

Jack Quinn Jones

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Manufacturing Operations Professional Profile

- A senior manager in the manufacturing sector with a nine year successful record of delivering record profits in Australia and the U.K
 - A change agent who has reinvigorated underperforming teams and improved quality
 - Demonstrated a flair for identifying and implementing simple solutions to complex problems
 - A hands-on management style which fosters a culture of teamwork, shared mission and a dedication to excellence.
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Professional Experience

HEALTH MANUFACTURING LTD

Carlton, VIC

An Australian industry leader in health food manufacturing. Annual revenues of AUD\$55 million, 350 staff and three plants in New South Wales, Queensland and Western Australia

General Manager - Operations and Distribution

2013 to Current

Recruited by CEO to launch an aggressive reorganisation of company operations to achieve substantially new objectives and maximise opportunities in a rapidly expanding market

Achievements:

- Spearheaded a comprehensive review of company practices to redesign and execute a process of accountability, establishing strict and sustainable targets against which all processes, practices and staff were evaluated
- 42% increase in productivity and 28% increase in net margin in 12 months without an increase in staff
- 53% reduction in staff turnover in 18 months, retraining, re-motivating and unifying a workforce previously exhibiting exceptionally low morale.
- 17% cost reduction on raw materials, successfully renegotiating contracts with several critical suppliers
- Researched, sourced and installed key new equipment and extensive staff training programs
- Planned, designed and implemented company's mainframe based technology for next two years with projected cost savings of 21%.
- Fostered a renewed spirit of negotiation and cooperation with all suppliers and customers. Dramatically improved on time deliveries and quality of product.