

FIRST NAME LAST NAME

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CONSTRUCTION SUPERINTENDENT

Strategic Planning • Construction Industry Standards • Safety Regulations • Qualification

Extensive experience in executing and planning complex, multi-million dollar commercial and government construction projects to achieve time, cost, quality, and safety metrics. Proven track record of optimizing project budgets to maximize profitability through accurate cost estimates paired with strategic procurement and streamlined logistics.

Comprehensive knowledge of construction industry standards and best practices spanning safety regulations, OSHA compliance, building codes, and government SABER policies and operations. Proactive management of construction sites, contractors, and crews results in exceptional efficiency, the achievement of high quality standards, and rapid resolutions to arising issues.

PROFESSIONAL EXPERIENCE

Owner/Operator

COMPANY — City, ST

YYYY to YYYY

Implement expert and plumbing system design, repair, and service for residential restoration projects. Create and submit bids and estimates to homeowners and general contractors/superintendents to continually grow business. Analyze and troubleshoot a wide range of plumbing problems and systems of various ages and conditions to replace and repair systems to high quality standards. Coordinate project schedules and phases to meet completion deadlines.

- Negotiate price discounts and savings with suppliers to achieve profitability targets.
- Develop and maintain strict policies and procedures to enforce site and worker safety.

Outside Sales Representative

COMPANY — City, ST

YYYY to YYYY

Leveraged extensive construction and project management expertise to close sales of commercial flooring and coatings with business customers. Met with clients to understand their flooring requirements, and educated them on options, innovations, quality, and cost details to present product options in line with their needs and priorities.

- Collaborated with service teams to coordinate flooring installation projects by ensuring inventory availability and scheduling installation to meet clients' deadlines.
- Met sales volume and revenue targets consistently using effective sales techniques.

Assistant Program Manager

COMPANY — City, ST

YYYY to YYYY

Supervised construction sites for large-scale commercial projects to drive on-time completion and meet all quality and safety standards. Coordinated sub-contractors, scheduled project phases to optimize timelines, and tracked project progress and performance. Instructed project meetings to resolve issues and share critical information. Implemented policies and processes to ensure compliance with industry regulations.

- Consulted with clients, vendors, and suppliers to develop accurate cost estimates for complex commercial projects.
- Awarded expert in building codes, inspection criteria, and related standards.