

# STORE MANAGER RESUME SAMPLE

74 DOUGLASS AVE., AUSTIN, TX 78747 (512) 047-1701 YOUR@EMAIL.COM

Diligent store manager with 10+ years of experience in managing operations of high-volume retail stores. Proven track record of success driving retail/store operations, achieving ambitious sales and revenue goals. Solid background in customer service, P&L management, shrink control, and loss prevention.

## PROFESSIONAL EXPERIENCE

### MATTRESS FIRM, AUSTIN, TX

*Store Manager, November 2014–present*

- Manage daily operations of 3 locations and activities of a team consisting of 6 assistant managers, 10 associates, and 15+ sales staff
- Administer monthly budgets averaging \$165,000
- Develop daily, weekly, and monthly goals for each location, driving average sales from \$47 per person to \$300 per person
- Conduct market research to analyze store numbers for strengths and opportunities, planning budgets and goals for each location and evaluating EBITDA

### ABERCROMBIE & FITCH, WILLOW GROVE, PA

*Store Manager, July 2010–October 2014*

- Supported the district manager in conducting weekly meetings, delivering quality reviews, and setting goals
- Recruited potential talent for associates across all levels in the store while overseeing the hiring for part-time jobs, conducting interviews, and leading new hire orientations
- Increased sales by 47% over a period of 2 years
- Acknowledged as one of top 3 managers of the year with lowest employee turnover out of more than 60 managers
- Negotiated sales and pricing plans of products with 25+ vendors and suppliers

## EDUCATION

### SOUTH EASTERN UNIVERSITY, WASHINGTON, DC

*Bachelor of Arts in Business Management, June 2010*

- Honors: *cum laude* (GPA: 3.6/4.0)

## ADDITIONAL SKILLS

- Proficient in Microsoft Office (Word, Excel, and PowerPoint)
- Excellent organizational, interpersonal communication, leadership, time management, and decision-making skills