

# ANDREW MARTINS

Sales

790-954-6623

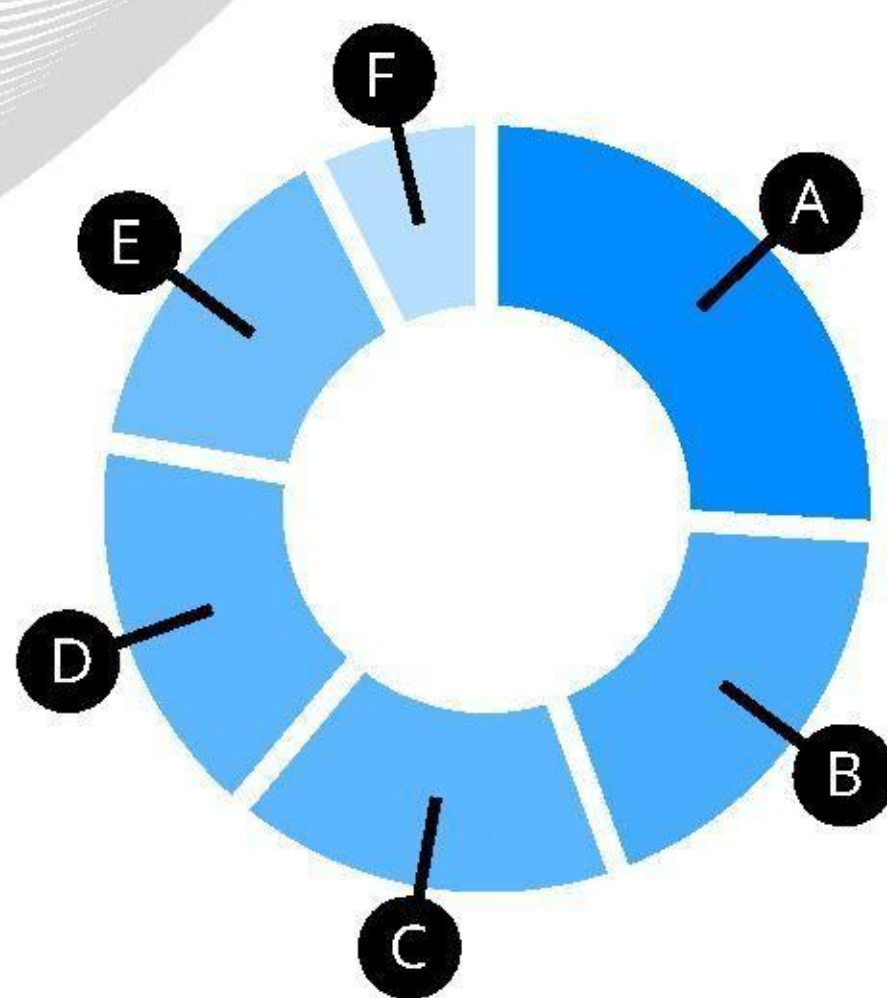
www.example.com

@ andrew.martins@example.com

Los Angeles, CA



## MY TIME



- A Forecasting
- B Market Research
- C Reading
- D Family and Friends
- E Cold Calling
- F Seminars

## EXPERIENCE

### Sales

#### Sales Overdrive

2015 - Ongoing Los Angeles, CA

- Seconded by national sales manager to support sales teams in other regions and ensure that their quarterly targets were achieved
- Led a team of sales and marketing executives in a promotional campaign that resulted in increased sales of \$500k and the company exceeding its annual sales targets by 25%

### Sales

#### Mansa Accessories

2011 - 2015 Los Angeles, CA

- Won Sales Person of the Year award for two consecutive years having exceeded all quarterly sales targets by an average of 25% over a twenty-four month period
- Increased my territories client base by 30% or \$75k year-on-year

### Sales Associate

#### Mind IT

2010 - 2011 Los Angeles, CA

## EDUCATION

### Strategic Marketing

#### University of California

2006 - 2010 Los Angeles, CA

GPA

3.85 / 4.0

## FIND ME ONLINE

in /andrewmartins

twitter @andrewmartins

## MY LIFE PHILOSOPHY

*Potential is not an endpoint but a capacity to grow and learn.*

Eileen Kennedy-Moore

## SKILLS

Negotiation

Networking

Relationship Building

Maximizing Sales

Cold Calling

Forecasting

## LANGUAGES

English

Native

French

Proficient

## PASSIONS

★ Tennis

♥ Technology