

# PROFESSIONAL EXPERIENCE

## Fintech Consultants LLP.

### Senior Management Consultant

San Francisco, CA |  Nov '14 - Aug '19

*US-based audit, tax, and advisory services company with 250+ global office and an annual turnover of USDc500 trillion*

#### Client Servicing & Relationship Management

- Developed **long-term relationships** with clients and acquired ~10 new clients
- Acquired business **partnerships** with **Fortune 500 companies** by growing ad **revenue** for clients by 45%

#### Advisory Services & Business Solutions

- Provided strategic advisory services to **30+ clients** leading to **90% client satisfaction**
- Innovated and executed **20+ improvement programs** to bolster the overall performance of the company
- Analyzed the business challenges of **10+ partner companies** to offer meaningful solutions to their business needs

#### Leadership, Mentoring & Performance Evaluation

- Mentored & **trained 10+ consultants** in the company's practices
- Oversaw the **execution** of workstream tasks for **20+ analysts** on a daily basis
- Led a team of ~5 consultants to ensure the **timely delivery** of financial reports
- Identified **performance gaps** leading to the **creation** & implementation of **5+ corrective actions**