

# Demetris Stehr

523 Watson Wall, Boston, MA ♦ Phone: +1 (555) 660 4654

---

## EXPERIENCE

### CONSULTANT, CORPORATE INSOLVENCY

#### Detroit, MI

09/2015 – present

- Attend internal MNP courses to further develop knowledge around performance improvement
- Contribute to the development of new ideas and approaches to improve work processes
- Maintain high quality control by reviewing work done from junior team members for accuracy and completeness; provide feedback to team members
- Assist troubled companies; advise lenders, creditors or shareholders through financial reviews, business turnarounds, financial restructuring (formal or informal), bankruptcies and liquidations
- Promote MNP insolvency and advisory services through the delivery of presentations, writing articles, facilitating workshops or participating in community activities
- Assist in developing and coaching junior team members
- Participate in formal and informal restructurings, which may involve taking possession of assets, operating insolvent entities and dealing with stakeholders through periods of crisis

### CORPORATE SECRETARIAL CONSULTANT

#### New York, NY

06/2011 – 03/2015

- Providing day-to-day support in corporate secretarial work
- Advising clients on UK Compliance developments and Board room best practice
- Setting of Board calendars and establishing Board room best practice for UK IPO clients
- Perform customer due diligence according to ACRA Act
- Managing a portfolio of clients independently
- Attending of Board meetings
- Preparing Board minutes & LSE announcements

### CONSULTANT, CORPORATE FINANCE

#### Dallas, TX

07/2008 – 12/2010

- Undertake networking and marketing activities to begin to develop professional contacts
- Contribute to company initiatives and team development activities including directing junior staff members
- Assist with the preparation of draft reports, presentations and correspondence
- Strong work ethic, integrity and high level of professionalism
- Assist in conducting investigations and formal engagements
- Interact with clients, including lawyers, in house counsel and senior accounting personnel
- Sound knowledge of accounting principles

## EDUCATION

### HOFSTRA UNIVERSITY

Bachelor's Degree in Business Management

## SKILLS

- Strong commitment to customer service. Excellent communication, strong analytical and conflict resolution ability
- Ability to display excellent written and verbal communication and listening skills
- Highly driven worker with a strong motivation to succeed
- Maintain a working knowledge/understanding of regulatory, industry and licensing issues governing our markets
- Technical knowledge in three or more scientific and/or market segments in which Promega current serves or in emerging technology arenas
- An approachable manner as demonstrated through oral and written communications
- Knowledge of Microsoft Office (Word, Excel, PowerPoint, Outlook) and the use of the Internet
- Proven ability to manage transactional and complex sales cycles, with successful revenue attainment
- Ability to work independently with moderate supervision and with other team members in a cooperative manner
- Demonstrated ability to manage cross functional projects