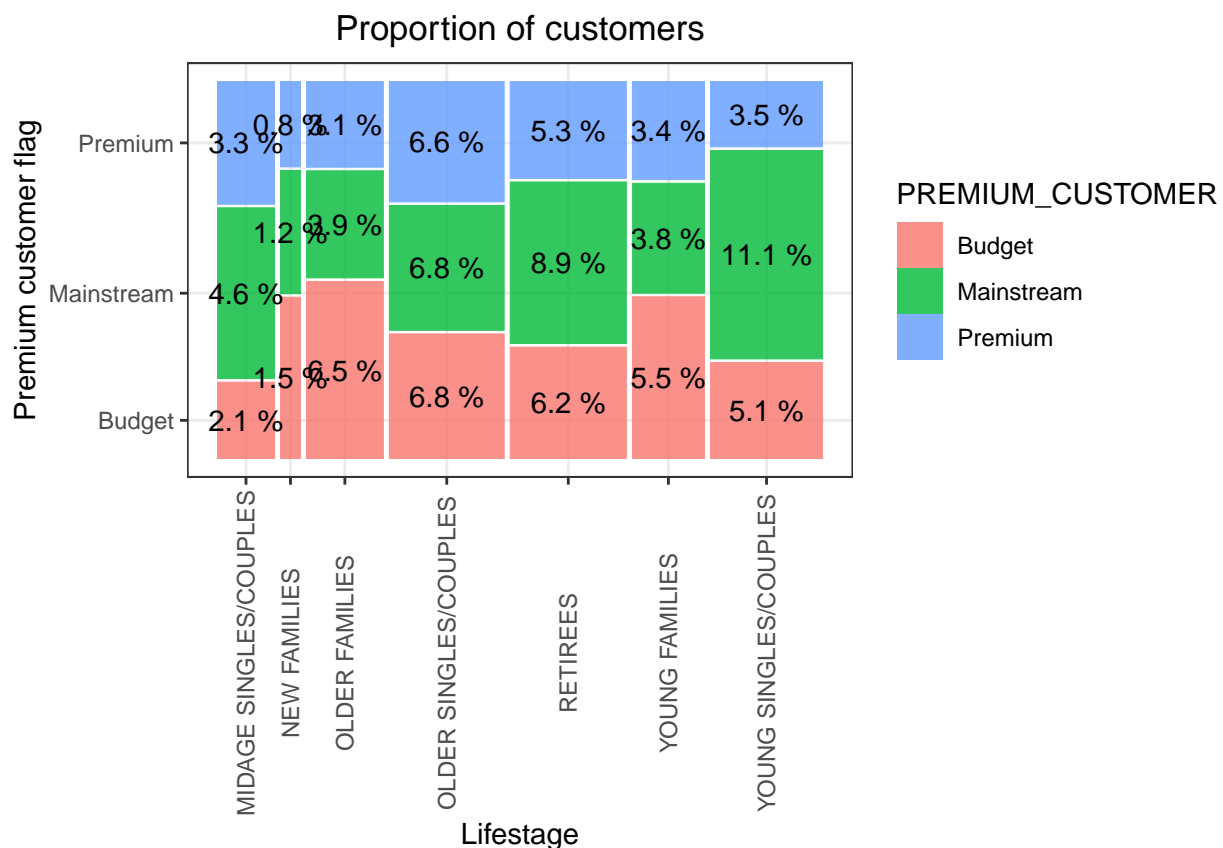
```
## Call `lifecycle::last_lifecycle_warnings()` to see where this warning was
## generated.
```



```
#### Number of customers by LIFESTAGE and PREMIUM_CUSTOMER
customers <- data[, .(CUSTOMERS = uniqueN(LYLTY_CARD_NBR)), .(LIFESTAGE,
PREMIUM_CUSTOMER)] [order(-CUSTOMERS)]

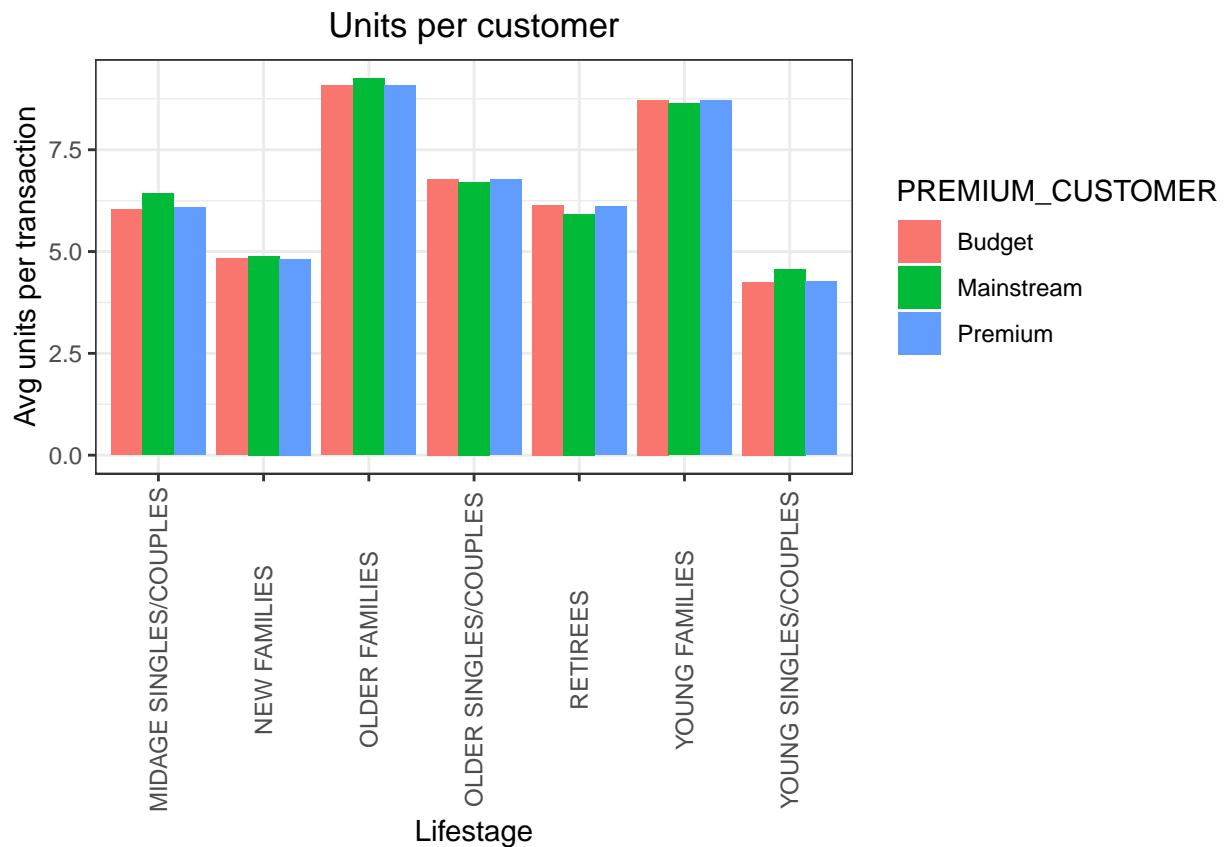
### Create plot
p <- ggplot(data = customers) +
  geom_mosaic(aes(weight = CUSTOMERS, x = product(PREMIUM_CUSTOMER, LIFESTAGE),
fill = PREMIUM_CUSTOMER))+
  labs(x = "Lifestage", y = "Premium customer flag",
title = "Proportion of customers") +
  theme(axis.text.x = element_text(angle=90, vjust=0.5))

####Plot and label with proportion of customers
p + geom_text(data= ggplot_build(p)$data[[1]], aes(x = (xmin + xmax)/2,y=
(ymin + ymax)/2, label = as.character(paste(round(.wt/sum(.wt),3)*100, '%'))))
```



