

# JESSICA CLAIRE

Montgomery Street, San Francisco, CA 94105  
(555) 432-1000 - resumesample@example.com

## PROFESSIONAL SUMMARY

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High-energy Manager successful in building and motivating dynamic teams. Cultivates a company culture in which staff members feel comfortable voicing questions and concerns, as well as contributing new ideas that drive company growth.

## SKILLS

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- Customer relations
- Personnel management
- Results-oriented
- Multi-operations management
- Process improvement
- Effective coach

## WORK HISTORY

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02/2014 to Current **Education Counselor**

**Ace Hardware** – Miami, FL

Million Dollar Producer Several years.

Team manger From July 2006 to July 2007.

Managed Special MIT lead group

Facilitated New hire Fast start Training

Member of EC Hybrid team

YEHP

Member of Initial TD Ameritrade/Investools guiding coalition.

07/1994 to 04/2006 **President / Dealer Principle**

**Rusnak Auto Group** – Anaheim Hills, CA

Built Start up used car Dealership to selling average of 120 car per month.

Managed Day to day Operations

Managed overall marketing and brand strategies

Coached and developed Managers working in a Paid for Performance environment.

1989 to 03/1994 **General Manager**

**Rick Warner Nissan -Bmw -Lincoln Mercury** – City, STATE

Dealer of record through Ford Motor company.

Responsible for results of entire Dealership- Sales, Service and Parts departments

Directed 4 Department mangers with total of 80 employees

Transitioned dealership from single point to 3 point Location adding 2 franchises ( BWM and Nissan) through acquisitions.

Increased Auto sales from 35 average to 180 average.

Created and implemented succesfull customer satisfaction program.

1984 to 10/1988 **General Sales Manager**

**Canyon Chrysler Plymouth** – City, STATE

Managed Advetising campaigns

Coached and developed sales personnel

Developed and implimented Traning for Sales department

## EDUCATION

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1976

**High School Diploma**

**Kearns High School** - Kearns Utah