

# Royce Lopez

## Banker

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Experienced banker with excellent mathematical and analytical skills as well as a devotion to customer service. Maintained 90% satisfaction rate from banking customers for 15 months straight. Proposed changes to account opening procedures led to a 15% drop in wait time and processing errors. Looking to leverage banking skills at Merrill National.

## Experience

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### 2016-12 - 2019-12      **Banker**

*RJ Savings and Trust*

- Effectively managed corporate client portfolios and offered financial advice regarding investments and savings.
- Performed financial risk assessments and studied banking and financial market trends to prepare activity and progress reports to management.
- Trained and supported 12+ new bank tellers.
- Sold and redeemed U.S. Savings Bonds applications to the Federal Reserve as necessary.

#### **Key achievement**

- Designated primary middle market banking representative after 6 months on the job. Middle market banking revenue up 10% quarterly since then.

### 2015-09 - 2016-12      **Associate Banker**

*Merriweather Bank*

- Reviewed and processed credit and loan applications according to best practices and law.
- Supported identifying potential sales opportunities to new business clients.
- Handling daily reconciliation of payments as well as maintaining incoming and outgoing cash records.

#### **Key Achievement**

- Earned "Banker of the Quarter" twice for excellence and professionalism in banking.

## Education

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### 2011 - 2014      **B.A. in Economics**

University of North Dakota

- President of the student business and finance club for 1 year

## Skills

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Ability to work under pressure	
Financial planning	
Risk assessment	
Customer service	
Problem solving	
Investment management	
Technical skills	
Negotiation	
Interpersonal skills	