

Camilla Hughes

Management Consultant

Personal Info

Address

4719 McKinley Avenue
Denver, CO 80218

Phone

303-839-1588

E-mail

Camilla-Hughes@gmail.com

Skills

Leadership



Analytical skills



Problem-solving



Teamwork



Ability to deliver results



Mathematical and deductive reasoning.



Attention to detail



Languages

German



fluent

Motivated and committed management consultant with 5+ years of professional experience improving organizations' performances. Serviced and maintained 30+ small businesses in the Denver metro area. Successfully onboarded and managed client accounts, resulting in an 87% retention rate. Exceeded revenue and yearly sales goals in 2019. Met sales goal in 2020. Seeking to join B&J Consulting Group, where I may utilize my experience and skills for professional growth.

Experience

2018-07 - Management Consultant

2021-06 Reece Consulting, Inc., San Francisco, CA

- Consulted CEO's of small businesses for their HR and benefits administration.
- Established new customers and maintained/grew existing customer accounts via phone and e-mail—made 15-20 cold calls daily to produce 2-4 pre-qualified appointments per week.
- Guided clients through the process of creating, implementing processes and systems for efficient operations and project management.
- Consistently receive a stellar rating of 97% from customers.

2016-03 - Financial Project Manager

2018-06 Revendeurs, San Francisco, CA

- Performed overall budgeting and forecasting of consolidated profit and loss statement.
- Supervised team of 11 business and scheduling analysts responsible for monthly scheduling and financial reporting.
- Increased investment production by 58% for assigned areas.
- Generated \$800K cost savings by analyzing and recommending changes to processes, structure and financing.

Education

2014 Master of Business Administration (MBA)

University of Colorado

Certificates

International Accredited Business Accountant Certification