

# Justin Nathan

BUSINESS DEVELOPMENT CONSULTANT

## SUMMARY

Offering proven record of success in revamping human resources approaches to better serve operational objectives and requirements. Data-driven, hardworking and diligent with adaptable and responsive. Ability to provide cultural political and economic conditions reports for corporate dissemination.

## EXPERIENCE

### Business & Logistic Consultant

Aug 2019 - Dec 2019

#### United Logistics, California – USA

- USAID Camp from August 6, 2019 to December 6, 2019.
- Conducted a Market Study in Saudi Arabia.
- Responsible for connecting CHAMP with the Dubai, Sharjah and Saudi Arabia through the Air Corridor. Program and trade initiatives and reporting on the initiatives.
- Connected Afghan businessmen with Dubai businessmen.
- Connected buyer and sellers if there are enquiries from Afghan exporters to locate suitable buyer in UAE or the Gulf countries.
- Performed background checks on buyers if necessary.
- Monitor developments in the gulf region.
- Collected weekly market prices of selected products in Dubai.
- Market Study on Sharjah as an export destination for Afghan Agriculture products.
- Finding Market for Afghanistan products in UAE.
- Custom Clearance & Logistics Facilitation Support.
- Identified the regulatory compliance for imports that may cover documentation, packaging, labeling, Phyto-sanitary standards etc.
- Document Trade corridor Resources, Impediments, and Opportunities.
- Attended seminars and exhibitions.

### Business Development Consultant

2014 - Dec 2018

#### Bran Consultancy Services

- Management of all operational matters including finance, logistics, procurement etc.
- Overseeing all business contracts and partnerships.
- Representing the company in all related business conferences, events and exhibitions.
- Identifying business partners and expansion opportunities in Afghanistan.
- Managing media and public relations events of the company.

### Secretary General

2007 - Aug 2012

#### Gem Business Council

- Managed all operations of the Gem Business Council.
- With several membership campaigns to improve quantitative strength.
- Managed financial issues of Gem Business Council with highly levels of integrity and transparency.
- Effectively managed VIP protocols.
- Coordinated bilateral and general meetings with varied diplomatic and foreign offices based in UAE.
- Undertook and business developed relationships and events to provide investments
- Presented Gem Business Council in various international platforms including conferences, matchmaking events, exhibitions, promotional and media events etc.

## CONTACT

✉ info@resumekraft.com

☎ 202-555-0120

📍 Chicago, Illinois, US

in linkedin.com/resumekraft

## SKILLS

Presentation skills

Time management

Report writing

Strategic change

Policy drafting

International Relations

## LANGUAGES

English



French



Arabic



German



## EDUCATION

Masters in Business  
Administration

2006

San Jose State University

## CERTIFICATION

Certificate in Information  
Technology  
New York Group

Certification in Mobile  
Engineering  
New York Group