

JITENDRA D DESHMUKH

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EXECUTIVE DIGEST

Worked throughout with Top level Management to determine strategies, Planning Process Improvements. Formulating cost effective solutions & Market research, Sales planning & analysis. Budgeting and Capital Investment decisions, Business & financial analysis. Corporate Finance, Management Accounting, IFRS, Costing & Pricing Decision, Variance Analysis & MIS, Fixed asset management, US GAAP, Monitoring Taxation, Project Management, & forecasting, Online Marketing &, Tender procedures, Purchase Mgt. Post Qualification Finance Experience 4 years Total 8 years in Finance. Analyst, Administration and marketing/sales support experience 7 years.

PROFICIENCY FORTE

IFRS, International & Corporate Fin, Business & Sales / Market Research & Analysis / Mgt accounting:

Coordinating in Monthly closing of Books for US GAAP reporting. Evaluation of internal control systems. Supervising the preparation of MIS reports to top management on financial performance

Budgeting / Costing & Pricing / Forecasting / Capital Budgeting :

Formulating operating plans/forecasts/reviews & Perform monthly actual to budget reviews. Contribute to improving efficiencies and performance as well as providing financial information.

Support Purchase dept for creation of strong supplier base by capital budgeting decisions.

Statutory Compliance & Audit:

Cost Compliances. Co-ordinating with external statutory direct & indirect tax auditors & preparing schedules & reports. Discussing their queries & giving the suitable replies.

Project Handling:

New plant system set up for Finance and operations at Chennai of US MNC System.

Planning targets, monitoring numbers & achievement of overall targets on a monthly basis in adherence to the pre-set standards.

ORGANISATIONAL EXPERIENCE

Dec'13 – July'14 Alkyl Amine as Dy. Manager Cost management, Accounts, Controlling,

Role and Responsibilities:

- Process order review on monthly basis. Yield Reports. CAS-4 for Stock Transfer. RM & FG RECO, Cost Run for moving average on monthly basis. System using SAP FICO. Financial Analysis.
- Control team of 9 people for Indirect Tax, Commercial matters, accounting, IT area & costing.

Reason for Leaving: - To Complete Advance Studies of IFRS & Corporate Finance & Personal.

June'10- Dec'13 with Haworth India PVT Ltd. (US MNC) as Cost & Management Professional and reporting to Director Finance & Region.

Role and Responsibilities:

- Setting up Standard cost for all manufactured product of the company for the year. Quarterly CAS-4 & Determination of Capacity Level CAS-2.
- Set up of Inter-company TP, cost+% & Discount Factor for sales annually. Set up of LP of special products.
- Analysis of segmental and zonal profitability.
- Price negotiation with customer along with Sales people by fixing the competitive sales price for tenders considering sales strategies. Analyze the profitability by customer order, Worked with marketing teams to provide general marketing support to achieve & exceed business goals.
- Worked with leaders to develop marketing communication plans; prepares drafts of communications
- Support in establishment of strong base of vendors and suppliers for taking up the Operations Management & Project Roll out as per the timelines by controlling purchase to pay activities. Supported purchase dept in sorting out beneficial purchase options. Monitor AR And AP.
- Assets verification & Maintenance of Fixed Assets Register, capital budgeting.
- Cost Validation (Proposal for New Business) – First cut commercial validation of new business & analysis of their viability. Analyzing feasibility of out sourcing in house production parts to outsource & vice versa.