



SERINA MCLAUGHLIN

18362 Abdul Roads, Detroit, MI

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EXPERIENCE

10/2017 – present
Boston, MA

JACOBS LLC

Agriculture

- Proven experience using data visualisation tools
- Proven experience using SQL and working with large data sets
- Proven experience utilising Excel and whole Microsoft package
- Selection of projects for R&D investment in line with business priorities
- Grower Group activity programme and priorities
- In-depth understanding of the development trends in the chemicals industry
- Have personal drive and determination to succeed, be self-determining and able to positively contribute to the business
- Strong communications skills, both written and oral to a variety of audiences including leading scientists, to politicians and the public

07/2014 – 04/2017
Boston, MA

CROOKS INC

Agriculture

- Experience in leading or working on proposals and projects for clients such the European Commission and national governments
- Have experience in the field of Canadian agriculture (educational or working)
- A thorough and proven knowledge of solicitation, marketing and business development techniques
- Working knowledge of economic conditions and political events affecting small business, especially the Agriculture segment
- Familiar with video editing and virtual meeting applications, Skype, Google Hangouts, Zoom
- Campus-specific knowledge relevant to student life, housing and dining, campus navigation
- Demonstrated interest in social justice and educational equity

EDUCATION

SCHOOL OF THE ART INSTITUTE OF CHICAGO

Master's in Agriculture

SKILLS

- Campus-specific knowledge relevant to student life, e.g
- Leading change and strong leadership skills
- Experience with integrated agriculture and crosscutting objectives (e.g
- Experience as technical leader of successful openly-competed USAID proposals, as well as new business experience with foundations, bilateral or corporate donor customers
- Proven track record of leading the technical development program activities
- Experience leading and working with multi-cultural staff, including awareness of and sensitivity to working with multi-cultural groups in multiple socio-economic settings
- Excellent interpersonal, writing, and oral presentation skills