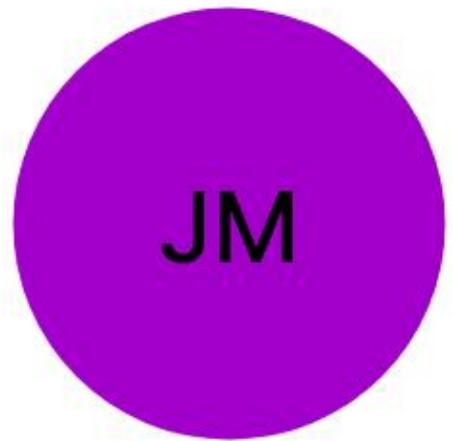


JASON MORRIS

Corporate Banking

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📍 Chicago, IL

JM

SUMMARY

A highly analytical Corporate Banker with 8 years of experience in 2 of the top ranking financial institutions. I have supported both medium companies and multinational conglomerates. Not afraid of working long hours and traveling frequently.

EXPERIENCE

Corporate Banker

HSDC

⌚ 2015 - Ongoing 📍 Chicago, IL

HSDC is an American universal bank offering a large variety of financial services

- Advising clients on mergers and acquisitions deals and opportunities
- Supporting 1 large and 7 medium enterprises
- Assessing the risk profiles of over 120 companies
- Suggesting additional services and products to all my clients achieving a 70% success rate
- Analyzing clients' financial needs to suggest products and services that are a 100% match
- Supervising, mentoring, and training 3 junior colleagues every year
- Maintaining strong relationships with existing clients that have led to a 36% increase in new clients
- Identifying opportunities for business development thanks to my market research and analysis skills
- Achieved a 94% client satisfaction score in 2021

Corporate Banking Intern

JP Torgan

⌚ 2014 - 2015 📍 Chicago, IL

JP Torgan is a global leader in the provision of financial services

- Analyzed credit and financial information of 6 large companies
- Conducted thorough market research and analysis
- Performed regular due diligence for 16 individuals to ensure full compliance with the law
- Supported 2 M&A deals by creating concise presentations using PowerPoint
- Reported to senior colleagues

ACHIEVEMENTS

Largest M&A Deal in my Team

Served as the advisor of the largest M&A deal in my department

94% Client Satisfaction Rate

Reached a 94% client satisfaction rate in 2021

MBA while Working Full-time

Got my MBA while working full-time and keeping client satisfaction levels high

SKILLS

MS Office Attention to Detail

Lending Regulations Due Diligence

Market Analysis Cash Management

Loan Operations Market Research

Leadership Analytical Thinking

Relationship Management

Business Development Reporting

EDUCATION

Master of Business Administration

The University of Chicago Booth School of Business

⌚ 2018 - 2019 📍 Chicago, IL

B.A. Economics

University of California, Los Angeles

⌚ 2010 - 2014 📍 Los Angeles, CA

STRENGTHS

Analytical Thinking

Able to identify, define, and resolve issues in the blink of an eye

Communication

Building strong relationships with clients, colleagues, and partners

Work under Pressure

Focus on the key goals, prioritize your tasks, and don't panic