

OMA ADAMS

9801 Marquardt Highway, San Francisco, CA • +1 (555) 931 4041

WORK EXPERIENCE

AGRICULTURAL MARKETING SPECIALIST

03/2018 - PRESENT

Boston, MA

- Thorough knowledge of Bank's commercial lending and deposit products and services, and customer profitability model
- Expert knowledge of products and services provided by the Bank's specialized sales forces and other delivery channels such as Global Banking & Markets, Global Transaction Banking, Global Wealth Management, Retail & Small Business Banking, etc
- Credit skills and a working knowledge of financial analysis, risk analysis techniques, credit adjudication and the Bank's lending policies/procedures
- Thorough knowledge of Bank's commercial lending and deposit products and services, and customer profitability model in order to provide integrated financial solutions
- Good Moody's Financial Analysis knowledge
- Good knowledge of the Bank's commercial products and services
- Monitor or assists in monitoring the credit quality of the Bank's agricultural loan portfolio
- Stand 25-30% of workday
- Sit 70 - 75% of workday

AGRICULTURAL TECHNICIAN

01/2016 - 02/2018

San Francisco, CA

- Independently obtain urine sample from selected horse using appropriate collection device for drug and medication analysis
- Release selected horses that pose a safety risk and horses from which samples are not obtained in the designated time
- Aid less experienced Agricultural Aides with the collection of urine samples from appropriately selected horse
- Assist veterinarians collecting blood samples from horses for drug and medication analysis, as needed
- Apply bar codes to the samples and the corresponding legal Record of Sample Collection document
- Maintain a professional working relationship with event management and exhibitors
- Retain an inventory of all necessary EMMP testing supplies and documents

AGRICULTURAL FIELD INTERN

06/2013 - 11/2015

Detroit, MI

- Operate computer keyboard and other office equipment
- Suspect plant and insect samples are removed from foliage using various insect/plant collection tools and inspected for target pests
- Keeps daily reports of work completed, i.e. number of traps serviced, properties treated, acreage surveyed and samples collected and other topics as needed
- Contact event manager of the registered event to confirm location and time for planned attendance
- Travel to assigned registered equine event location at designated time to perform testing
- Communicate with event manager upon arrival at the event to provide selection and collection procedure information
- Select the horse(s) for sample collection, according to selection protocols in the field manual

EDUCATION

INDIANA WESLEYAN UNIVERSITY - KOKOMO CAMPUS

2009 - 2013

Bachelor's Degree in Business

PROFESSIONAL SKILLS

- Proven excellent communication skills -comfortable dealing with internal and external stakeholders
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- Basic laboratory skills; sterile technique; advanced microscopy skills
- Effective communication skills and interpersonal skills with the capacity to work successfully in a culturally diverse college community
- Teaching experience, including experience in preparing and delivering educational materials. Experience with experiential learning
- Strong credit and analytical skills, superior knowledge of lending principles, credit procedures, collateral and credit analysis
- Excellent communication skills; ability to convey technical information and interact professionally with others