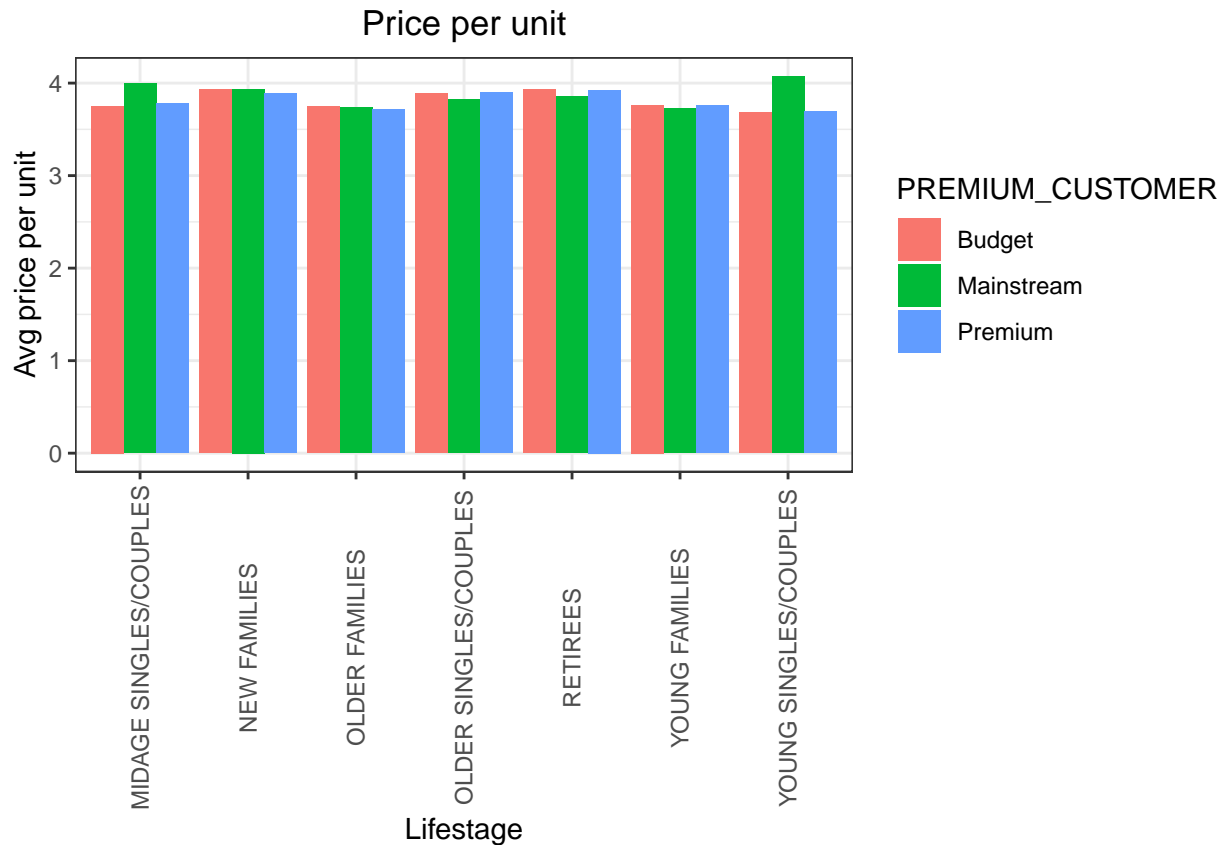
```
#### Average number of units per customer by LIFESTAGE and PREMIUM_CUSTOMER
avg_units <- data[, .(AVG = sum(PROD_QTY)/uniqueN(LYLTY_CARD_NBR)),
.(LIFESTAGE, PREMIUM_CUSTOMER)] [order(-AVG)]

#### Create plot
ggplot(data = avg_units, aes(weight = AVG, x = LIFESTAGE, fill = PREMIUM_CUSTOMER))+
  geom_bar(position = position_dodge()) +
  labs(x = "Lifestage", y = "Avg units per transaction", title = "Units per customer") +
  theme(axis.text.x = element_text(angle=90, vjust=0.5))
```



```
#### Average price per unit by LIFESTAGE and PREMIUM_CUSTOMER
avg_price <- data[, .(AVG = sum(TOT_SALES)/sum(PROD_QTY)),
  .(LIFESTAGE, PREMIUM_CUSTOMER)] [order(-AVG)]

#### Create plot
ggplot(data = avg_price,
  aes(weight = AVG, x = LIFESTAGE, fill = PREMIUM_CUSTOMER)) +
  geom_bar(position = position_dodge()) +
  labs(x = "Lifestage", y = "Avg price per unit", title = "Price per unit") +
  theme(axis.text.x = element_text(angle = 90, vjust = 0.5))
```



```
#### Perform an independent t-test between mainstream vs premium and budget
#### mid age and young singles and couples
pricePerUnit <- data[, price := TOT_SALES/PROD_QTY]
t.test(data[LIFESTAGE %in% c("YOUNG SINGLES/COUPLES", "MIDAGE SINGLES/COUPLES")
& PREMIUM_CUSTOMER == "Mainstream", price]
, data[LIFESTAGE %in% c("YOUNG SINGLES/COUPLES", "MIDAGE SINGLES/COUPLES")
& PREMIUM_CUSTOMER != "Mainstream", price], alternative = "greater")
```

```
##
## Welch Two Sample t-test
##
## data: data[LIFESTAGE %in% c("YOUNG SINGLES/COUPLES", "MIDAGE SINGLES/COUPLES") & PREMIUM_CUSTOMER ==
## t = 37.624, df = 54791, p-value < 2.2e-16
## alternative hypothesis: true difference in means is greater than 0
## 95 percent confidence interval:
## 0.3187234 Inf
## sample estimates:
## mean of x mean of y
## 4.039786 3.706491
```

```
#### Deep dive into Mainstream, young singles/couples
segment1 <- data[LIFESTAGE == "YOUNG SINGLES/COUPLES" &
PREMIUM_CUSTOMER == "Mainstream",]
other <- data[!(LIFESTAGE == "YOUNG SINGLES/COUPLES" &
PREMIUM_CUSTOMER == "Mainstream"),]
```

```
#### Brand affinity compared to the rest of the population
quantity_segment1 <- segment1[, sum(PROD_QTY)]
```

```

quantity_other <- other[, sum(PROD_QTY)]
quantity_segment1_by_brand <- segment1[,
.(targetSegment = sum(PROD_QTY)/quantity_segment1), by = BRAND]
quantity_other_by_brand <- other[,
.(other = sum(PROD_QTY)/quantity_other), by = BRAND]
brand_proportions <- merge(quantity_segment1_by_brand,
quantity_other_by_brand)[, affinityToBrand := targetSegment/other]
brand_proportions[order(-affinityToBrand)]

