

# Carolyn G. Dupree, MBA

## Certified Management Consultant

Results-driven management consultant with over 4 years of experience diagnosing a range of problems, from small businesses to multi-million dollar corporations, and ideating solutions. MBA degree and IMC-Certified Management Consultant. Consulted with management of over 35 companies with 98% positive feedback. Looking to continue growing as a management consultant with McKinsey & Company.

### Personal Info

**Phone**  
(718) 525-1434

**E-mail**  
carolyn.dupree@gmail.com

**LinkedIn**  
linkedin.com/in/carolyndupree

### Skills

Staff Consultations & Meetings	●●●●●
Business Strategy & Outlook	●●●●○
Supply Chain Management & Optimization	●●●○○
Focus Groups, Workshops, & Presentations	●●●●○
Project Management	●●●●○
Collaboration & Teamwork	●●●●●

### Languages

Javanese	●●●●○
Intermediate Working Proficiency	

### Experience

2017-06 - 2019-06	<b>Management Consultant</b> <i>Deloitte, New York, NY</i> <b>Key Qualifications &amp; Responsibilities</b> <ul style="list-style-type: none"><li>Performed quantitative and qualitative analysis to evaluate and diagnose business and management decisions across public, government, and private sectors.</li><li>Recommended near-term and long-term solutions based on evaluation results.</li><li>Implemented solutions to improve business efficiency, performance, cost control, and professionalization of employee base.</li><li>Conducted one-on-one and group interviews with all levels of client business employee base to obtain accurate pictures of current business management change requirements.</li></ul> <b>Key Achievements</b> <ul style="list-style-type: none"><li>Researched &amp; submitted proposals for 3 multimillion-dollar mergers, all of which have successfully concluded.</li><li>Located and onboarded 10 new business clients for management consulting services.</li></ul>
2015-03 - 2017-05	<b>SMB Business Consultant</b> <i>Klynveld Peat Marwick Goerdeler (KPMG), Amstelveen, Netherlands</i> <b>Key Qualifications &amp; Responsibilities</b> <ul style="list-style-type: none"><li>Researched and diagnosed business problems, including low revenue, poor morale, ineffective leadership, and no growth.</li><li>Proposed courses of action and solutions based on industry best practices.</li><li>Held weekly business coaching seminars and events to engage new SMBs and convert them into clients.</li></ul> <b>Key Achievements</b> <ul style="list-style-type: none"><li>Achieved average call wait time reduction of 1 minute 37 seconds across 15 consulted businesses with phone queues.</li><li>Worked closely with sales &amp; marketing consultants to achieve a 15% improvement in sales figures across 5 consulted e-commerce businesses.</li></ul>

### Education

2014	<b>Master of Business Administration (MBA)</b> <i>Syracuse University, Syracuse, NY</i> <b>Relevant Coursework:</b> Applied Business Analytics, Enterprise Risk Management, Business Strategy, Business Intelligence, Data Mining for Business Analytics, International Business Operations, Qualitative Decision-Making, Logistics & Supply Chain Fundamentals.
2012	<b>Bachelor of Arts in Business Administration</b> <i>Rutgers Business School, New Brunswick, NJ</i>