

FIRST NAME LAST NAME

P.O. Box • City • Zip • Direct Line • Email

PROFILE

**CONSTRUCTION MANAGER • PROJECT MANAGER • CONTRACT ADMINISTRATOR • SCHEDULER
CONSTRUCTION PLANNER • SITE SUPERINTENDENT • PROJECT DIRECTOR • ESTIMATOR
SUBCONTRACT COORDINATOR • TECHNOLOGIST**

Quality-driven and detail-focused construction specialist offering a career-long record of **securing and managing major projects, attracting prominent clients and contracts, and delivering 7-figure revenue gains.** In-depth and hands-on knowledge of design build concepts, construction management, and general contracting; added expertise in roofing, metal siding, air and vapour barriers, and the general study of the building envelope in harsh and extreme weather conditions. Role-model a devout commitment to a pristine environment as evidenced by maintaining extremely clean and tidy job sites. A troubleshooter able to turn around troubled projects to meet challenging goals and objectives.

An extremely-informative communicator who quickly earns the trust, confidence, and respect of architects, site inspectors, safety inspectors, building owners, engineers, designers, and key decision-makers. Deemed a "go-to resource" by vast client base across the power, utility, education, mining, telecommunications, and federal / provincial / territorial / municipal government sectors for industry-relevant opinions on repair vs. replace, technical building conditions, and budgeting. Highly organized, thorough, ambitious, and industrious; parlay a genuine interest in earning a client's loyalty by embodying a cost-conscious approach in delivering savings and doing the very best job possible. Receptive to the prospect of relocation. **Core Strengths include:**

Client Relationship-Building, Loyalty & Retention • Building Code, Environmental, & Regulatory Compliance
Construction Methodologies • HVAC Systems • Competitive Bidding & Contract Awarding
Cross-Selling/Up-Selling/Value-Added Business-Building • Electronic Controls & Sensors

CAREER EXPERIENCE

Company Name • Title ... Date

Founded this organization to apply integrity-focused expertise in construction to serve the industrial, commercial, institutional, and residential construction sectors. **Key Achievements:**

- Joint-ventured with a large City Name-based industrial / commercial roofing and metal siding firm to expand their market into the previously-untapped Territories area. Secured about \$5 million in extra revenues after only 4.5 years.
- Captured numerous key accounts throughout tenure, including - but not limited to - the Government of the Province (in particular industry Tourism & Investment), Company Names collectively valued at \$1.7 million.
- Repeatedly earn a loyal client following as exemplified by some clients retaining Company's service offerings as many as 18 times.
- Beat out 2 worthy competitors to land a 7-figure design build contract at Company Names - a heavy equipment shop used for the maintenance and storage of heavy construction equipment (e.g., graders, bulldozers, loaders, and trucks); led an 8-person construction and subcontracting crew to complete this ambitious project on schedule - despite its remote location and harsh climate.
- Served an 8-year term on the Board of Directors of the Construction Association.
- Continue to uphold outstanding safety record with the WSCC (formerly the WCB) with fewer than 3 on-the-job accidents in Company's 25-year history.
- Consistently maintain a litigation-free record based on passion for high quality and commitment to top management practices.

EDUCATION

Completed the following professional enhancement subject matter:

- R2000 Building Course
- WSCC Safety Awareness
- WSCC Mould Awareness
- WSCC Asbestos Awareness

College Name, City • Diploma Name