

JESSICA CLAIRE

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Summary

Qualified customer service and sales representative with over ten years experience in fast-paced customer service and retail sales. Personable and professional under pressure. Talented Customer Service Associate skilled at balancing customer needs and company demands. Effectively builds loyalty and long-term relationships with customers while achieving all individual sales goals.

Highlights

- Superior communication skills
- Cheerful and energetic
- Effective team player
- Dependable and reliable
- Perfect attendance record
- Dedicated team player
- Positive outlook

Accomplishments

Customer Service

- Researched, calmed and rapidly resolved client conflicts to prevent loss of key accounts.

Sales

- Consistently generated additional revenue through skilled sales techniques.

Customer Interface

- Greeted customers upon entrance and handled all cash and credit transactions.
- Assisted customers over the phone regarding store operations, product, promotions and orders.
- *Multi-tasking*
- Took care of two customers orders at the same time, while ensuring a steady flow with customer satisfaction.

Experience

Accountant, 09/2010 to Current

Us Oncology, Inc. – Annapolis, MD

Managed accounting operations, accounting close, account reporting and reconciliations. Updated investment records upon funding of investments. Efficiently implemented short-term tracking factoring in possible long-term tracking strategies.

Crew Member, 01/2008 to 03/2009

Milio's Sandwiches – Waunakee, WI

Up-sold additional menu items, beverages and desserts to increase restaurant profits. Took necessary steps to meet customer needs and effectively resolve food or service issues. Recorded customer orders and repeated them back in a clear, understandable manner. Served fresh, hot food with a smile in a timely manner. Communicated clearly and positively with co-workers and management.

Customer Service Representative (CSR) , 04/2004 to 10/2007

Israel Discount Bank Of New York – Aventura, FL

Worked as a team member performing cashier duties, product assistance and cleaning. Expressed appreciation and invited customers to return to the store. Guaranteed positive customer experiences and resolved all customer complaints. Stocked and rotated inventory regularly. Replenished merchandise shelves with items from the stockroom. Processed merchandise returns and exchanges.

Cashier, Cook, Prep, 1999 to 02/2003

Captain D's – City, STATE

Up-sold additional menu items, beverages and desserts to increase restaurant profits. Served fresh, hot food with a smile in a timely manner. Prepared items according to written or verbal orders, working on several different orders simultaneously. Maintained a neat, well groomed appearance including impeccable personal hygiene, hair restraint and minimal jewelry that met company standards. Performed general maintenance duties, including mopping floors, washing dishes, wiping counter tops and emptying grease traps. Carefully maintained sanitation, health and safety standards in all work areas. Mastered Point of Sale (POS) computer system for automated order taking.

Education

High School Diploma: General, 2001

Woodward - Cincinnati, Ohio

Member of Chess Club