

Demetris Stehr

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EXPERIENCE

CONSULTANT, CORPORATE INSOLVENCY

Detroit, MI

09/2015 – present

- Attend internal MNP courses to further develop knowledge around performance improvement
- Contribute to the development of new ideas and approaches to improve work processes
- Maintain high quality control by reviewing work done from junior team members for accuracy and completeness; provide feedback to team members
- Assist troubled companies; advise lenders, creditors or shareholders through financial reviews, business turnarounds, financial restructuring (formal or informal), bankruptcies and liquidations
- Promote MNP insolvency and advisory services through the delivery of presentations, writing articles, facilitating workshops or participating in community activities
- Assist in developing and coaching junior team members
- Participate in formal and informal restructurings, which may involve taking possession of assets, operating insolvent entities and dealing with stakeholders through periods of crisis

CORPORATE SECRETARIAL CONSULTANT

New York, NY

06/2011 – 03/2015

- Providing day-to-day support in corporate secretarial work
- Advising clients on UK Compliance developments and Board room best practice
- Setting of Board calendars and establishing Board room best practice for UK IPO clients
- Perform customer due diligence according to ACRA Act
- Managing a portfolio of clients independently
- Attending of Board meetings
- Preparing Board minutes & LSE announcements

CONSULTANT, CORPORATE FINANCE

Dallas, TX

07/2008 – 12/2010

- Undertake networking and marketing activities to begin to develop professional contacts
- Contribute to company initiatives and team development activities including directing junior staff members
- Assist with the preparation of draft reports, presentations and correspondence
- Strong work ethic, integrity and high level of professionalism
- Assist in conducting investigations and formal engagements
- Interact with clients, including lawyers, in house counsel and senior accounting personnel
- Sound knowledge of accounting principles

EDUCATION

HOFSTRA UNIVERSITY

Bachelor's Degree in Business Management

SKILLS

- Strong commitment to customer service. Excellent communication, strong analytical and conflict resolution ability
- Ability to display excellent written and verbal communication and listening skills
- Highly driven worker with a strong motivation to succeed
- Maintain a working knowledge/understanding of regulatory, industry and licensing issues governing our markets
- Technical knowledge in three or more scientific and/or market segments in which Promega current serves or in emerging technology arenas
- An approachable manner as demonstrated through oral and written communications
- Knowledge of Microsoft Office (Word, Excel, PowerPoint, Outlook) and the use of the Internet
- Proven ability to manage transactional and complex sales cycles, with successful revenue attainment
- Ability to work independently with moderate supervision and with other team members in a cooperative manner
- Demonstrated ability to manage cross functional projects