

# **Erling Farrell**

182 Mertz Extensions, Boston, MA ♦ Phone: +1 (555) 753 0846

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## **EXPERIENCE**

### **CORPORATE BANKING ANALYST**

#### **Phoenix, AZ**

10/2015 – present

- Assist in the preparation of credit papers and work closely with the Manager prior to presenting to credit committee
- Manage priorities while working on a number of high priority opportunities simultaneously
- Develop and update analyses to support marketing activity, and coordinate with bankers on delivery of project work
- Assist with preparation of regular team reports/MIS for Senior Management
- Work effectively in partnership with other Corporate/CMB teams and product providers to deepen customer relationships and support/diversify revenue streams
- Preparation of credit papers and work closely with the Manager prior to presenting to credit committee
- Assist in the preparation of regular team reports and report to senior management

### **CORPORATE BANKING IT**

#### **Phoenix, AZ**

07/2010 – 07/2015

- To manage and provide guideline junior Business Analyst to manage their assignment and ensure it adheres strictly to bank standards
- Manage technical delivery release deployments into test systems and provide support to project teams on release testing and fix delivery from development teams
- Communicate and provide status updates on issues to business users, management team and other stakeholders
- Develop and provide training support to business and operation users
- To coordinate the work of all parties in order to ensure project tasks are executed and tracked until their successful completion. This includes liaison with
- Provide business and functional analysis for Cash Management services and products for Asia Pacific countries
- Works with internal development teams & L3 support teams for the L3 escalations

### **CORPORATE BANKING**

#### **Chicago, IL**

10/2005 – 05/2010

- Providing legal expertise for Corporate Banking legal colleagues globally with questions relating to US law
- Develop an investment perspective on each counterparty and communicate your views to the PMs, the Director of Research, PMG traders and other constituencies within Credit Suisse (including Credit Risk Management and Corporate Lending)
- The coordination, evaluation and execution of large structured transactions, under the supervision of or assisting a more senior member of the team. The value of these transactions will typically be between £5m and £1bn
- Driving and/or managing internal projects to improve processes or address legal and/or regulatory change
- Coordinate across Barclays' businesses to leverage the global platform for the benefit of clients, as well as to build out "own" network
- Supporting Relationship Director(s) in business development activities, business planning, customer acquisition and strategy
- Proactively identifying and driving business opportunities with new and existing customers across one or more key account portfolios and within an agreed client planning framework

## **EDUCATION**

### **UNIVERSITY OF CALIFORNIA, BERKELEY**

**Bachelor's Degree in Finance**

## **SKILLS**

- Strong communication skills with an ability to deal with all levels in a confident and professional manner
- Strong analytical skills together with an ability to think and act laterally and creatively
- An ability to work on own initiative and interact as part of a highly motivated team
- Approximately 2 years of experience in related job with strong client focus and high level of professionalism
- Advanced Excel skills, proficient in designing innovative solutions to drive efficiencies and good report presentation skills
- In depth knowledge and skill level in computer literacy and software applications such as Excel, Word, Outlook, and PowerPoint are mandatory
- Strong Customer centric focus
- Past and qualifications as Masters will be looked upon highly