First Last

Investment Banking Analyst

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WORK EXPERIENCE

Resume Worded, New York, NY   09/2015 – Present
Financial services startup with 50+ employees and $100m+ annual revenue

Investment Banking Analyst

- Spearheaded the development of a new product launch for 15 international companies; led to additional revenue of $5.2M.
- Prepared 9 financial models and assisted with due diligence on mergers and acquisitions worth over $210M.
- Performed a financial analysis showing a subject company was undervalued by 63%, which was used in negotiations to raise its asking price to $72M from $33M.
- Pitched the allocation of $210M to institutional investment capital in Asian markets by implementing an alternative financing strategy that increased project ROI by 78%.

Polyhire, London, United Kingdom   10/2012 – 08/2015
NYSE-listed investment company in 21 countries

Investment Banker

- Evaluated and progressed the sales of $3M in loan products; rewarded by management with a 4.7% pay rise in 2014.
- Introduced and defined the strategy for a new line of business with 200 clients, which led to a 57% growth YoY.
- Increased the size of an average portfolio from $2M to $17M in the first year using a mixture of equity and debt injection.

Growthsi, London, United Kingdom   01/2010 – 09/2012
Loans on-demand SaaS with 150,000 paying users

Banking Analyst

- Analyzed credit applications for loans exceeding $500K by developing loan products targeting 78 small businesses and individuals based on market research.
- Authorized loans totaling $50M to real estate professionals after conducting valid inspections of 17 properties submitted as collateral.
- Handled the loan processes for 26 borrowers totaling $23M in the first month of employment.

Acquisition Specialist, ABC Company, London, United Kingdom   11/2008 – 12/2009
Credit Officer, XYZ Company, London, United Kingdom   07/2005 – 10/2008

EDUCATION

Resume Worded University, New York, NY   06/2005
Bachelor of Science — Business Administration

SKILLS

Technical Skills: Tableau (Advanced), Looker (Experienced), Segment, Amplitude
Industry Knowledge: Hypothesis Testing, Recommendation Engines, Customer Segmentation Analysis (Advanced)