



Steven Gomez

MANAGER

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Profile

Experienced and self-motivated Manager bringing forth valuable industry experience and a passion for management. Results oriented with a proven track record of working collaboratively with team members to achieve goals. Experienced in both retail and culinary settings, and adept at effectively managing all operations.

Employment History

General Manager, H&M, White Plains

September 2014 — September 2019

- Served as a successful leader, promoting and achieving store success.
- Encouraged employees to do their best and increased store productivity immensely.
- Identified and maximized sales opportunities and increased customer retention rates.
- Successfully handled visual merchandising and worked to promote company vision.
- Led recruitment efforts and training of new employees.

Assistant Store Manager, H&M, White Plains

September 2012 — September 2014

- Provided optimal assistance to the General Manager and handled a variety of tasks.
- Assisted with recruitment and training of new employees, while also monitoring the productivity of current employees.
- Worked to ensure a neat and attractive sales environment and assisted in the setup of visual displays.
- Handled work logs and the organization of employee files.
- Assisted with payroll and distributed paychecks to employees.

Sales Associate, The Guilded Lynx

May 2009 — August 2012

- Served as an enthusiastic and knowledgeable Sales Associate in this high-end jewelry boutique.
- Remained informed and up to date on the current stock and offerings.
- Answered all customer queries with friendliness and expertise.
- Worked to provide optimal browsing and buying experiences for all visitors and customers.

Education

Associate of Communications, Purchase College, Purchase, NY

August 2001 — May 2005

High School Diploma, White Plains High School, White Plains, NY

Skills

General Management

Problem Solving Skills

Business Development

Strategies

Interpersonal Communication Skills

Time Management Skills

Multitasking Skills