

# JESSICA CLAIRE

100 Montgomery St. 10th Floor • (555) 432-1000 • resumesample@example.com

## Summary

Dedicated and focused Project Management Specialist with over 20 years of experience excelling at prioritizing, completing multiple tasks simultaneously and following through to achieve project goals. Flexible, detail-oriented and adaptive team player with expertise in equipment operation, staff training and development, customer service and process improvements.

## Skills

- Project Management
- Value chain Analysis and market linkages
- Market systems development approach
- strategic partnership development and private sector engagement

## Experience

### Project Manager- Hatching Hope Global Initiative , 12/2019 to 02/2023

**Jones Lange Lasalle Inc. – Worcester, MA**

§ Provided overall leadership to Hatching Hope Kenya project aimed at improving nutrition and economic livelihoods of women, youth using a Market systems development approach for increased production and productivity at smallholder level through a private sector led ecosystem.

§ Provided guidance to the team and managerial accountability of the Kisumu office covering 7 counties of Siaya, Homabay, Migori, Kisumu, Busia, Trans-Nzoia and Nakuru, while ensuring effective coordination and collaboration with all stakeholders in the poultry value chain.

§ Held periodic program reviews with strategic partners, county government teams, market actors to monitor achievements, progress and document best practices.

§ Managed the project budget of USD. 3.5M in compliance with donor procedures, guidelines and financial reporting requirements.

§ Conducted periodic M&E and reported on the project progress, reaching a target of 37,000 households, 10M people with information on poultry consumption and market linkages.

§ As a result of Inclusive business development and poultry aggregation models/producer organizations, average HH incomes of the targeted beneficiaries increased by 72%.

§ As part of gender inclusion, number of women participants in poultry enterprises and in producer groups increased by 96%.

§ Through Impact Investment, Chicken Basket [private sector agribusiness S&ME] received USD. 50,000 to for investment into poultry slaughter facility.

§ Enhanced financial access for smallholder farmers' investment (input-capital) in poultry agribusiness worth USD. 34,000 from Cooperative Bank and Faulu MFI.

### Project Manager- Agricultural Enterprise, 09/2015 to 11/2019

**CARE International Kenya – City, STATE**

§ Management oversight of project delivery, commercialized smallholder agricultural resilient production systems and contract management involving youth and women smallholder farmers under 'Kilimo Biashara' project with the private sector- Coop Denmark, worth USD. 450K

§ Project Monitoring, preparation of timely and high-quality project progress reports, ensuring quality assurance, performance and coordination of project implementation.

§ Linking smallholder producers to markets using the digital Apps such as e-Soko and M-shamba for increased aggregation/volumes as part of inclusion in the supply chains.

§ Line management of project staffs, project budget administration and gender mainstreaming across all interventions in the Livelihood sector.

§ Partnership development resulting in smallholder farmers' access to Coop Denmark as suppliers of fresh horticultural produce and increased household incomes in partnership with Sunripe Kenya Ltd.

§ Represented the Organization in strategic partnership meetings, networking forums and contribute to the development of Concept notes and proposals for donor funding [Climate smart Agriculture consortium project submitted to EU/World Bank; Work Opportunities for Women (WoW) submitted to DFID and CARE UK; Market Development Project for Biological products in Kenya, submitted to DANIDA and Building Opportunities for Resilience in the Horn of Africa – BORESHA, submitted to EU Trust Fund] and program growth.

### Senior Programs Manager, 11/2013 to 08/2015

**Farm Concern International – City, STATE**

§ Work with smallholder farmers under 'Project Nurture' in partnership with Techno Serve, focused on strengthening inclusive supply chains of smallholder farmers for increased production, quantity and quality of mango and passion fruits to Coca Cola Company.

§ Contribute to the development of new projects/initiatives and identify emerging opportunities (design project proposal for submission to donors for grants for both youth and women).

§ Building the capacity of partners and stakeholders to ensure efficient and effective delivery, in line with planned objectives and budgets.

§ Design and support implementation of market-led development programmes targeting smallholder farmers and small and medium agribusiness entrepreneurs [SMAEs] in Kenya, Uganda, Tanzania, Rwanda and Ethiopia.

§ Building the capacity of partners & stakeholders through training to ensure accurate data collection, data quality, analysis, reporting for program improvement.

§ Documenting best practices, success stories and lessons learnt for sharing internally and externally with relevant stakeholders, forums and donors.

§ From the linkages, with Coca Cola Co, it was established that the Company was able to produce locally sourced fruit juice in EA, reducing time and costs in the long run, while farmers' incomes more than doubled, increasing by an average 142% [EoP Evaluation report].

## Education and Training

### Post Graduate Diploma, Project Management: Project Management, 03/2007

**Kenya Institute of Management [KIM] - Nairobi, Kenya**

### Bachelor of Science: BSc. Agriculture [Hons], 08/1994

**University of Nairobi - Nairobi, Kenya**

## Languages

### English:

First Language

### Negotiated:

Swahili:

Proficient

### Negotiated: