

Roll Number: \_\_\_\_\_

**Thapar University, Patiala**  
School of Humanities and Social Science  
**END SEMESTER EXAMINATION**

B. E. (Fourth Year) EST 2018 (COE/COEM/CAG/CML/ECE/ECM/SE M/ECM)	Course Code: UHU003 Course Name: Humanities for Engineers
B. E. December 4, 2018	
Time: 3 Hours, M. Marks: -100	Faculty: Dr Anupam Sharma, Dr Sheena

**Note:** *Attempt all questions*  
*Assume missing data, if any, suitably*

- Q.1(a) What is globalization? Why do companies go global? Briefly discuss the strategies for globalization with examples. (8)
- Q.1(b) What are the various types of financial markets? Explain their functions in brief. (4)
- Q.2(a) Explain the Price determination under short run for monopolistic competition with the help of graphs. (6)
- Q.2(b) Does monopoly leads to more technological progress than perfect competition? Why? (3)
- Q.3 Explain the relationship between a firm's short-run production function and its short-run cost function. (5)
- Q.4(a) Elucidate different stages of group development with suitable examples. (5)
- Q.4(b) Johari's window is an important tool for enhancing interpersonal relationships. How Johari's window helps in Personal development and group development? (6)
- Q.5 What is whistle-blowing and what are its various types? An engineer working with a company gets to know of a wrong practice being done by the company, and wants to decide whether to blow the whistle. What criteria will she use to make this decision and why? 15
- Q.6 What is CSR? What are the voluntary measures taken by TISCO, for employee welfare and social upliftment and community development 10
- Q.7 Based on Lewrence Kohlberg's Stages for Moral Reasoning, following statement is TRUE about moral development and children's behavior in the classroom. 'Children show the highest degree of problems in stage 2 because they subscribe to the rationale', "you hit me and I will hit you back". 15
- Q.8 The ego states can be predicted as behavioral states (verbal and non-verbal) are specific to each ego-state. Discuss the statement in light of three ego-states of Transactional Analysis. 15