

# STEVE HILL

## FASHION RETAIL ASSISTANT

Dayjob Ltd, 120 Vyse Street, Birmingham B18 6NF  
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### Summary

A confident, energetic retail assistant who is passionate about high street fashion and excited by this challenging fast paced environment. Able to take initiative and plan efficiently without having to take direction at all times, and working in a fashion retail store that has a annual turnover of £2 million. A strong team leader with an entrepreneurial spirit, who thinks outside of the box, and enjoys being an ambassador for the business. Now looking for a opportunity to work for a company who truly value their staff and will strive to develop their career to the next stage.

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### Skills

#### Fashion

Styling  
Art & Design  
Buyer  
Brand knowledge  
Creative thinking  
Fashion drawing  
Pattern making  
Corsetry

#### Retail

Customer service skills  
Up selling  
IT literate  
Marketing & promotions  
Deadline orientated  
Great sense of style  
Stockroom procedures  
Attention to detail

#### Personal

Sociable personality  
Team player  
Self motivated  
Creative  
Responsible  
Dedicated  
High levels of integrity  
Loyalty

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### Career

RETAIL ASSISTANT  
Fashion Retailer

May 2009 - Present

Working as part of an enthusiastic team within a commercial, sales driven and fast paced fashion retail environment. Responsible for driving sales, ensuring good customer service, building relationships suppliers, and ensuring the smooth running of the shop floor.

- Actively greeting customers and maintaining a level of conversation during their store visit.
- Taking decisive action to improve the branch performance.
- Dealing with all customer complaints in a professional and courteous manner.
- Sourcing major and unique fashion shows and events.
- Attending and representing the business at trade shows and external events.
- Maintaining superb visual standards within the store.
- Promoting specific lines under the guidance of management.
- Unpacking and checking all new stock deliveries.

FASHION SALES ASSISTANT  
Department Store

Feb 2009 – May 2009

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### Academic

Nuneaton University  
Fashion & Design BA (Hons)

2006 – 2009

Nuneaton College

2004 – 2006