ED

ED D'AMORE

487 Monahan Inlet, Detroit, MI
+1 (555) 987 8154

EXPERIENCE

08/2020 – present
Detroit, MI

CHRISTIANSEN AND SONS
Advocate

- Mastery of efficient completion of care services that can be provided without manual effort
- Reside within commutable distance of Oklahoma City, OK
- Reside within the state of Wisconsin
- Resides within the state of Pennsylvania
- Experience managing key customer relationships and closing strategic sales opportunities
- Extensive experience utilizing a CRM to achieve and correlate key performance metrics
- Building and leading territory & strategic account plans
- Experience leading or coordinating Account teams to drive successful customer outcomes

09/2015 – 02/2020
Detroit, MI

MEDHURST-WINDLER
Advocate

- Meaningful social presence with engaged audience
- Strong knowledge and experience building modern applications (Cloud Native Apps, web/mobile, enterprise apps) with modern programming languages such as Java, Python, Go, .NET (C#, F#, VB), PHP, or Rust
- Superior oral and written communication skills in Arabic and English
- Significant experience (8-10 yrs) in software development and web/mobile/full-stack development
- Excellent Mobile development experience in iOS and ideally with previously released applications on the Appstore
- Deep understanding of the terminology, concepts and standard methodologies for coding mobile apps

EDUCATION

FASHION INSTITUTE OF TECHNOLOGY
Bachelor's in Education

SKILLS

- Familiarity with DevOps and/or project planning terminology
- Demonstrated Group Benefits Insurance Product knowledge
- Approving more wires
- Exceptional knowledge of business processes, products and services
- Establish and maintain external rules of engagement for the community (e.g
- Identify where to meet our community where they are today (Reddit, StackOverflow, etc.)
- Flexibility to work on global assignments and special projects as-needed, regardless of time zone
- Knowledge of ISO 27001 / NIST Standards
- Understanding of risk-based decision making