

# Ruth Stephanie

SALES CONSULTANT

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## SUMMARY

My name is Ruth Stephanie, I am 24 years old. At the moment I am studying at the Mores school in vendra, and I am working on my last year at the International Business program. I am a student with an international focus and background. I have work experience in various fields, such as: sales, marketing, catering, logistics and customer service. I am open to learning new things and I am looking forward to it

## SKILLS

MS Office



SPSS



Flexibel



Ambitious



Teamplayer



## EXPERIENCE

### Part-time allround medewerker

**Brasfield & Gorrie** Oct 2014 - Present

- Sales skills by helping to promote Xitroom through social media and word of mouth during the initial phase.
- Handling and supervising the cash register and various customers.
- Developing the correct way and speed of resetting the escape rooms to keep customer satisfaction levels high.
- Social skills by welcoming customers and making them feel comfortable in the waiting area for a positive Xitroom experience.

### Solution design intern

**Pratt Industries** Feb 2017 - Jun 2017

- Gained insight into how a 3PL works in the Thai market.
- Develop the ability to analyze a financial report and report the result to the manager.
- Gained knowledge in the field of warehouse design by visiting different warehouses in and around Bangkok and by working on new warehouse design projects.
- Designing standard sales presentation for professional and daily use.

### Inside sales statiaire

**Holder Construction** Mar 2015 - Jul 2015

- Experience gained by working in an international environment.
- Customer service skills by helping customers as best as possible.
- Sales skills by calling cold prospects in the Belgian market.

## EDUCATION

### International Business

**Illinois Institute of Technology** Sep 2015 - Present

- Lessons are entirely in English. During the training there is an international focus and students are encouraged to follow internships and minors abroad.
- Main subjects: economics, finance, marketing, business English, supply chain management and intercultural management.

### International Business Studies

**New York Institute of Technology** Sep 2012 - Jul 2015

- Main subjects: B-TEC, Dutch, German, math, English, international trade