

# Kathleen T. Block

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## Target: Management Executive – Healthcare/Medical Industry

*"Perseverance is an essential element of success. In every challenge conquered and every obstacle overcome there is an opportunity to learn...grow...expand ...improve."*

Uncommon blend of business and healthcare/medical industry background and experience. Started career in nursing, moving quickly into supervisory and administrative roles before circumstances required the assumption of the top executive role in the family business.

Quickly learned a new industry and became decision-making member of executive team and inspiration behind a team-focused, positive company culture that enabled 2-fold organic and acquisitional expansion of company locations and 195+% growth of revenues to a height of \$94 million. Built team of employees from original 80 to more than 250.

### BUSINESS QUALIFICATIONS AND EXPERIENCE INCLUDES:

- ✓ Administrative Management
- ✓ Strategic Business Planning
- ✓ P&L/Cash Flow Management
- ✓ Budgeting Review & Approval
- ✓ Management Team Collaboration
- ✓ Public Relations/Community Outreach
- ✓ Employee Relations/HR Management
- ✓ Team Building & Teamwork
- ✓ Vendor/Supplier Relationships
- ✓ Multi-Site Operations Oversight

### HEALTHCARE/MEDICAL INDUSTRY AND EXPERIENCE INCLUDES:

- ✓ Bachelor of Science in Nursing degree with an emphasis in emergency room care
- ✓ Nearly ten full years of nursing and nursing administrative experience in hospital settings
- ✓ Interest in holistic therapies; recent Holistic Health Practitioner certification

## Executive Management Highlights

Block Lumber, Inc.

Atlanta, GA

CHIEF EXECUTIVE OFFICER/CEO (October 2001 – June 2015)

Assumed executive leadership of the family business, a lumber company providing products and services to the professional builders' market throughout the southeastern U.S. Quickly learned the industry, serving as primary decision-maker and working in close collaboration with the management team to provide high-level oversight for multiple locations. Indirectly managed as many as 250 employees.

Adapted flexibly as the economy changed and the market demands shifted over the past 14 years, leading both growth and consolidation initiatives as called for in the business strategic plan. Beginning in January 2015, planned and orchestrated an orderly exit strategy and divestiture of company assets, including multiple locations, fleet of vehicles, inventory, machinery, and office supplies.

### SELECTED ACHIEVEMENTS:

- ▶ **Spearheaded growth**, including a key acquisition that expanded company from 3 locations, 80 personnel, and \$32 million sales to 5 locations and 250 employees producing \$94 million revenue.
- ▶ **Created a positive company culture** that promoted the belief that challenges are opportunities and mistakes are opportunities to learn and grow. Personally visited locations to answer questions and build rapport with staff. Strengthened employee morale and held turnover to below-average levels.
- ▶ **Led business reorganization and streamlining initiatives**, including implementation of expense control programs to build a stronger and healthier company infrastructure.

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