

JASMINE BELL

Travel Consultant

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SUMMARY

Experienced Travel Consultant with a passion for the industry and a proven track record of exceeding sales targets and delivering exceptional customer service. Strong communication skills allow me to effectively connect with clients and understand their unique travel needs. Fluent in English and Spanish, I offer expertise in tailoring unforgettable travel experiences. With a Bachelor's degree in Tourism Management and industry certifications in sales and GDS systems, I am equipped with the necessary knowledge and skills to thrive in the role. I am eager to contribute to a dynamic team and help create memories that last a lifetime.

EXPERIENCE

Travel Consultant

Wanderlust Travel Agency

📅 2022 - Ongoing 📍 East Sussex

Booked and organized customized travel itineraries for clients, resulting in a 20% increase in customer satisfaction ratings. Collaborated with a team to meet and exceed sales targets.

- Provided outstanding customer service through various channels including live chats, social media, and face-to-face interactions.
- Researched and recommended travel destinations based on client preferences and budget, resulting in a 15% increase in sales.
- Managed a high volume of inquiries and bookings, while maintaining attention to detail and accuracy in trip planning and documentation.

Travel Specialist

Adventure Seekers Travel

📅 2017 - 2022 📍 London

Assisted clients with booking travel arrangements and provided expert advice on destinations and activities. Maintained up-to-date knowledge of industry trends and promotions.

- Collaborated with a diverse range of clients, tailoring travel experiences to meet their specific needs and preferences.
- Consistently achieved a 95% customer satisfaction rating by ensuring prompt and accurate responses to inquiries and resolving any issues promptly.
- Implemented targeted marketing strategies to increase client base, resulting in a 10% growth in sales revenue.

Travel Agent

Voyager Travel Services

📅 2015 - 2017 📍 Brighton

Provided personalized travel planning services to clients, managing all aspects of their trips from start to finish. Developed strong relationships with suppliers and vendors.

- Collaborated with clients to create unique itineraries and recommend exclusive experiences, resulting in a 25% increase in high-end bookings.
- Negotiated favorable terms with suppliers, resulting in cost savings of 15% and increased profit margins.
- Coordinated group travel arrangements, ensuring seamless logistics and exceptional customer experiences.

MY LIFE PHILOSOPHY

Travel is the only thing you can buy that makes you richer. - Unknown

STRENGTHS



Excellent Communication Skills

Proven ability to effectively communicate with a wide variety of clients resulting in increased customer satisfaction and repeat business.



Sales Acumen

Track record of meeting and exceeding sales targets, consistently contributing to the overall store targets.



Adaptability

Quickly adapts to new situations and environments, ensuring exceptional service and tailored experiences for customers.

SKILLS

Customer Service

Sales

Communication

Travel Planning

Problem Solving

Negotiation

Time Management

Attention to Detail

Adaptability

Microsoft Office

Amadeus GDS