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## Financial Manager

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Dedicated Financial Manager with over 20 years of quantifiable achievement. Direct financial management and company development, achieving desired levels of growth. Combine expert visionary, strategic, and tactical financial expertise with strong qualifications in all areas of accounting that produce bottom-line results and financial strength. Instrumental in achieving significant cost reductions and revenue/profit improvements through re-engineering, team building, and leadership expertise.

### Highlights of Expertise

- Strategic Business Planning
- Cost Reduction and Avoidance
- Cash Flow Optimization
- Recruiting and Staffing Initiatives
- Contract Development/Negotiations
- Budget Administration
- P & L Accountability
- Business Development
- ISO Certification/ Standards
- Process Redesign/Change Management

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## Career Experience

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Share Point, Maintown, NC

### Financial Manager (2016 to Present)

Manage monthly reporting, budgeting, strategic planning financials, forecast, and cash flow. Make recommendations concerning business policy, resource allocation, and strategic planning activities to improve company bottom-line financial performance.

- Provide vision and direction on occupancy goals and incentives which increased revenue by \$3M and resulted in stabilization of community.
- Manage audits, cash and credit management, negotiation of lease agreements, and annual financial reporting.
- Lead and provided leadership on Customer Service Committee which provided increased communication and collaboration among Staff and Residents.
- Exercise initiative and persistence in ongoing implementation of Real Page Software which led to elimination of duplicate functions and tighten efficiency measures.
- Work closely with owners to develop viable financial and operational strategic plan while supporting real estate, leasing, and corporate legal counsel.

Accounting Company, Maintown, NC

### Business Development Manager (2015 to 2018)

Developed and managed financial services working with diversified non-profit and for-profit clients. Provided indispensable services partnering with senior management on strategic planning, including development and guidance to financial function.

- Instrumental key player in company sales growth from \$750K to over \$1M and acquisition of customer accounts doubled in size.