

# JASON MORRIS

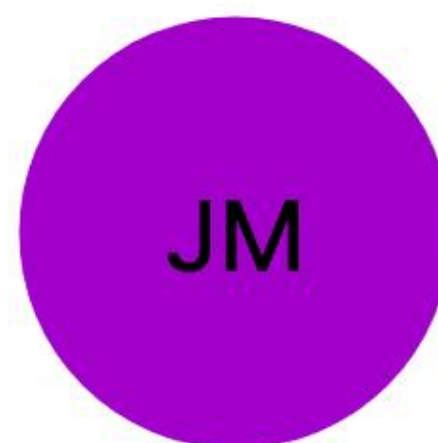
## Corporate Banking

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Chicago, IL



## SUMMARY

A highly analytical Corporate Banker with 8 years of experience in 2 of the top ranking financial institutions. I have supported both medium companies and multinational conglomerates. Not afraid of working long hours and traveling frequently.

## EXPERIENCE

### Corporate Banker

#### HSDC

2015 - Ongoing Chicago, IL

HSDC is an American universal bank offering a large variety of financial services

- Advising clients on mergers and acquisitions deals and opportunities
- Supporting 1 large and 7 medium enterprises
- Assessing the risk profiles of over 120 companies
- Suggesting additional services and products to all my clients achieving a 70% success rate
- Analyzing clients' financial needs to suggest products and services that are a 100% match
- Supervising, mentoring, and training 3 junior colleagues every year
- Maintaining strong relationships with existing clients that have led to a 36% increase in new clients
- Identifying opportunities for business development thanks to my market research and analysis skills
- Achieved a 94% client satisfaction score in 2021

### Corporate Banking Intern

#### JP Torgan

2014 - 2015 Chicago, IL

JP Torgan is a global leader in the provision of financial services

- Analyzed credit and financial information of 6 large companies
- Conducted thorough market research and analysis
- Performed regular due diligence for 16 individuals to ensure full compliance with the law
- Supported 2 M&A deals by creating concise presentations using PowerPoint
- Reported to senior colleagues

## ACHIEVEMENTS



### Largest M&A Deal in my Team

Served as the advisor of the largest M&A deal in my department



### 94% Client Satisfaction Rate

Reached a 94% client satisfaction rate in 2021



### MBA while Working Full-time

Got my MBA while working full-time and keeping client satisfaction levels high

## SKILLS

MS Office

Attention to Detail

Lending Regulations

Due Diligence

Market Analysis

Cash Management

Loan Operations

Market Research

Leadership

Analytical Thinking

Relationship Management

Business Development

Reporting

## EDUCATION

### Master of Business Administration

The University of Chicago Booth School of Business

2018 - 2019 Chicago, IL

### B.A. Economics

University of California, Los Angeles

2010 - 2014 Los Angeles, CA

## STRENGTHS



### Analytical Thinking

Able to identify, define, and resolve issues in the blink of an eye



### Communication

Building strong relationships with clients, colleagues, and partners



### Work under Pressure

Focus on the key goals, prioritize your tasks, and don't panic