

# MORRIS CRONIN

## Experience

### Crona, Witting and Sporer

Chicago, IL || PMO || 07/2020 – present

- Prescriptive, consultative approach - understands and can articulate how the AppDynamics software solutions align to the customer's needs - leads teams that inspire trust and confidence
- Cultivates satisfied repeat customers and generates positive feedback
- Consulting or Professional Services experience
- Forecasting and Revenue Management
- Experience working with Software Sales professionals
- Expertise in usage of Professional Services Automation Software (Financial Force, Open Air, Kimble, Replicon...)

## address

4736 Mara Gardens,  
San Francisco, CA

tel +1 (555) 382 5869

### Kassulke LLC

Chicago, IL || PMO || 07/2013 – 02/2020

- Practical knowledge / experience with staffing administration
- Implement and/or adhere to change control and best practices with regards to system maintenance, configuration, testing, security and data integrity
- Engage with business stakeholders to gather and analyze requirements and translate business requirements into actionable deliverables, ensuring high levels of quality, accuracy and process consistency
- Manage the integration of applications connected to Clarizen One
- Support the team's vision to deliver end to end process simplification and normalization

## Education

### Massachusetts College of Art

Bachelor's in Business

## Skills

- Self-learner, highly motivated, self-paced
- Punctuate, strives for excellence
- Advantage - Jira admin-level skills
- Influencing / networking – developing internal and external business relationships and using own knowledge, skills and experience to influence others opinions and actions
- Knowledge of Finance processes like PO/ SOW, Invoices etc
- Experience of working with Technology Infrastructure deliveries
- Experience of working across multiple business areas across virtual global teams