

# PAYTON WEBSTER

## SKILLS

Data Analysis • FRS •  
Customer Interaction •  
Loan Applications •  
Personal Financial Management

## EDUCATION

### Financial Analysis, Risk and Portfolio Managemnet

Northwestern University  
2006 - 2010 Illinois

### Business Analysis, Requirements Gathering, Commercial Awareness, Modelling Business Processes.

(ISEB) British Computer Society  
1999 - 2000 online

## STRENGTHS

**Detail-oriented**  
Data-driven individual who always relies on hard data. Accuracy is key for making the right decisions.

**Delivering Results**  
Focus on the key inputs and deliver them with the right quality and in a timely fashion.

**Problem-solver**  
Emphatetic towards the problems of other people. I take time to understand issues at the root cause and work with clients to solve them.

## Personal Banker

+1-246-729-6374 @ name@gmail.com linkedin.com/in/janetcple  
Hickory Hills, IL

## SUMMARY

Banking professional with data-driven mindset and client management skills. Experienced in asset management, credit analysis, and investment portfolio management.

## EXPERIENCE

**Personal Banker Assistant** 2016 - Present  
**Renaud** Springfield, IL

Renaud is an asset management and broker service provider.

- Constantly awarded for having 100% Customer Service Surveys
- Implemented improved customer service processes, reducing refunds and customer dissatisfaction by 50%.
- Opened accounts with a cross sale ratio of 4 products opened.

**Accuont Executive** 2009 - 2012  
**Thompson Ltd** Springfield, IL

Thompson Ltd is a multinational financial services company.

- Q1 2010 - Awarded Top Performer.
- Have achieved the targets 75% of times every year.
- Closed \$200k worth of consumer loans.

**Finance Advisor** 2008 - 2009  
**Boyle Ltd** Springfield, IL

Boyle Ltd is a financial services provider in corporate banking, retail banking, investment banking, treasury, private banking, and asset management.

- Managed pipeline in excess of \$300k (Salesforce CRM)
- Certified with IBF CACS Papers 1 & 2, CMFAS 1B, 5, 6A, 8A, 9, 9A, HI
- Maintained monthly customer service score at 100%

**Credit Analysit** 2006 - 2008  
**Schmeler** Springfield, IL

Schmeler is an international bank providing a full suite of banking services.

- Managed and grew 350 Remote Portfolio (inactive) client accounts as part of a new initiative.
- Appreciated by Audit Team for preventing fraud.
- Surpassed monthly quota of educating and on-boarding clients to Digital Engagement platform by 110%.