```

##	BRAND	targetSegment	other	affinityToBrand
##	<char>	<num>	<num>	<num>
## 1:	TYRRELLS	0.031552795	0.025692464	1.2280953
## 2:	TWISTIES	0.046183575	0.037876520	1.2193194
## 3:	DORITOS	0.122760524	0.101074684	1.2145526
## 4:	KETTLE	0.197984817	0.165553442	1.1958967
## 5:	TOSTITOS	0.045410628	0.037977861	1.1957131
## 6:	PRINGLES	0.119420290	0.100634769	1.1866703
## 7:	COBS	0.044637681	0.039048861	1.1431238
## 8:	INFUZIONI	0.064679089	0.057064679	1.1334347
## 9:	THINS	0.060372671	0.056986370	1.0594230
## 10:	GRNWVES	0.032712215	0.031187957	1.0488733
## 11:	CHEEZELS	0.017971014	0.018646902	0.9637534
## 12:	SMITHS	0.096369910	0.124583692	0.7735355
## 13:	FRENCH	0.003947550	0.005758060	0.6855694
## 14:	CHEETOS	0.008033126	0.012066591	0.6657329
## 15:	RRD	0.043809524	0.067493678	0.6490908
## 16:	NATURAL	0.019599724	0.030853989	0.6352412
## 17:	CCS	0.011180124	0.018895650	0.5916771
## 18:	SUNBITES	0.006349206	0.012580210	0.5046980
## 19:	WOOLWORTHS	0.024099379	0.049427188	0.4875733
## 20:	BURGER	0.002926156	0.006596434	0.4435967
##	BRAND	targetSegment	other	affinityToBrand

Preferred pack size compared to the rest of the population

```

quantity_segment1_by_pack <- segment1[,
.(targetSegment = sum(PROD_QTY)/quantity_segment1), by = PACK_SIZE]
quantity_other_by_pack <- other[,
.(other = sum(PROD_QTY)/quantity_other), by = PACK_SIZE]
pack_proportions <- merge(quantity_segment1_by_pack, quantity_other_by_pack)[,
affinityToPack := targetSegment/other]
pack_proportions[order(-affinityToPack)]

```

##	PACK_SIZE	targetSegment	other	affinityToPack
##	<num>	<num>	<num>	<num>
## 1:	270	0.031828847	0.025095929	1.2682873
## 2:	380	0.032160110	0.025584213	1.2570295
## 3:	330	0.061283644	0.050161917	1.2217166
## 4:	134	0.119420290	0.100634769	1.1866703
## 5:	110	0.106280193	0.089791190	1.1836372
## 6:	210	0.029123533	0.025121265	1.1593180
## 7:	135	0.014768806	0.013075403	1.1295106
## 8:	250	0.014354727	0.012780590	1.1231662
## 9:	170	0.080772947	0.080985964	0.9973697
## 10:	150	0.157598344	0.163420656	0.9643722

```

## 11:      175    0.254989648 0.270006956      0.9443818
## 12:      165    0.055652174 0.062267662      0.8937572
## 13:      190    0.007481021 0.012442016      0.6012708
## 14:      180    0.003588682 0.006066692      0.5915385
## 15:      160    0.006404417 0.012372920      0.5176157
## 16:       90    0.006349206 0.012580210      0.5046980
## 17:      125    0.003008972 0.006036750      0.4984423
## 18:      200    0.008971705 0.018656115      0.4808989
## 19:       70    0.003036577 0.006322350      0.4802924
## 20:      220    0.002926156 0.006596434      0.4435967
##      PACK_SIZE targetSegment      other affinityToPack
data[PACK_SIZE == 270, unique(PROD_NAME)]

## [1] "Twisties Cheese      270g" "Twisties Chicken270g"

```