

KACY T. RAMSEY

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CAREER TARGET: INVESTMENT BANKING EXECUTIVE

Well qualified to leverage extensive industry knowledge, skills, and experience in transaction-oriented position within structured finance and/or investment banking environments. Offer broad organizational perspective and results-driven approach to activities and projects.

More than 17 years of experience within the banking industry, with focus on international banking. Extensive knowledge of complex financial structures and products within debt and capital markets. Strong quantitative and analytical skill sets. Establish and maintain effective relationships with direct reports, senior management, and professional consultants. In-depth background in evaluating highly detailed transaction documents and agreements. MBA degree from XXXXXX Business School.

Core Knowledge & Skill Areas:

Structured Financial Transactions
Advanced Corporate Finance
International Banking & Business
Cross-Functional Team Leadership

Asset Management
Equity & Credit Derivatives
Loan Workouts & Foreclosures
Bankruptcy Workouts

Mergers & Acquisitions
Tax Exposure/Risk Management
Private Placement Memorandums
Offering Memorandum

PROFESSIONAL EXPERIENCE

XXXXXXX INVESTMENT BANK, City, XX, 19XX - Present

Director/Tax Manager (20XX - Present) • **Vice President II** (20XX - 20XX)
Vice President I (19XX - 20XX) • **Assistant Vice President** (19XX - 19XX)

Earned fast-track promotions through increasingly responsible executive positions. Currently oversee Tax Department within Financial Division of company's U.S. operations, as well as subsidiaries in Latin America, Canada, and the U.S., managing team of 6 and reporting to managing/tax director for North and South Americas. Provide tax and financial structuring recommendations for bank's investments in capital markets transactions, private equity/real estate funds, and commercial banking transactions.

Value Offering: Played key role in driving and shaping critical strategies and processes during pivotal times and through multiple changes in leadership. Facilitated \$200 million reduction in total liabilities on 2 separate projects. Participated in new business initiatives and helped organization increase its capacity to launch new financial products.

Selected Accomplishments:

Latin America Reorganization

- Context/Challenge:** Reorganized and scaled back XXXXX's business operations, including sale of banking operations in Latin America following bankruptcy workout. Coordinated tax-efficient reorganization while preserving extensive Latin American client network.
- Actions:** Spearheaded cross-disciplinary efforts within Latin America bank, as well as with local tax counsel in Argentina, Brazil, Chile, Mexico, and Venezuela. Quantified and presented potential financial and tax results for each proposed solution to senior management.
- Results:** Maintained Latin American client network for company, achieving goals with minimal tax consequences by implementing representative offices and small service companies.

XXXXXX/XXXXX Merger

- Context/Challenge:** Played key role in creating much-needed synergies by merging corporate and investment banking operations/assets prior to acquisition of XXXXX. Headed efforts that identified most tax-efficient manner for merger initiative.
- Actions:** Coordinated efforts with French tax colleagues to ensure compatibility of U.S. with French tax solutions. Led efforts of law and accounting firms in developing solution. Created financial models for various merger scenarios and presented to upper management in France and U.S.
- Results:** Helped achieve tax-free merger that saved company \$125 million in U.S. liabilities.