

JASON MORRIS

Corporate Banking

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SUMMARY

A highly analytical Corporate Banker with 8 years of experience in 2 of the top ranking financial institutions. I have supported both medium companies and multinational conglomerates. Not afraid of working long hours and traveling frequently.

EXPERIENCE

Corporate Banker

HSDC

2015 - Present Chicago, IL

HSDC is an American universal bank offering a large variety of financial services

- Advising clients on mergers and acquisitions deals and opportunities
- Supporting 1 large and 7 medium enterprises
- Assessing the risk profiles of over 120 companies
- Suggesting additional services and products to all my clients achieving a 70% success rate
- Analyzing clients' financial needs to suggest products and services that are a 100% match
- Supervising, mentoring, and training 3 junior colleagues every year
- Maintaining strong relationships with existing clients that have led to a 36% increase in new clients
- Identifying opportunities for business development thanks to my market research and analysis skills
- Achieved a 94% client satisfaction score in 2021

Corporate Banking Intern

JP Torgan

2014 - 2015 Chicago, IL

JP Torgan is a global leader in the provision of financial services

- Analyzed credit and financial information of 6 large companies
- Conducted thorough market research and analysis
- Performed regular due diligence for 16 individuals to ensure full compliance with the law
- Supported 2 M&A deals by creating concise presentations using PowerPoint
- Reported to senior colleagues

ACHIEVEMENTS

-  **Largest M&A Deal in my Team**
Served as the advisor of the largest M&A deal in my department
-  **94% Client Satisfaction Rate**
Reached a 94% client satisfaction rate in 2021
-  **MBA while Working Full-time**
Got my MBA while working full-time and keeping client satisfaction levels high

MY LIFE PHILOSOPHY

Always do the best you can and you will have an incredibly fruitful life.

My Grandfather

SKILLS

- MS Office
- Attention to Detail
- Lending Regulations
- Due Diligence
- Market Analysis
- Cash Management
- Loan Operations
- Market Research
- Leadership
- Analytical Thinking
- Relationship Management
- Business Development
- Reporting

EDUCATION

Master of Business Administration

The University of Chicago Booth School of Business

2018 - 2019 Chicago, IL

B.A. Economics

University of California, Los Angeles

2010 - 2014 Los Angeles, CA

STRENGTHS

-  **Analytical Thinking**
Able to identify, define, and resolve issues in the blink of an eye
-  **Communication**
Building strong relationships with clients, colleagues, and partners
-  **Work under Pressure**
Focus on the key goals, prioritize your tasks, and don't panic

TRAINING / COURSES

Corporate Banking during a Global Pandemic

Finance Academy, 2020

Financial Leadership

Finance Academy, 2018