

PAYTON WEBSTER

Personal Banker

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Hickory Hills, IL

SUMMARY

Banking professional with data-driven mindset and client management skills. Experienced in asset management, credit analysis, and investment portfolio management.

EXPERIENCE

2016 - Ongoing

Springfield, IL

Personal Banker Assistant

Renaud

Renaud is an asset management and broker service provider.

- Constantly awarded for having 100% Customer Service Surveys
- Implemented improved customer service processes, reducing refunds and customer dissatisfaction by 50%.
- Opened accounts with a cross sale ratio of 4 products opened.

2009 - 2012

Springfield, IL

Account Executive

Thompson Ltd

Thompson Ltd is a multinational financial services company.

- Q1 2010 - Awarded Top Performer.
- Have achieved the targets 75% of times every year.
- Closed \$200k worth of consumer loans.

2008 - 2009

Springfield, IL

Finance Advisor

Boyle Ltd

Boyle Ltd is a financial services provider in corporate banking, retail banking, investment banking, treasury, private banking, and asset management.

- Managed pipeline in excess of \$300k (Salesforce CRM)
- Certified with IBF CACS Papers 1 & 2, CMFAS 1B, 5, 6A, 8A, 9, 9A, HI
- Maintained monthly customer service score at 100%

2006 - 2008

Springfield, IL

Credit Analyst

Schmeler

Schmeler is an international bank providing a full suite of banking services.

- Managed and grew 350 Remote Portfolio (inactive) client accounts as part of a new initiative.
- Appreciated by Audit Team for preventing fraud.
- Surpassed monthly quota of educating and on-boarding clients to Digital Engagement platform by 110%.

SKILLS

Data Analysis

FRS

Customer Interaction

Loan Applications

Personal Financial Management

EDUCATION

2006 - 2010

Illinois

Financial Analysis, Risk and Portfolio Management

Northwestern University