

# Jessica Claire

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<b>PROFESSIONAL SUMMARY</b>	<p>Sales Representative with a strong work ethic, exceptional sales skills and a successful track-record of growing sales revenue.</p>
<b>SKILLS</b>	<ul style="list-style-type: none"><li>• Self-motivated</li><li>• Persuasive negotiator</li><li>• People-oriented</li><li>• Detail-oriented</li><li>• Dedicated team player</li><li>• Sales Representative of the Month Award</li><li>• Sales Representative of the Year Award</li><li>• Dependable</li></ul>
<b>WORK HISTORY</b>	<p><b>AGRICULTURAL SALES</b> <span style="float: right;">05/2000 to 05/2015</span></p> <p><b>RDO Equipment Co.   City</b> Sold agricultural equipment to farmers and ranchers. Provided sales and customer service support in-store as well as traveling to the customer and providing these services. Daily activities included input of sales information into the RDO computer database, completed financial contracts, and telephone contact with customers.</p> <p><b>AGRICULTURAL SALES</b> <span style="float: right;">03/1996 to 05/2000</span></p> <p><b>Jamestown Implement Inc   City</b> Sold agricultural equipment to farmers and ranchers.</p> <p><b>Farmer/Rancher</b> <span style="float: right;">1969 to 03/1996</span></p> <p><b>Self-employed Farmer/rancher   City</b> Owned/operated family farm/ranch.</p>
<b>EDUCATION</b>	<p><b>High School Diploma</b> <span style="float: right;">1966</span> <b>Edgeley High School, Edgeley ND</b></p> <p><b>Bachelor of Science</b>   Sociology &amp; Psychology <b>Northern State University, Aberdeen SD</b></p>
<b>ACCOMPLISHMENTS</b>	
<b>CERTIFICATIONS</b>	<p>John Deere University Sales Education Program</p>
<b>ADDITIONAL INFORMATION</b>	<p>Current CDL-Class 1 license US Army Vietnam Veteran Former LaMoure County Commissioner 1989-1997 ND Association of Counties President-1996 Former Heartland State Bank Board of Directors 1988-1998 Farmers Union Elevator Grain Board member 1986-1997</p>