

JOHN DOE

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COMMERCIAL BANKING TRAINEE

Ambitious and goal-driven student currently pursuing a Bachelor of Science Degree in Mathematics and Statistics from University Name. Seeking to leverage a comprehensive skill set encompassing competencies in Financial Analysis, Portfolio Management, Retail Sales and Client Relations in targeting a role with a financial institution. Continually recognized and rewarded for above and beyond sales performance.

A dedicated "go-getter" who consistently demonstrates passion and malleability when approaching self-learning in the areas of Financial Management and Technical Analysis. Currently pursuing an ASA designation.

- CORE STRENGTHS -

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|--------------------------|-------------------------------|--|
| • Risk Analysis & Models | • Retail Sales Excellence | • Optimization Models |
| • Portfolio Management | • Customer & Client Relations | • Statistical Methodologies |
| • Probability Theory | • Financial Report Evaluation | • Research & Quantitative Analysis |
| • Technical Analysis | • Stock Trends Analysis | Tech Skills: Perl, R, STATA, SHAZAM |
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- ACADEMIC ACHIEVEMENTS -

Bachelor of Science Degree | *University Name – City, State* | **Graduating in May 2013**

➤ **Double Major in Mathematics & Statistics** | **GPA: 3.3/4.0**

Relevant Courses: Financial Engineering | Mathematical Finance | Risk Theory | Regression Analysis | Time Series Analysis | Econometric Analysis | Micro Economics | Macro Economics | Financial Markets, Money and Banking | Mathematical Modeling | Linear Programming and Optimization

Major Project: Masters' Level Project for Econometric Applications course

➤ Individual project entailed predicting the future causes of US Healthcare costs by conducting financial analysis on governments and hospitals; identified the largest influencers on Healthcare expenditures.

➤ **ASA Designation** | *Society Of Actuaries* | **First Exam in March 2013**

➤ **Co-Chair** | *U Name Interdisciplinary Consulting Association* | **March 2013**

➤ **Member** | *Actuarial Science Club – University Name* | **April 2011 – January 2013**

- RELATED EXPERIENCE -

Self-Taught Financial Advisor & Stock Trader

2012 - Present

- Actively manage a personal portfolio of securities by staying abreast of Bank updates, trading individual securities via Bank Waterhouse daily; honed aptitude in technical analysis, stock trend analysis and fundamental analysis in evaluating company financial reports; gleaned knowledge in statistical data analysis
- Act as parents' financial advisor by taking the initiative to learn about investing and financial management in managing their RRSP accounts; leveraged previous knowledge in company research, major proponents of major mutual funds and due diligence for companies and mutual funds

Customer Service Specialist, Company Name – City, Name

September 2012 – Present

- Assist 50+ clients on a day-to-day basis and perform heavy task prioritization to ensure sales goals are being met; learned how to perform customer needs assessment quickly and effectively
- Achieved top 3 sales ranking amongst 40 other store associates; received "employee of the week" title on two occasions for exceptional performance and positive attitude
- Rewarded with a pay raise within 6-months of joining the store for excellent performance