## **Business Insights Report**

- 1. The majority of customers are from the Asia and Europe regions, indicating strong demand in these areas.
- 2. Product categories like Electronics and Apparel dominate sales, with high-value products contributing significantly.
- 3. Sales peak during holiday months such as November and December, suggesting seasonal purchasing trends.
- 4. A few high-priced products contribute disproportionately to the total revenue, emphasizing the importance of premium offerings.
- 5. Customers who have signed up recently (within the last year) show a higher transaction frequency, indicating effective engagement strategies.