

JESSICA CLAIRE

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 Montgomery Street, San Francisco, CA 94105

PROFESSIONAL SUMMARY

Energetic and ambitious loan officer with versatile financial background in banking and finance. Consistently exceeds sales goals and customer service standards. Excited and motivated to build relationships and help customers build successful financial futures.

SKILLS

- Strong customer relations
- Customer-oriented
- Energetic
- Reliable
- Cash flow analysis
- Business development
- Credit Management
- Financial Analysis

EDUCATION

Texas A&M University at Kingsville
Kingsville, Texas • 2012

Bachelor of Science: Agricultural Business
• Recipient of Athletic Football Scholarship
• Recipient of Rodeo Scholarship

CERTIFICATIONS

- Graduate of RMA Commercial Lending School
- Graduate of TBA Commercial Lending School
- RMA Financial Analysis & Accounting School

WORK HISTORY

First Mid-Illinois Bancshares, Inc. - AVP of Commercial Lending
Grapevine, TX • 04/2014 - Current

- Increased new bank relationships within the local community by networking and implementing sales culture.
- Recommended loan approvals and denials based on customer loan application reviews.
- Maintained friendly and professional customer interactions.
- Developed \$10M in loans in 8 months for the start of a new branch charter.
- Responsible for all financial and cash flow analysis on all commercial and consumer loans.

Guadalupe National Bank - Credit Analyst
City, STATE • 03/2013 - 04/2014

- Compiled database of loan applicants' credit histories, corporate financial statements and other financial information.
- Researched industry competitors and compiled detailed analysis data.
- Developed forecasting tools and dashboards to analyze revenue variance, business pipeline and industry trends.
- Collected, maintained and updated financial information for all loan customers.

Zacwiesta Capital Partners - AVP of Agricultural Investments & Operations
City, STATE • 02/2012 - 03/2013

- Created quarterly earning presentations and monthly investor presentations.
- Reviewed and analyzed project spending throughout project life cycle.
- Identified risks associated with projects, contract approvals and other client accounting issues.

AFFILIATIONS

- Leadership Kerr County Alumni
- Vice-Chair Easter Fest Committee
- Hill Country Young Professionals Organization
- Kerrville Area Chamber of Commerce Ambassador
- Hill Country District Junior Livestock Show Committee Member