

# Paul Aaron

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## MANUFACTURING OPERATIONS MANAGER

**Profit-driven and process-oriented manager** of multimillion-dollar manufacturing operations and top-producing teams (150+ direct/indirect reports). History of strengthening compliance; improving processes; and elevating output, quality, customer satisfaction and employee morale to all-time bests. Relied on to drive top-line and bottom-line gains regardless of supply chain challenges, production-line issues and/or union obstacles.

### Skills:

*Six Sigma & Lean Methodologies  
Turnaround & Change Management  
ISO 9001 & ANSI Standards  
Design for Manufacturability (DFM)*

*Team Supervision & Training  
Supply Chain Management  
Labor Relations & Union Negotiations  
P&L Management & Cost Controls*

*Forecasting, Scorecards & KPIs  
Scrap & Rework Reduction  
Safety & Regulatory Compliance  
JIT Scheduling & Logistics*

### PROFESSIONAL EXPERIENCE

XYZ COMPANY (*Concrete paint and sealant manufacturer*) = Sometown, OH

**Operations Manager**, 2015 to Present

Hired to lead the turnaround of struggling manufacturer, overseeing cross-functional operations and union/non-union teams in areas including production, purchasing, warehousing and logistics.

- Completed balanced scorecard, value stream mapping and workflow analysis that fast-tracked XYZ's turnaround from a history of multiyear losses to sustainable profitability within 6 months.
- Led Six Sigma and lean manufacturing initiatives that reduced labor costs by 20% while catapulting profit, productivity and quality metrics by 55%, 75% and 35%, respectively.
- Implemented scrap-reduction measures that minimized waste and maximized production yields to capture recurring annual savings of \$1.8M.
- Introduced employee-recognition programs, labor/management communication forums and career-pathing opportunities that boosted staff retention, morale and satisfaction to new bests.

ABC COMPANY (*Adhesives manufacturer*) = Sometown, IL

**Operations Manager**, 2012 to 2015

Managed day-to-day operations, supervising 150+ direct and indirect reports in areas including manufacturing production, supply chain, procurement, distribution, inventory and compliance.

- Improved profit margins by 8% while reducing quality defect losses by 15%.
- Increased the frequency of scheduled preventive maintenance on production floor, reversing a history of unplanned equipment downtime and improving monthly output by 11%.
- Spearheaded initiatives enabling ABC to meet ISO 9001 and ANSI standards and requirements. Paved the way for 7-figure contracts that included first-time wins with auto manufacturers, municipal wastewater treatment facilities and DoD weapons manufacturers.

DEF COMPANY (*Manufacturer of industrial, commercial and residential flooring solutions*) = Sometown, IL

**Manufacturing Engineering Supervisor**, 2010 to 2012

**Prior Roles:** Sr. Process Engineer (2008 to 2010) • Process Engineer (2005 to 2008) • Intern (2005)

Optimized manufacturing functions (e.g., fabrication, assembly, packaging, shipping) and lowered overhead (multimillion-dollar annual savings) by enhancing DFM processes and quality/cost controls.

### EDUCATION & CERTIFICATIONS

ABC UNIVERSITY • **MS in Manufacturing Engineering** • **BS in Manufacturing Technology**

**Certifications:** Six Sigma Green Belt • Preparing to sit for Six Sigma Black Belt exam