

# GABRIEL CAMPBELL

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## Summary

Customer-centric, team-oriented restaurant General Manager. Educational background includes business operations, accounting, and marketing. Extensive restaurant and food service experience. Aspires to manage a successful restaurant operation.

## Highlights

- Budget administration
- Staff development
- Team leadership
- Revenue generation
- Customer service
- Key relationship management
- Vendor coordination
- Inventory and supply
- Cost control
- Publicity

## Accomplishments

- Consistently exceeded daily sales targets by 10-25%.
- Met monthly sales goals for 14 months straight.
- Maintained lowest employee turnover rate in district for over two years.
- Awarded Top Manager for the district twice for high sales and low employee turnover.
- Began event restaurant calendar on social media that has been adopted district wide due to proven ability to increase sales on event days.

## Experience

### General Manager

O'Brien's

09/2008 to Current  
New Cityland, CA

- Schedule and direct staff in daily work assignments to maximize productivity.
- Conduct daily pre-shift and weekly departmental meetings to ensure organizational efficiency.
- Optimize profits by controlling food, beverage, and labor costs on a daily basis.
- Continually monitor restaurant and take appropriate action to ensure food quality and service standards are consistently met.
- Efficiently resolve problems or concerns to the satisfaction of all involved parties.

### General Manager

Apple Barn

01/2005 to 08/2008  
New Cityland, CA

- Assigned tasks and oversaw the direction of employees to ensure compliance with food safety procedures and quality control guidelines.
- Consistently maintained high levels of cleanliness, organization, storage, and sanitation of food and beverage products to ensure quality.
- Built sales forecasts and schedules to reflect desired productivity targets.
- Performed restaurant walk-throughs to gauge timeliness and excellent service quality.
- Initiated negotiations regarding vendor contracts and kept updated records of contracts.

## Education

Coastal Business School

Online

Ongoing coursework in Business, Finance, Accounting, and Hospitality