

Carolyn G. Dupree, MBA

Certified Management Consultant

Results-driven management consultant with over 4 years of experience diagnosing a range of problems, from small businesses to multi-million dollar corporations, and ideating solutions. MBA degree and IMC-Certified Management Consultant. Consulted with management of over 35 companies with 98% positive feedback. Looking to continue growing as a management consultant with McKinsey & Company.

Personal Info

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Skills

Staff Consultations & Meetings	●●●●●
Business Strategy & Outlook	●●●●○
Supply Chain Management & Optimization	●●●○○
Focus Groups, Workshops, & Presentations	●●●●○
Project Management	●●●●○
Collaboration & Teamwork	●●●●●

Languages

Javanese	●●●●○
Intermediate Working Proficiency	

Experience

2017-06 - 2019-06	Management Consultant <i>Deloitte, New York, NY</i> Key Qualifications & Responsibilities <ul style="list-style-type: none">Performed quantitative and qualitative analysis to evaluate and diagnose business and management decisions across public, government, and private sectors.Recommended near-term and long-term solutions based on evaluation results.Implemented solutions to improve business efficiency, performance, cost control, and professionalization of employee base.Conducted one-on-one and group interviews with all levels of client business employee base to obtain accurate pictures of current business management change requirements. Key Achievements <ul style="list-style-type: none">Researched & submitted proposals for 3 multimillion-dollar mergers, all of which have successfully concluded.Located and onboarded 10 new business clients for management consulting services.
2015-03 - 2017-05	SMB Business Consultant <i>Klynveld Peat Marwick Goerdeler (KPMG), Amstelveen, Netherlands</i> Key Qualifications & Responsibilities <ul style="list-style-type: none">Researched and diagnosed business problems, including low revenue, poor morale, ineffective leadership, and no growth.Proposed courses of action and solutions based on industry best practices.Held weekly business coaching seminars and events to engage new SMBs and convert them into clients. Key Achievements <ul style="list-style-type: none">Achieved average call wait time reduction of 1 minute 37 seconds across 15 consulted businesses with phone queues.Worked closely with sales & marketing consultants to achieve a 15% improvement in sales figures across 5 consulted e-commerce businesses.

Education

2014	Master of Business Administration (MBA) <i>Syracuse University, Syracuse, NY</i> Relevant Coursework: Applied Business Analytics, Enterprise Risk Management, Business Strategy, Business Intelligence, Data Mining for Business Analytics, International Business Operations, Qualitative Decision-Making, Logistics & Supply Chain Fundamentals.
2012	Bachelor of Arts in Business Administration <i>Rutgers Business School, New Brunswick, NJ</i>