

# JESSICA CLAIRE

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## SUMMARY OF SKILLS

Microsoft Office, public speaking, proficient in Spanish

## EDUCATION

**Duke University**  
Durham, NC • May 2016  
*Financial Accounting, Microeconomics, Macroeconomics, Inside Hedge Funds, Urban Economics, Multivariable Calculus, Creative Entrepreneurship:* Psychology Economics Markets and Management  
Psychology Economics Markets and Management Graduated Cum Laude 3.8 Dean's List: Spring 2013, Fall 2013, Spring 2015, Fall 2015, Spring 2016 \*GMAT Score: 740

**Universitat Autònoma de Barcelona**  
Barcelona • Fall 2014  
Strategic Behavior in Business, Cross Cultural Management, Business Ethics, Intercultural Interactions

**Rye Country Day School**  
NY • June 2012  
4.35 SAT: Math: 800, Critical Reading: 720, Writing 730

## CAREER FOCUS

Highly motivated Sales Associate with extensive customer service and sales experience. Outgoing sales professional with track record of driving increased sales, improving buying experience and elevating company profile with target market.

## ACCOMPLISHMENTS

## PROFESSIONAL EXPERIENCE

**Tropical Financial Credit Union - Investment Banking Summer Analyst**  
FL • 01/2015

- Built discounted cash flow and leveraged buyout financial models to obtain implied valuations of TMT companies Presented a case study on Evertec, a payments processing company, including potential M&A opportunities to senior members of TMT group Select Transaction Experience Sale of Ascensus, Inc.
- to Genstar Capital and Aquiline Capital Partners Aided in creation of Investor Presentation materials and due diligence Potential sale of large media company to sponsors groups for ~\$3 billion Assisted in financial modeling for levered transaction Prepared comparable company analysis examining precedent transactions and similar opportunities Potential global expansion of private, U.S.
- based sports entertainment company Created pitch presentation for client meetings Compiled extensive market research and provided broad analysis on emerging trends in global sports and media industries.

**Tropical Financial Credit Union - Intern**  
FL • 01/2014

- Evaluated prospective equity investments for the team.
- Analyzed potential asset allocation scenarios for high net worth clients.

**Bank Of America Merrill Lynch - Intern**  
STATE • 01/2013

- Generated leads of potential high net worth clients on both a corporate and private level.
- Aided in evaluating financial reports and constructing portfolio changes.

## PROFESSIONAL AFFILIATIONS

## INTERESTS

Sigma Nu Fraternity, Philanthropy Chair and Inaugural Honor Board Member 2013 - 2016 Oversaw over 1,000 total service hours volunteering and over \$5,500 donated to local charities Spearheaded inaugural Cameron Classic Tournament, cultivating long-term relationships with Duke University Hospital and The Monday Life Implemented internal accountability mechanism into chapter operations Face Your Challenges, President 2012 - 2016 Encouraged college students to speak openly and fostered positive mental health Organized fundraising events and mental health workshops Raised over \$2,000 to organizations combating depression Autism Speaks, Volunteer 2006 - Present Assisted autistic children to better communication skills and functional independence Team leader for annual NY-Presbyterian Autism Walk

## SKILLS

Calculus, cash flow, client, clients, due diligence, Economics, equity, financial, Financial Accounting, financial modeling, financial reports, Funds, investments, market research, materials, Math, meetings, Microsoft Office, public speaking, Reading, SAT, proficient in Spanish, Strategic

## ADDITIONAL INFORMATION

- LEADERSHIP AND EXTRACURRICULAR ACTIVITIES Sigma Nu Fraternity, Philanthropy Chair and Inaugural Honor Board Member 2013 - 2016 Oversaw over 1,000 total service hours volunteering and over \$5,500 donated to local charities Spearheaded inaugural Cameron Classic Tournament, cultivating long-term relationships with Duke University Hospital and The Monday Life Implemented internal accountability mechanism into chapter operations Face Your Challenges, President 2012 - 2016 Encouraged college students to speak openly and fostered positive mental health Organized fundraising events and mental health workshops Raised over \$2,000 to organizations combating depression Autism Speaks, Volunteer 2006 - Present Assisted autistic children to better communication skills and functional independence Team leader for annual NY-Presbyterian Autism Walk
- Interests: NFL Draft, Golf, Airbnb, and reading on a broad variety of topics