



SANDEEP DESAI

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PROFESSIONAL SUMMARY

A sales Executive with 1+ years of experience who is ambitious and hard-working. Skilled in identifying and qualifying leads, on top of developing and closing deals. Seeking a challenging position in a fast-growing environment where I can use my skills and experience to make a valuable contribution.

WORK EXPERIENCE

Currently working as a **Sales Executive** at **ABC Enterprises** from **21 July 2022**.

Major Responsibilities:

1. Identify prospects and qualify leads.
2. Regularly visiting and interacting with the customers to build rapport.
3. Conduct vehicle demonstrations to explain the advantages of the products and answer customer questions.
4. Understand the customer's needs, and budget and negotiate the price.
5. Follow up with the customers and close the deals.
6. Assist customers with the finance process and paperwork.
7. Responds to customer complaints and ensure customer satisfaction.

EDUCATIONAL QUALIFICATION

- o MBA Marketing from Brindavan Group of Institutions in 2022 with CGPA 8.1
- o Intermediate (MPC) from BBMP Junior College in 2020 with CGPA 8.5
- o 10th Class from Presidency School in 2018 with CGPA 8.2

PERSONAL DETAILS

Date of Birth : 25 July 2002
Gender : Male
Marital Status : Unmarried
Father's Name : Vinay Kumar
Languages Known : English & Hindi
Hobbies : Reading books
Religion : Hindu