

CHARLOTTE MAY

Investment Consultant

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SUMMARY

I am a highly analytical and results-driven Investment Consultant with over 3 years of experience in institutional real estate investment management. I have a proven track record of delivering expert and tangible solutions to meet the diverse needs of clients. My expertise in valuation, debt management, and consulting services, combined with advanced financial modeling skills, enables me to confidently assess risk, manage investments, and drive financial performance. I am highly skilled in communicating complex ideas and information, collaborating with cross-functional teams, and staying up to date with industry best practices. I am excited to bring my enthusiasm and expertise to contribute to a company's success in solving capital market problems and bringing efficiency and innovation to the changing real estate landscape.

EXPERIENCE

Investment Consultant

Chatham Financial

📅 2022 - Ongoing 🗺️ New York, NY

Managed the delivery of solutions for institutional real estate clients resulting in increased client satisfaction and retention. Collaborated with clients to understand their investment and financing strategies, providing expert and tangible solutions in areas such as valuation, debt management, and consulting services. Conducted detailed financial analysis and modeling to assess risk and report financials.

- Reviewed and extracted information from various real estate source documents such as loan agreements, leases, income statements, and balance sheets, ensuring accuracy and completeness of data and analysis.
- Maintained strong relationships with clients, providing ongoing support and delivering the highest level of service possible.
- Stayed up to date with industry best practices and applied knowledge to improve the services provided to clients.
- Collaborated with team members and stakeholders to ensure projects and deliverables were completed on time and to the satisfaction of clients.

MY LIFE PHILOSOPHY

In investing, what is comfortable is rarely profitable.

STRENGTHS

Critical Thinking

Demonstrated exceptional critical thinking skills by conducting detailed financial analysis and modeling to assess investment risks and opportunities.

Communication

Excelled in effectively communicating complex ideas and information to clients, team members, and senior management through concise and persuasive verbal and written communication.

SKILLS

Financial Analysis **Valuation**

Investment Management

Debt Management

Real Estate Market Analysis

Cash Flow Modeling **Risk Management**

Client Relationship Management **Excel**

Python **SQL** **R**