

Aaron Marquez

US born, who greatly enjoys teamwork above all. Always been inclined to mathematics and logistics but through my current job have developed social skills. Looking to be part of a developer team to pursue my growing interest in programming and continue learning each day.

Prolongacion Boyero 3360
Zapopan Jalisco
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EXPERIENCE

Convert Solutions, Mexico — *Program Manager*

April 2018 - PRESENT

- Focused on commercial growth with customers, by making sure their requirements are met as needed and expectations are exceeded
- Detailed monitoring of each process that would lead to a sale, such as quotations, order submissions, supply chain, productions and logistics
- Client/Supplier negotiations when needed making sure to have a win/win scenario
- Support to all internal areas.

Convert Solutions, Mexico — *Materials Supervisor*

February 2017 - April 2018

- Supervise team in charged of obtaining raw material quotes and samples
- Negotiation of pricing and terms with suppliers
- Making sure all activities were performed per ISO 9001 and IATF 16949

Convert Solutions, Mexico — *Materials Engineer*

October 2015 - February 2017

- Obtain raw materials quotes
- Request raw material samples
- Partial negotiations with suppliers

Enzymatic Deinking Technologies, USA — *Field Service Engineer*

September 2012 - September 2014

- Provide technical support to current customers
- Make sure product was used correctly
- Support foreign team in new customer trials

SKILLS

- Excel
- SAP
- HTML
- CSS

DIPLOMAS

Leader in Development

ICAMI Centro de Formación y
Perfeccionamiento Directivo

Issued August 2016

Languages

English 100%

Spanish 100%

Education

University of Guadalajara, Mexico — *Chemical Engineer*

August 2007 - June 2012

Links

<https://www.linkedin.com/in/aaron-marquez-897866140/>

<https://github.com/Aaron8907>