

# Gary White

## Operations manager

### AREAS OF EXPERTISE

Performance management

Financial control

Customer satisfaction

Recruitment

Staff training

Margin Performance

Commercial awareness

APAC

### PERSONAL SUMMARY

Operations manager with experience of successfully coordinating the activities of various departments concerned with the production, pricing, sales, and distribution of products & services. Comfortable working with people of all levels and having a consistent commercial approach to solving problems and developing business processes. Having proven people management skills, with the ability to manage performance and motivate staff on an individual and team level.

Now looking for a new and challenging managerial or consultancy position, one which will make best use of my existing skills and experience and also further my personal and professional development.

### WORK EXPERIENCE

**Phonics Manufacturing Company – Coventry**  
**OPERATIONS MANAGER** Jan 2008 - Present

Driving operational improvements, increasing the value of the asset base while ensuring a tight control on operational costs. Responsible for monitoring and continuously improving standards of performance and quality within the operation.

#### duties:

- Managing a team of approximately 100 employees in a busy work environment
- Negotiating contracts, ensuring that they balance value and risk.
- Establish and implement departmental policies, goals, objectives, and procedures.
- Creating, managing and analysing performance data and other information.
- Ensuring that capacity and capability are continually planned.
- Encouraging, identifying and developing best practice strategies.
- Ensuring compliance to all Environmental Health & Safety goals & objectives.
- Producing Operations manuals which define how the business is to be run.
- Working closely with the Financial Manager, Facilities Manager, IT Manager & HR department.

### TECHNICAL SKILLS

MSA

Microsoft applications

### PERSONAL DETAILS

Exhibition

Manager

Teaching/learning

### KEY SKILLS AND COMPETENCIES

- Proven ability to lead, motivate and build successful teams.
- Understand all legal, regulatory, information security and compliance requirements.
- Proven influence & negotiator.
- Achieving targets in a dynamic and complex business environment.
- Team leading & people development skills.
- Ability to manage and develop a diverse group of highly skilled people.
- A pragmatic approach to getting the required results.
- Ability to manage operations within budgetary constraints.
- Building and maintaining strong and effective relationships with suppliers and customers.

### PERSONAL DETAILS

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Driving License: Full  
Nationality: British

### ACADEMIC QUALIFICATIONS

BSc (Hons) – Marketing with Management  
Nottingham University – 2005 – 2008

A levels – Maths (A) English (B) Technology (B) Science (C)  
Coventry Central College – 2003 – 2005

REFERENCE – Available on request