**DATE:** 21/05/2025

EVTPL/SE/25-26/3464

To,

Schneider Electric India Pvt Ltd

Kind Attention: Ms. Kavyashree G

Subject: Techno-Commercial offer for Lithium battery packs.

Ref.: Your mail Dated 21/05/2025

Dear Ma’am,

Greetings from Enertect Vision Technologies Pvt. Ltd.

With reference to the above subject and further to our various discussions, we are pleased to submit our offer of supply of Lithium battery packs for your requirement;

Our offer comprises of the following enclosures:

Annexure – A: Commercial Offer.

Annexure – B: Commercial Terms & Conditions.

We hope the enclosed is in order.

Thanking you & assuring you of best attention and services at all times.

Swapnali Ajgaonkar,

Solution Engineer (LIB Division)

ANNEXURE – A

COMMERCIAL OFFER

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Sr. No.** | **System** | **Solution** | **Quantity** | **Price per System** | **Total Price of System** |
|  |  |  |  |  |  |

**Note: Please refer the Annexure B for the Detail terms and conditions.**

ANNEXURE – B

COMMERCIAL TERMS & CONDITIONS

|  |  |  |
| --- | --- | --- |
| Prices | : | Ex-EVTPL Factory, Mumbai |
| Packing & forwarding | : | Any special Packing & Delivery to Site Location will be Extra at actual if required by customer.  Please note: Lithium being hazardous need to be transported by organized transporter/ courier. Please ensure |
| Insurance | : | Insurance charges extra if required to be delivered to customer location or Site locations. |
| Price Escalation | : | **1.** The current Price is based on USD 1: INR 87.  **2.** Any Major change in Exchange rate over 3% has to be applied at the time of releasing the PO. |
| GST | : | **1**. Extra @ 18% as per the present prevailing rate**.**  **2.** Any change increase / decrease at the time of dispatch will be passing on to customer. |
| I & C | : | 1. For high Voltage System Rs.5000/- per man days will be Extra and reimbursement of all actual expenses 2. Also all other cost of Electrical fittings and wirings will under the customer scope. 3. Installation has to be done within 3 months from the date of supply post which the batteries have to be charged before installation and information to be share with EVTPL on the same or else warranty will be void. |
| Force Majeure | : | Our Offer is subject to Force Majeure Clause notified due to any natural calamity or any other un foreseen event which leads to incapability of the organization to execute the order or PO EVTPL reserves the rights to make/ alter changes in the order/ delivery schedule. |
| Payment Terms | : | 50% on PO and 50% before dispatch from the factory. |
| Delivery | : | 6 -7 weeks from Purchase order issuance and payment processing or as per stock availability. |
| Validity | : | Quoted price is valid for a period of 30 days from the date of our quote. |
| Warranty tenure | : | 5 years warranty or 2000 Cycles whichever is earlier @80 % DOD and @ 25 OC. |
| Warranty Terms & coverage | : | On Site Warranty for High Voltage System. Warranty is void for Physically damaged parts & where the warranty seal is damaged. |