

# STEVE HILL

FASHION RETAIL ASSISTANT

Dayjob Ltd, 120 Vyse Street, Birmingham B18 6NF

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## Summary

A confident, energetic retail assistant who is passionate about high street fashion and excited by this challenging fast paced environment. Able to take initiative and plan efficiently without having to take direction at all times, and working in a fashion retail store that has an annual turnover of £2 million. A strong team leader with an entrepreneurial spirit, who thinks outside of the box, and enjoys being an ambassador for the business. Now looking for an opportunity to work for a company who truly value their staff and will strive to develop their career to the next stage.

## Skills

	Fashion	Retail	Personal
Styling		Customer service skills	Sociable personality
Art & Design		Up selling	Team player
Buyer		IT literate	Self motivated
Brand knowledge		Marketing & promotions	Creative
Creative thinking		Deadline orientated	Responsible
Fashion drawing		Great sense of style	Dedicated
Pattern making		Stockroom procedures	High levels of integrity
Corsetry		Attention to detail	Loyalty

## Career

### RETAIL ASSISTANT

May 2009 - Present

#### Fashion Retailer

Working as part of an enthusiastic team within a commercial, sales driven and fast paced fashion retail environment. Responsible for driving sales, ensuring good customer service, building relationships suppliers, and ensuring the smooth running of the shop floor.

- Actively greeting customers and maintaining a level of conversation during their store visit.
- Taking decisive action to improve the branch performance.
- Dealing with all customer complaints in a professional and courteous manner.
- Sourcing major and unique fashion shows and events.
- Attending and representing the business at trade shows and external events.
- Maintaining superb visual standards within the store.
- Promoting specific lines under the guidance of management.
- Unpacking and checking all new stock deliveries.

### FASHION SALES ASSISTANT

Feb 2009 – May 2009

#### Department Store

## Academic

### Nuneaton University

2006 – 2009

#### Fashion & Design BA (Hons)

### Nuneaton College

2004 – 2006