

# Jessica Claire

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## SUMMARY

Dedicated Senior Electrical Engineer with comprehensive knowledge of electrical engineering codes and designs. In-depth understanding of analog and digital circuit designs. Excellent attention to detail and to work efficiently and effectively on large projects. Highly organized and detailed collaborator with solid record of accomplishment in meeting and exceeding business targets. Creative and dependable with excellent abilities in coordinating activities between cross-functional teams. Sound knowledge of bid proposals and budget projections.

## EDUCATION AND TRAINING

- MBA | Healthcare Administration

2016
- Strayer University, Washington, DC
- Bachelor of Science | International Business

2013
- STRAYER UNIVERSITY, Austin, TX
- Certification | -TEFL -CTBE -CTEYL

2018
- FAIRMONT STATE UNIVERSITY || ITTT International, ONLINE

## EXPERIENCE

### ACCOUNTANT03/2020 to CURRENT

#### Aristotle Capital Management, Llc | Newport Beach, TX

- Trained and guided new employees according to company standards and procedures.
- Performed electrical design analyses and tests for proposed systems and devices.
- Conducted tests on electrical systems and equipment and reported results.
- Calibrated and updated electrical systems to improve performance.
- Developed conceptual designs that consider module placement, conduit routing and inverter locations.
- Issued documents and drawings on time to minimize project lags and delays.
- Carried out sizing and calculations and verified to ensure designs were done properly by others on team.
- Established project schedules and regular maintenance of project schedules.
- Oversaw production efforts to guarantee timely and budget-conscious completion.
- Discussed engineering projects and products with both clients and other engineers.
- Reviewed customer feedback to brainstorm ways to improve processes and products.

### PROFESSOR OF BUSINESS MANAGEMENT02/2020 to 03/2022

#### Loan Depot | Columbia, VA

- Evaluated and graded students' classwork, papers and assignments to assess course success and student understanding of materials.
- Helped students understand topics by initiating and moderating classroom discussions.
- Met with students to understand educational desires, identify current issues and provide advice on academic, career and vocational plans.
- Worked successfully with diverse group of coworkers to accomplish goals and address issues related to our products and services.
- Maintained scheduled office hours to assist business students.
- Prioritized and organized tasks to efficiently accomplish service goals.
- Developed new programs to provide student access for community business internships.

### FLOW TEACHER10/2018 to 03/2020

#### Mattel | Mclean, TX

- Computer Science).
- Prepare and deliver rigorous, engaging, and project-based instruction to students in grades K-12 using PLTW engineering curriculum.
- Counsel students to encourage and support student achievement and career planning.
- Monitor, supervise, coordinate and enforce rule of conduct and behavior of assigned students; and reinforces positive student behaviors in accordance with school and District policy.
- Observe, evaluate, report and record students' performance, behavior, social development, and physical health.
- Prepare educational course outlines, objectives and materials according to curriculum guidelines or state and local requirements.
- Present subject matter to students, using various teaching methods and technology, adjusting teaching style and method to meet student learning style.
- Instruct students individually and in groups, using various teaching methods (e.g., lectures, technology, discussions).
- Communicate with parents or guardians, teachers, counselors, and administrators to resolve students' behavioral and academic problems; and coordinate instructional efforts.

### LOAN SPECIALIST08/2016 to 04/2018

#### LIFETIME FITNESS | City, TX

- Performed day-to-day maintenance of loan applicant database.
- Created financial analysis reports of commercial real estate, borrowers' financial statements, lease reviews and market research.
- Problems in an effort to resolve account delinquency and prevent losses.
- Evaluation applicants' financial status, credit and property evaluate to determine feasibility of granting loan.
- Educated customers on variety of loan products and available credit options to promote valuable decision-making.
- Created agendas and communication materials for team meetings.
- Improved profit margins by streamlining operations and workflow and negotiating competitive vendor contracts.
- Worked closely with team members to deliver project requirements, develop solutions and meet deadlines.
- Listened carefully to customer complaints and swiftly resolved issues by taking appropriate action.

### ASSISTANT SALES MANAGER01/2015 to 08/2016

#### Company Name | City, TX

- Demonstrate exemplary sales expertise by exceeded quarterly revenue and attainment goals through passionate outreach and relationship selling.
- Nationally recognized as top performer finishing 7/1000 acct.
- Managers hitting 200% of on target earnings in July.
- FY2016 11-1(wins/loss) 7-1 current with a projection of over 120% this month.
- 12x MVP Award & Regional Recognition Award for highest unit quota achievement.
- Closed Net New Corporate Accounts through direct C-level relationships, prospecting, informative evaluation, and proper alignment of all business professionals.
- Braun & Butler, Kenton Heinze, CEO.
- The Rockbridge Group, John Miller, CFO.
- Blizzard Entertainment, Dennis Hoff, Associate Manager Global Rewards Programs.
- Strong leadership, team-building, and coaching execution to the sales team so as to secure monthly sales goals and support manager in all metric areas.
- Received 97% grading scale on recent 360 Degree Assessment Review.

## PROFESSIONAL SKILLS

- Critical Thinking

-Documentation & timeline management
- Problem resolution

-Verbal & writing communication
- Financial & tactical planner

-Training methods & team building
- Budget forecasting expertise

-Multi-tasking & detail-Oriented
- Management development

## ACTIVITIES AND HONORS

- Honor Roll achievement of a scholastic average of 3.5 to 3.74 for Winter 2013
- Dean's List achievement of a scholastic average of 4.00 for Spring Quarter 2015
- Dean's List achievement of a scholastic average of 4.00 for Winter 2015
- MS Graduate with Honor Roll for the Fall Quarter 2016
- 12x MVP Award & Regional Recognition Award for highest unit quota achievement
- Top# 2 Regional Recognition Award for Month of Nov. of 2015 From Lifetime
- Top#8 on Company Recognition Award for Month of March of 2016 From Lifetime