

KYMBERLY BRADTKE

75750 Bennie Trafficway,
Houston, TX

+1 (555) 217 6562

EXPERIENCE

Kunde, Prosacco and Rau 11/2019 - present

Phoenix, AZ Database Manager

- Works with Sr. leaders to understand business plans and team objectives. Researches best practices and executes short-terms plans for solutions to meet objectives
- Adherence to high security standards and practices as it relates to Databases Security by managing through least privileged access practices
- Provide complete database life cycle support
- Interface with other central organizations to improve and implement database process, procedures and automation
- Pro-active and reactive performance analysis, monitoring, troubleshooting and resolution of the issues
- Develop long-term Operational Resiliency database goals and strategy

McCullough, Bosco and Hessel 06/2014 - 10/2019

Phoenix, AZ Database Manager

- Own and progress opportunities through the qualification, definition, proof/evaluation, proposal and closure stages of the sales cycle with attention to timelines
- Respond to the functional and business requirements and capabilities sections of Request for Information (RFI) / Request for Proposal (RFP)
- Engage with the Sales Representatives and prospect to ensure business needs can be addressed with OCI's go-to market capabilities
- Listen, understand, and analyze the prospect's business requirements and compose, validate, and present the best possible OCI solution
- Define Proof of Concept (POC) / Proof of Value (POV) or custom demonstration scenarios and map functions of OCI capabilities to prospects' needs

EDUCATION

Academy of Art University

Bachelor's in Computer Science

SKILLS

- Experience engaging with industry senior leaders (CxO & Director level) on business challenges. Able to listen and analyze a prospect's requirements and present to a compelling business value message of a solution
- Demonstrated ability to present functional business processes and challenges into technology solutions to executive levels with a focus on solution selling
- Define architecture, design and oversight of key national projects, providing guidance and knowledge transfer to field resources
- Bachelor level or higher degree in Computer Science, CIS, Informatics, Mathematics, Engineering or other relevant discipline
- Cloud(OCI/AWS/Azure,GCP) Architect Associate level certification is a must