

LOVELLA KEOVONGSA

Lead Consultant

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1234 Magnolia St, Baton Rouge, LA 70802



PROFILE

Accomplished Lead Consultant with 5 years of experience in driving successful project implementations and delivering innovative business solutions. Adept at building and leading high-performance teams, managing client relationships, and providing strategic guidance. Proven track record of enhancing operational efficiency, reducing costs, and ensuring client satisfaction. Skilled in leveraging strong analytical and problem-solving abilities to deliver impactful results.

LINKS

[linkedin.com/in/lovellakeovongsa](https://www.linkedin.com/in/lovellakeovongsa)

SKILLS

Salesforce



Tableau



Python



PowerBI



Java



OracleDB



Hadoop



LANGUAGES

English



German



HOBBIES

EMPLOYMENT HISTORY

● Lead Consultant at Louisiana Consulting Group, LA

Apr 2023 - Present

- Led a team of 5 consultants in a major organizational restructuring project for a Fortune 500 company, resulting in a 20% reduction in operational costs and a 15% increase in overall efficiency within 12 months.
- Successfully managed a \$2 million budget for a large-scale IT transformation project, implementing new software systems and processes for a healthcare organization, which led to a 25% improvement in patient data management and a 30% reduction in administrative workload.
- Developed and executed a comprehensive marketing strategy for a regional retail chain, driving a 40% increase in annual sales revenue and expanding the client base by 25% over an 18-month period.

● Associate Consultant at Orleans Consulting Services, LA

Jul 2018 - Feb 2023

- Spearheaded a digital transformation project for a major client, resulting in a 35% increase in operational efficiency and a 25% reduction in costs over a 12-month period.
- Managed a team of 5 junior consultants to successfully implement a CRM system for a mid-sized business, leading to a 20% increase in customer retention and a 15% boost in sales within the first six months of deployment.
- Conducted a comprehensive market analysis for a client in the retail industry, identifying potential growth opportunities that led to a 30% expansion in their product offerings and a subsequent 18% increase in annual revenue.

EDUCATION

Master of Business Administration in Management Consulting at Louisiana State University, Baton Rouge, LA

Aug 2013 - May 2018

Relevant Coursework: Strategic Management, Operations Consulting, Business Analytics, Financial Management, Marketing Strategy, Organizational Behavior, Human Resource Management, Project Management, Change Management, and Digital Transformation.

CERTIFICATES

Certified Management Consultant (CMC)

Dec 2021

Project Management Professional (PMP)

Apr 2020

MEMBERSHIPS