



Adele Berger

SALES CONSULTANT

EXECUTIVE SUMMARY

Ethical, hard working, motivated Sales Consultant with 5+ years of experience in sales, looking for a job position in your company to provide the best sales consultancy, increase customer service experience and to be apart of an honest, professional sales team.

CONTACT ME AT:

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WORK EXPERIENCE

SALES CONSULTANT

Falconbourne Construction | Nov 2014 – June 2018

- Resolved customer inquiries
- Participated in meetings and marketing events
- Fostered relationships with leads through phone calls, emailing, networking, and at events

SALES CONSULTANT

Reis and Sullivan | Aug 2011 – Sept 2014

- Assisted customers in the showroom, over the phone and through email
- Performed daily opening and closing procedures

SKILLS AND EXPERTISE

- Financial management
- Marketing
- Strategic Prospecting
- Active Listening
- Qualification Questioning
- Objection Handling
- Gaining Commitment
- Post-Sale Relationship Management

EDUCATION

QUADCHA UNIVERSITY

BA in Sales | Jun 2008 – May 2010

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