

# Aiden Kelly

## Management Consultant

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📍 New York, NY



## SUMMARY

A results-driven management consultant with over 14 years of experience. My multinational background has allowed me to learn from the best and employ innovative tactics.

## EXPERIENCE

### Sr. Management Consultant

#### Renner-Kub

📅 2014 - Ongoing 📍 New York

Renner-Kub is a leading global management consulting firm that uses a holistic approach in every client case

- Launched and led NerveWire's B2B consulting practice for the technology sector
- Advised senior executives at FTSE 100 companies on growth and operations strategy
- Performed consistently in the top 5 consultants
- Led a team of 17 junior consultants

### Management Consultant

#### Nader

📅 2011 - 2014 📍 Dubai, United Arab Emirates

Nader is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations

- Suggested process improvements, which increased a client's profit by \$5 million
- Analyzed quantitative and qualitative data to evaluate clients' businesses
- Participated actively in the biggest merger deal for 2013 (over \$100M)

### Jr. Management Consultant

#### Grimes

📅 2007 - 2011 📍 Hong Kong, Hong Kong

Grimes is a boutique consulting firm operating in East Asia and Oceania

- Developed a market entry strategy for an ASX-listed company to increase revenue by \$120m
- Advised clients on the ways to minimize the negative effects of the 2007 economic crisis
- Mentored 5 selected projects & entrepreneurs to shaping their dream into a viable business proposal (every year)

## SKILLS

Power BI

Excel

Tableau

Problem solving

Data analysis

Quantitative research

BCG Matrix

## EDUCATION

### Master of Business Administration

#### NYU Stern

📅 2015 - 2016 📍 New York

### B.A. Business Administration

#### North Carolina State University

📅 2003 - 2007 📍 North Carolina, NC

## STRENGTHS



### Analyze risk

Using qualitative and quantitative research to analyze risk and make only well-informed decisions



### Time-management

Able to work under intense pressure and meet tight deadlines



### Teamwork

Great at leading but also at being a follower

## MOST PROUD OF



Secured 10 M&A deals in less than 3 months