

George Rainwater
Bank Manager
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Summary

An experienced bank manager with 7+ years of expertise in the financial industry. Successfully managed operations and boosted customer satisfaction levels. Accomplished significant growth in deposits by over 25% during my tenure at FirstTrust Bank. At TrustBank, implemented effective operational procedures, resulting in a 15% uptick in cross-selling. Seeking to drive profitability and achieve targets for PayCast.

Education

Master of Business Administration (MBA)

Harvard Business School, Cambridge, MA
September 2010–June 2012

Professional Experience

Bank Manager

FirstTrust Bank, New York, NY
January 2017–Present

Key Qualifications & Responsibilities

- Successfully managed daily operations, maintaining regulatory compliance and ensuring customer satisfaction.
- Managed a team of 10 employees, effectively increasing employee engagement by 15%.
- Streamlined operations resulting in a 20% increase in transactional efficiency.
- Implemented a customer service training program, improving customer satisfaction scores by 10%.
- Collaborated with other departments, such as marketing, human resources, and IT, to ensure smooth business processes and alignment on organization-wide goals.

Key Achievement:

- Developed and implemented effective business strategies to increase deposits by 25% within 2 years.

Assistant Bank Manager

TrustBank, Chicago, IL
August 2014–December 2016

Key Qualifications & Responsibilities

- Managed daily banking activities, ensuring a high-quality standard of service.
- Conducted in-branch training sessions, improving employee performance by 12%.
- Actively participated in community engagement initiatives resulting in increased brand recognition and a 10% increase in customer acquisition.
- Successfully resolved complex customer complaints, maintaining high customer satisfaction levels.
- Ensured compliance with all banking regulations and policies, including anti-money laundering and know-your-customer guidelines.

Key Achievement:

- Assisted the Bank Manager in implementing effective operational procedures, contributing to a 15% increase in cross-selling.

Key Skills

- Leadership and team management
- Interpersonal communication
- Banking regulations and procedures
- Financial analysis and decision-making
- Strategic thinking and problem-solving
- Business development
- Operations management
- Project management and planning
- Customer service
- Adaptability and technology proficiency.

Certifications

- Certified Treasury Professional (CTP), 2020
- Chartered Financial Analyst (CFA), 2018

Languages

- English—Native
- Spanish—Advanced
- French—Advanced