

Jessica Claire

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PROFESSIONAL SUMMARY

Sales Representative with a strong work ethic, exceptional sales skills and a successful track-record of growing sales revenue.

SKILLS

- Self-motivated
- Persuasive negotiator
- People-oriented
- Detail-oriented
- Dedicated team player
- Sales Representative of the Month Award
- Sales Representative of the Year Award
- Dependable

WORK HISTORY

AGRICULTURAL SALES 05/2000 to 05/2015

RDO Equipment Co. | City

Sold agricultural equipment to farmers and ranchers. Provided sales and customer service support in-store as well as traveling to the customer and providing these services. Daily activities included input of sales information into the RDO computer database, completed financial contracts, and telephone contact with customers.

AGRICULTURAL SALES 03/1996 to 05/2000

Jamestown Implement Inc | City

Sold agricultural equipment to farmers and ranchers.

FARMER/RANCHER 1969 to 03/1996

Self-employed Farmer/rancher | City

Owned/operated family farm/ranch.

EDUCATION

High School Diploma 1966

Edgeley High School, Edgeley ND

Bachelor of Science | Sociology & Psychology

Northern State University, Aberdeen SD

ACCOMPLISHMENTS

CERTIFICATIONS

John Deere University Sales Education Program

ADDITIONAL INFORMATION

- Current CDL-Class 1 license
- US Army Vietnam Veteran
- Former LaMoure County Commissioner 1989-1997
- ND Association of Counties President-1996
- Former Heartland State Bank Board of Directors 1988-1998
- Farmers Union Elevator Grain Board member 1986-1997