

Aiden Kelly

Business Process Consultant

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SUMMARY

Experienced Business Process Consultant with a track record of successfully overseeing commercial projects from conception to delivery. Proven ability to build strong relationships with clients and collaborate with cross-functional teams to achieve project goals. Highly organized and disciplined with excellent communication skills. Proficient in translating client requirements into technical specifications. Excited about the opportunity to contribute to Lynx Analytics' mission of becoming a leading analytics solution provider.

EXPERIENCE

Business Process Consultant

ABC Consulting 📅 2022 - Ongoing 📍 Singapore

Oversaw end-to-end project delivery for commercial clients in the telecommunications sector. Led project stages including contracting, scoping, execution, and post-implementation reviews. Collaborated with cross-functional teams to ensure seamless execution.

- Accountable for achieving commercial KPIs resulting in a 20% increase in client satisfaction.
- Built strong relationships with client stakeholders, resulting in a 15% increase in repeat business.
- Managed a team of 10 consultants and successfully completed projects within budget and timeline.

Project Manager

XYZ Solutions 📅 2017 - 2022 📍 Hong Kong

Managed complex projects in the financial services sector from conception to delivery. Worked closely with internal software development teams to translate client requirements into technical specifications. Ensured timely delivery and client satisfaction.

- Successfully delivered projects valued at over \$1 million, resulting in a 10% increase in revenue.
- Led a team of 15 project specialists and coordinated tasks to maximize efficiency and productivity.
- Collaborated with legal and business development teams to negotiate contracts and secure new business opportunities.

Business Consultant

123 Enterprises 📅 2015 - 2017 📍 Germany



Provided consulting services to clients in the retail sector. Assisted in developing strategic business plans, optimizing operational processes, and implementing performance measurement systems.

- Identified cost-saving opportunities resulting in a 15% reduction in operational expenses.
- Developed and implemented a performance measurement system, resulting in a 10% increase in productivity.
- Conducted market research and competitor analysis to identify growth opportunities for clients.

MY LIFE PHILOSOPHY

The only way to do great work is to love what you do.

STRENGTHS

-  **Strong Problem-Solving Skills**
Used analytical skills to identify and solve complex problems, resulting in improved operational efficiency and cost savings.
-  **Excellent Communication**
Effectively communicated project updates and requirements to clients and cross-functional teams, ensuring project success and client satisfaction.
-  **Adaptability and Flexibility**
Successfully adapted to changing project requirements and timelines, demonstrating flexibility and the ability to thrive in a fast-paced environment.

SKILLS

Project Management Consulting

Client Relationship Management

Communication Leadership

Strategic Planning Data Analysis

Process Optimization

Performance Measurement

Market Research

Competitor Analysis