

# AGRICULTURAL MANAGEMENT SPECIALIST RESUME

## Summary:

A talented individual who has vast experience in farm management; over ten years of experience and has developed contacts of suppliers and dealers throughout the state; excellent communication skills in closing deals with the buyers; can handle workers under his supervision to maximize time and productivity.

## Professional Experience:

Farm Management Specialist January 2007 – present  
Savannah Farms, Savannah, GA

### Responsibilities:

- Conducted research and surveys with farmers in order to diagnose and prevent management and production problems.
- Trained farmers and demonstrated new techniques in areas of growing and harvesting practices.
- Explained to farmers new programs to improve harvesting period and farming techniques.
- Collected and evaluated data in order for farmers to maximize their harvest yield and increase growth for the next season.
- Participated in community activities and organizations to be more familiar with their activities.

Farm Supervisor May 2004– January 2007  
Savannah Farms, Savannah, GA

### Responsibilities:

- Monitored the growth of the crops during harvest season.
- Maintained all the activities in the farm and ensured every work is done correctly.
- Improved the productivity of workers by implementing new programs.
- Compiled reports and studies of all the activities in the farm, productivity of the workers, and maintenance of farm equipment.
- Conferred with farmers to determine production requirements, conditions of equipment and supplies, and work schedules.

Food Service Supervisor February 1999 – May 2004  
Crispy Joe Restaurant, Macon, GA

### Responsibilities:

- Conducted research and surveys with farmers in order to diagnose and prevent management and production problems.
- Trained farmers and demonstrated new techniques in areas of growing and harvesting practices.
- Explained to farmers new programs to improve harvesting period and farming techniques.
- Collected and evaluated data in order for farmers to maximize their harvest yield and increase growth for the next season.
- Participated in community activities and organizations to be more familiar with their activities.

Farm Supervisor May 2004– January 2007  
Savannah Farms, Savannah, GA

## Education:

Masters of Business Administration, University of Arizona, 1999  
Bachelor of Science in Agriculture, University of Arizona, 1997

## Skills/Certifications:

- American Society of Farm Managers, Certification Passer
- Strong understanding of the land and agricultural practices
- Ability to perform different tasks in sales, marketing, accounting, etc
- Ability to work long hours, non-traditional hours, particularly during peak season
- Excellent leadership skills
- Strong communication and interpersonal skills