



# SUSAN J ADAMS

## AGRICULTURAL CONSULTANT

### CONTACT

• 1787 Romano Street  
Somerville, MA 02446  
• (781) 886-5108  
■ susan.j.adams@verizon.net

### EXPERTISE

Public Relations  
Marketing  
Management  
Client Acquisition  
Client Retention



### CAREER OBJECTIVE

Seeking a job as a Regional Sales Consultant in which my experience, skills, and education can help to further the prosperity of the organization.

### RELATED SKILLS

- Extensive experience in the grain and livestock markets.
- Familiarity with crop production realities.
- Familiarity with the preparation of interest and commodity reports.
- Huge knowledge of marketing and sales methods, for the development of new business opportunities.
- Exceptional knowledge of handling of clients base.
- Great knowledge of dealing with clients and maintenance of relationships.
- Excellent knowledge of preparing and presenting documents and reporting pack.
- Excellent in usage of Microsoft programs (ACT, Microsoft).
- Proficient in research, plan work and collection of field data.
- Immense ability to handle marketing activities, technical review and possibly other releases and analysis.
- Outstanding ability to have Julian as internal basis to supporting current and new customers.
- Extraordinary to manage budgets.
- Uncommon ability to express findings clearly.
- Amazing ability to have orientation to detail and perform accurate financial budgeting.