

FIRST NAME LAST

NAME

P.O. Box • City • Zip • Direct Line • Email

PROFILE

CONSTRUCTION MANAGER • PROJECT MANAGER • CONTRACT ADMINISTRATOR • SCHEDULER CONSTRUCTION PLANNER • SITE SUPERINTENDENT • PROJECT DIRECTOR • ESTIMATOR SUBCONTRACT COORDINATOR • TECHNOLOGIST

Quality-driven and detail-focused construction specialist offering a career-long record of securing and managing major projects, attracting prominent clients and contracts, and delivering 7-figure revenue gains. In-depth and hands-on knowledge of design build concepts, construction management, and general contracting; added expertise in roofing, metal siding, air and vapour barriers, and the general study of the building envelope in harsh and extreme weather conditions. Role-model a devout commitment to a pristine environment as evidenced by maintaining extremely clean and tidy job sites. A troubleshooter able to turn around troubled projects to meet challenging goals and objectives.

An extremely informative communicator who quickly earns the trust, confidence, and respect of architects, site inspectors, safety inspectors, building owners, engineers, designers, and key decision-makers. Deemed a "go-to resource" by vast client base across the power, utility, education, mining, telecommunications, and federal / provincial / territorial / municipal government sectors for industry-relevant opinions on repair vs. replace, technical building conditions, and budgeting. Highly organized, thorough, ambitious, and industrious; parlay a genuine interest in earning a client's loyalty by embodying a cost-conscious approach in delivering savings and doing the very best job possible. Receptive to the prospect of relocation. *Core Strengths include:*

Client Relationship-Building, Loyalty & Retention • Building Code, Environmental, & Regulatory Compliance
Construction Methodologies • HVAC Systems • Competitive Bidding & Contract Awarding
Cross-Selling/Up-Selling/Value-Added Business-Building • Electronic Controls & Sensors

CAREER EXPERIENCE

Company Name • Title ... Date

Founded this organization to apply integrity-focused expertise in construction to serve the industrial, commercial, institutional, and residential construction sectors. *Key Achievements:*

- Joint-ventured with a large City Name-based industrial / commercial roofing and metal siding firm to expand their market into the previously-untapped Territories area. Secured about \$5 million in extra revenues after only 4.5 years.
- Captured numerous key accounts throughout tenure, including - but not limited to - the Government of the Province (in particular Industry Tourism & Investment), Company Names collectively valued at \$1.7 million.
- Repeatedly earn a loyal client following as exemplified by some clients retaining Company's service offerings as many as 18 times.
- Beat out 2 worthy competitors to land a 7-figure design build contract at Company Names - a heavy equipment shop used for the maintenance and storage of heavy construction equipment (e.g., graders, bulldozers, loaders, and trucks); led an 8-person construction and subcontracting crew to complete this ambitious project on schedule - despite its remote location and harsh climate.
- Served an 8-year term on the Board of Directors of the Construction Association.
- Continue to uphold outstanding safety record with the WSCC (formerly the WCB) with fewer than 3 on-the-job accidents in Company's 25-year history.
- Consistently maintain a litigation-free record based on passion for high quality and commitment to top management practices.

EDUCATION

Completed the following professional enhancement subject matter:

- R2000 Building Course
- WSCC Safety Awareness
- WSCC Mould Awareness
- WSCC Asbestos Awareness

College Name, City • Diploma Name