

First Last

Investment Banking Managing Director

WORK EXPERIENCE

Resume Worded, London, United Kingdom

An investment firm with 40 employees and \$10B+ annual revenue

Investment Banking Managing Director 08/2021 – Present

- Pioneered innovative risk assessment models, achieving a 24% depreciation in investment volatility across 20+ client portfolios.
- Orchestrated high-value M&A transactions exceeding \$5B+ by leveraging sophisticated financial models in Q1 2022.
- Managed a 10+ member cross-functional team to boost diligence and negotiation, leading to 29% higher deal success YoY.
- Cultivated C-suite relationships, adding a 45% increase in client retention rates and showcasing strong rapport-building skills.

Polyhire, London, United Kingdom

Financial services firm with retail and commercial banking operations

Director of Corporate Finance 10/2019 – 07/2021

- Increased deal closures by 67% and achieved \$39M+ in transaction value by supervising due diligence processes for mergers and acquisitions.
- Reduced portfolio volatility by 20% and safeguarded \$500M+ in client assets by developing and executing financial risk models.
- Negotiated financing terms for corporate clients, securing 10% lower interest rates and driving \$13.2M+ in interest cost savings over loan lifetimes.
- Established key relationships with institutional investors, expanding funding capacity by 30% and growing Polyhire's presence in the investor community.

Growthsi, London, United Kingdom & Barcelona, Spain

Global Banking Institution specializing in financial services and investment strategies.

Senior Financial Analyst 11/2018 – 09/2019

- Developed investment strategies for 40+ high-net-worth clients, achieving an average return of 12% annually for two years.
- Streamlined financial reporting, which expedited processes by 20% for enhanced efficiency in Q2 2019.
- Managed complex financial data with 95% accuracy, ensuring compliance with 10+ stringent federal regulations.
- Supported due diligence for acquisitions, leading to a 35% increase in successful deal closures.

PREVIOUS EXPERIENCE

Portfolio Manager, ABC Company, London, UK

06/2017 – 10/2018

Finance Analyst, XYZ Company, New York, USA

01/2016 – 05/2017

Stock Market Trader, ABC, New York, USA

07/2014 – 12/2015

CONTACT

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SKILLS

Hard Skills:

- Financial Modeling
- Investment Advisory
- Forecasting
- Team Management
- Risk Assessment
- Capital Structuring

Techniques:

- Portfolio Management
- Capital Markets
- Regulatory Compliance

Tools and Software:

- Pitchbook
- Capital IQ
- Bloomberg Terminal
- Mergermarket

Languages:

- English (Native)
- Romanian (Native)
- Spanish (Conversational)

EDUCATION

University of New York

Master of Science
Business Strategy
New York City, New York
10/2011 - 06/2014

OTHER

- Certified in Investment Management - 2019
- Chartered Financial Analyst (CFA) - 2021