

# Gwynevere Beathea

Principal Consultant

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## Education

**Master of Business  
Administration in  
Management Consulting at  
Yale School of Management,  
New Haven, CT**

Aug 2014 - May 2018

Relevant Coursework:  
Strategic Management,  
Organizational Behavior,  
Operations Management,  
Financial Analysis, Marketing  
Strategy, Business Analytics,  
Project Management, Change  
Management, and Business  
Ethics.

## Links

[linkedin.com/in/gwyneverebeathea](https://www.linkedin.com/in/gwyneverebeathea)

## Skills

Salesforce

Tableau

Python

PowerBI

Java

Oracle

Hadoop

## Languages

English

Dutch

## Profile

A results-driven Principal Consultant with 5 years of experience in providing strategic guidance and innovative solutions to a diverse clientele. Proven expertise in leading cross-functional teams, managing complex projects, and driving business growth. Adept at building strong client relationships and delivering high-quality results within tight deadlines. Proficient in data analysis, process improvement, and change management.

## Employment History

### Principal Consultant at Gartner Inc., CT

May 2023 - Present

- Led a successful digital transformation project for a major client, resulting in a 25% increase in operational efficiency and generating \$10 million in annual cost savings.
- Managed a team of 10 consultants to develop and implement a comprehensive cybersecurity strategy for a large financial institution, reducing security breaches by 40% and protecting sensitive data for over 2 million customers.
- Secured a \$5 million contract with a Fortune 500 company to provide strategic IT consulting services, leading to a long-term partnership and contributing significantly to Gartner Inc.'s annual revenue growth.

### Associate Principal Consultant at Infosys Limited, CT

Aug 2018 - Mar 2023

- Led a team of 15 consultants to successfully implement a digital transformation project for a major client, resulting in a 35% increase in operational efficiency and generating \$2 million in annual savings.
- Managed a \$5 million budget for a large-scale IT infrastructure project, ensuring on-time completion and reducing overall costs by 10% through strategic resource allocation and vendor negotiations.
- Developed and executed a comprehensive data analytics strategy for a financial services client, leading to a 20% increase in customer retention and a 15% growth in revenue within the first year of implementation.
- Mentored and trained a team of junior consultants, with 90% of them receiving promotions or significant role expansions within two years, contributing to a 25% increase in team productivity.

## Certificates

### Certified Management Consultant (CMC)

Aug 2021

### Project Management Professional (PMP)

Mar 2020

## Memberships

Association of Management Consulting Firms (AMCF)

Institute of Management Consultants (IMC)