

Carolyn G. Dupree, MBA

Certified Management Consultant

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Results-driven management consultant with over 4 years of experience diagnosing a range of problems, from small businesses to multi-million dollar corporations, and ideating solutions. MBA degree and IMC-Certified Management Consultant. Consulted with management of over 35 companies with 98% positive feedback. Looking to continue growing as a management consultant with McKinsey & Company.

Experience

2017-06 - 2019-06

Management Consultant

Deloitte, New York, NY

Key Qualifications & Responsibilities

- Performed quantitative and qualitative analysis to evaluate and diagnose business and management decisions across public, government, and private sectors.
- Recommended near-term and long-term solutions based on evaluation results.
- Implemented solutions to improve business efficiency, performance, cost control, and professionalization of employee base.
- Conducted one-on-one and group interviews with all levels of client business employee base to obtain accurate pictures of current business management change requirements.

Key Achievements

- Researched & submitted proposals for 3 multimillion-dollar mergers, all of which have successfully concluded.
- Located and onboarded 10 new business clients for management consulting services.

2015-03 - 2017-05

SMB Business Consultant

Klynveld Peat Marwick Goerdeler (KPMG), Amstelveen, Netherlands

Key Qualifications & Responsibilities

- Researched and diagnosed business problems, including low revenue, poor morale, ineffective leadership, and no growth.
- Proposed courses of action and solutions based on industry best practices.
- Held weekly business coaching seminars and events to engage new SMBs and convert them into clients.

Key Achievements

- Achieved average call wait time reduction of 1 minute 37 seconds across 15 consulted businesses with phone queues.
- Worked closely with sales & marketing consultants to achieve a 15% improvement in sales figures across 5 consulted e-commerce businesses.

Education

2014

Master of Business Administration (MBA)

Syracuse University, Syracuse, NY

Relevant Coursework: Applied Business Analytics, Enterprise Risk Management, Business Strategy, Business Intelligence, Data Mining for Business Analytics, International Business Operations, Qualitative Decision-Making, Logistics & Supply Chain Fundamentals.

2012

Bachelor of Arts in Business Administration

Rutgers Business School, New Brunswick, NJ

Relevant Coursework: Applied Business Statistics, Production Management, Management of Multinational Businesses, Financial Institutions, Markets, and Investments, Organizational Behavior, Strategic Management, Principles of Finance, Management Information Systems.