MS

MIRIAM SAWAYN

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EXPERIENCE

08/2019 – present
Dallas, TX

GREENHOLT INC
Apparel Buyer

- Experience with Product Development
- Minimum of retail Buying experience in department store or specialty store chain
- Bachelors Degree from a four year college or university preferred; or four years related experience and/or training, or equivalent combination of education and experience
- Develop and manage merchandise assortments for subcategory of product, in partnership with the buyer. Ensure the assortment meets the consumer's needs and the brand vision

02/2014 – 07/2019
Dallas, TX

AUFDERHAR, CHAMPLIN AND STAMM
Apparel Buyer

- Establish best practices across the larger team to drive productivity and efficiencies. Participate in and act as a representative for the Buying office on cross-functional projects and focus groups as needed. Ensure the intricacies of product category are integrated in system, process and reporting enhancements
- Act as mentor or coach to Assistant Buyers or Merch Admins within team. Share feedback on projects, tasks and deliverables
- Collaborate with business partners in Planning and Allocations to review financial plans and ensure alignment between financial expectations and assortment

EDUCATION

FASHION INSTITUTE OF TECHNOLOGY
Bachelor's in Business

SKILLS

- You will maintain relationships and contact with suppliers, to guarantee a positive stock and trading position
- You will work with the wider business, inclusive of Merchandising, Brand Engagement and Retail, to contribute to the business's commercial performance
- You will analyse sales performance and monitor sell throughs, proposing and completing trading actions to improve sales performance and reduce risk to the business
- You will demonstrate creativity in your curiosity to discover new brands and bring new ideas to your team to support innovation and growth within your category
- You will have a commercial mindset, with the ability to both recognise opportunities and risks, to support trade decisions