

WILLIAM GOODWIN

Address ~ City, ST XXXXX

555.555.5555

wgoodwin@xxxx.xxx

CORPORATE FINANCE MANAGEMENT EXECUTIVE **Chief Financial Officer | Vice President, Finance | Controller**

Corporate finance executive and CPA offering over 20 years of experience building, leading, and advising corporations through complex restructurings, international expansion, and capital markets transactions. Strong SEC expertise and background in mergers and acquisitions; knowledgeable of SOX requirements. Accomplished in structuring and negotiating transactions and favorable terms with commercial and investment banks. Excellent leader with a track record of documented contributions leading to improved financial performance, heightened productivity, and enhanced internal controls.

PROFESSIONAL EXPERIENCE

Xxxxxxx Inc. – City, ST

20XX – 20XX

CFO / EXECUTIVE VICE PRESIDENT (20XX – 20XX) **CFO (20XX – 20XX)**

Corporate officer promoted on the fast-track to CFO role then to CFO/EVP role for this \$1 billion, international company providing leased satellite capacity and managed services to telecom, television broadcasting, and corporate customers. Directly led a 5-person senior management team including a controller and 4 VPs with oversight for an 85-person staff. Broad scope of authority included executive guidance for all:

- Corporate/Operational Finance
- Accounting
- Contracts and Procurement
- Treasury
- Taxation
- Mergers and Acquisitions
- Investor Relations
- Internal Audits
- Risk Management

Spearheaded financial aspects for transformation of Xxxxxx into a \$1 billion commercial company structure with customers in over 200 countries. Established stronger financial reporting for U.S. capital markets, enhanced cost controls, introduced tax, international credit and collections, and IR capabilities, and developed multi-company financial accounting and reporting systems. Gained tremendous international finance and regulatory experience setting up companies and commercial operations. Coordinated start of Sarbanes-Oxley Section 404 for 20XX compliance. Key contributions:

Capital Markets & Banking Relationships

- Enabled access to \$4+ billion capital at low interest rates and under favorable terms by establishing company's initial presence in U.S. capital markets and bank markets and building/cultivating multiple banking relationships.
- Raised \$1.9 billion in 3 separate transactions from U.S. and European public debt markets.
- Provided company with liquidity to run business at market leading rates for credits in that class by negotiating and refinancing over \$2 billion in multiple bank credit facilities, achieving favorable terms and avoiding negative provisions.

International Finance & Taxation

- Facilitated corporate restructuring and ensured foundation for optimal financial performance through creation of an international credit and collections department.
- Built new tax department to address multinational tax planning and compliance needs; devised tax structure recognized as industry-leading for efficiency, using transfer pricing and low tax jurisdictions to achieve approximate 13% tax rate on corporate earnings.

Strategic Initiatives

- Played key role in diversifying business and positioning company for IPO through support of 3 strategic investments in 2 years, including pending \$1 billion acquisition.
- Prepared company for 20XX IPO. Developed internal resources, negotiated with investment banks, and opened communications with Wall Street equity analysts. Completed initial and