

ROBERT SMITH

Sr. Apparel Manager

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SUMMARY

To assume a lead role in category for communicating and presenting creative strategies, product concepts and consumer insights to internal and external audiences. The incumbent manages other members of the design team and is responsible for the output and execution of designs by the team and managing.

SKILLS

Strong communication, interpersonal, analytical, problem-solving, computer, creativity.

WORK EXPERIENCE

Sr. Apparel Manager

ABC Corporation - April 2012 – October 2013

- Greet customers and make good conversations.
- Help customers in finding their needs in the apparel department.
- The following impact merchandising guidelines to make the department look good.
- Size, fold sticker, color organize everything in the department.
- Spilled truck down, and get merchandise onto the floor where it belongs.
- In charge of at least 2 employees at a time, giving them to-do lists and making sure they are following the guidelines.
- Receive a raise while being employed.

Apparel Manager

Delta Corporation - 2011 – 2012

- Inventory control, floor design display, pricing.
- All money handling services.
- Self-managed, detail oriented, spread sheets, staff department communications.
- Meeting and exceeding sales goals.
- Maximized store sales, profit, and customer service objectives through effective management of day-to-day operations. Ensured that store meets all.
- Reduced deficit from -11% to -5% between the months of July 2006 and November 2006 (represented an increase of +\$18,800; +6% over LY).
- Experience with customer service, the ability to run the cash wrap and work on the sales floor, supervised twenty five to thirty people at a time, I.

SCHOLASTICS

- Diploma in General - 2004 (Benton High School - Saint Joseph, MO)