

I have an "award winning" support staff cross trained in all aspects of property disposition. I pride myself in meeting my client's deadlines while providing accurate evaluations, keeping their expenses low and recovering the maximum return of capital on their properties.

SHORT SALE DIVISION

I also have a Short Sale division focused on helping servicers mitigate their losses with my full staff of in-house Certified Distress Property Experts, Five Star Certified Short Sale Specialists, SFR's and in-house negotiators. My popular website, www.AzSPO.com is designed to be a starting point for homeowners to understand their options to avoid foreclosure.

Joe Martin – Broker / Owner / Team Leader

AZ License # BR021443000

REO / Short Sale / HAFA Specialist

National Advanced REO Instructor

National Monthly Columnist (*Foreclosure.com*)

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Gross Sales Volume

2009 - \$60,728,146

2008 - \$40,185,765

Gross Units SOLD

483 Units

221 Units

My Average Days on Market

2009 – 52 days

2008 – 57 days

BPO Accuracy

BPO to Sales Price – 98.44%

BPO to Sales Price – 98.26%

MLS - Average Sales Price

\$139,997

MLS – Average Days on Market

77 days

EXPERIENCE

- Over 30 years experience in Phoenix Metro Real Estate market
- World Ranked 'Award Winning' Team Leader / Over 700 sold in last 24 months!
- National Real Estate columnist
- National Advanced REO trainer / REO Coach
- Fully trained on Fannie / Freddie procedures/guidelines/multi-forms
- Broker / Owner of RE/MAX Diamond Franchise
- Experienced 20 member support staff
- Network of professional licensed / insured contractors
- On staff Accountant / Billing Agent
- Master Certified Foreclosure Agent (CFA)
- Certified Short Sale Specialist (Five Star CSSS / CSSA) / Certified HAFA Specialist (CHS)